Use case

Global financial services organisation secures access to cloud applications

Realising the full value of an existing Citrix investment to support long-term cloud strategy with Computacenter

Explore

The Challenge

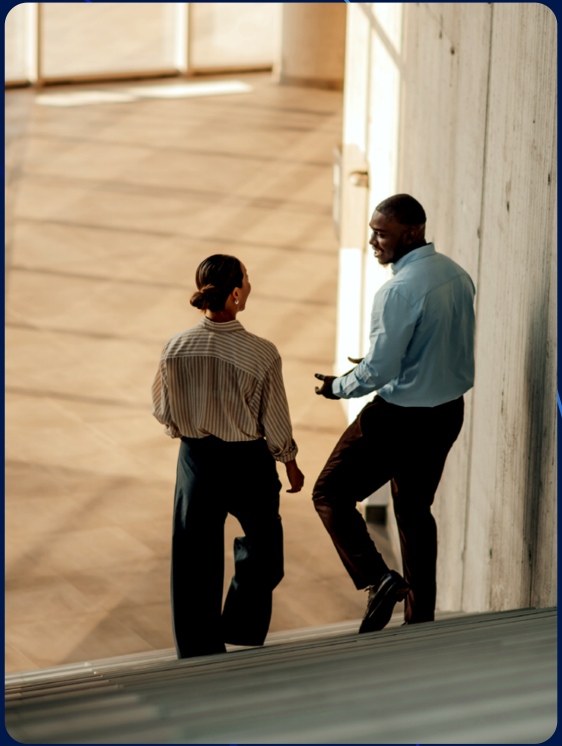
Securing access to cloud resources

As part of its cloud strategy, a major financial services organisation was transitioning away from on-premises virtual desktop infrastructure towards Microsoft Windows 365. Having made significant investments in Citrix in the past, the organisation was keen to continue using Citrix as its critical delivery and security solution.

To ensure the success of its cloud PC initiative, the organisation wanted to verify that Citrix remained the optimal choice, supported by an independent market analysis to strengthen the business case.

If Citrix did prove to be the right platform, it also needed to address compliance and security risks by migrating to the latest operating system, eLux 7, upgrade its Scout management tools to maintain compliance with Citrix Licence Activation Service (LAS) and explore solutions to replace existing analytics tools, which were approaching end of life.

With internal teams already stretched by the cloud PC project, the organisation was struggling to find the capacity and funding to address these challenges in a timely manner.



Computacenter solution

Independent assessment with a shared commercial investment model

Computacenter worked in close partnership with the organisation, Citrix and Microsoft to design and deliver a structured, value-led engagement.

They started with an independent Citrix assessment, to give an objective view of the existing Citrix tooling in use, the capabilities available within its Citrix Platform License and additional platform features that could drive future value. This exercise provided the organisation with the credible evidence it needed to demonstrate that Citrix remained the right strategic platform, now and for the future.

To address the organisation's technical constraints and resource shortages, Computacenter worked jointly with Citrix to build a shared commercial and investment model that drew on three things; Computacenter services funding from Citrix, Citrix commercial support and the strategic Microsoft relationship around Windows 365. With its use of Citrix confirmed and a clear commercial route established, the organisation signed a five-year Citrix Platform Licence.

Seamless migration and update of management and analytics tools

Computacenter then provided funded and coordinated resources to:

- Migrate to Citrix Cloud and onboard Windows 365 users as part of the Cloud PC programme
- Conduct a proof-of-concept exercise to validate UberAgent as the replacement analytics platform
- Support the upgrade from eLux 6 to eLux 7
- Upgrade Scout management tools to the latest version and ensure ongoing Citrix LAS compliance
- Provide end-to-end project governance to support the organisation's broader Cloud PC vision, including identifying additional Citrix technologies to further enhance the estate.

The Benefits

Improving visibility, strengthening security and aligning with long-term strategy

By working with Computacenter, this financial services organisation confirmed that Citrix remained a strategic long-term investment, with the expansion of its existing platform to support its progression towards a modern, cloud-based, compliant and more secure environment.

The project helped the organisation to:

- Improve visibility and performance insights with UberAgent
- Strengthen security by upgrading to the latest supported Citrix releases
- Reduce operational complexity and risk across endpoints and analytics
- Enable long-term cost savings through decommissioning legacy on-premises infrastructure.

This engagement enabled the financial services organisation not only to support its cloud PC strategy, but to realise and expand the value of its Citrix investment. By combining independent analysis, technical expertise and shared commercial commitment, Computacenter helped the financial services organisation build a future-ready workplace platform that's aligned to long-term business goals.

Discover more

To find out more about how Computacenter and Citrix can help your organisation strengthen security, reduce costs and meet its strategic goals, please contact your Computacenter Account Manager, email **enquiries@computacenter.com**, or call **01707 631000**.

Computacenter is a leading independent technology and services provider, trusted by large corporate and public sector organisations. We are a responsible business that believes in sustainable long-term value creation. We help our customers to source, transform and manage their technology infrastructure to deliver digital transformation, enabling people and their business. Computacenter plc is a public company quoted on the London Stock Exchange (CCC.L) and a member of the FTSE 100. Computacenter employs over 21,000 people worldwide.

www.computacenter.com