



CEBA
S O L U T I O N S



CASE STUDY

BUILDING THE FUTURE OF TECH: THE YIELD ENGINEERING SYSTEMS STORY

COMPANY OVERVIEW

Client: Yield Engineering Systems (YES)

Industry: Semiconductor Equipment Manufacturing

Head Office: United States



THE CHALLENGE

Since 1980, YES has been a major player in designing semiconductor equipment used in critical technologies worldwide. As growth accelerated, the company's reliance on QuickBooks started showing limitations. Managing complex manufacturing operations, global supply chains, and specialized compliance requirements demanded a more powerful platform than basic accounting software could offer.

THE SOLUTION

Recognizing the need for scalability and deeper operational control, YES could transition to NetSuite, a cloud ERP built for complex manufacturing environments. NetSuite's integrated system would provide real-time visibility across financials, inventory, production, and sales, empowering YES to maintain efficiency and drive future innovation.

PARTNERING WITH CEBA

To ensure a smooth implementation, YES could collaborate with CEBA Solutions, an expert NetSuite provider. CEBA would help map YES's specific manufacturing workflows, migrate critical data, configure custom modules, train users, and offer ongoing system support to maximize NetSuite's value from day one.

RESULTS & BENEFITS

Implementing NetSuite would streamline YES's global operations, improve decision-making with real-time data, automate reporting, strengthen compliance, and support continued international expansion. Stronger CRM tools would also enhance customer engagement during complex sales cycles.

KEY FEATURES & MODULES IMPLEMENTED



Advanced Inventory Management
Track high-value components by lot and serial number across global sites



Manufacturing Operations
Manage production processes, work orders, and Bill of Materials (BOM) with precision



Integrated CRM
Support long capital equipment sales cycles and manage customer relationships



Powerful Analytics
Real-time dashboards for production efficiency, yield rates, and cost tracking



Global Supply Chain Management
Simplify procurement, multi-currency transactions, and compliance



Improved Financial Controls
Accurately allocate costs and track profitability by product line

CONCLUSION

For a specialized manufacturer like Yield Engineering Systems, outgrowing QuickBooks was inevitable. Transitioning to NetSuite with CEBA Solutions' guidance would allow YES to modernize its operations, overcome growth hurdles, and build a scalable foundation for continued leadership in the semiconductor equipment industry.