

JOHN DOE

+65-98112345 name@gmail.com British, Lithuanian

CAREER

COMPANY, LTD, SINGAPORE

Chief Executive Officer, Nov 2020 - Present

- Company Ltd (ASX: RGS) is an Australian, clinical-stage biotech company developing innovative first-in-class stem cell therapies that address significant unmet medical needs.

HEALTH, LONDON

Co-founder and Director, Former CEO, Jul 2016 - Nov 2020

- Co-founded and led a B2B digital therapeutics technology business
- Raised \$2M in seed capital from Bayer, ASICS, Inventure, Doehler Group, and angel investors
- Originated and executed corporate partnerships with major pharmaceutical, insurance, and food companies

LARGE BANK, LONDON

Vice President, Healthcare Investment Banking Team, Feb 2011 - Jun 2015

- Advised pharmaceutical and healthcare companies in Europe on, and capital raising transactions
- Obtained extensive experience in negotiating investment agreements and shareholder agreements
- Ran investment processes – preparing businesses for a transaction, building equity story, approaching relevant institutional and strategic investors, coordinating data rooms and due diligence processes
- Montagu Private Equity: advisory on a €900m sale of Euromedic, a leading diagnostics player in Europe
- Walgreen Boots: buy-side advisory of a leading pharmaceuticals wholesaler in Ukraine
- Aviva: advisory on sale of life and health insurance assets in CEE
- CVC/KKR: advisory on a \$5.0bn LBO of Americana, a leading restaurant/FMCG business in the Middle East

BANK GROUP, MADRID

Associate Director, Sep 2009 - Feb 2011

- Participated in due diligence, valuation, negotiation stages for sale of \$70M Russian bank to Kim
- Managed all stages of a €500m potential sale of Czech, Slovak, and Hungarian banking assets
- Analysed investment and prepared internal valuation for €555m SEB German retail business acquisition
- Participated in all stages of \$3.2bn Citi Financial Auto USA loan portfolio acquisition process
- Developed potential consumer finance joint venture business plan with VTB in Russia

BANK, LONDON

Summer Associate, Consumer Healthcare Retail, Investment Banking Division, Jun 2008 - Aug 2008

- Conducted DCF, LBO, SOTP, accretion/dilution, multiple valuations for healthcare and retail companies
- Mid Europa Partners: advisory on a potential €450m 2-stage LBO of Sanitas, a CEE pharma company

BANK, BALTIC STATES

Finance Director, Baltic States, May 2004 - Jul 2007

- Provided finance knowledge in business decision-making while being part of the management board
- Managed a team of five direct and three indirect reports in Lithuania and Latvia

- Led a pan-region working capital optimization project across eight CEE countries
- Supervised a company-wide implementation of ERP and Business Intelligence systems
- Managed all stages of €10m Latvian distributor acquisition process – financial, tax, and legal due diligence, valuation, communication with external and internal stakeholders
- Participated in €57m Royal Numico acquisition of Valio, a Finnish dairy company's baby food division

COMPANY, BALTIC STATES

Transaction Services and Audit Consultant, Aug 2003 - May 2004

- Participated in real estate and manufacturing financial valuations and due diligence projects
- Acquired knowledge of manufacturing, retail and consumer goods industries while working in project teams

EDUCATION

IESE BUSINESS SCHOOL
BARCELONA

Master of Business Administration (Jan 2009)

STERN SCHOOL OF BUSINESS - NEW YORK UNIVERSITY
NEW YORK, NEW YORK

Exchange Term (Jan 2008)

STOCKHOLM SCHOOL OF ECONOMICS - RIGA

Bachelor of Science: Economics and Business Administration, Finance (Jan 2004)

CERTIFICATIONS & COURSES

- Harvard University – Pharmacology, Physiology, Biochemistry, Immunology courses, 2016
- Stanford University – Professional Certificate in Genetics and Genomics, 2015
- Association of Chartered Certified Accountants (ACCA) qualification obtained in 2007
- Chartered Financial Analyst (CFA) qualification obtained in 2006
- International Society for Cell and Gene Therapy (ISCT) – member of Business Development and Investment, and APAC Industry Committees, 2022

LANGUAGES

Lithuanian - Native
English - Fluent
Russian - Fluent
Spanish - Intermediate