



Analog Informatics™
Corporation

CMMC Solution Comparison: Prices, Bundles, and What Is Missing

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Defense contractors usually buy Cybersecurity Maturity Model Certification (CMMC) tools in pieces: a secure email and file product, a privileged access product, a compliance tracking tool, and consulting to tie them together. This page compares those pieces, by published price, to the Analog Informatics Corporation (AIC) CMMC kit, which includes them in one product.

[Download this comparison \(PDF\)](#)

Why Defense Contractors and MSPs Choose AIC

- **Lower cost.** Lower Year 1 cost than every full bundle we priced, on every term.
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** You own the infrastructure, the encryption keys, and the audit records. AIC is software you run, not a cloud service that holds your Controlled Unclassified Information (CUI).
- **One integrated kit.** Vault, privileged sessions, endpoint elevation, configuration compliance on machines that connect to the enclave, CUI email and file sharing, training and attestation, and the Assessment Binder in one product. Evidence from those surfaces writes into the same binder.
- **Upgrade in place.** Free plan to Level 1 to Level 2 to Level 3, or AIC Privileged Access to Level 2, on the same AIC Server. Records carry over. You do not re-enter the roster.
- **Competitive Switch Credit.** AIC credits the unused prepaid remainder of a qualifying Competitor contract against Year 1 of the AIC package, up to twelve months of that package. Prepay discounts do not apply. Partners do not earn software commissions on the switch; they bill services, and later-year software compensation follows the Fee Schedule when the Partner of Record registers the renewal. Microsoft 365 GCC, GCC High, and Azure Government fees do not qualify. See Competitive Switch Credit.
- **Works alongside everyday Microsoft 365.** Commercial mail and Teams can stay. CUI mail and privileged access run in AIC. You do not need a GCC High migration to start Level 2.
- **MSP and partner friendly.** Partner discounts on paid sales and on renewals the Partner of Record registers, a higher discount on registered deals, and unlimited free support for partners. Competitive Switch Credit orders do not generate partner commissions; partners bill implementation and ongoing services. MSPs keep the

services and are expected to bill more than four times the AIC subscription. See Partner program comparison.

- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **Support from the people who build it.** Unlimited support requests at no charge for customers and partners.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

Figure. Four products or one kit

A typical CMMC stack uses four separate products. The AIC kit includes all four jobs.

Alt text: *On the left, four separate boxes labeled secure email and files, privileged access, compliance tracking, and consulting. On the right, one box labeled AIC CMMC kit that contains the same four labels.*

Draw: *Four small boxes on the left, one large box on the right containing four labels, and an arrow between them. Use words and shape. Do not rely on color. Do not use any vendor logo.*

AIC CMMC Packages

Package	Monthly	Year 1, Startup Waived in 2026	Includes
AIC CMMC Level 1	\$149	\$1,788	1 internal system, 5 file sharing users, Assessment Binder, Current State Compliance (CSC), connecting-machine compliance. Upgrades in place to Level 2
AIC CMMC Level 2	\$1,650	\$19,800	25 internal systems; CUI email server with 25 mailboxes; 25 file sharing and 25 training users; privileged access; connecting-machine compliance; every Level 2 module. Upgrades in place to Level 3
AIC CMMC Level 3	\$5,250	\$63,000	Level 2 plus isolated Jump with session recording and the Level 3 enhanced controls
AIC Privileged Access (for Microsoft tenants)	\$89 per privileged user	\$5,340 for 5 users	Vault, privileged sessions, endpoint elevation, configuration compliance. Upgrades in place to Level 2

Standard support is included with every package. A yearly prepay takes 15 percent off. See CMMC pricing.

Year 1 for 25 Users at Level 2

Each competing stack uses the lowest published option for each missing piece: privileged access for 5 administrators at the CyberArk Texas Department of Information Resources (DIR) catalog price [1], and FutureFeed for compliance tracking [2].

