

Choose the right payment option for your business

We have flexible payment options to fit the needs of your organization.

	Pay as you go (PAYGO)	Annual contract
Benefits	Maximum flexibility, cancel at any time, no minimums	Bigger savings, additional payment options, streamlined yearly purchasing
Best if...	You have lower volumes, or are still evaluating your usage needs	You have higher volumes, desire greater cost savings, and need dedicated support
How it works	Enter your credit card info on your Fivetran billing page , and you'll be charged only what you use at the end of the month	Purchase an annual spend bank through an annual contract via sales@fivetran.com , and we'll deduct what you use from your spend bank at the end of the month
Pricing	List price	5% built-in discount
Minimum	No minimum	\$12,000
Plans	Free , Standard, Enterprise	Standard, Enterprise, Business Critical
Commit terms	Month-to-month	1 year
Payment frequency	Monthly	Yearly (bi-annual and quarterly options available with a 5% fee)
Marketplaces	AWS , GCP or Azure	AWS , GCP or Azure (via private offer)

“Being able to spend a couple of months using a credit card while we figured out our long-term usage was very helpful. From there, we were able to easily move on to an enterprise plan. It felt very low-risk to keep adding connectors and progressing.”

Irving Popovetsky, Head of Customer Engineering at Honeycomb