

Audiobook companion

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FIGURE 1

The cash flow funnels

How people normally think of cash flow and saving income.

Chapter 3, page 55

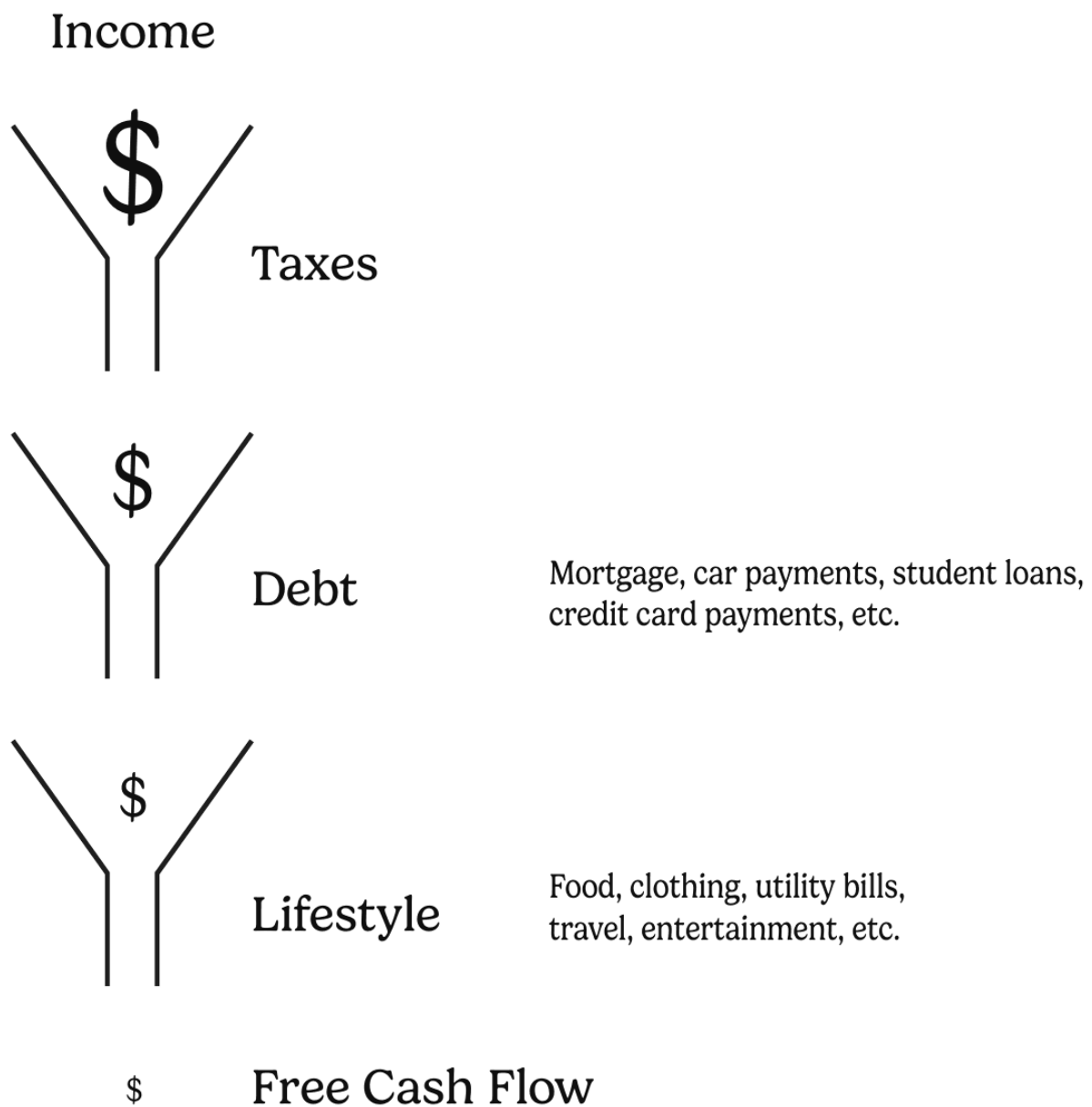


TABLE 1

The power of compounding

Savings now versus later.