Stack	Year 1 Estimate	AIC Level 2
Microsoft 365 GCC High Business Premium with security add-on, low-end migration, privileged access, compliance tracking [1][2][3][4]	\$42,762	\$19,800
PreVeil at the published PreVeil Pass rate, privileged access, compliance tracking [1][2][5]	\$54,702 (extrapolated)	\$19,800
Quick Trac enclave, 25 users [6]	\$88,500	\$19,800
Exostar Managed Microsoft 365, privileged access, compliance tracking [1][2][7]	\$24,702	\$19,800
Vanta Essentials and privileged access, no CUI email or files [1][8]	\$21,506	\$19,800

AIC Level 2 is also lower on a yearly prepay (\$16,830). The Exostar and Vanta stacks also leave out configuration compliance with repair, endpoint elevation, and training and attestation, which AIC Level 2 includes. See the Exostar comparison and the Vanta comparison.

Need a smaller first invoice this year? AIC Level 2 Essentials (AIC-CMMC-L2-ESS) is compliance tracking plus privileged access for 5 administrators, \$5,988 Year 1 against \$21,506 for the Vanta stack [1][8]. Upgrade in place to full Level 2 when you want the CUI email server, file sharing, and training on the same server.

Need tracking only to start? AIC Level 2 compliance tracking (AIC-CMMC-L2-TRACK) is \$1,428 for Year 1, against \$2,196 for FutureFeed Innovator with the Level 2 framework [2]. Upgrade in place to Essentials or Level 2. See the FutureFeed comparison.

Scorecard layout (At a Glance columns and a Winner per published row): CMMC software comparison scorecard. All comparison microsites: [Compare](#).

Compare by Competitor

Each page shows how AIC wins that deal: quote the kit, deploy in Azure or on your hardware, gather connecting-machine and training evidence in one binder, and upgrade in place. Published prices and sources sit on every page. The CMMC scorecard is the summary.

Category	Comparison
Microsoft	AIC vs Microsoft GCC High, AIC vs Microsoft (CMMC partners), AIC vs FedRAMP cloud
Partners and services	Why MSPs, resellers, and value-added resellers (VARs) choose AIC, AIC vs managed CMMC service firms
Enclaves and secure collaboration	AIC vs PreVeil, AIC vs Exostar, AIC vs Kiteworks, AIC vs Virtru, AIC vs Cuick Trac, AIC vs Totem, AIC vs AWS GovCloud, AIC vs Google Workspace
Compliance tools	AIC vs Vanta, Drata, and Secureframe, AIC vs FutureFeed
Privileged access	AIC vs CyberArk, AIC vs Delinea, AIC vs BeyondTrust, AIC vs Keeper, AIC vs One Identity
Do-it-yourself	AIC vs DIY Microsoft 365 and spreadsheets

Download the Comparisons

Each comparison is a web page and a Portable Document Format (PDF) you can save or send. The PDF matches the page, including sources and the disclosure.

Comparison	Web Page	PDF
Solution comparison (this page)	/cmmc/compare	Download PDF
CMMC software scorecard	/cmmc/compare/grid	Download PDF
All comparison microsites	/compare	Download PDF
Partner programs	/partners/compare	Download PDF
Partner program scorecard	/partners/compare/grid	Download PDF
Privileged access comparison	/compare/pam	Download PDF

Comparison	Web Page	PDF
AIC vs Microsoft GCC High	/cmmc/compare/microsoft-gcc-high	Download PDF
AIC vs Microsoft (CMMC partners)	/partners/microsoft-cmmc-partners	Download PDF
AIC vs FedRAMP cloud	/cmmc/compare/fedramp-cloud	Download PDF
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AIC vs Exostar	/cmmc/compare/exostar	Download PDF
AIC vs Kiteworks	/cmmc/compare/kiteworks	Download PDF
AIC vs Virtru	/cmmc/compare/virtu	Download PDF
AIC vs Cuick Trac	/cmmc/compare/cuick-trac	Download PDF
AIC vs Totem	/cmmc/compare/totem	Download PDF
AIC vs AWS GovCloud	/cmmc/compare/aws-govcloud	Download PDF
AIC vs Google Workspace	/cmmc/compare/google-workspace	Download PDF
AIC vs Vanta, Drata, and Secureframe	/cmmc/compare/vanta-drata-secureframe	Download PDF
AIC vs FutureFeed	/cmmc/compare/futurefeed	Download PDF
AIC vs CyberArk	/cmmc/compare/cyberark	Download PDF
AIC vs Delinea	/cmmc/compare/delinea	Download PDF
AIC vs BeyondTrust	/cmmc/compare/beyondtrust	Download PDF
AIC vs Keeper	/cmmc/compare/keeper	Download PDF
AIC vs One Identity	/cmmc/compare/one-identity	Download PDF
AIC vs DIY Microsoft 365 and spreadsheets	/cmmc/compare/diy	Download PDF
AIC vs managed CMMC service firms	/cmmc/compare/managed-msps	Download PDF

