



IBI INTERNATIONAL VENTURES LLC

Finance & Advisory | Capital Mobilization |
Transaction Structuring

SCOPE OF WORK: FINANCIAL ANALYST

Version: 29 September 2026

About Us

Ibi International Ventures LLC ("Ibi Ventures") is a U.S.-based financial and strategic advisory firm specializing in transaction advisory, capital mobilization, investment origination, financial structuring, and private capital solutions across Africa and other select emerging markets.

We work with corporations, project sponsors, governments, financial institutions, investors, and entrepreneurs to transform investment opportunities into bankable, investor-ready transactions and mobilize debt, equity, mezzanine, and other forms of capital. Our activities span sectors including infrastructure, energy, mining and critical minerals, transportation, digital infrastructure, financial services, manufacturing, agriculture, and private equity.

At Ibi Ventures, our work is grounded in three core values:

- **Partnership-driven approach:** We build strong, collaborative partnerships that create lasting, shared value.
- **Commitment to development:** We believe in keeping more value on the continent, building sustainable industries, and creating jobs and economic opportunity.
- **Accountability:** Discipline, integrity, and a commitment to delivering on our word underpin everything we do.

We are a founder-led team with deep roots in development finance, private equity, and African markets, drawing on experience across the IFC, the World Bank, management consulting, and community-led development. We are building a lean, high-caliber team of people who are bright, curious, collaborative, and a joy to work alongside.

The Role

Ibi Ventures is seeking a highly analytical and motivated Financial Analyst to support the firm's financial advisory, capital markets, transaction advisory, and private equity activities.

The Analyst will work across the full investment and transaction lifecycle—from initial opportunity assessment and market research through financial analysis, valuation, financial



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modeling, due diligence, transaction structuring, investor materials, capital raising, and execution.

The role requires strong quantitative skills, intellectual curiosity, attention to detail, and the ability to analyze companies, projects, industries, and investment opportunities from both a financial advisory and investor perspective.

The Analyst will work closely with senior members of Ibi Ventures and will have exposure to live transactions involving institutional investors, private equity funds, banks, development finance institutions, multilateral institutions, family offices, strategic investors, corporations, and public-sector clients.

What You'll Do

1. Financial Analysis & Financial Modeling

Develop, maintain, review, and stress-test sophisticated financial models for companies, projects, investments, and transactions. Responsibilities will include:

- Building integrated three-statement financial models incorporating income statements, balance sheets, and cash-flow statements.
- Developing project-finance models, including construction, operating, financing, debt-service, and cash-waterfall schedules.
- Preparing DCF, comparable-company, precedent-transaction, NAV, and other valuation analyses.
- Modeling debt, equity, mezzanine, convertible, and hybrid financing structures.
- Calculating and analyzing key investment metrics including IRR, Equity IRR, NPV, MOIC, DSCR, LLCR, leverage ratios, EBITDA margins, free cash flow and return on invested capital.
- Conducting sensitivity, scenario, break-even, and downside analyses.
- Testing assumptions and identifying weaknesses, inconsistencies, financing gaps, or risks within financial models.
- Preparing models capable of supporting lender, investor, investment committee, and management review.

2. Capital Markets & Financing Analysis

Support the firm's capital-raising and financing assignments by analyzing capital structures and financing alternatives. Responsibilities may include:



- Evaluating debt, equity, mezzanine, structured finance, project finance, and blended-finance alternatives.
- Analyzing appropriate capital structures for clients and portfolio investments.
- Researching relevant capital-market transactions and financing precedents.
- Reviewing interest rates, credit spreads, debt maturities, leverage, covenants, and comparable financing structures.
- Supporting preparation of financing strategies and capital-raising recommendations.
- Assisting with identification and analysis of potential investors
- Maintaining databases of investors, transactions, financing terms, valuations, and market benchmarks.

3. Transaction Advisory & Deal Execution

Support senior team members throughout transaction execution. This may include:

- Reviewing financial statements, business plans, feasibility studies, technical reports, market studies, and transaction documentation.
- Assisting with transaction structuring and financing strategy.
- Supporting financial due diligence and commercial due diligence.
- Preparing transaction analyses for acquisitions, divestitures, capital raises, joint ventures, and strategic investments.
- Supporting preparation and management of virtual data rooms.
- Tracking transaction workstreams, information requests, due-diligence items, and closing requirements.
- Responding to analytical questions from investors, lenders, clients, and transaction counterparties.
- Supporting negotiations through preparation of financial scenarios and analysis of alternative transaction terms.

4. Private Equity & Investment Analysis

Support the firm's private equity and investment activities, including evaluation of potential investments and portfolio opportunities. Responsibilities may include:

- Screening investment opportunities against defined investment criteria.
- Conducting company, sector, competitive, and investment analysis.
- Evaluating business models, historical financial performance, growth prospects, capital requirements, and exit opportunities.
- Building LBO, acquisition, and investment-return models.
- Assessing investment risks and value-creation opportunities.
- Preparing preliminary investment screening memoranda.



