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KIT for Distribution

IT and Security for Businesses Running ERP One, BisTrack or Intact iQ



Distribution businesses rely on a mix of operational systems – branch PCs, warehouse scanners, trade counter devices and back-office platforms.

These environments often span multiple locations, making consistency and security more difficult to manage.

KIT provides a single IT and security framework designed for distribution environments.

The Distribution IT Challenge

Distribution IT environments frequently span multiple branches and warehouses.

Trade counter PCs process customer orders throughout the day. Warehouse systems manage stock movement and scanning. Office teams rely on email and financial systems.

Over time, these systems may be supported by different providers or local arrangements.

KIT centralises management of these environments, ensuring consistent security, monitoring and support.

ERP: ERP One, BisTrack, Intact iQ

What You Get

+ Devices across branches and warehouses managed under one provider.
+ IT teams familiar with ERP One, BisTrack and Intact iQ environments.
+ Email protection against phishing and invoice fraud.
+ Device patching scheduled around trading hours.
+ Identity monitoring across Microsoft 365.
+ Consistent device management policies across branches.
+ Microsoft 365 data backup and recovery.
+ Help desk support familiar with distribution operations.

Microsoft

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KIT Managed – Your Complete IT

Feature	Entry Mobile	Entry	Core	Secure+
Ideal for:	Mobile-only staff - drivers, delivery, yard - whose primary device is a phone or tablet.	Desk-based staff needing a managed, secured PC with core endpoint protection and backup.	The standard choice. Ideal for most branch, warehouse and office teams, providing full device lifecycle and phishing training on top of Entry.	Businesses with regulatory, insurance or higher-security requirements (SIEM, advanced email, compliance-grade).
Microsoft 365 licence	Basic	Business Premium	Business Premium	Business Premium
Device management	Mobile only	Patched & monitored	Full lifecycle	Full lifecycle
M365 security baseline	✓	✓	✓	✓
Identity threat detection	✓	✓	✓	✓
Email protection	Phishing filter	Phishing filter	Phishing filter	Advanced (URL rewriting)
Help desk support	✓	✓	✓	✓
Endpoint ransomware / malware protection	–	✓	✓	✓
M365 data backup	–	✓	✓	✓
24/7 managed threat detection	–	✓	✓	✓
Staff phishing training	–	–	✓	✓
Managed SIEM	–	–	–	✓

KIT Protect — Security That Sits Alongside Your IT

Feature	M365	Protect	Protect+
Ideal for:	Businesses whose IT is already managed (internally or by another provider) that want Klipboard to specifically secure and audit their Microsoft 365 tenant.	Businesses with IT already in place that need a full security layer added - endpoint, email, backup, 24/7 monitoring.	Businesses with IT already in place that need regulated-grade security (SIEM, advanced email, SAT, quarterly reviews) without switching IT provider.
M365 security baseline	✓	✓	✓
Identity threat detection	✓	✓	✓
M365 data backup	✓	✓	✓
Staff phishing training	✓	✓	✓
Monthly automated security reporting	✓	✓	✓
Email protection	–	Phishing filter	Advanced (URL rewriting)
Endpoint ransomware / malware protection	–	✓	✓
Device patching	–	✓	✓
24/7 managed threat detection	–	✓	✓
Managed SIEM	–	–	✓
Quarterly security reviews	–	–	✓

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Why KIT for Distribution

+ **ERP expertise**

  Our teams understand the ERP systems used by distribution businesses, unlike other IT providers. We host BisTrack for customers, we support Intact iQ environments.

+ **Multi-branch support**

  Consistent security and management across all locations.

+ **Single provider model**

  IT and ERP knowledge delivered through one team.

+ **Transparent pricing**

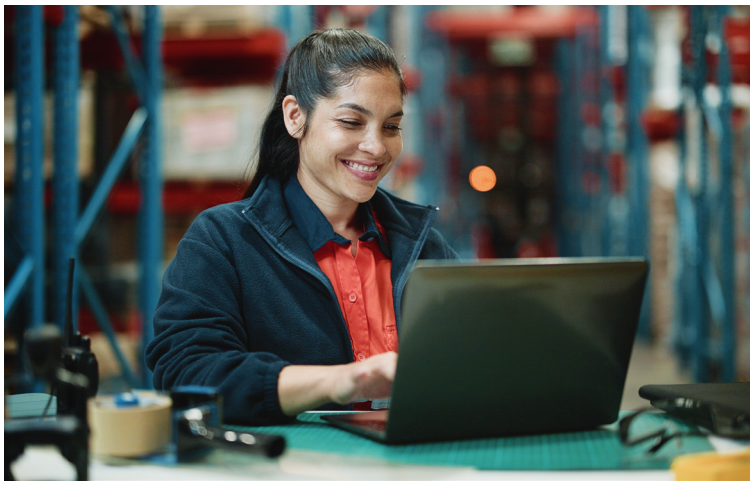
  Simple per-user pricing structure.

34,635 ERP customers globally.

3,500 users already under KIT management.

The average cost of a compromise exceeds £120,000 – Distribution businesses processing multi-branch invoicing are high-value targets.

The median time to click a phishing link is under 60 seconds – branch and warehouse staff handling urgent orders are exactly the people attackers target.



Speak to your Account Manager to get a proposal for your business.