



Analog Informatics™
Corporation

AIC vs Microsoft GCC High

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus Microsoft 365 Government Community Cloud High (GCC High). GCC High is a strong office and email platform. It does not include a privileged credential vault, brokered privileged sessions, or CMMC evidence collection. Partners who already sell GCC or GCC High: AIC vs Microsoft (CMMC partners). The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC Level 2	Microsoft 365 GCC High Stack	Winner
Year 1, 25 users at Level 2	\$19,800	\$42,762 [2][6][9][10]	AIC
Business Premium plus Defender and Purview, 25 users	Not required to start	\$18,060 [2]	AIC on the published kit price
Tenant migration	None. Keep your current tenant	\$15,000 low end [6]	AIC
Privileged vault and brokered SSH, RDP, and VNC	Included	Not included. Entra Privileged Identity Management covers Entra and Azure roles [8]	AIC
Training and Assessment Binder	Included	Not included	AIC
Works alongside Microsoft 365	Yes	This is Microsoft 365	Tie on office apps

What Each Product Does

Microsoft GCC High is an office and email tenant. It does not include a privileged credential vault, brokered privileged sessions, configuration compliance on connecting machines, training attestation, or a CMMC Assessment Binder. AIC CMMC Level 2 is that kit, including a CUI email server you run in your Azure subscription or on your hardware. You do not migrate the company to GCC High to start CMMC.

How AIC Wins This Deal

Order **AIC CMMC Level 2**. Deploy it in your Azure subscription (ready to configure in under 5 minutes) or on premises. Turn on the included CUI email server. Everyday commercial Microsoft 365 can stay for non-CUI work. Connecting laptops, local admin, privileged sessions, and training attestations write into the Assessment Binder.

A prime that already required a GCC High tenant is not a reason to skip AIC. Run Level 2 beside that tenant, or start on AIC Privileged Access and upgrade in place to Level 2. AIC does not replace Entra or Exchange Online as the company office suite.

Year 1 in 2026: \$19,800 against \$42,762 for a GCC High stack that still adds privileged access, a tracker, and a low-end migration [2][6][9][10].

Upgrade path. Level 1 to Level 2 to Level 3, or AIC Privileged Access to Level 2, on the same server. Records carry over.

Switch credit. AIC does not buy out Microsoft 365 GCC, GCC High, or Azure Government. Keep that tenant. If a separate privileged-access or tracking product on top of the tenant is prepaid, AIC credits that unused prepaid remainder against Year 1 of AIC Privileged Access or Level 2. See Competitive Switch Credit.

Why Defense Contractors and MSPs Choose AIC

- **Lower cost.** Lower Year 1 cost than the GCC High bundle we priced below.
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **No tenant migration for CUI.** Everyday Microsoft 365 can stay. CUI mail runs on the AIC email server.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** You own the infrastructure, the encryption keys, and the audit records.
- **One integrated kit.** Vault, privileged sessions, endpoint elevation, configuration compliance, CUI email and file sharing, training and attestation, and the Assessment Binder in one product.
- **Sign-in with Microsoft Entra ID.** Everyday Microsoft 365 can stay. CUI and privileged access run in AIC.
- **MSP and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

GCC High Pricing

Microsoft 365 GCC High License	Price per User per Month [1]
F3	\$13.20
Business Premium	\$35.80
Business Premium plus Defender and Purview add-on	\$60.20 [2]
G3	\$65.20
G5	\$97.50
Entra ID P2 (needed for Entra Privileged Identity Management)	\$14.30 [3]

These are reseller planning prices effective July 1, 2026. Business Premium is limited to 300 users [4]. Microsoft raised G3 by 8 percent and G5 by 5 percent on that date [4].

Costs Beyond the License

Cost	What It Involves
Eligibility validation	Microsoft validates eligibility before GCC High licenses are issued, and the purchase goes through a qualified partner [5]
Migration	Mail, files, and Teams move tenant to tenant. One firm quotes \$15,000 to \$25,000 for about 25 users [6]. Microsoft has no native migration tool [6]
Internal labor	Staff time to plan, test, and support the move [7]
Privileged access	Entra Privileged Identity Management manages Entra and Azure roles and groups [8]. It does not vault server passwords or record SSH and RDP sessions
Compliance evidence	A separate compliance tool or consultant

What GCC High Leaves Out for CMMC Level 2

Need	Microsoft 365 GCC High	AIC Level 2
Email, calendar, Office apps	Yes	Not an office suite. AIC governed mail covers CUI messages; keep Microsoft 365 for everyday office work
Vault for server, network, and local admin passwords, with rotation	Not included	Available now
Brokered SSH, RDP, and VNC sessions with command restriction	Not included	Available now
Endpoint privilege elevation on Mac and Unix/Linux	Not included	Available now
Configuration compliance with repair on Windows, Mac, and Unix/Linux	Partial, through Intune and Defender licensing	Available now
Training assignment, attestation, and reminders	Not included	Available now
Assessment Binder from live control evidence	Not included	Available now
Runs on hardware you own	No	Available now

Year 1 for 25 Users at Level 2

Item	GCC High Stack	AIC Level 2
Business Premium plus add-on, 25 users	\$18,060 [2]	Not needed for CUI. Everyday tenant can stay
Migration, low end	\$15,000 [6]	None
Privileged access, 5 administrators	\$7,506 [9]	Included
Compliance tracking	\$2,196 [10]	Included
Year 1	\$42,762	\$19,800
Year 1 on a yearly prepay		\$16,830

Already on GCC or GCC High? Start on AIC Privileged Access, Then Take Level 2

For contractors whose tenant already hosts CUI mail, AIC Privileged Access adds privileged access, configuration compliance, and binder sections. Upgrade in place to Level 2 when you want the AIC email server, file sharing, and training on the same server.

Term	AIC Privileged Access
Price	\$89 per privileged user per month, 5-user minimum
Startup	Waived for orders on or before December 31, 2026
Managed systems	10 per privileged user, pooled
Includes	Vault and rotation, brokered sessions with command restriction, endpoint elevation, configuration compliance with CSC, privileged-access Binder sections, audit forwarding to syslog and Windows Event Log
Sign-in	Microsoft Entra ID
Support	Standard support included, unlimited requests

Five administrators cost \$5,340 per year. See For Microsoft CMMC partners.

Questions Buyers Ask

How much does GCC High cost? Reseller planning prices start at \$35.80 per user per month for Business Premium, or \$60.20 with the Defender and Purview add-on [1][2]. Migration and partner services are extra.

Do I need GCC High for CMMC Level 2? Not always. Many contractors keep their existing Microsoft 365 tenant and put CUI in a separate enclave. Your assessor and your contracts decide what is required.

What is a cheaper alternative to GCC High? AIC Level 2 at \$19,800 for Year 1 in 2026 includes CUI email and file sharing for 25 users, plus the privileged access and evidence tools GCC High leaves out, with no tenant migration.

Does Entra Privileged Identity Management cover CMMC privileged access? Entra Privileged Identity Management controls Entra and Azure roles and groups [8]. It does

not vault server and network passwords or record privileged sessions. AIC Privileged Access adds those.

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

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About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. Figures marked as estimates are estimates. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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