

BANKING SERVICES PROGRAMS

The banking industry provides a wealth of employment opportunities from bank tellers to investment bankers.

Banks or financial services organisations employ people in various types of financial and customer service roles.

Office and administrative support occupations make up the largest portion of jobs in the industry, while management, business & financial occupations also employ a significant number of employees in the banking industry.



APPLY NOW



CBD Campus

Modern facilities, computer labs, student lounges.



Capacity

1529 Students.



Student Support

Student lounge, student activities, In-house counsellor.



Nationality Mix

70 + Nationalities. Data from Feb 2023.



Bachelor Pathway

Articulation available at **Melbourne Polytechnic** and **Danford Higher Education** Bachelor Degrees

DIPLOMA OF BANKING SERVICES MANAGEMENT

Code: FNS50922

CrICOS Code: 111017A

Course Duration: 52 weeks

Holidays: 12 weeks

Total Hours: 800 hours

Material Fees: N/A

Digital Access Fees: \$100*

Course Fee: \$12,000

Industry Sector

Financial Services

What your future could look like

- Business Banking Manager
- Bank Manager

This qualification is designed to reflect a range of the job roles with team and business result responsibilities in banking or other deposit taking institutions' customer contact centres or retail and/or commercial financial services environments. Individuals in these roles have autonomy in performing technical operations, apply solutions to a range of often complex problems, and research, analyse and evaluate information from a variety of sources. They apply initiative to plan, coordinate and evaluate their own work and provide guidance to others.

Licensing/Regulatory Information.

Work functions in the occupational areas where this qualification.

CORE UNITS

BSBLDR522

Manage people performance

FNSCUS511

Develop and maintain professional relationships in financial services industry

FNSCUS513

Review business performance

FNSFMK515

Comply with financial services regulation and industry codes of practice

FNSINC411

Conduct work according to professional practices in the financial services industry

ELECTIVE UNITS

FNSBNK412

Align banking products with the needs of small business customers

FNSBNK511

Manage banking and service strategy for small business customers

FNSCUS512

Monitor clients' financial requirements

FNSCRD513

Promote client understanding of the role and effective use of consumer credit

FNSCUS515

Determine client financial requirements and expectations

FNSFMB511

Implement credit contracts in preparation for settlement

FNSSAM512

Assess market needs and identify opportunities for new financial products and services

ADVANCED DIPLOMA OF BANKING SERVICES MANAGEMENT

Code: FNS60622

CrICOS Code: 109941E

Course Duration: 52 weeks

Holidays: 12 weeks

Total Hours: 800 hours

Material Fees: N/A

Digital Access Fees: \$100*

Course Fee: \$12,000

Industry Sector

Financial Services

What your future could look like

- Regional Executive (Banking)

This qualification is designed to flexibly reflect senior management and service job roles with team and business result responsibilities in banking or other deposit taking institutions, customer contact centres or retail financial services environments. At this level individuals are expected to apply specialist skills and knowledge in a range of situations to deal with complex situations and issues. They work across a broad range of technical or management functions with accountability for personal outputs and for team outcomes.

Licensing/Regulatory Information

Work functions in the occupational areas where this qualification is used may be subject to regulatory requirements. Refer to the relevant regulator for specific guidance on requirements.

CORE UNITS

BSBESB404

Market new business ventures

BSBLDR522

Manage people performance

BSBLDR602

Provide leadership across the organisation

BSBOPS505

Manage organisational customer service

BSBSTR601

Manage innovation and continuous improvement

FNSINC411

Conduct work according to professional practices in the financial services industry

FNSSAM611

Monitor performance of financial products and services in meeting client needs

FNSSAM612

Identify and evaluate marketing opportunities in the financial services industry

ELECTIVE UNITS

BSBLDR601

Lead and manage organisational change

BSBLDR812

Develop and cultivate collaborative partnerships and relationships

BSBSUS511

Develop workplace policies and procedures for sustainability

FNSORG602

Develop and manage financial systems

BSBAUD515

Evaluate and review compliance

BSBAUD601

Establish and manage compliance management systems



Jobs

Graduates of the Management and Commerce field (Advanced Diploma) are most often employed as:

- 23%** Professionals
- 25%** Managers
- 22.9%** Community and Personal Service Worker

Industries

Graduates of the Management and Commerce field (Advanced Diploma) are most often employed in:

- 33.8%** Health Care and Social Assistance
- 16.3%** Education and Training
- 10%** Accommodation and Food Services

Reference source: www.myskills.gov.au/courses

For information about entry requirements visit our website at www.danford.edu.au *Digital Access refers to your learning resources and assessments via our learning management system.