

WageScape

Metro Pay Snapshot · What employers are advertising this quarter

WASHINGTON DC · Q2 2026

DC's demand is broad, not just deep.

5,984 companies

5,984 companies posted for Application Developer in DC this quarter — more hiring companies than in any of the other 6 new metros, LA included. LA still posts more total listings for the role (29,183 vs. DC's 25,299), but DC's demand is broader: more employers are independently competing for the same title.

Postings analyzed: Apr 1 – Jun 30, 2026 · Government comparison: BLS OEWS May 2025

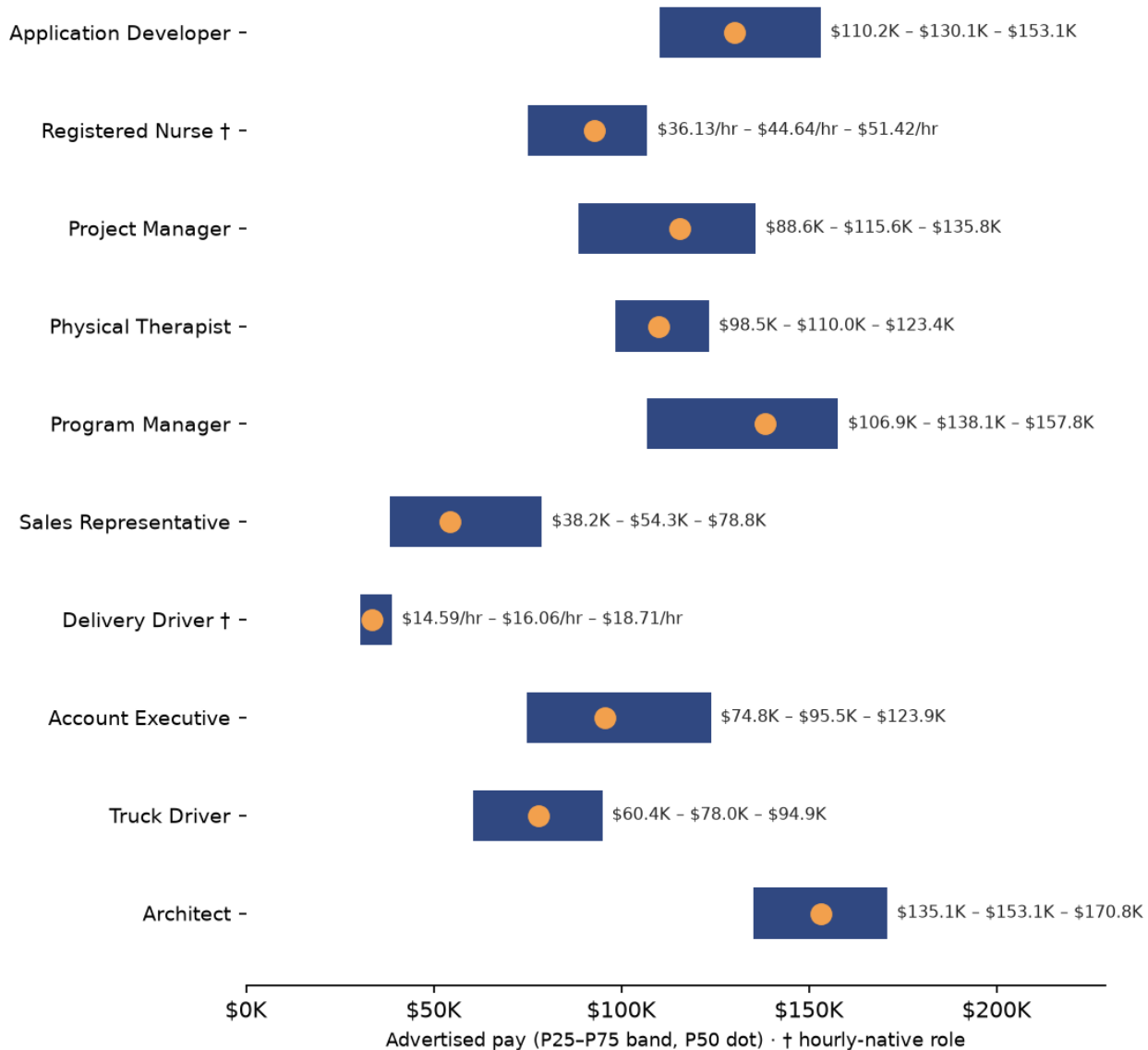
n = 135,736 postings across the 10 highest-volume distinct roles · listing-weighted · WageScape / MarketTrak
Advertised pay = what employers are offering new hires right now — the forward view surveys can't give you.