Chapter 5, page 77 · 7% assumed rate of return

	The Go-Getter		The Slowpoke	
Year	Contribution	Wealth	Contribution	Wealth
1	\$5,500	\$5,885	\$0	\$0
2	\$5,500	\$12,182	\$0	\$0
3	\$5,500	\$18,920	\$0	\$0
4	\$5,500	\$26,129	\$0	\$0
5	\$5,500	\$33,843	\$0	\$0
6	\$5,500	\$42,097	\$0	\$0
7	\$5,500	\$50,929	\$0	\$0
8	\$5,500	\$60,379	\$0	\$0
9	\$5,500	\$70,490	\$0	\$0
10	\$5,500	\$81,310	\$0	\$0
11	\$0	\$87,001	\$5,500	\$5,885
12	\$0	\$93,092	\$5,500	\$12,182
13	\$0	\$99,608	\$5,500	\$18,920
14	\$0	\$106,581	\$5,500	\$26,129
15	\$0	\$114,041	\$5,500	\$33,843
16	\$0	\$122,024	\$5,500	\$42,097
17	\$0	\$130,566	\$5,500	\$50,929

	The Go-Getter		The Slowpoke	
Year	Contribution	Wealth	Contribution	Wealth
18	\$0	\$139,705	\$5,500	\$60,379
19	\$0	\$149,485	\$5,500	\$70,490
20	\$0	\$159,949	\$5,500	\$81,310
21	\$0	\$171,145	\$5,500	\$92,886
22	\$0	\$183,125	\$5,500	\$105,274
23	\$0	\$195,944	\$5,500	\$118,528
24	\$0	\$209,660	\$5,500	\$132,710
25	\$0	\$224,336	\$5,500	\$147,884
26	\$0	\$240,040	\$5,500	\$164,121
27	\$0	\$256,843	\$5,500	\$181,495
28	\$0	\$274,822	\$5,500	\$200,084
29	\$0	\$294,059	\$5,500	\$219,975
30	\$0	\$314,643	\$5,500	\$241,258
31	\$0	\$336,668	\$5,500	\$264,032
32	\$0	\$360,235	\$5,500	\$288,399
33	\$0	\$385,452	\$5,500	\$314,472
34	\$0	\$412,433	\$5,500	\$342,370
35	\$0	\$441,303	\$5,500	\$372,221
36	\$0	\$472,195	\$5,500	\$404,161
37	\$0	\$505,248	\$5,500	\$438,337

	The Go-Getter		The Slowpoke	
Year	Contribution	Wealth	Contribution	Wealth
38	\$0	\$540,616	\$5,500	\$474,906
39	\$0	\$578,459	\$5,500	\$514,034
40	\$0	\$618,951	\$5,500	\$555,902
41	\$0	\$662,277	\$5,500	\$600,700
42	\$0	\$708,637	\$5,500	\$648,634
43	\$0	\$758,241	\$5,500	\$699,923
Total	\$55,000		\$181,500	

The Go-Getter saves for the first ten years and then stops. The Slowpoke waits ten years, then saves for the next thirty-three. The Slowpoke puts in more than three times as much money — \$181,500 against \$55,000 — and still ends up behind.

TABLE 2

The power of compounding

Savings now versus later — saving big.

