



Analog Informatics™
Corporation

AIC vs PreVeil

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus PreVeil. PreVeil sells encrypted email and file sharing for Controlled Unclassified Information (CUI), plus a compliance documentation package. The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC Level 2	PreVeil	Winner
Year 1, 25 users at Level 2	\$19,800	\$54,702 (estimate) [2][3][4]	AIC
Published CUI email and file plan	Included	PreVeil Pass \$450 / month for 3 users [2]; Gov Community is quote [1]	AIC on the published kit price
Privileged vault, sessions, and elevation	Included	Not in published plans	AIC
Configuration compliance with repair	Included	Not in published plans	AIC
Training and Assessment Binder	Included	Documentation package	AIC
Runs on hardware or a cloud subscription you control	Yes	Vendor-hosted service	AIC

What Each Product Does

PreVeil sells encrypted email and files (and sometimes a hosted desktop). AIC CMMC Level 2 is the complete kit: the AIC email server and file sharing for CUI, plus privileged access, configuration compliance on machines that connect to the enclave, training and attestation, and the Assessment Binder, on one server you run in Azure or on your own hardware. You do not buy PreVeil and then shop for the rest.

How AIC Wins This Deal

Order **AIC CMMC Level 2**. Deploy it in your Microsoft Azure subscription (ready to configure in under 5 minutes) or on hardware you own. Turn on the included email

server. Point CUI mail and files at AIC. Everyday commercial Microsoft 365 can stay for non-CUI work.

You Turn On	Included in Level 2
CUI email server in Azure or on your hardware	25 mailboxes
File sharing (AIC secure share)	25 named users
Privileged vault, brokered SSH, RDP, and VNC, endpoint elevation	25 managed systems
Configuration compliance on machines that connect to the enclave	Available now (extra connecting systems = \$8 per month)
Training and attestation	25 seats
Assessment Binder from live evidence	Included

Year 1 in 2026: \$19,800 (startup waived), against an estimated \$54,702 PreVeil stack that still adds privileged access and a tracker [2][3][4]. Extra mailboxes \$22 each.

Upgrade path. Handle only Federal Contract Information (FCI) today? Start on Level 1 at \$149 per month (5 file-sharing users, Assessment Binder, configuration compliance). Add the optional FCI email server when you need mail. When CUI arrives, upgrade in place to Level 2. When you need isolated Jump with session recording, upgrade in place to Level 3. Records carry over. You do not re-enter the roster or rebuild the binder.

Switch credit. If PreVeil is prepaid and still has unused term, AIC credits that unused prepaid remainder against Year 1 of Level 2, up to twelve months of the AIC package. See Competitive Switch Credit.

Why Defense Contractors and MSPs Choose AIC

- **Lower cost.** Lower Year 1 cost than the equivalent PreVeil bundle we priced below.
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** You own the infrastructure, the encryption keys, and the audit records. AIC is software you run, not a cloud service that holds your CUI.
- **One integrated kit.** CUI email and file sharing, vault, privileged sessions, endpoint elevation, configuration compliance, training and attestation, and the Assessment Binder in one product.
- **No long minimum term.** Pay monthly, or prepay yearly to save 15 percent.
- **MSP and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **Support from the people who build it.** Unlimited support requests at no charge for customers and partners.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

PreVeil Pricing

PreVeil Plan	Published Price	Notes
Business	\$30 per user per month [1]	24-month minimum for 3 to 9 users; 12-month minimum for 10 or more users [1]. Not the plan PreVeil sells for CMMC Level 2
Gov Community	Contact sales [1]	The plan PreVeil sells for CMMC Level 2 and International Traffic in Arms Regulations (ITAR) data
PreVeil Pass	\$450 per month for 3 users [2]	12-month contract, paid up front [2]. Includes compliance documentation

PreVeil says its platform supports "over 90%" of NIST SP 800-171 controls [2]. The remaining controls, and the evidence for all of them, are still the contractor's work.

