

TOPA & DOPA SALE READINESS SNAPSHOT

Before You Consider Selling, Review the Following:

Tenant & Occupancy

- ☐ Do I know which tenant rights may affect a future sale?
- ☐ Are tenant files complete and organized?

Due Diligence Readiness

- ☐ Are leases, addenda, and notices readily available?
- ☐ Is property compliance documentation organized?
- ☐ Have licensing and registration issues been addressed?

Transaction Readiness

- ☐ Do I understand my likely transaction timeline?
- ☐ Have I identified issues that could delay a sale?

Why This Matters

Transaction challenges are often identified before closing, not after. Owners who prepare early generally have greater flexibility and better information when evaluating future disposition options.

Owner Action Item

Begin preparing for a future transaction before a buyer enters the picture.

Want a Deeper Explanation?

Watch

DC TOPA and DOPA Sale Readiness

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