Chapter 5, page 80 · 7% assumed rate of return

	The Go-Getter		The Slowpoke	
	Savings \$100,000/year from year 1		Savings \$100,000/year from year 11	
Year	Contribution	Wealth	Contribution	Wealth
1	\$100,000	\$107,000	\$0	\$0
2	\$100,000	\$221,490	\$0	\$0
3	\$100,000	\$343,994	\$0	\$0
4	\$100,000	\$475,074	\$0	\$0
5	\$100,000	\$615,329	\$0	\$0
6	\$100,000	\$765,402	\$0	\$0
7	\$100,000	\$925,980	\$0	\$0
8	\$100,000	\$1,097,799	\$0	\$0
9	\$100,000	\$1,281,645	\$0	\$0
10	\$100,000	\$1,478,360	\$0	\$0
11	\$100,000	\$1,688,845	\$100,000	\$107,000
12	\$100,000	\$1,914,064	\$100,000	\$221,490
13	\$100,000	\$2,155,049	\$100,000	\$343,994
14	\$100,000	\$2,412,902	\$100,000	\$475,074
15	\$100,000	\$2,688,805	\$100,000	\$615,329
16	\$100,000	\$2,984,022	\$100,000	\$765,402

	The Go-Getter		The Slowpoke	
	Savings \$100,000/year from year 1		Savings \$100,000/year from year 11	
Year	Contribution	Wealth	Contribution	Wealth
17	\$100,000	\$3,299,903	\$100,000	\$925,980
18	\$100,000	\$3,637,896	\$100,000	\$1,097,799
19	\$100,000	\$3,999,549	\$100,000	\$1,281,645
20	\$100,000	\$4,386,518	\$100,000	\$1,478,360
21	\$100,000	\$4,800,574	\$100,000	\$1,688,845
22	\$100,000	\$5,243,614	\$100,000	\$1,914,064
23	\$100,000	\$5,717,667	\$100,000	\$2,155,049
24	\$100,000	\$6,224,904	\$100,000	\$2,412,902
25	\$100,000	\$6,767,647	\$100,000	\$2,688,805
26	\$100,000	\$7,348,382	\$100,000	\$2,984,022
27	\$100,000	\$7,969,769	\$100,000	\$3,299,903
28	\$100,000	\$8,634,653	\$100,000	\$3,637,896
29	\$100,000	\$9,346,079	\$100,000	\$3,999,549
30	\$100,000	\$10,107,304	\$100,000	\$4,386,518
31	\$100,000	\$10,921,815	\$100,000	\$4,800,574
32	\$100,000	\$11,793,343	\$100,000	\$5,243,614
33	\$100,000	\$12,725,876	\$100,000	\$5,717,667
34	\$100,000	\$13,723,688	\$100,000	\$6,224,904
35	\$100,000	\$14,791,346	\$100,000	\$6,767,647

