

Nicolas Grunwald

Generalist with a deep understanding of the challenges faced by startups

CONSULTANT PROFILE

✉ nicolas.grunwald@torq.partners

🗣 German, English

📍 Berlin

[LINKEDIN PROFILE](#)

[MEETING LINK](#)

PAST PROJECTS

Accountant for a startup in the autonomus air taxis industry, Reconciliation of invoices and inventory for annual financial statements

Accountant for an established C-Level Headhunting company with >15 employees.

Sole responsibility for the financial accounting (AP & AR) and all associated operational tasks, incl. month end closing

Accountant for a fashion brand and media company with >300 employees.

Responsibility for all travel expenses, associated tools and month end closing, process optimization and implementation of new processes and tools

FP&A for an international industrial manufacturer. Automation of the group reporting based on P&L's of all entities

Evaluation (incl. requirements analysis, interviews, derivatives of processes) and implementation of an ERP system for an international trading company (industry: fashion, >20 Mio. € revenue, >20 employees),

management of all stakeholders, incl. implementation partners

WORK EXPERIENCE

Co-Founder & CEO, startup project: Sportbench, 6 employees, 2 years

- Development of business plan and fundraising (EXIST Start-up grant)
- Evaluation of potential business cases and models
- Development of milestones for the pre-seed stage as derivations of the business case

HR Business Partner, Pomélo + Co GmbH, 70 employees, 6 months

- Establishment of HR department for US & EU and scaling headcount from 30 to 70 employees
- Introduction and rollout of HRIS software (Personio)
- Support Due Dilligence for fundraising

HR & Recruiting Manager, Vertical Media GmbH (Axel Springer SE), 55 employees, 2 years

- Responsibility for the HR department and a team of 3 employees
- Responsibility for the transfer of operations and the alignment of processes during the M&A process
- Continuous optimization of HR operations

LEADERSHIP EXPERIENCE: 1 year



AT TORQ.PARTNERS

LEVEL:

Senior Associate

SPECIALIST FOR:

Controlling

BUSINESS MODEL EXPERTISE:

eCommerce

Media

Real Estate

Fashion

SaaS

PAST KEY CLIENTS:

Wingcopter GmbH, i-potentials GmbH, Titel Media GmbH (Highsnobiety), HBS Bolzenschweiss-Systeme GmbH & Co. KG, Grey Labelz GmbH, Value AG, CYMOTIVE Technologies GmbH, Aira Home Germany GmbH, 7Learnings GmbH

SPECIAL SKILL:

Break down complexity into understandable and comprehensible steps

CAN ACTIVELY POST IN:

NetSuite

WITH TORQ SINCE:

2024

EDUCATION

B.A. Business Administration (grade 2.6), School of Business and Economics Berlin

Apprenticeship Industrial Clerk (grade 1.9), Epple Druckfarben AG, Augsburg

NICE TO KNOW

MOTTO:

You can do anything, but not everything.

MOST IMPORTANT EQUIPMENT:

A second monitor

HOBBIES:

Tech News & Podcasts
Bouldering, Surfing, Snowboard-
ing, Skating
Cooking

TOOL EXPERTISE

ACCOUNTING TOOLS

DATEV (Kanzlei-)Rechnungswesen
DATEV UO
Microsoft Dynamics
Microsoft Navision / Business Central
Netsuite
Odoo
ProAlpha

REPORTING TOOLS

Lucanet
Power BI
Power Query
VBA

OTHER TOOLS

Chargebee
Docusign
Google Sheets
Asana
BambooHR
Billomat
Canva
Circula
Contracthero
DeepL Write/Translate
Figma
Finway
Google Workspace
HubSpot
Jira / Confluence
Leapsome
Microsoft Excel
Microsoft Powerpoint
Miro
Notion
Pathway
Payhawk
Personio
Photoshop
Spendesk
Trello