



Analog Informatics™
Corporation

AIC vs AWS GovCloud

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus Amazon Web Services (AWS) GovCloud (US). GovCloud is a cloud region for regulated United States government workloads. AIC is software you run. AIC does not replace GovCloud. The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC Level 2	AWS GovCloud Enclave	Winner
Published software Year 1	\$19,800	Not included. Tools are a separate purchase	AIC on the software kit
Reported cloud resources	Your hardware or your Azure subscription	Extra-small \$800 to \$1,500 per month [1]	AWS on the region
Reported design and build	Software you configure	\$30,000 to \$60,000 [2]	See vendor for build; AIC on the kit
CUI email and file sharing	Included	Not included [3]	AIC
Privileged vault, sessions, and elevation	Included	Separate purchase	AIC
Configuration compliance and Assessment Binder	Included	Separate purchase	AIC

What Each Product Does

AWS GovCloud sells compute, storage, and a government-boundary region. It does not include a CUI email suite [3]. AIC CMMC Level 2 is the complete kit: CUI email server, file sharing, privileged access, configuration compliance on connecting machines, training, and the Assessment Binder. You do not need GovCloud to start CMMC.

How AIC Wins This Deal

Order **AIC CMMC Level 2**. Deploy it in your Azure subscription (ready to configure in under 5 minutes) or on hardware you own. If a contract already requires GovCloud, run

the same kit there. Inheritance covers AWS's cloud. Connecting machines, privileged sessions, and training still write into AIC.

Year 1 in 2026: \$19,800 for the software, against reported GovCloud enclave builds of \$30,000 to \$60,000 before the software [2].

Upgrade path. Level 1 to Level 2 to Level 3 on the same server. Connecting-machine scans, training, and privileged sessions write into the Assessment Binder. Records carry over.

Why Defense Contractors and MSPs Choose AIC

- **Lower cost.** AIC Level 2 is \$1,650 per month with the software included, against reported GovCloud enclave builds of \$30,000 to \$60,000 before the software [2].
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** You own the infrastructure, the encryption keys, and the audit records.
- **One integrated kit.** CUI email and file sharing, vault, privileged sessions, endpoint elevation, configuration compliance, training and attestation, and the Assessment Binder in one product.
- **MSP and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

Reported AWS GovCloud CMMC Costs

Item	Reported Cost
Extra-small enclave, cloud resources	\$800 to \$1,500 per month [1]
Small enclave, cloud resources	\$1,500 to \$3,500 per month [1]
Enclave design and build	\$30,000 to \$60,000 [2]
Email suite	Not included [3]

These figures cover infrastructure and build. The security tools that run inside the enclave are separate purchases.

What a GovCloud Enclave Still Needs

Need	AWS GovCloud Enclave	AIC Level 2
Compute, storage, and network	Yes	Your hardware or your Azure subscription
CUI email and file sharing	Not included [3]	Available now
Vault for server, network, and local admin passwords, with rotation	Separate purchase	Available now
Brokered SSH, RDP, and VNC sessions with command restriction	Separate purchase	Available now
Endpoint privilege elevation on Windows, Mac, and Unix/Linux	Separate purchase	Available now
Configuration compliance with repair	Separate purchase	Available now
Training assignment, attestation, and reminders	Separate purchase	Available now
Assessment Binder from live control evidence	Separate purchase	Available now

Year 1 Comparison, Small Enclave

Item	AWS GovCloud	AIC Level 2
Cloud resources, 12 months	\$18,000 to \$42,000 [1]	Your hardware, or your own Azure costs
Enclave build	\$30,000 to \$60,000 [2]	Startup fee waived in 2026
Security software listed above	Separate purchase	\$19,800, or \$16,830 on a yearly prepay

Questions Buyers Ask

How much does an AWS GovCloud CMMC enclave cost? Reported cloud costs run \$800 to \$3,500 per month for small enclaves [1], plus a reported \$30,000 to \$60,000 to design and build [2].

Does AWS GovCloud include email for CUI? A published review notes GovCloud does not include an email suite [3]. AIC Level 2 includes CUI email.

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

1. AWS GovCloud CMMC cost estimates by enclave size. <https://cmmccost.com/aws-govcloud-cmmc-cost>. Retrieved 2026-10-09.
2. Enclave scoping and build cost estimates. <https://cmmccost.com/enclave-scoping-cost>. Retrieved 2026-10-09.
3. AWS GovCloud for CMMC review, no email suite included. <https://thedefensecompliancereport.com/aws-govcloud-for-cmmc/>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm

current terms with each vendor before you buy. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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