



Fast-Moving Consumer Goods in Venezuela

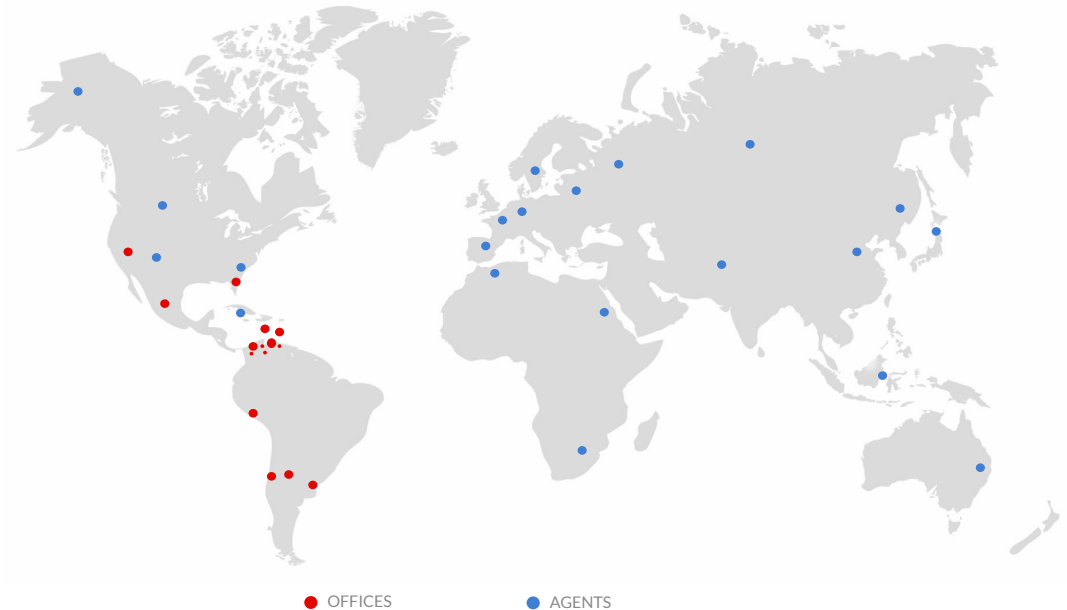
Supply Chain Operations



We design and deliver
integrated supply chain solutions
that turn complexity into
controlled execution.

We operate globally with an established local presence.

Experienced teams personally committed to every operation.



+400
PROFESSIONALS

20
OFFICES

+100
COUNTRIES

587K
SQ FT
WAREHOUSE

453K
SQ FT
YARD

2K
SQ FT
FROZEN

+100K
OPERATIONS
PER YEAR

FMCG in Venezuela

The opportunity is real.

Venezuela's consumer market is recovering.

- Corporate import volumes growing across FMCG, pharma, and beauty categories.
- Increasing demand for technology-driven warehousing and distribution solutions.
- Modern and traditional retail channels requiring consistent, reliable replenishment.
- A logistic market of point solutions with no end-to-end certified operator.

So is the complexity.

- Shifting import regulations and unpredictable tariff requirements.
- Constrained port infrastructure with non-uniform regulations and costs.
- Foreign exchange restrictions and multi-currency exposure.

**Fragmented
and inexperienced execution
leads to stockouts, increased
costs, inefficiencies,
and loss of shelf space.**

**In fast-moving markets,
demand is not the challenge.
Consistent shelf presence is.**

Why partner with us.

Present since 1835.

Built for the long run. Proven through the hard years.

- Allyo is part of a group of companies that have **over 190 years of uninterrupted operations** in Venezuela, through every government, every economic cycle, and every crisis the country has faced.
- The same long-term commitment extended across Latin America's most complex markets, **built on trust** and institutional **integrity**.

Clients

+80 YEARS



+50 YEARS



+25 YEARS



Partners



Global Inbound to **B2B Retail Networks.**

One operator. No intermediaries. Full control.

- **Own operational coordinators** deployed in-situ 24/7 across all key nodes.
- **Shipping agency, stevedoring, and operations** at 7 ports.
- **Customs brokerage managed internally**, no sub-agents, certified under U.S. and Venezuelan legal frameworks simultaneously.
- **Warehousing and distribution centers** in Valencia and Caracas with satellite coverage across Venezuela's major consumption regions.
- **Multinational asset security and patrimonial protection.**
- **Certified BCP protocols** and **financial capacity** to absorb market volatility and foreign exchange exposure.

Guaranteed Priority Access.

Nationwide customs coverage across every major entry point. Deployed at 7 ports from east to west, the 2 main international airports, and 2 Colombian cross-border checkpoints.

