LEAP CONSULTING GROUP



A Jewelry Distributor Runs High-Volume Orders on NetSuite

Case Study

Two Systems Replaced by One ERP —A LEAP STORY

Case Study

This international jewelry and watch maker designs and distributes worldwide, filling high-volume orders for its trading partners. Ordering, shipping, and EDI ran on an older custom application, accounting lived in a separate package, and keeping the two in sync took constant work. To get everything on one system, it chose LEAP to help evaluate NetSuite and lead the move.

CLIENT OBJECTIVES

Gain Financial Insight:
Get the financial visibility needed to stay profitable and successful.

Unify Two Systems:
Replace a custom ordering app and separate accounting with one end-to-end ERP.

Handle Peak Volume:
Process orders that can include lines for 1,000 store locations.

Track Detailed Costs:
Capture detailed costing and meet the unique needs of the jewelry industry.

Before

A custom ordering and EDI app plus separate accounting, kept in sync with constant effort.

After

Finance, distribution, supply chain, and EDI running on one NetSuite platform.

LEAP INTERVENTION

SERVICE OFFERINGS

Solution Evaluation	Demonstrated how NetSuite would meet each requirement before the company committed.
Phased Rollout	Implemented financials first, then expanded to distribution and supply chain.
EDI Integration	Helped select an EDI provider that works with NetSuite across 80+ trading partners.
Skilled Configuration	Used configuration in place of planned custom builds, customizing only where needed.

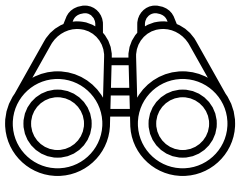
> "It was a smart and effective approach."
>
> **Vice President, Operations**

THE BUSINESS IMPACT

NetSuite now runs nearly every department, with automated workflows built for high volume. The company captures detailed costing, trades with partners through integrated EDI, and moved off two systems without disrupting operations.

1 Ready for Peak Days

Automated workflows keep orders moving when shipments top 10,000 packages.

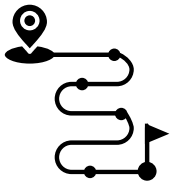


2 Company-Wide Access

100+ users work in one system, so there's no second one to keep current.

3 Connected Partners

EDI orders from 80+ trading partners flow straight into NetSuite.

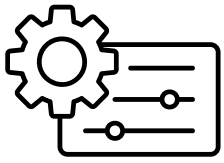


4 Phased Handoff

Rolling out one function at a time kept operations steady.

5 Cost Visibility

Detailed cost data now lives in the same system as every order.



6 Less Custom Code

Configuration covered much of what the team expected to build from scratch.

TRANSFORMATION SCOPE & ENGAGEMENT PHASES

This NetSuite transformation moved a global jewelry and watch business onto a single platform in phases, starting with finance and expanding to distribution, supply chain, and EDI.

THE SCOPE OF THE CHANGE

EDI connections with **80+ trading partners**

100+ users united on one ERP, from finance to supply chain

Peak days of 10,000+ packages, **processed automatically**

ENGAGEMENT BY PHASE

1 EVALUATION

- Requirements mapped to NetSuite
- Cloud setup selected for reliability

2 FINANCIALS

- Accounting moved onto NetSuite
- Detailed cost tracking established

3 DISTRIBUTION & SUPPLY CHAIN

- Order and shipping workflows automated
- EDI provider integrated

Why LEAP?

Our team of industry veterans and subject-matter experts bring decades of hands-on experience to every partnership to accelerate growth and maximize impact.

Drawing on a deep understanding of operational complexities and market demands, we'll position you for success, whether you're scaling up from current momentum or just starting to break ground.

50+
Professionals, led by
industry & domain experts

8
Full-time
Practice Leads

25
Full-time
Engineering Professionals

INDUSTRIES

Life Sciences & Diagnostics	**Healthcare**	**Financial Services & Real Estate**	**Technology & Software**
Professional Services	**Private Equity & Investment Funds**	**Education & Nonprofit**	**Industrial, Energy & Commercial**

DIGITAL CXO ADVISORY SERVICES

SUPPLY	DEMAND	CONNECTIVITY	PLATFORMS	ARCHITECTURES	INFO SEC & COMP	GOVERNANCE	M & A
• Functional Groups • Leaders • Skillsets & Teams • Staff Aug & Vendors • On Shore/ Off- Shore	• Clients & Sponsors • Sources of Demand • Demand Planning • Tracking Commitments	• Voice & Data Telco • LAN/WAN/VAN • Client & Vendor EDI • Remote Work & CTI	• Colo vs. Cloud • IaaS vs. PaaS • Custom Vs. COTS • Infra & Cloud Ops	• Biz & Data Arch. • Enterprise Arch. • System Arch. • Event & Data Maps	• Perimeter Security • Identities & Access • Apps & Storage • Audit & Docs	• Strategic Goals • Roadmaps Release • Plans Mgmt • Reporting	• Diligence • Plan • Integrate

TURNKEY TECHNOLOGY DELIVERY SERVICES

Needs Assessment	Requirements	Sourcing & RFPs	Program Management	Prototyping PoCs	Hardware Build	Mobile Native Apps
Incubation Ideation	Tech Design	Consumer Web	Vendor Management	Release Planning	Enterprise S/W	Org. Change Mgmt & Go-to-Market

Speed Meets Strategy

We operate with precision to implement nimble, high-impact solutions that align with your objectives without slowing down your processes.

Experts Who Adapt

No one knows your business better than you. We show up ready to listen, understand, and adapt to your situation, and then fine-tune our approach to best address your goals.

Focus on Enablement

LEAP isn't here to take over for you, just get you on the right track. We equip your team with tailored systems, strategies, and solutions that empower you to take the back wheel.

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Want to See How Fast You Can Move?

Let's talk about your roadmap.
Contact us at starthere@leapcg.com or visit leapcg.com to schedule a 30-minute strategy session with LEAP's transformation team.

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