



Analog Informatics™
Corporation

AIC vs FedRAMP Cloud

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus a Federal Risk and Authorization Management Program (FedRAMP) Moderate or High cloud. A FedRAMP authorization covers the provider's infrastructure and operations. AIC is software you run. AIC does not hold a FedRAMP Authorization to Operate (ATO), because it is not a cloud service AIC operates. The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC Level 2	FedRAMP Cloud Provider	Winner
Published software Year 1	\$19,800	Not a software kit	AIC on the kit
Data center, hardware, and hypervisor	Not needed	Provider	Provider on the cloud
CUI email and file sharing	Included	Not included	AIC
Privileged vault, sessions, and elevation	Included	Not included	AIC
Configuration compliance and Assessment Binder	Included	Not included	AIC
FedRAMP ATO for the software vendor	Not claimed	That is the provider's authorization	Provider on inheritance

What Each Product Does

A FedRAMP cloud authorizes the provider's infrastructure. AIC CMMC Level 2 is the kit you operate on that cloud or on hardware you own: CUI email server, file sharing, privileged access, configuration compliance on connecting machines, training, and the Assessment Binder. Azure holds FedRAMP High [1]. AIC is software you run. AIC itself does not hold a FedRAMP authorization.

How AIC Wins This Deal

Order **AIC CMMC Level 2**. Deploy it in your Azure subscription (ready to configure in under 5 minutes) or on premises. The cloud is the host. The kit is the program. Connecting-machine scans, training, and privileged sessions write into the Assessment Binder.

Upgrade path. Level 1 to Level 2 to Level 3 on the same server. Connecting-machine scans, training, and privileged sessions write into the Assessment Binder. Records carry over.

Why Defense Contractors and MSPs Choose AIC

- **Lower cost.** AIC Level 2 is \$1,650 per month with 25 users and 25 systems included.
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **Deploy your way.** In your Microsoft Azure subscription, ready to configure in under 5 minutes, or on your own hardware (on-premises).
- **You stay in control.** AIC runs in your subscription or on your hardware, not as a shared software-as-a-service (SaaS) tenant. You own the keys and the audit records.
- **One integrated kit.** CUI email and file sharing, vault, privileged sessions, endpoint elevation, configuration compliance, training and attestation, and the Assessment Binder.
- **MSP and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

What a FedRAMP Cloud Provides

Cloud	Authorization	Source
Microsoft Azure (commercial)	FedRAMP High provisional authorization	[1]
Microsoft Azure Government	FedRAMP High provisional authorization	[1]

A FedRAMP authorization covers the cloud provider's own infrastructure and operations. It does not configure, run, or document the controls inside your systems.

How AIC Uses a FedRAMP Cloud

When you deploy AIC in Azure, AIC runs inside your own Azure subscription. Azure supplies the authorized infrastructure. AIC supplies the Level 2 tools you operate on it. AIC itself does not hold a FedRAMP authorization, because it is software you run, not a cloud service AIC operates.

Shared Responsibility

Need	FedRAMP Cloud Provider	You, with AIC Level 2
Data center, hardware, and hypervisor security	Provider	Not needed
CUI email and file sharing	Not included	Available now
Vault for server, network, and local admin passwords, with rotation	Not included	Available now
Brokered SSH, RDP, and VNC sessions with command restriction	Not included	Available now
Endpoint privilege elevation on Windows, Mac, and Unix/Linux	Not included	Available now
Configuration compliance with repair	Not included	Available now
Training assignment, attestation, and reminders	Not included	Available now
Assessment Binder from live control evidence	Not included	Available now

Assessment Cost Context

The Department of Defense estimated a Level 2 third-party assessment for a small entity at \$104,670 over 3 years, and a Level 2 self-assessment at \$37,196. Those estimates exclude the cost of putting controls in place [2]. AIC addresses the controls; the assessor decides the result.

Questions Buyers Ask

Is a FedRAMP cloud enough for CMMC? No. A FedRAMP cloud covers the provider's infrastructure. You still need to run and document the Level 2 controls on your own systems.

Is AIC FedRAMP authorized? AIC is software you deploy in your own Azure subscription or on your own hardware. Azure holds FedRAMP High [1]. AIC does not hold a FedRAMP authorization.

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

1. Microsoft Azure FedRAMP offering: Azure commercial and Azure Government hold FedRAMP High provisional authorizations. <https://learn.microsoft.com/en-us/azure/compliance/offerings/offering-fedramp>. Retrieved 2026-10-09.
2. DoD CMMC program final rule cost estimates, 89 FR (October 15, 2024). <https://www.federalregister.gov/documents/2024/10/15/2024-22905/cybersecurity-maturity-model-certification-cmmc-program>. Summary: <https://venvera.com/learn/cmmc/compliance-cost>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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