Direct representation of Maersk and ONE
Equipment and dock availability on demand.

34%

PUERTO CABELLO
BOOKING AGENT
MARKET SHARE

100K

CONTAINERS 2025

300

VESSELS
ATTENDED
2025

<5 days

CUSTOM
CLEARANCE
DISPATCH

RFID-powered. First in Venezuela.

From pallet to single units: The only 3PL with true item-level traceability at scale.

- **Real-time audits** without stopping operations, strict lot and expiration date control.
- **173K sq ft of warehousing capacity.**
- **ISO 9001:2015-certified Value-Added Services** operate at every level of the supply chain: piece-level for flowpack, fiscal labeling, quality inspection, and refurbishment; box-level for kitting, co-packing, and sorting; and pallet-level for display assembly.
- **WMS and TMS** fully integrated with your **ERP**, live KPI dashboards, geolocation, and digital proof of delivery at every stage.

Velocity

Food & Beverage

FEFO/FIFO. Temperature-controlled storage.
Continuous replenishment.

Beauty & Personal Care

Climate-controlled. Lot-level traceability.
Kitting and co-packing campaigns.

General Dry Goods

In-Bond FMCG warehouses.
High-throughput multi-SKU.

99.97%

**INVENTORY
ACCURACY**

Compliance **Capability.**

Every license. Every corridor. Every market.

- **Full regulatory control** at each entry point.
- **Continuous operations** through Venezuela's sanction periods.
- **Proven management** of Venezuela's decentralized port requirements.
- **Certified** in both US and Venezuelan legal frameworks.
- **Active compliance** across every market and corridor.

Certifications



ZERO

COMPLIANCE
CRITICAL INCIDENTS

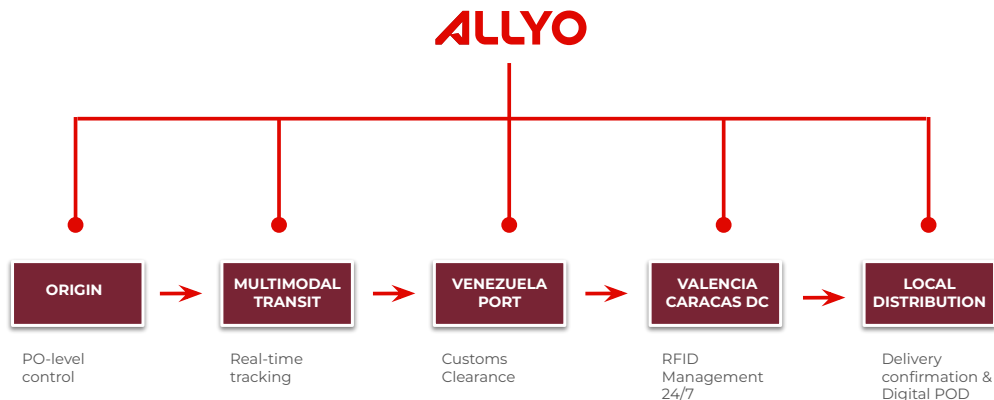
Associations



How we operate

As an execution bridge connecting origin and final delivery

Coordinated through a centralized control tower



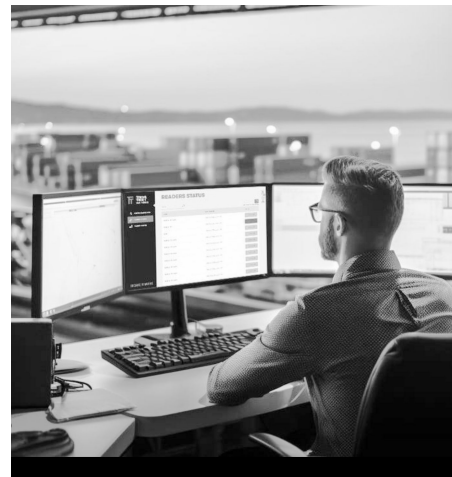
This model enables:

Predictable execution under uncertainty.

Full operational **visibility**.

Embedded **compliance**.

Multi-country **flexibility**.



We are built for this.

**We make sure your
operation keeps moving.**

Proof.

