



Federal mission support for acquisition, grants, operations, emergency readiness, and digital modernization.

EMD Strategies is a Service-Disabled Veteran-Owned Small Business supporting federal agencies with acquisition, grants, emergency readiness, mission operations, customer experience, workforce support, and digital enablement services. We help agencies execute high-volume, compliance-driven mission work with disciplined program management, responsive staffing, quality control, and practical modernization support.

Incorporated: 2010

Headquarters: Arlington, VA

Other Locations: AL, AZ, DC, GA, FL, MD, NC, NJ, NY, PA

Procurement Designation: Service-Disabled Veteran-Owned Small Business (SDVOSB)

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Cage: 5Y0Q4

Primary NAICS: 541611

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Customers: HHS/ASPR, VA/VHA, DHS/USCIS, DFC, DOJ/OJP, EPA, USDA/NIFA

Contract Vehicles (Sub): GSA MAS

EMD Strategies has supported federal missions across public health preparedness, veterans healthcare readiness, homeland security field operations, acquisition program management, justice-related clearinghouse operations, environmental credentialing support, and federal grants administration. This experience spans civilian, homeland security, healthcare, public health, justice, environmental, and agriculture mission environments.

EMD combines small business responsiveness with federal delivery discipline. Our teams support front-office and back-office mission functions, customer-facing operations, acquisition and grants lifecycle work, emergency readiness planning, records and data workflows, and AI-enabled business process improvement.

Acquisition & Contracting Support

SOW/PWS/SOO drafting; IGCEs; market research; RFIs; J&As; evaluation criteria; COR support; PRISM workflows; invoice, option, modification, and closeout support.

Grants & Financial Assistance Support

Pre-award, award, post-award, and closeout; recipient documentation; financial report tracking; grants systems/repositories; data entry; customer communication; lifecycle reporting.

Emergency Management & Public Health Readiness

HVA; THIRA; all-hazards response planning; emergency playbooks; public health readiness; medical countermeasure support; policy analysis; stakeholder coordination.

Mission Operations, Customer Experience & Workforce Support

Help desk; call center/inquiry response; resource mailbox management; stakeholder communications; records/case management; data entry; onboarding/offboarding; recruiting coordination; HR-adjacent support; front-office/admin support; marketing and communications support.

Digital Enablement, AI & Technical Modernization

AI-enabled workflow analysis; prompt engineering; automation planning; business analysis; requirements development; product owner support; data/dashboard support; low-code/no-code support; partner-supported software, DevSecOps, cloud, and modernization delivery.

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Federal Past Performance Highlights



VA/VHA: Emergency Management Planning & Readiness (PRIME)

Supported VHA emergency preparedness and continuity planning through development and refinement of healthcare readiness assessments, planning tools, response plans, emergency management playbooks, stakeholder guidance, data analysis, and visualization products. This work supported VHA's ability to assess risk, strengthen all-hazards planning, and prepare healthcare organizations to maintain continuity of services during emergency events.



DFC: Acquisition PMO Support (PRIME)

Provided acquisition program management office support for DFC's FAR-based procurement environment, including requirements package development, SOW/PWS/SOO drafting, IGCE and market research support, PRISM workflow support, COR support, invoice and option tracking, contract closeout preparation, CPARS assistance, acquisition help desk functions, customer liaison support, and acquisition process guidance for internal program offices.



DOJ/OJP: DFB/DPFD Clearinghouse (PRIME)

Supported statutory clearinghouse operations for DOJ/OJP, including database maintenance, case verification, help desk and user support, correspondence, registration assistance, hardcopy and electronic data entry, SAM-related data transmissions, reporting, procedure documentation, and coordination with federal stakeholders. This work required strong data integrity, discretion, responsiveness, and disciplined records management.



DHS/USCIS: Field Operations Support Services (SUB)

Supported USCIS field operations through records management, file processing, mail distribution, data entry, case support, ceremony logistics, operational reporting, and coordination with government field personnel. The work required adherence to USCIS policies and procedures, responsiveness to shifting workload demands, accurate handling of sensitive records, and professional customer-facing support in a high-volume federal operations environment.



USDA/NIFA: Grants Management Support (SUB)

Supported federal grants management operations across the full award lifecycle, including pre-award, award, post-award administration, closeout, recipient documentation review, financial report tracking, repository management, correspondence support, and high-volume grants processing in a compliance-driven federal environment.



HHS/ASPR: IBMSC (SUB)

Supported ASPR's industrial base and supply chain mission through technical, procurement, and program management support. Work included scientific and technical advisory support, regulatory and quality affairs support, federal procurement and financial process support, analysis of healthcare and pharmaceutical industry capabilities, support for innovative acquisition approaches, and preparation of reports and briefings for government stakeholders.

Why EMD

EMD Strategies combines small business responsiveness with disciplined federal delivery. We understand how to staff, manage, document, track, and improve high-volume federal workflows. Our experience spans acquisition, grants, public health readiness, field operations, help desk support, badging, records, customer service, and administrative mission support.

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