What a Level 2 Program Still Needs After PreVeil

Need	PreVeil	AIC Level 2
Encrypted CUI email and file sharing	Yes	Available now
Privileged credential vault with rotation	Not in published plans	Available now
Brokered SSH, RDP, and VNC sessions with command restriction	Not in published plans	Available now
Endpoint privilege elevation on Windows, Mac, and Unix/Linux	Not in published plans	Available now
Configuration compliance against a baseline, with repair	Not in published plans	Available now
Training assignment, attestation, and reminders	Not in published plans	Available now
Assessment Binder built from live control evidence	Documentation package	Available now
Runs on hardware or a cloud subscription you control	Vendor-hosted service	Available now

Year 1 for 25 Users at Level 2

Item	PreVeil Stack	AIC Level 2
Secure email and file sharing, 25 users	\$45,000 (estimate) [2]	Included
Privileged access, 5 administrators	\$7,506 [3]	Included
Compliance tracking	\$2,196 [4]	Included
Startup	n/a	Waived in 2026
Year 1	\$54,702 (estimate)	\$19,800
Year 1 on a yearly prepay		\$16,830

The PreVeil figure extrapolates the published PreVeil Pass rate of \$150 per user per month to 25 users. PreVeil does not publish a 25-user Gov Community price.

The AIC Package That Replaces PreVeil

- **AIC CMMC Level 2 at \$1,650 per month.** The winning quote: CUI email server in Azure or on your hardware, file sharing, privileged access, configuration compliance on connecting machines, training, and the Assessment Binder. 25 of each included.
- **AIC CMMC Level 1 at \$149 per month.** FCI only. Five file-sharing users, the Assessment Binder, and configuration compliance. Add FCI mailboxes at \$22 each. Upgrade in place to Level 2 when CUI arrives.
- **Everyday mail stays put.** Move CUI into the AIC email server. You do not migrate the whole company off Microsoft 365.

Questions Buyers Ask

How much does PreVeil cost for CMMC? PreVeil publishes PreVeil Pass at \$450 per month for 3 users on a 12-month prepaid contract. The Gov Community plan used for CMMC Level 2 is priced by quote [1][2].

Is there a cheaper alternative to PreVeil? Yes. AIC Level 2 is \$19,800 in Year 1 with the 2026 startup waiver, against an estimated \$54,702 for a PreVeil stack that still needs privileged access and a tracker. The AIC kit includes the email server plus those missing pieces.

Does PreVeil cover all of CMMC Level 2? PreVeil says it supports over 90 percent of NIST SP 800-171 controls [2]. Privileged access, configuration compliance on connecting machines, and training records are not in published PreVeil plans. AIC Level 2 includes them on the same server.

Can I switch from PreVeil to AIC? Yes. Deploy AIC Level 2 in Azure or on your hardware, turn on the included email server, and move CUI mail and files. Everyday Microsoft 365 can stay. Request a demo to plan the cutover.

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

1. PreVeil pricing page: Business \$30 per user per month, minimum terms, Gov Community by quote. <https://www.preveil.com/new-pricing-page/>. Retrieved 2026-10-09.
2. PreVeil Pass: \$450 per month for 3 users, 12-month contract paid up front, "over 90%" of NIST SP 800-171 controls. <https://www.preveil.com/preveil-pass/>. Retrieved 2026-10-09.
3. CyberArk Privilege Cloud Standard, \$125.10 per user per month, Texas DIR-CPO-5912 catalog. https://4142176.fs1.hubspotusercontent-na1.net/hubfs/4142176/_MARKETING/_ARCHIVE/Webflow%20PDFs/Contracts/DIR-CPO-5912/T3%20DIR%20CyberArk%20Product%20Catalog.pdf. Retrieved 2026-10-09. Five users for 12 months.
4. FutureFeed Innovator \$99 per month plus CMMC Level 2 framework \$1,008 per year. <https://futurefeed.co/pricing/>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. Figures marked as estimates are estimates. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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