

Los Angeles Real Estate Services | Saving Clients On Average \$30K | Partnering with Financial Professionals



OUR CORE VALUES:
Be **Kind**. Be **Curious**. Be **Generous**. Be **Accountable**.



Scott Morris · 1st

🏠 Los Angeles Real Estate Agent of 30+ Years | Flat-Fee Pricing + Buyer Rebates | I Save Clients \$30K on Average | Philanthropic Business Model 🙌

Los Angeles Metropolitan Area · [Contact info](#)

500+ connections



Bill Bloom is a mutual connection

➔ **Message**

More

Providing services

Real Estate and Mortgage Lending

[Show details](#)

 SRM Real Estate Group



California State
University-Northridge

About

WHAT I DO:

I help wealth managers, CPAs, and financial professionals keep money in their client's pockets with real estate services that maximize a client's net proceeds. My unique flat-fee pricing and buyer rebates save clients \$30K on average. EVERY client saves when they purchase or sell a home with me. People above profits change lives for the better.

WHO I PARTNER WITH:

The money my clients save allows them to invest in their future: retirement, college, investments, and more. My partners include:

- 🏠 CPAs
- 🏠 Financial Advisors
- 🏠 Wealth Managers
- 🏠 Portfolio Managers

 Buyers

 Sellers

WHY I DO IT:

Authenticity yields engagement. When my son, Ryan, was diagnosed with Type 1 Diabetes (T1D) in 2011, my mindset on life and business was greatly impacted. T1D affects millions of children and adults, with no cure. After Ryan's diagnosis, I vowed to make T1D advocacy and efforts to find a cure part of my life's mission. I volunteer with the Juvenile Diabetes Research Foundation (JDRF) and donate to JDRF (and my client's charity of choice) for every house closing.

WHAT MAKES ME UNIQUE:

With over \$1 billion in transaction volume and 30+ years of experience, my expertise is an asset. I have reimagined real estate to promote the good of others and to value people and purpose over profit.

My approach includes:

- ✓ Donating to every client's charity of choice
- ✓ Donating to JDRF for every house closing
- ✓ Investing in our client's future through a unique pricing model
- ✓ Working with nonprofits and community groups to build youth education programs and increase impact in the community
- ✓ Investing in the personal and professional development of our team members
- ✓ Our Core Values: Be Kind. Be Curious. Be Generous. Be Accountable.

TERRITORIES I SERVE:

- 📍 Toluca Lake
- 📍 Studio City
- 📍 Sherman Oaks
- 📍 Burbank
- 📍 Valley Village
- 📍 Greater Los Angeles

WHAT OTHERS SAY:

💬 "Quite simply, Scott Morris is the best real estate agent and mortgage broker that anyone could have the privilege to know..." -Cristy Lytal, Public Comm Manager, USC Stem Cell

💬 "Scott helped my elderly mother, a grieving widow, with an unparalleled combination of sensitivity and efficiency to get her multiple offers on her home in a very short period of time. His calm and diligence kept her from having to worry or scramble to sell her house. He is a person of high integrity with an outstanding work ethic. We could not have been happier..." -Alexa Saxon, Manager & Realtor at Distinctive Homes CA

READY TO TALK? 📞 Call (818) 262 3695 or email me at scott@srmrealestategroup.com

Featured

Link

Link

Link



JDRF: Believe

YouTube

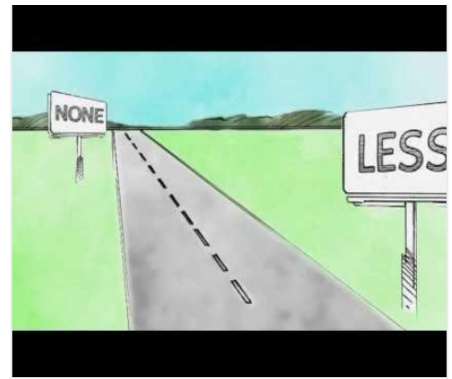
With all of the daily burdens of type 1 diabetes (T1D), it can be difficult at times to picture a world where it doesn't exist. But it's important not to lose faith....



JDRF: Vision

YouTube

Uploaded by JDRF on 2013-07-31.



JDRF: Plan For The Future

YouTube

Uploaded by JDRF on 2013-07-31.

Activity

1,718 followers

Posts

Comments

Images

Articles

Scott Morris reposted this • 1mo

I've been following Michael Gervais for a couple of years. He consistently delivers value through his thought-provoking insights.



Let's Talk About Mental Health

Michael Gervais on LinkedIn • 4 min read

3

1 comment

Scott Morris posted this • 9mo

We are remembered not by what we had or what we did for ourselves, but by what we did for others. SRM Real Estate Group believes the single most important thing we can do in life is to give to others.



Social Impact | SRM Real Estate Group

srmrealestategroup.com • 1 min read

2

Scott Morris posted this • 9mo

Don't miss out on the perks of owning a home. Here's what you need to know about home equity lines of credit.