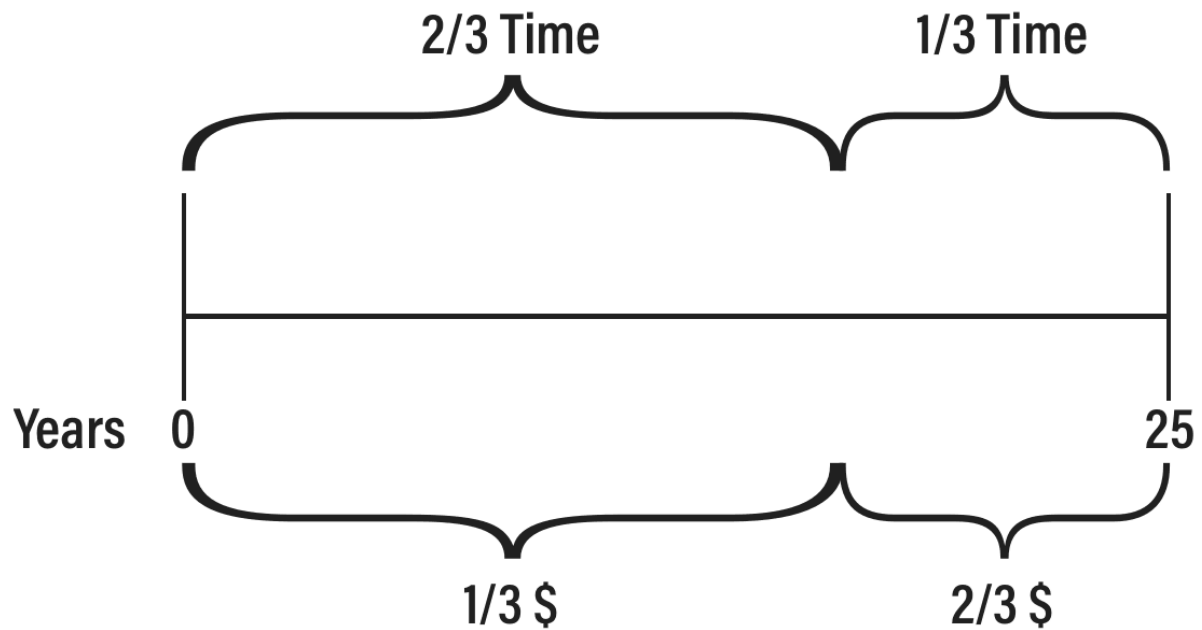
	The Go-Getter		The Slowpoke	
	Savings \$100,000/year from year 1		Savings \$100,000/year from year 11	
Year	Contribution	Wealth	Contribution	Wealth
36	\$100,000	\$15,933,740	\$100,000	\$7,348,382
37	\$100,000	\$17,156,102	\$100,000	\$7,969,769
38	\$100,000	\$18,464,029	\$100,000	\$8,634,653
39	\$100,000	\$19,863,511	\$100,000	\$9,346,079
40	\$100,000	\$21,360,957	\$100,000	\$10,107,304
41	\$100,000	\$22,963,224	\$100,000	\$10,921,815
42	\$100,000	\$24,677,650	\$100,000	\$11,793,343
43	\$100,000	\$26,512,085	\$100,000	\$12,725,876
Total	\$4,300,000		\$3,300,000	

Here both savers keep going for the full forty-three years. The Slowpoke never catches up, and the gap keeps widening.