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- Supporting detailed Investment Committee memoranda and presentations.
- Analyzing potential entry valuations, ownership structures, financing structures, and exit scenarios.
- Supporting portfolio-company financial analysis and performance monitoring.
- Tracking actual performance against investment cases, budgets, forecasts, and operating plans.

5. Market, Company & Investment Research

Conduct rigorous quantitative and qualitative research to support client assignments and investment decisions. Responsibilities will include:

- Industry and sector research.
- Company and competitor analysis.
- Macroeconomic and country analysis.
- Commodity and market-price analysis where relevant.
- Capital-markets and transaction research.
- Comparable-company and precedent-transaction research.
- Regulatory and policy research affecting investments.
- Analysis of industry trends, market size, growth drivers, risks, and competitive positioning.
- Preparing concise research notes and briefing materials for senior management.

For IBI Ventures, research may frequently relate to energy, infrastructure, mining and critical minerals, transportation, digital infrastructure, financial services, industrial projects, and other emerging-market sectors.

6. Valuation & Investment Returns Analysis

Perform valuation analyses for advisory engagements and investment opportunities using methodologies including:

- Discounted Cash Flow;
- Trading Comparables;
- Precedent Transactions;
- Net Asset Value;
- Sum-of-the-Parts;
- Project valuation;
- Leveraged Buyout analysis; and
- other appropriate valuation methodologies.

The Analyst should be able to explain key valuation drivers and reconcile differences between alternative valuation methodologies.



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7. Investor & Client Materials

Support preparation of high-quality materials for clients, investors, lenders, and internal decision-makers, including:

- investment memoranda;
- investor presentations;
- pitch books;
- teasers;
- information memoranda;
- financial summaries;
- transaction proposals;
- capital-raising materials;
- valuation analyses;
- market studies;
- Investment Committee papers; and
- management presentations.

The Analyst will be expected to convert complex financial and analytical information into clear, concise, decision-useful materials.

8. Portfolio Monitoring & Reporting

Where applicable, support ongoing monitoring of private equity investments and advisory clients through:

- financial-performance analysis;
- variance analysis;
- KPI monitoring;
- portfolio valuation;
- liquidity and cash-flow analysis;
- covenant monitoring;
- operating-performance dashboards; and
- periodic investor or management reporting.

What You Bring

The strongest candidates will typically have:

- Bachelor's degree in Finance, Accounting, Economics, Business, Mathematics, Engineering, or another quantitatively oriented discipline; OR
Relevant finance, accounting, or economics knowledge, through coursework,



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self-directed study, or practical experience. A completed degree is a plus, but not required if your modeling skills are strong.

- Interest in capital markets, private equity, transaction advisory, or emerging markets, with a desire to build a career in this direction.
- Strong understanding of:
 - corporate finance;
 - financial accounting;
 - valuation;
 - capital markets;
 - investment analysis; and
 - financial statement analysis.
- Advanced Microsoft Excel skills and strong financial modeling capabilities, including DCF, project finance, LBO, or similar modeling approaches.
- Ability to analyze financial statements and identify key financial and operating drivers.
- Strong quantitative and analytical reasoning.
- Ability to conduct independent company, industry, and market research.
- Excellent attention to detail and commitment to analytical accuracy. You understand that a single incorrect assumption or formula can undermine an entire model.
- Strong written and verbal communication skills.
- Ability to organize complex information and communicate conclusions clearly.
- Ability to manage several assignments simultaneously and work effectively under transaction deadlines.
- Reliable and self-directed, able to manage project-based work independently and communicate clearly about progress, questions, and deadlines.
- Curious and receptive to feedback, able to iterate on your work, ask good questions, and improve quickly.
- High level of integrity, professionalism, discretion, and accountability.

Nice to Have

- Prior internship, employment, or transaction experience in investment banking, private equity, infrastructure investing, project finance, corporate finance, transaction advisory, equity research, asset management, development finance, or financial consulting.
- Sector experience in energy, infrastructure, mining, or natural resources.
- French language skills, particularly given our engagements across Francophone West Africa.
- Exposure to African or other emerging markets.



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Compensation

\$1,500–\$2,000 USD per month, depending on experience and workload, under an independent contractor arrangement. Compensation will reflect the projects and level of work assigned, rather than a fixed full-time schedule.

This is an early-stage, learning-oriented role designed to give the right candidate meaningful hands-on exposure to live transactions across financial advisory, capital markets, and private equity, working directly alongside senior team members. As Ibi's pipeline grows, we expect the role's scope, workload, and compensation to grow as well.

Reports to: Jenny Malseed, Head of Strategy & Operations, with day-to-day direction from Ibi's Engagement Manager, Project Finance

Location: Remote, open globally. We're looking for the right candidate rather than a specific location, though genuine interest in and exposure to African markets is a strong plus.

To Apply

Send a CV and a brief note to jmalseed@ibiventures.com. Shortlisted candidates will complete a short, self-contained modeling and analysis exercise as part of the process, so no writing sample is needed to apply. Applications are reviewed on a rolling basis.