



Saleh Hamed

Senior Emirati Executive



Saleh Hamed, EMBA · 1st

I help corporations transform into their future success |
Senior Emirati Executive | Founder of CanCan, LLC | Complex
Organizational Strategy

Talks about #ai, #emirati, #executiveleadership,
#transformationalleadership, and #digitalbusinesstransformation

Abu Dhabi Emirate, United Arab Emirates · [Contact info](#)

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Emirates Nuclear Energy
Corporation



MIT, Harvard, Stanford,
Waterloo collaboration
with the Higher Colleges
of Technology

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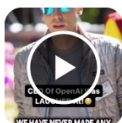
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Saleh Hamed, EMBA reposted this · 1w



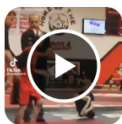
Regarding the right vs wrong question and what to do in regards to AI: I see only one question most of us will need to contemplate: how does our civilization evolve to absorb the impact of AI? This is an "Extinction Level Event" category of impact and too many of us are ...show more



6

3 comments

Saleh Hamed, EMBA reposted this · 1w



I was taught manners cost you nothing. It's simple courtesy to thank someone for a job well done, whether they report to you or not. Why do some managers believe that authority absolves them of being considerate and polite?



20

Saleh Hamed, EMBA posted this · 1mo

Whats the other side of the AI revolution? What will our civilization look like once AI has reached its full and ever increasing potential? It is a very big question and I am trying to coalesce some kin ...show more



Conversations with the GPT

Saleh Hamed, EMBA on LinkedIn • 7 min read

👍 23

4 comments

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About

🇦🇪 WHO I AM: Senior Emirati executive with 24+ years of experience. Drives operational rigor, manages risk, grows new capabilities, organizes work efficiently, and consistently delivers results. Able to leverage formal and informal channels and structures to influence, build relationships, and accelerate change.

🇦🇪 WHAT I DO BEST: I combine market knowledge with a customer-centric mindset and develop long-term transformational plans and strategic adjustments to take advantage of short-term opportunities. Ambidextrous leader proficient at developing strong Emirati leadership while building trust, reputation, and continuous improvement. Managed teams of 100+ and budgets in excess AED 500 million. Expert at strategy development, strategic planning, and leading company-wide change in complex business atmospheres. Developed operating models and tactical plans focused on running organizational units as businesses, understanding contribution to company goals and value chain, and ensuring effective and efficient financial management.

🇦🇪 WHAT OTHERS SAY:

🗣️ "I was with Saleh for many years at ENEC working on the largest nuclear construction project at one site in the world! Not only were we building four 1400 MW reactors and creating an Operating Company from nothing but we had a small city of 20,000 construction workers to manage on a daily bases...I always found that he kept the interests of his faith, country, the project's objectives and my personal well-being balanced and in the correct perspective. He would be an asset in anyone's leadership team." -George Vanderheyden, Chief Nuclear Officer & SVP Commercial Operations at X-energy

🗣️ "Saleh Hamed is a visionary leader who is always up to date with the latest technologies and industrial innovations. Saleh continually crafts strategies that prove on the cusp of global trends demonstrating a keen awareness and penetrating insight into market dynamics and cultural advancements. Saleh is a successful operations leader as he has the expertise in choosing the right tools and practices to help translate a robust strategy into executable operations and build effective and high-performing teams." - Mohamed Al Braiki, ENEC



Top skills

Executive Leadership • Tactical Planning • Data Analysis • Corporate Leadership • Strategic Planning

Experience



DIRECTOR: ENTERPRISE FACILITY SUPPORT SERVICES

Emirates Nuclear Energy Corporation · Full-time

Aug 2019 - Present · 3 yrs 11 mos

Abu Dhabi, Abu Dhabi Emirate, United Arab Emirates · On-site

- ✓ Grew business and service offerings to achieve 100% growth in internal revenues and a value of AED 250 million+ across 14 service streams over four years.
- ✓ Restructured operating model and incorporated digital technologies (CAFM, Service Management) to achieve additional competitive sourcing and a reduction in delivery costs by 56% resulting in AED 64 million in savings
- ✓ Restructured service delivery model for accommodation services resulting in annual savings of 24% and savings of AED 52 million
- ✓ Achieving savings of AED 10 million by implementing a centralized service delivery unit providing efficiency gains of 50%
- ✓ Implemented robust safety-driven culture leading to 5 million man-hours without loss-time incident
- ✓ Digitized corporate accommodation assets management to achieve 30% cost savings and 200% asset utilization estimated at AED 9 million per annum
- ✓ Reduced customer service costs by 5%-10% over last 3 years
- ✓ Partnered with fellow executives to successfully transition the internal support division to a stand-alone entity
- ✓ Delivering key enterprise-wide functions serving all companies and units, covering hotel operations, accommodation facilities, restaurants and dining halls, and local and international transportation
- ✓ Handling the strategy and launch of a brand-new entity for support services differentiated from enterprise and driving the division to become a trusted innovative growth partner, via creative leadership, vision and market engagement
- ✓ Redefining and redesigning underperforming functions, transforming divisions to achieve organization-wide results
- ✓ Developing key talent and leadership throughout the organization
- ✓ Participated in the prestigious PMO Office Government Leadership Program for Executives
- ✓ Implemented transformational "Total Facilities Management" operating model and best