DIAGRAM

Two-thirds of the time, one-third of the dollars

Chapter 5, page 82

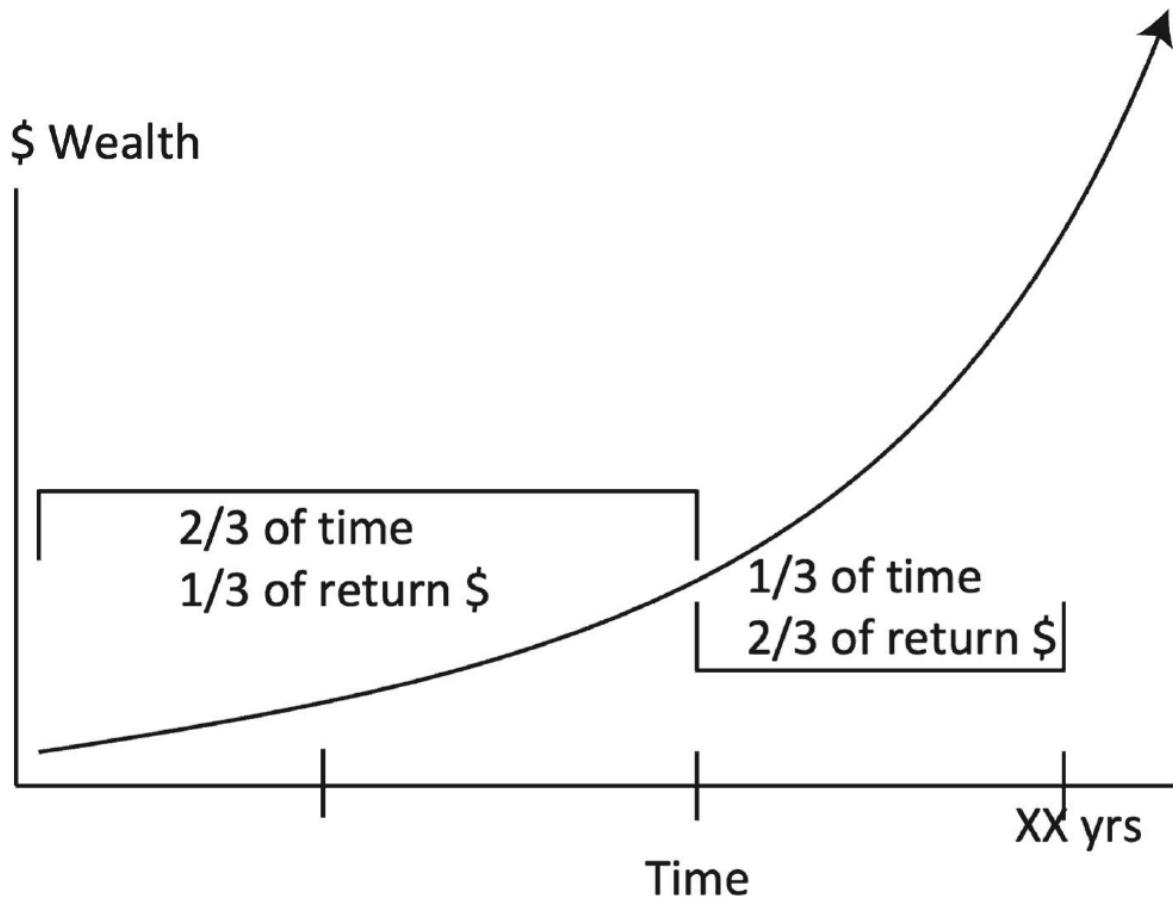


The first two-thirds of the time period, you only accumulate one-third of the dollars of wealth you need. The last one-third of the time, you accumulate two-thirds of the wealth you need.

DIAGRAM

The geometric jump

Chapter 5, page 83



If you have saved faithfully, the “magic” of compounding occurs in the last one-third of the time, generating two-thirds of the returns.

TABLE 3

Tax Savings Savings Effect

(Or how to turn \$3,000 into \$5,000 without working harder.)

Chapter 6, page 91 · 40% assumed tax bracket

Amount	Tax rate	Tax owed
\$3,000	40%	\$1,200
\$1,200	40%	\$480
\$480	40%	\$192
\$192	40%	\$76.80
\$76.80	40%	\$30.72
\$30.72	40%	\$12.29
\$12.29	40%	\$4.92
\$4.92	40%	\$1.97
\$1.97	40%	\$0.79
\$0.79	40%	\$0.32
\$0.32	40%	\$0.13
\$0.13	40%	\$0.05
\$0.05	40%	\$0.02
\$5,000 (rounded total)	40%	\$2,000

To save \$3,000 outside a tax shelter, you have to earn \$5,000 and pay \$2,000 in income taxes. Shelter it instead — in a 401(k), say — and you can run the same cascade in reverse.

TABLE 4

Leveraging the equity in your home to create investable cash

Take out a \$250,000 mortgage at 4 percent, invest it for returns of 7 percent.

Chapter 6, page 98

CASH IN	
Income earned from investing	\$17,500
Less income taxes on that income (blended capital gains and ordinary rates)	–\$5,250
Net income	\$12,250
CASH OUT	
4% interest on a \$250,000 mortgage	\$10,000
Less possible tax savings on deducting interest ($\$10,000 \times 40\%$)	–\$4,000
Net cost	\$6,000
NET CASH FLOW FOUND	
Possible net investable cash created	\$6,250
If saved in a 401(k), and the tax savings saved too	\$10,417

Sophie increased her net cash flow by \$6,250 a year without working one day longer — and by more than that after tax, because she could deduct the mortgage interest.

Master Your Cash Flow: Let Them Eat Cake And Build Wealth Too!

by Al Zdenek and Amin Boroomand.

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