Searchlight Cyber

Partner Success Program

Give your clients preemptive capabilities the rest of the field can't match.

The benefits of Searchlight Cyber's Partner Program

Expose threat. Expand your service. Deliver more value.

This short guide is designed to help you see how our Partner Program and market-leading tools are built to help you grow revenue, deliver more value to your clients, and stand out in a competitive security market.

If you're interested in learning more about our solutions and the ways we empower our partners, you'll find our contact information on the back of this brochure. We look forward to exploring a successful partnership together.



ANDY SCUTT
Channel Sales,
Searchlight Cyber

Helping you win the client

To help our partners succeed, we've built more than just powerful tools - we've created a go-to-market program to help you resell or integrate our services with ease. As a program member, you'll get hands-on support from a dedicated channel sales manager, regular check-ins with commercial guidance, and access to exclusive marketing and sales resources to help you win and retain more clients.

- **Strategic support from a dedicated Channel Sales Manager**
- **24/7 access to tools, assets, and deal reg in our partner portal**
- **Sales training and support to accelerate your go-to-market**
- **Ready to use sales and marketing campaigns to drive new deals**

Trusted by leading MSSPs and Resellers Worldwide:

nccgroup · CDL CYBER INTELLIGENCE · e2e assure · Semkel · DataExpert · inspect · CORE TO CLOUD

Benefits in more detail

For all partners:

Flexible Partner Pricing

Searchlight offers both annual and 30-day license options to fit how you sell. Partners can also access discounts of up to 30% off the list price.

Simple Deal Registration

Easily register your deals to secure your opportunities and unlock sales support from your Channel Account Manager.

On-Demand Partner Portal Access

Access for all employees to Searchlight reports, sales collateral, and deal registration tools.

Dedicated Channel Support

Access to a channel sales manager for regular check-ins and commercial guidance.

Joint marketing and public announcement

Gain expert go-to-market guidance and support from Searchlight's marketing team, including co-branded campaigns, partnership announcements, and ongoing initiatives designed to drive visibility and long-term growth for your business.

> *Searchlight Cyber has had a true impact on our bottom line.*
>
> JONATHAN PALMER
> *Co-Founder of CDL Cyber*

MSSP specific resources:

Searchlight Threat POC Profile

Offer 2-week pilot licenses to Threat's Monitor module. Licenses can be reassigned to other opportunities after the period has elapsed.

Multi-Tenant Management

Manage all your clients from one place. Easily create, monitor, and report on multiple customer profiles from a single dashboard.

White-labeled demo pack

Access an unlimited-use demo environment with scripted walkthroughs and sample data - perfect for client demonstrations.

Custom Branded Threat Reports

Easily create one-click reports on the latest threats, with the option to add your branding.

Searchlight Threat License for Deeper Investigation

Offer temporary, 24-hour access to our Investigate module (available on request).

Unlimited Prospecting Reports

High-level dark web risk reports on any prospect, built for outbound and new-client conversations.

Joining is simple

Just sign our Master Service Agreement (MSA) to unlock full access to the Partner Program and all its benefits. Book your free demo today at **slcyber.io/partners** to see how we can grow together.

Upgrade your cybersecurity stack

With Searchlight Cyber, offer **Exposure Management**, **Threat Monitoring**, and **Investigation**

Everything partners need to get ahead of attackers

Differentiate your offering	Upsell other services	Detect pre-attack signals no other vendor can see

Our commercial model for partners

Criteria	Bronze	Silver	Gold	Platinum
ARR Spend	**$0 - $200k**	**$200 - $500k**	**$500k - $1m**	**$1m+**
No. of Trained Employees	**1**	**2**	**3**	**5**
Partner Discount	**5%** *+5% for Deal Reg*	**15%** *+5% for Deal Reg*	**25%** *+5% for Deal Reg*	**30%** *+5% for Deal Reg*
Quarterly Business Reviews (QBRs)			●	●
Annual Business Planning			●	●
Benefits				
Partner Portal Access *Campaign in a Box, Intro Videos, Media Kit, Brochures, Collateral*	●	●	●	●
Deal Registration	●	●	●	●
Demo Environment Access	●	●	●	●
Sales Training	●	●	●	●
Case Study Collaboration	●	●	●	●
Press Release	●	●	●	●
Not-for-Resale (NFR) Licenses		●	●	●
Co-Hosted Webinars		●	●	●
Technical Training	**Optional add-on*	**Optional add-on*	●	●
Co-Branded Events			●	●
Partner Conference			●	●
Official Searchlight Certification			●	●

When you partner with us, you'll also unlock access to 15+ years of expertise and research in internet anonymity and the dark web, empowering your organization to more effectively pre-empt and prevent costly cyberattacks against your customers.

Visit slcyber.io/partners to learn more and book your free demo

For more information on our products, download our partner datasheets

Searchlight Exposure

Exposure Management

Enterprise-grade ASM for every client.

Searchlight Threat

Monitor

High-signal pre-attack alerts.

Searchight Threat

Investigate

Level-up your threat intelligence.

> *Searchlight Cyber has helped us to create one of the best services on the market for continuous monitoring.*

MATT HULL
Global Head of Threat Intelligence, NCC Group

Trusted by leading MSSPs and Resellers Worldwide:

nccgroup · CDL CYBER INTELLIGENCE · e2e assure · Semkel · DataExpert · inspect · CORE TO CLOUD

Searchlight Cyber

Searchlight Cyber is a preemptive cybersecurity company helping organizations reduce exploitable exposure before attackers act. Its Preemptive Threat Exposure Management (PTEM) platform combines continuous attack surface visibility, exploitability validation, pre-disclosure security research and real-world attacker intelligence, enabling security teams to identify and prioritize the threats that matter most. Founded in 2017 with a mission to stop criminals acting with impunity, Searchlight is used by some of the world's largest enterprises, government and law enforcement agencies, and managed security service providers.

ISO 27001 INFORMATION SECURITY MANAGEMENT SYSTEM · CYBER ESSENTIALS · AICPA SOC · Crown Commercial Service Supplier

UK HEADQUARTERS
Suite 63, Pure Offices, 1 Port Way,
Port Solent, Portsmouth PO6 4TY
+44 (0)345 862 2925

USA HEADQUARTERS
44 Merrimac Street,
Newburyport, MA 01950
+1 (202) 684 7516

slcyber.io
partners@slcyber.io