

INSIGHTS

# Saving you Time and Money

By Leyla Hussein • 4 September 2018

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One of the partnerships I am proudest of at Hayward Miller is our work with the CWS Group, and it is a good example of what happens when two specialists put their heads together.

## About CWS Group

CWS Group is a search and selection [recruitment](#) company working across sectors including, but not limited to, engineering, automotive, landscaping and ground maintenance. Based in Leicester, they have spent twenty-seven years in the industry saving companies both time and money. What sets them apart is how much of that time they put into genuinely understanding their clients and their candidates, so they can put the right people into the right jobs. With years of experience behind them and real depth across several sectors, they are true professionals in their field.

They offer bespoke recruitment systems tailored to each sector they specialise in, and several different ways of sourcing candidates, which gives them a far wider pool to draw from and a range of contract types to match whatever profile a client needs. Candidates are offered free skill tests to confirm their ability before any role is suggested. Their specialisms include:

- **Landscaping and maintenance:** hard and soft landscaping, tree surgeons, grounds maintenance, fencing and horticultural workers.

- **Technical and engineering:** CNC machinists, sheet metal workers, welders, quality inspectors, grinding, injection moulding and maintenance engineers.
- **Automotive and driving:** HGV and car mechanics, panel beaters, MET technicians, paint sprayers, tyre fitters, and van and 7.5 tonne drivers.
- **Supply chain:** warehouse and production workers, FLT drivers, stores, despatch, quality control, sales, administration and accounts.

## How We Are Helping

Hayward Miller is working alongside the CWS Group as an extension of their salesforce, using our [Managed Services](#) package to grow their sales. We have started with their customers in the landscaping and grounds maintenance recruitment sector, where we have already contacted a great many leads and have customers in direct conversation with key decision-makers. Having worked in the recruitment industry ourselves, we know their sectors well, and that head start shows.

If you would like to know more about CWS and what they offer, get in touch with the CWS team at Hayward Miller. Call 01842 821440 or email [contact@haywardmiller.co.uk](mailto:contact@haywardmiller.co.uk).

## Ready to grow your sales?

Hayward Miller is your outsourced B2B sales team, generating leads, booking meetings and winning business for you.

Contact us today on **01842 777 760** or visit [haywardmiller.co.uk](http://haywardmiller.co.uk)