



Analog Informatics™
Corporation

Privileged Access Management Comparison

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Category hub for Privileged Identity Management (PIM) and Privileged Access Management (PAM): vault, brokered sessions, and endpoint elevation. Layout matches a review-site compare page: At a Glance, a Winner on each published row, then A vs B pages.

This is not a Cybersecurity Maturity Model Certification (CMMC) kit page. CMMC stacks are on CMMC solution comparison. Analog Informatics Corporation (AIC) Enterprise Privilege Suite™ is priced by quote. The published AIC PAM figure below is AIC Privileged Access for Microsoft CMMC (AIC Privileged Access).

[Download this comparison \(PDF\)](#)

At a Glance

Five administrators, 12 months, published catalog or list prices.

Criterion	AIC Privileged Access	CyberArk Privilege Cloud Standard	Delinea Secret Server	BeyondTrust Password Safe Named User Cloud	Keeper Enterprise Plus Government PAM
Published per user per month	\$89 Winner	\$125.10 [1]	Unpublished. Median contract \$23,863 per year [3]	\$131.67 [5]	\$98.50 [6]
5 users, 12 months	\$5,340 Winner	\$7,506 [1]	See vendor	\$7,900 [5]	\$5,910 [6]
Public price list	Yes	Texas DIR catalog [1]	None [4]	GSA list (2023) [5]	Government list [6]
Recorded privileged sessions	Available now (SSH, RDP, VNC)	Yes	Edition-dependent. See vendor	Separate Privileged Remote Access product [5]	PAM add-on [6]
Endpoint elevation (PUM)	Available now	Separate SKU. See vendor	Privilege Manager, separate [3]	Endpoint Privilege Management, separate	See vendor
Runs on hardware you own	Yes, same price Winner	Self-hosted edition priced separately [1]	Cloud or self-host. See vendor	Cloud list shown [5]	Cloud
Customer-owned keys	Yes	See vendor	See vendor	See vendor	See vendor
CMMC Level 2 kit (email, files, training, binder)	Available on Level 2	Not included	Not included	Not included	Not included
Published partner residual	20% later year Winner [7]	Unpublished [8]	Deal-reg does not apply to renewals [9]	Unpublished [10]	See vendor

AIC Privileged Access is the Winner on the published per-user PAM price in this set. CyberArk also lists 25 Standard users at \$44,712 for 12 months on AWS Marketplace [2]. Enterprise platform quotes are a different paper. Do not treat \$89 as the AIC Enterprise Privilege Suite™ list.

Most Compared

Head-to-head	URL
AIC vs CyberArk	/compare/pam/aic-vs-cyberark
AIC vs Delinea	/compare/pam/aic-vs-delinea
AIC vs BeyondTrust	/compare/pam/aic-vs-beyondtrust
AIC vs Keeper	/compare/pam/aic-vs-keeper
Same vendors for CMMC	/cmmc/compare

Review sites publish [CyberArk vs Delinea](#) pages from user stars [11]. Those scores are not copied here.

Feature Matrix

Capability	AIC	CyberArk Privilege Cloud	Delinea Secret Server	BeyondTrust Password Safe	KeeperPAM
Vault and rotation	Available now	Yes	Yes	Yes	Yes (PAM add-on)
Brokered SSH, RDP, VNC	Available now	Yes	Yes	Yes	See vendor
Command restriction	Available now	Yes	See vendor	See vendor	See vendor
Air-gapped operation	Available now	See vendor	See vendor	See vendor	See vendor
Configuration compliance with repair	Available now	Not included	Not included	Not included	Not included
Identity Governance and Administration (IGA)	Available now, wider scope planned	Platform modules. See vendor	See vendor	See vendor	See vendor
Cloud Infrastructure Entitlement Management (CIEM)	Planned	Platform modules. See vendor	See vendor	See vendor	See vendor

Questions Buyers Ask

How much does enterprise PAM cost? CyberArk Privilege Cloud Standard is \$125.10 per user per month on a Texas DIR catalog [1]. BeyondTrust Password Safe Named User Cloud is \$1,580 per user per year on a GSA list [5]. Delinea does not publish a list [4]. AIC Privileged Access is \$89 per privileged user per month. AIC Enterprise Privilege Suite™ is priced by quote.

What is a cheaper published alternative to CyberArk? AIC Privileged Access at \$89 versus \$125.10 for Privilege Cloud Standard [1]. For a CMMC program, AIC Level 2 adds the rest of the kit at \$1,650 per month.

Is AIC on G2? This collection does not reprint review-site stars. Compare published catalogs here, then read G2 or Capterra for user reviews [11].

Sources and Notes

1. CyberArk Privilege Cloud Standard, \$125.10 per user per month. Texas DIR contract DIR-CPO-5912 product catalog. https://4142176.fs1.hubspotusercontent-na1.net/hubfs/4142176/_MARKETING/_ARCHIVE/Webflow%20PDFs/Contracts/DIR-CPO-5912/T3%20DIR%20CyberArk%20Product%20Catalog.pdf. Retrieved 2026-10-09.
2. CyberArk Privilege Cloud on AWS Marketplace, 25 Standard users, \$44,712 for 12 months. <https://aws.amazon.com/marketplace/pp/prodview-f74pdtffmnlii>. Retrieved 2026-10-09.
3. Delinea Secret Server median annual contract \$23,863 from 6 buyer reports. <https://costbench.com/software/secrets-management/delinea-secret-server/>. Retrieved 2026-10-09. Privilege Manager \$4 to \$8 per endpoint. <https://www.vendr.com/marketplace/delinea>. Retrieved 2026-10-09.
4. Delinea licensing notes, no public price list. <https://wiki.licenseware.io/wiki/delinea-licensing/>. Retrieved 2026-10-09.
5. BeyondTrust GSA price list via Carahsoft, 2023: Password Safe Named User Cloud \$1,580 per user per year; Privileged Remote Access Cloud \$2,070 per listed unit per year. https://static.carahsoft.com/concrete/files/5216/9773/8371/BeyondTrust_GSA_Pricelist_Carahsoft_2023.pdf. Retrieved 2026-10-09.
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simplifies-incentives-and-enables-partners-to-maximize-profits. Retrieved 2026-10-09.

11. G2 compare index and CyberArk Privileged Access Manager vs Delinea Secret Server. <https://www.g2.com/compare>. <https://www.g2.com/compare/cyberark-privileged-access-manager-vs-delinea-secret-server>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. AIC Privileged Access and CMMC prices are list prices from the AIC CMMC price list dated October 9, 2026. AIC Enterprise Privilege Suite™ is priced by quote.

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