

How Evan's Team Doubled Live Conversations in 72 Hours

How a small sales team broke through spam filters and reached more prospects with WAVV

Challenge

Before using WAVV, Evan and his team were struggling with a familiar sales problem: low connection rates (reaching the lead via live call or voicemail).

They were switching between their CRM's native dialer and personal cell phones, but results were inconsistent. Calls were slow to place, dialing felt clunky, and many attempts never made it past spam filters. Despite consistent effort, they weren't reaching enough prospects to generate sales. As Evan put it, their dialing tool was just not working. The current tools they used weren't helping the team win.

Solution

Evan discovered WAVV through a fellow agency owner who was already using WAVV for sales outreach. What stood out immediately was how fast, clean, and intuitive the platform felt compared to traditional CRM dialers.

WAVV's rapid dialing speed and modern UI removed friction from the calling process, allowing Evan's team to move quickly and stay focused. Most importantly, WAVV helped their calls actually reach prospects, rather than getting blocked or ignored.

"Within 72 hours of switching to WAVV, the number of prospects actually picking up the phone literally doubled."

Results

The impact for Evan's team with WAVV was immediate and measurable. They had a 2x increase in call pickups within 72 hours of switching to WAVV, calls successfully bypassed spam filters, and with all more conversations happening, WAVV paid for itself in under 3 days!

Evan said, "It was a night-and-day difference. We were finally reaching prospects instead of getting blocked by spam filters", noting that even compared to dialing from a personal cell phone, WAVV dramatically improved reach and efficiency.

Why It Matters

WAVV is a way that Evan has invested in his company's success. WAVV has given his reps stronger results and has boosted morale and confidence across the board.

Ready to double your live conversations in the next 72 hours? Start your WAVV trial today.

"Most CRM dialers are clunky and slow. With WAVV, it's just boom, boom, boom — it keeps moving and saves a ton of time"