Questions Buyers Ask

What is the cheapest way to meet CMMC Level 2? The lowest cost depends on how many systems hold CUI. Among the bundles we priced, AIC Level 2 at \$19,800 for Year 1 in 2026, or \$16,830 on a yearly prepay, was the lowest on every term, with 25 systems and 25 users included. For compliance tracking alone, AIC Level 2 compliance tracking is \$1,428 for Year 1.

Do I have to move to GCC High? No product decides that for you. Many contractors keep Microsoft 365 and add an enclave for CUI. AIC runs beside Microsoft 365 GCC, GCC High, or commercial tenants, so you do not have to migrate email to start.

I already paid another vendor for this year. Do I have to pay twice? No. AIC credits the unused prepaid remainder of a qualifying Competitor contract against Year 1 of the AIC package, up to twelve months of that package. Prepay discounts do not apply. Microsoft 365 GCC, GCC High, and Azure Government fees stay on the Microsoft invoice. See Competitive Switch Credit.

Can my MSP run AIC for me? Yes. A Managed Service Provider (MSP) administers AIC inside your environment. Partners get discounts on paid sales and on renewals they register, except Competitive Switch Credit orders, and unlimited free support.

What if AIC does not have a feature I need? Tell us. Customers guide our feature set, and Planned features are built in the order customers ask for them.

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#)

Sources and Notes

1. CyberArk Privilege Cloud Standard, \$125.10 per user per month. Texas DIR contract DIR-CPO-5912 product catalog. https://4142176.fs1.hubspotusercontent-na1.net/hubfs/4142176/_MARKETING/_ARCHIVE/Webflow%20PDFs/Contracts/DIR-CPO-5912/T3%20DIR%20CyberArk%20Product%20Catalog.pdf. Retrieved 2026-10-09. Five users for 12 months: \$7,506.
2. FutureFeed Innovator, \$99 per month, plus the CMMC Level 2 framework at \$1,008 per year. <https://futurefeed.co/pricing/>. Retrieved 2026-10-09. Total \$2,196 per year.
3. Microsoft 365 Business Premium GCC High, \$35.80, and the Defender and Purview add-on, \$24.40, per user per month, reseller planning prices. <https://secureframe.com/blog/gcc-high-pricing>. Retrieved 2026-10-09. 25 users for 12 months: \$18,060.
4. GCC High migration for about 25 users, \$15,000 to \$25,000. <https://i3solutions.com/gcc-high-cost/>. Retrieved 2026-10-09. The low end is used.
5. PreVeil Pass, \$450 per month for 3 users, 12-month contract paid up front. <https://www.preveil.com/preveil-pass/>. Retrieved 2026-10-09. Extrapolated to 25 users at \$150 per user per month, \$45,000. PreVeil does not publish a 25-user price. This is an estimate.
6. Cuick Trac CUI enclave, \$295 per enclave user per month. <https://marketplace.futurefeed.co/en/listings/1640045-cuick-trac-cui-enclave>. Retrieved 2026-10-09.
7. Exostar Managed Microsoft 365 SMB plan, \$50 per user per month, up to 75 users. <https://www.exostar.com/resources/solution-brief-exostars-managed-microsoft-365/>. Retrieved 2026-10-09.
8. Vanta on AWS Marketplace, 1 to 20 employees, \$14,000 per year for the lowest package. <https://aws.amazon.com/marketplace/pp/prodview-5ophamrbfxt44>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. Figures marked as estimates are estimates. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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