Everything You Need to Know About Home Equity Loans and Lines of Credit | SRM Real ...

srmrealestategroup.com • 2 min read

[Show all posts →](#)

Experience



Real Estate Broker | Philanthropist | Type 1 Diabetes Advocate

SRM Real Estate Group

2006 - Present · 17 yrs 6 mos

Sherman Oaks, CA

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Founder and Mortgage Planner

Boost Mortgage

2015 - Present · 8 yrs 6 mos

Sherman Oaks, CA

I provide savings and simplicity for clients who are either purchasing a home or refinancing. By relying on Boost Mortgage's team of experts, large network of lenders, and a wide range of mortgage products, our clients enjoy:

- 🏠 Low Rates & Low Fees
- 💰 Thousands of Dollars in Savings
- ✂️ Simple & Fast Closings



Ambassador | Ride to Cure Cycling Participant | Former Board Member

JDRF International

2014 - Present · 9 yrs 6 mos

Greater Los Angeles Area

Juvenile Diabetes Research Foundation (JDRF) is the leading global organization funding type 1 diabetes (T1D) research. JDRF's goal is to progressively remove the impact of T1D from ...see more



Podcast Creator and Host

Dreaming of Cooperstown Podcast

Nov 2017 - Nov 2019 · 2 yrs 1 mo

Dreaming of Cooperstown with Scott Morris is where we share the stories that matter. Dreaming of Cooperstown is a metaphor for achievement and learning to lead a meaningful life. ...see more



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Dreaming of Cooperstown with Scott Morris is where we share the stories that matter. Dreaming of Cooperstown is a metaphor for achievement and learning...



Real Estate Broker | Mortgage Planner | Residential Real Estate | First Time Home Buyers

VDA Real Estate and Mortgage

Aug 1995 - Feb 2015 · 19 yrs 7 mos
North Hollywood, CA

My best client is an informed client.

...

...see more

Show all 8 experiences →

Education



California State University, Northridge

Bachelor of Science, Business Administration, Real Estate Finance, Finance and Real Estate



North Hollywood High School

Licenses & certifications



Certified Mortgage Planning Specialist

Momentifi

Skills

Real Estate



Endorsed by Scott Hudspeth and 2 others who are highly skilled at this



44 endorsements

Endorse

Residential Real Estate

Scott Hudspeth has given an endorsement for this skill



2 endorsements

Endorse

Mortgage Lending



Endorsed by Mike Horn and 4 others who are highly skilled at this

 36 endorsements

Endorse

Show all 37 skills →

Recommendations

Recommend Scott

Received

Given



Alexa Saxon · 2nd

Sales Manager and Realtor at Distinctive Homes CA

February 10, 2019, Alexa was Scott's client

Scott helped my elderly mother, a grieving widow, with an unparalleled combination of sensitivity and efficiency to get her multiple offers on her home in a very short period of time. His calm and diligence kept her from having to worry or scramble to get her house sold. He is a person of high integrity with an outstanding work ethic. We could not have been happier with Scott! ...see more



Cristy Lytal · 2nd

Public Communications Manager, USC Stem Cell

January 9, 2019, Cristy was Scott's client

Quite simply, Scott Morris is the best real estate agent and mortgage broker that anyone could have the privilege to know. When I was an inexperienced first-time buyer working with his mortgage brokerage, he not only secured a fantastic interest rate for my mortgage, but also patiently answered my million-and-one questions about all aspects of the process of ...see more



Brad Wall · 2nd

CTO at LTN Global

January 29, 2018, Brad was Scott's client

I can't say enough about our amazing experience working with Scott on getting into our first home. What started out as a casual online search in early 2014 turned into an introduction to Scott from a co-worker. From that day, I knew we were in great hands. We worked with Scott from beginning to end on the house search/negotiations and the mortgage and could ...see more

Show all 6 received →

Honors & awards

Certificate of Recognition (Heroes Among Us)

Issued by City of Los Angeles

Certificate of Recognition (Scott Morris)

Issued by City of Los Angeles

Good Neighbor Award

Issued by Greater Toluca Lake Neighborhood Council

Organizations

Toluca Lake Homeowner's Association

Director Emeritus, Board of Directors · Jan 2021 - Present

Juvenile Diabetes Research Foundation

Board of Directors - JDRF Greater Los Angeles Chapter · Jan 2014 - Present



Associated with JDRF International

JDRF is the largest non-profit funder of type 1 diabetes research in the world. Our goal is to eventually cure and prevent T1D entirely. Along the way to a cure, we seek to deliver an ongoing stream ...see more

Toluca Baseball

Board of Directors · Jan 2003 - Jan 2010

Show all 4 organizations →

Interests

Top Voices

Companies

Groups

Newsletters

Schools



James Caan CBE · 3rd

Your go-to recruitment expert. Serial Entrepreneur. My passion is backing talented people. Former investor on Dragon's Den.

3,315,509 followers

+ Follow



Dr. Jen Welter · 2nd

A football player turned coach with a PHD in sport Psychology - #keynotespeaker - #author

44,680 followers

+ Follow