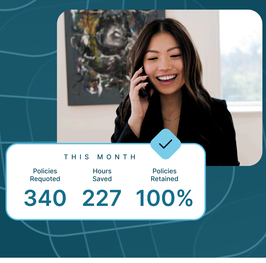
Quandri

Generic AI vs. Insurance-Native AI

The next wave of AI is redefining how agencies operate



Generic AI	Insurance-native AI
Work AI can handle	
Tools like Claude automate isolated tasks like data entry and document summarization. Every request starts from scratch, with no understanding of the policy, the carrier, or what needs to happen next.	Automates complex, high-value work like policy analysis, requoting, and personalized client communications because it carries policy context, carrier rules, and client history from one step to the next.
Operational capacity	
Saves time on basic tasks but creates new work through error correction and oversight	Saves hours per renewal with **instant** analysis, **94%** faster requoting, and **95%** faster personalized renewal outreach
Client engagement	
Generic, template-based messages that feel impersonal	Policy-specific, personalized outreach that reinforces value and trust
Revenue opportunities	
Misses revenue opportunities due to lack of insurance context	Surfaces coverage gaps, upsell opportunities, and competitive positioning, contributing to **250% ROI**
Workflow integration	
Claude and similar tools sit entirely outside your workflow. Agents paste data in, interpret the output, and manually transfer it back. Every session starts with re-explaining the situation from scratch.	Integrates with your AMS. Automatically syncs data and pushes insights where agents work
Operational efficiency	
Creates an efficiency plateau due to oversight burden and quality concerns	Enables exponential efficiency gains; AI-powered renewals are **35X faster**
Retention	
Limited impact on retention due to generic, reactive service	Drives proactive, value-focused client engagement that improves retention by **1.5%**

What happens when agencies deploy insurance-native AI

5X Increase in client outreach

21% Reduction in client cancellations

16K Hours saved annually

250% ROI for agencies

35X Faster renewals

+2% Retention increase

The best agencies won't be the ones with the most people.
They'll be the ones where people are empowered to do their best work.

Learn more at **quandri.io**