



**harkright**

INVESTMENT HOLDINGS

✉: [info@harkright.com](mailto:info@harkright.com)

**Harkright Investment Holdings** | The best businesses are built by owners who show up every day for decades and deserve to be owned the same way. We acquire, operate, and grow one business for the long term

**Core ethos** | Preserve what works, improve what matters, and build something worth passing down

## Target Industries

B2B mission-critical, recurring services companies that focus on one of these 3 sectors:

### 1. Industrial services

Maintain, repair, and service industrial equipment & infrastructure, e.g., hydraulic repair, pump repair & service, pipe & tank cleaning

### 2. Environmental services

Collect, transport, process, or dispose of regulated waste, e.g., oil & fluid recycling, grease trap cleaning, septic pumping, sludge removal

### 3. Government services

Provide facilities management, maintenance, inspection, and specialized services to federal & government funded agencies, defense contractors

*Open to opportunistic deals outside of these sectors that meet the preferred company profile*

## Preferred company profile

- ✓ **Recurring or repeat revenue;** contracts, maintenance, or repeat purchases
- ✓ **Established business (i.e., 8+ yrs.)** with team beyond owner
- ✓ **Houston metro or DMV metro preferred,** broader TX and DC/MD/VA considered
- ✓ **\$1.5 – 3M EBITDA,** representing 15%+ margin
- ✓ **Owner retiring;** majority buyout
- ✓ **SBA eligible**

## Our partnership team



**Kolawole  
Alawaiye**

Engineer and operator with program management experience across Northrop Grumman, NAVAIR, Microsoft, and PepsiCo

Six Sigma Black Belt

Top Secret security clearance

Wharton MBA

Based in the DMV



**Olaniyi  
Jinadu**

Corporate strategist and operator with experience in M&A, growth strategy, pricing, and transformation across BCG, Lenovo, and Crown Castle

Kellogg MBA

Based in Houston, Texas