Industry: Food & Beverage

Client: Alfonso Rivas & Cia.
+80 years uninterrupted

Scope: Full supply chain solutions

Volume: +1.5K TEUs/year

Solutions: Multimodal transport / Freight forwarding - Break bulk - Custom brokerage

Industry: Global Wholesale Distribution

Client: Orgill
+15 years uninterrupted

Scope: Full supply chain solutions

Volume: +10K TEUs/year

Solutions: Air & ocean freight - Warehousing & distribution - Container loading - PO tracking - BPO - Import services

Industry: Food & Beverage

Client: Alimentos Heinz
+50 years uninterrupted

Scope: Freight forwarding solutions and Customs agency

Volume: +1K TEUs/year

Solutions: Air & ocean freight - Customs brokerage

Industry: Pharmaceutical

Client: Grupo Cobeca
+10 years uninterrupted

Scope: Freight forwarding solutions and Customs agency

Volume: +600 TEUs/year

Solutions: Ocean freight - Customs brokerage



An aerial night photograph of a large port. A massive container ship is docked at a pier, its deck covered with a dense grid of multi-colored shipping containers. Several large gantry cranes are positioned along the ship's length. The water to the left is dark, reflecting the lights from the port and the city in the background. The city lights create a bright, glowing horizon line under a dark night sky.

Different industries.
The same execution demands.

Sectors we have mastered.

Hardware & Home Improvement

Full supply chain management - Repacking, relabeling - Customs brokerage

Miami - Aruba - Curacao - Venezuela

+25 years of experience

Clients: Orgill -Hunter Douglas - EPA

Retail & Wholesale Distribution

Full supply chain management - Warehousing - Distribution - Customs brokerage

Miami - Aruba - Curacao - Venezuela

+25 years of experience

Clients: Kooyman - Beco

Pharmaceutical & Healthcare

Cold chain distribution - Lot-level traceability - Regulatory compliance

Chile - Miami - Venezuela

+6 years of experience

Clients: Bryden Pi - Arquimed - Agility Exports

Hospitality & Cruise Lines

Continuous replenishment Refrigerated cargo - Customs brokerage - Warehousing - Distribution - Consulting

Miami

+6 years of experience

Clients: Renaissance Wind Creek Aruba Resort. Friends in Brands - B&S Global Supply



**The solutions that
make it possible.**



Customs Brokerage

Argentina, Miami
Venezuela



Freight Forwarding

Worldwide



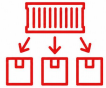
Warehousing

Aruba, Curaçao, Miami,
Los Angeles, Venezuela.



Distribution

Argentina, Aruba, Chile, Colombia,
Curaçao, Los Angeles, Mexico, Miami,
Peru, Venezuela



Cargo Consolidation & Deconsolidation

Miami, Venezuela



Shipping Agency

Venezuela



Container Stevedoring

Venezuela



Port Operator

Venezuela



Supply Chain Engineering

Worldwide



CFS Container Freight Station

Miami, Los Angeles



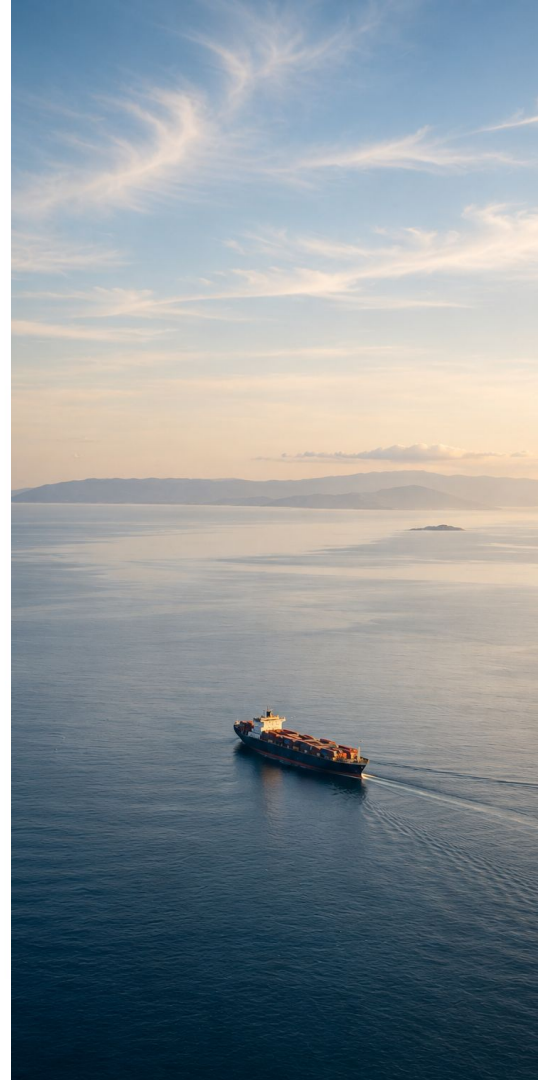
FTZ & In-Bond Type 3

Miami, Los Angeles



Refrigerated Storage

Miami





Built on **trust.**

Driven by **execution.**

Ready for **high-velocity markets.**

Let's **talk.**