practice performance of driven/output-based contracting

✓ Launched digital transformation initiative

Skills: Risk Management · Industry standards · IT Projects · Analytical Skills · ITIL · Executive Leadership · Data Analysis · Tactical Planning · Networking · Stakeholder Management · Organizational Development · Problem Solving · Corporate Leadership



FOUNDER | CHAIRMAN OF THE BOARD | MANAGING DIRECTOR (prior CEO)

CanCan Digital L.L.C · Self-employed

Jan 2019 - Present · 4 yrs 6 mos

Abu Dhabi Emirate, United Arab Emirates · On-site

✓ The first and only application in the traditional menswear market that utilizes AI body scanning technology to get accurate measurements using the camera on your mobile device

✓ Provides a "tailor in your pocket" service to get customized Arab wear

✓ 4.5X revenue growth average over 3 years

✓ My company journey: envisioned the business > built the platform > secured funding > hired employees > currently lead technology and marketing > currently serve as Chairman of the Board and Managing Director

Skills: Risk Management · IT Projects · Analytical Skills · Entrepreneurship · Marketing Strategy · Board of Directors · Executive Leadership · Data Analysis · Tactical Planning · Networking · Stakeholder Management · Organizational Development · Problem Solving · Corporate Leadership



Emirates Nuclear Energy Corporation

Full-time · 8 yrs 5 mos

On-site

DIRECTOR: FACILITY SUPPORT SERVICES

Aug 2015 - Dec 2018 · 3 yrs 5 mos

Abu Dhabi Emirate, United Arab Emirates

✓ Delivered AED 100 million+ capital development projects

✓ Aided operations for the construction of four 1400 MW reactors, building an operating company from the ground up and assisting with senior strategy and management for the oversight of 20,000 construction workers

✓ Held key position at the world's largest single-site nuclear construction project

✓ Achieved corporate-wide client satisfaction through the design and implementation of novel customer-focused practices

✓ Redesigned operating model in alignment with industry best practices and local vendor

maturity capabilities

- ✓ Transformed company from traditional input-based management capability to modern out-based performance-driven approach

- ✓ Developed value-generating strategy to align division with corporate goals focusing on revenue-generating actions providing greater transparency and opportunities for growth to subsidize and lower operation costs

- ✓ Mentored several Emirati leaders into senior roles

Skills: Risk Management · IT Projects · Analytical Skills · ITIL · Executive Leadership · Data Analysis · Tactical Planning · Networking · Stakeholder Management · Organizational Development · Problem Solving · Corporate Leadership

● **DIRECTOR: HUMAN RESOURCES & TALENT MANAGEMENT**

Aug 2014 - Dec 2015 · 1 yr 5 mos

Abu Dhabi Emirate, United Arab Emirates

- ✓ Reduced response and resolution times from 40 hours to less than four, while increasing the throughput of the team by 200%, substantially boosting client satisfaction

- ✓ Built, developed and restructured the leadership team and Chief Human Capital Office, strategizing an effective roadmap for future enhancements and supporting the hiring of a Chief Human Capital Officer to lead the function

- ✓ Reduced headcount by 15% by redefining customer-centric "Business Partner" operating model

Skills: Risk Management · Industry standards · IT Projects · Analytical Skills · ITIL · Executive Leadership · Data Analysis · Tactical Planning · Networking · Stakeholder Management · Organizational Development · Problem Solving · Corporate Leadership

● **DIRECTOR: INFORMATION & COMMUNICATIONS TECHNOLOGY**

May 2012 - Aug 2015 · 3 yrs 4 mos

Abu Dhabi, Abu Dhabi Emirate, United Arab Emirates

- ✓ Increased ROI on ICT investments by up to 250% across numerous platforms

- ✓ Developed and implemented corporate-wide support services improvement program resulting in client satisfaction improvements of 20%+ and efficiency gains of over 200% which led to Distinguished Department in Excellence Awards

- ✓ Reduced departmental budget variance to less than 10% through better planning and execution

- ✓ Led department to achieve "Best Service Department" Award 2013 and EFQM-based Excellence Award 2014

- ✓ Increased number of services offered from 171 to 365 with 98.5% service delivery within target times
- ✓ Reduced manpower budget by 50%
- ✓ Reduced budget variance by over 50%
- ✓ Improved budget variance from over 30% to less than 10% in two years
- ✓ Achieved 96.1% employee satisfaction
- ✓ Led planning exercise for Nuclear Operations software systems delivery for Barakah Nuclear Power Plant