Any role, any metro — we'll send the band, free → payreports.wagescape.com

WASHINGTON DC · THE PAY SPECTRUM · ADVERTISED, Q2 2026

No role has one market rate — in this metro either

The 10 occupations Washington DC is hiring most — P25 / P50 / P75



1. The widest band: Sales Representative — P75 (\$78.8K) pays 2.1× P25 (\$38.2K). Level, scope and structure price this job, not the title. Set bands, not points.
2. The tightest band: Physical Therapist (1.3×) — a converged market. Posting outside \$98.5K–\$123.4K is a deliberate strategy, not noise.
3. The biggest BLS gap: Architect — the advertised median (\$153.1K) runs 54% above the government benchmark. Postings measure the hiring market, not the incumbent one; that gap is the number your next offer actually competes against.

Notes: One row per occupation: overlapping title conventions (e.g. Truck/CDL/Company Driver) consolidate to the highest-volume title. Delivery Driver only appears on the chart if it is the highest-volume title for that role. For more details, see reports.wagescape.com

The BLS check — we show our work

Every advertised median, next to its government benchmark. Postings measure the hiring market, not the incumbent one: hourly postings quote base starting rates — before differentials, overtime and tenure — and salaried posting cohorts skew junior, so advertised medians typically sit below BLS. Driving is the exception: advertised driver pay quotes projected gross — mileage and sign-on included — which runs above the BLS base-wage benchmark. The gap is information, not error.

Role	Washington DC P50	BLS median	Δ	BLS occupation
Application Developer	\$130.1K	\$133.1K	-2.3%	Software developers
Registered Nurse †	\$44.64/hr	\$45.00/hr	-0.8%	Registered nurses
Project Manager	\$115.6K	—		no single SOC equivalent
Physical Therapist	\$110.0K	\$101.0K	+8.9%	Physical therapists
Program Manager	\$138.1K	—		no single SOC equivalent
Sales Representative	\$54.3K	\$64.2K	-15.4%	Sales representatives, services
Delivery Driver †	\$16.06/hr	\$20.56/hr	-21.9%	Delivery truck drivers *
Account Executive	\$95.5K	—		no single SOC equivalent
Truck Driver	\$78.0K	\$58.6K	+33.1%	Heavy/tractor-trailer drivers
Architect	\$153.1K	\$99.3K	+54.2%	Architects, except landscape and n

BLS figures: OEWS national medians, May 2025 release (bls.gov); * = May 2024 release — our latest verified figure for that occupation. Metro-level OEWS comparisons ship in the full edition; BLS medians here are national, and large metros typically run above the national market. † hourly-native role, both figures per hour. Deltas computed from the printed values.

Your roles aren’t on this list?

Request any role in any metro — e.g. “Pharmacy Technician, Des Moines” — and we’ll send the advertised P25/P50/P75 band, checked against BLS, within 2 business days. Free for HR and comp teams. It’s the same engine behind our custom reports: your roles × your markets, built on demand.

Request your band, free → payreports.wagescape.com

Methodology

Source: WageScape / MarketTrak — advertised-posting data from public job postings, April 1–June 30, 2026 (single quarter; no period-over-period claims). Sample: 135,736 postings across the metro’s 10 highest-volume distinct roles (vague titles such as “Specialist” or “Manager” excluded). Every role is a P25/P50/P75 band, never a lone median; hourly-native roles quoted per hour; rows publish only at n≥500. Pay levels are modeled from postings. Aggregates only; every figure reproduces from a saved, dated query snapshot.