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FOR IMMEDIATE RELEASE

RevX Announces Frederick J. Esposito, Jr. as Expert Contributor

Veteran law firm executive and legal management thought leader will contribute across RevX discussion forums, helping members find practical answers to real-world challenges

CHICAGO, IL — August 18, 2026

RevX, the professional community created exclusively for the professionals responsible for revenue performance inside today's law firms, announced today that Frederick J. Esposito, Jr., MBA, CLM, has joined the community as an Expert Contributor.

Esposito brings more than three decades of experience spanning law firm leadership, financial management, operational improvement, technology, client service and process innovation. He currently serves as Chief Operating Officer of Rivkin Radler LLP and is also a Senior Consultant and Scholar in Residence with the Legal Lean Sigma Institute LLC.

Esposito will contribute across RevX's discussion forums, sharing perspective on topics including billing and invoicing, collections, profitability, financial management, technology, process improvement, client intake, operational excellence and leadership.

“From the beginning, one of our goals for RevX has been to create a community where members can ask for help with a challenge and actually get useful answers,” said John Podbielski, Founder of RevX. “Too often, questions posted in professional communities receive little or no response. We want RevX to be different. Fred is an exceptional addition because he brings an extraordinary breadth of practical experience and, just as importantly, a genuine willingness to share it. Whether the challenge involves billing, collections, profitability, technology, process

improvement, leadership or something in between, there is a very good chance Fred has encountered it, worked through it or helped someone else do so.”

Esposito has been a longtime contributor to the legal management profession as an executive, consultant, educator, author and speaker. His work has addressed subjects ranging from billing, collections and profitability to pricing, project management, process improvement, artificial intelligence and law firm economics. He has also worked extensively with organizations including the American Bar Association, the Association of Legal Administrators, Thomson Reuters, Bloomberg, LexisNexis and The Legal Value Network.

“RevX fills an important gap in the legal industry by creating a true professional home for the people responsible for law firm revenue performance,” said Esposito. “These professionals influence financial results, client experience, technology adoption and operational excellence every day, yet they have not had a dedicated community built around their work. RevX is practical, operator-driven and focused on helping members share real-world solutions. I look forward to contributing what I have learned throughout my career while also learning from the professionals who are solving these challenges every day.”

Esposito's career has included extensive involvement with the Association of Legal Administrators, where he has held numerous leadership and volunteer roles. His contributions to the profession have also been recognized through honors including ALA's Outstanding Association Volunteer Award and CFO of the Year recognition from Long Island Business News.

As an Expert Contributor, Esposito will participate in discussions, share practical insights and help ensure that member questions and challenges generate meaningful dialogue. RevX's Expert Contributor program is designed to bring experienced voices into the community who can help members think through difficult issues, consider different approaches and identify practical solutions they can take back to their firms.

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About RevX

RevX is the first professional home created exclusively for the full law firm revenue profession—the professionals who drive revenue performance across today's law firms. Built by operators for operators, RevX brings together those professionals to exchange practical ideas, solve operational challenges, build meaningful professional relationships, and elevate the profession through collaboration, education, and shared experience.

WHERE REVENUE LEADERS CONNECT™

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