Pan-American Model III

From Prospect to Client
International Process Guide

1 **Prospect Intake**

2 **Illustration Requested: Richard/ Lily**

3 **Illustration Delivered**

4 **Client Decision to Proceed**

5 **Application Sent (DocuSign)**

6 **Application Submitted to Carrier**

7 **Underwriting Approved**

8 **Financing Funded**

Additional Docs Needed:

- ☐ Agent Cover Letter
- ☐ Tax Returns (last 2 years - in english)
- ☐ Attending Physician Statement
- ☐ Medical Exam
- ☐ Copy of Passport
- ☐ Proof of Residence (within last 3 months)
- ☐ Bank Statements (within last 3 months)
- ☐ Inspection Report (completed by First Financial)

Packet Includes:

- ☐ Signed Illustration
- ☐ Loan Application
- ☐ Primary Insured Application (B-1542)
- ☐ Premium Allocation Form (PAIIC GA-IUL)
- ☐ Entity FATCA & CRS Form (B-2006)
- ☐ Source of Funds (COMP7-2019-10-F-002)
- ☐ Financial Questionnaire (A-3067)
- ☐ Bank Package

Completed in approved locations. Dates and signatures need to match with dates in approved country.

Questions? Email us at **service@thestreamplan.com**

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Best Practices:

- Do not leave any fields blank. Use “None” for fields that do not apply (do not use “N/A”).
- Payments should be made wire transfer to ensure secure and timely processing.
- Ensure all fields for Signatures, Printed Names, and Dates are completed.
- Application Signing Date must:
  - Align with the dates the Foreign National was in the country
  - Be dated on or after the Agent’s Pan-American appointment date
- If a producer’s contract appointment is being processed concurrently with pending business, notify your Pan-American Regional VP to receive guidance on appropriate application dates. This helps ensure each state’s EPAL guidelines are followed.