

SME loan product guide

Loan amount £75,000 to £500,000
(including arrangement fee)

Term 6 to 60 months

Interest rate Fixed for the term of the loan

Risk Bands A+ to C+

Repayment profile Capital and interest – fixed monthly repayments

Early repayment charges None – borrowers can also make overpayments of at least £5,000*

Personal guarantee Yes, for loans up to £350,000 (including fees), subject to credit assessment

Security A charge or asset security will be required in addition to personal guarantee for loans above £350,000
Bilateral guarantees from associated companies may be requested in specific circumstances
Borrower remains 100% liable for the debt

*LendingCrowd may request additional financial information to establish the source of funds used to make overpayments or early settlement of loans.

Please remember that any property used as security, including the borrower's home, may be repossessed if the borrower does not keep up repayments on debt secured on it.

LendingCrowd is the trading name of Edinburgh Alternative Finance Limited, a company registered in Scotland. Company Number SC468392. Registered Office: 50 Lothian Road, Festival Square, Edinburgh, EH3 9WJ. Authorised and regulated by the Financial Conduct Authority (Firm reference number 670991).

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Initial criteria

- Limited company and LLP owner occupiers
- England, Scotland or Wales only
- Two years' trading history
- Turnover at least £100,000
- No active CCJs over £1,500
- No active defaults over £250
- No failed business in last 2 years
- More than one key employee

What we need to assess an application

- Two years' filed accounts (last one no more than 15 months old)
- Last three months' bank statements
- Details of current borrowing
- Purpose of funds
- Management information (if available)
- Business plan (if available)

Funding uses

- | | | |
|---------------------|----------------------|-----------------------|
| • Cash flow | • Stock purchase | • Equipment purchase |
| • Working capital | • Debt restructuring | • Acquisition funding |
| • Expansion funding | • Marketing funds | • Management buyouts |

NOTES

Minimum 2 years' trading history

For businesses with only one year's filed accounts, we will also require one year's management information.

Affordability

Based on modelling of positive operational cashflow, and current and proposed debt.

Credit checks

Loan applications are subject to credit checks of the business and its members, directors and shareholders of 25% or more.

Existing debt

Any existing debt (including hire purchase but not leasing) will be taken into account in assessing loan affordability. We will consider refinancing existing debt.

Personal guarantee

Members, directors and shareholders must demonstrate they have assets covering a minimum of 50% of the loan (up to 100% depending on the Risk Banding). If there is more than one guarantor, we will consider the aggregate value of the assets across the guarantors.