Skills: Risk Management · Industry standards · IT Projects · Enterprise Architecture · Cybersecurity · Analytical Skills · ITIL · Executive Leadership · Data Analysis · Tactical Planning · Networking · Stakeholder Management · Organizational Development · Problem Solving · Corporate Leadership

[Show all 5 experiences →](#)



SYSTEMS ENGINEER SYSTEMS DESIGN MANAGER | STRATEGIC PLANNING

SCADIA · Full-time

Sep 2008 – Aug 2010 · 2 yrs

Abu Dhabi, Abu Dhabi Emirate, United Arab Emirates · On-site

- ✓ Championed and led the inclusion and integration of BIM (Building Information Modelling) into the construction tender for the \$5B Midfield Terminal Complex (MTC) Project... [...see more](#)

Skills: Risk Management · Industry standards · IT Projects · Cybersecurity · Analytical Skills · Executive Leadership · Data Analysis · Tactical Planning · Networking · Stakeholder M [...see more](#)



Systems Engineer

ZADCO

Aug 2003 – Sep 2008 · 5 yrs 2 mos

Skills: Risk Management · Industry standards · IT Projects · Cybersecurity · Analytical Skills · Executive Leadership · Data Analysis · Tactical Planning · Networking · Stakeholder M [...see more](#)

[Show all 10 experiences →](#)

Education



Higher Colleges of Technology

Executive Master of Business Administration (EMBA), Entrepreneurship and Innovation
2007

Graduated with honors and distinction. Achieved distinction for the group and final project business plans.

Skills: Analytical Skills



University of Nottingham

Bachelor of Science (BS), Computer Science

1996 - 1999

Graduated with honors.

Skills: Analytical Skills

Licenses & certifications



Digital Business Strategy, MIT SLOAN Online

MIT Sloan School of Management

Skills: Enterprise Architecture · Analytical Skills



EFQM Assessor

EFQM

Skills: Analytical Skills



Facilities Management Professional

INTERNATIONAL FACILITIES MANAGEMENT ASSOCIATION (UK) LIMITED

[Show all 12 licenses & certifications →](#)

Projects

ENEC Project Successes

May 2012 - Present



Associated with Emirates Nuclear Energy Corporation

✓ Built, developed and restructured the leadership team and Chief Human Capital Office, strategizing an effective roadmap for future enhancements and supporting the hiring of a Chief Human C ...see more

Supervision Committee for the Expansion of Abu Dhabi International Airport (SCADIA)

Sep 2008 - Aug 2010



Associated with SCADIA

[Show project ↗](#)

My positions at SCADIA were based around overseeing the Special Airport Systems development and tender packages from a technical as well as commercial perspective. I also championed the u ...see more

Skills

Risk Management

 10 experiences across Emirates Nuclear Energy Corporation and 4 other companies

Endorse

Industry standards

 8 experiences across Emirates Nuclear Energy Corporation and 3 other companies

Endorse

IT Projects

 10 experiences across Emirates Nuclear Energy Corporation and 4 other companies

Endorse

Show all 38 skills →

Recommendations

Recommend Saleh

Received

Given



Yasar Ajlouni · 2nd

Project Management Advisor

March 27, 2020, Yasar managed Saleh directly

I worked with Saleh for almost a year , I was happy to have done so. I do believe Saleh is a gifted , talented and innovative leader . His ability to connect is incredibly right and quick , he gets back up from having lots of emotional intelligence coupled with a structured mindset . He is also a visionary leader who can see upfront . I enjoyed very much working with Saleh and ...see more



Shaikha Sardouh  · 2nd

PhD Digital Transformation Manager

May 8, 2018, Shaikha reported directly to Saleh

I worked with Saleh Hamed for almost 3 years and his strong points are:

1. creative and strategic thinking
2. allows has out of box solutions for any postictal we faced ...

...see more



George Vanderheyden · 2nd

New Nuclear Energy Business Consulting

February 1, 2018, George was senior to Saleh but didn't manage Saleh directly

I was with Saleh for many years at ENEC working on the largest nuclear construction project at one site in the world! Not only were we building four 1400 MW reactors and creating an Operating Company from nothing but we had a small city of 20,000 construction workers to manage on a daily bases. People came from all over the world to help Abu Dhabi acc ...see more

Show all 22 received →

Languages

Arabic

Native or bilingual proficiency

English

Native or bilingual proficiency

UAE National

Native or bilingual proficiency

Causes

Children • Civil Rights and Social Action • Economic Empowerment • Environment • Human Rights • Science and Technology • Social Services

Interests

Top Voices

Companies

Groups

Newsletters

Schools



Adam Grant  · 2nd

Organizational psychologist at Wharton,
#1 NYT bestselling author of THINK
AGAIN, and host of the TED podcast
WorkLife

5,223,305 followers

+ Follow