



Analog Informatics™
Corporation

AIC vs Vanta, Drata, and Secureframe

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus Vanta, Drata, and Secureframe. Those products sell compliance automation: connector tests, a Trust Center, and reports. They do not run the security controls. The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC	Vanta, Drata, or Secureframe	Winner
Same-scope Year 1 (tracking plus 5 privileged users)	\$5,988 (Level 2 Essentials)	\$21,506 (Vanta Essentials plus privileged access) [1][5]	AIC
Full Level 2 kit Year 1	\$19,800	See vendor plus add-ons	AIC on the published kit
Connector mesh (AWS, GitHub, Okta, HRIS)	Not that job	Yes	Vanta class on commercial SOC 2
Configuration compliance with repair	Included	Not included	AIC
Privileged vault, sessions, and elevation	Included	Separate purchase	AIC
Assessment Binder from live enclave records	Included	Connector evidence	AIC

What Each Product Does

Vanta, Drata, and Secureframe sell continuous tests against software-as-a-service (SaaS) connectors. AIC CMMC Level 2 is the CMMC kit: CUI email and files, privileged access, configuration compliance on connecting machines, training, and the Assessment Binder on one server. A Trust Center link is not a CUI enclave.

How AIC Wins This Deal

Order **AIC CMMC Level 2** for the CMMC program. Connecting-machine scans, training attestations, privileged sessions, and CUI mail records write into the Assessment

Binder. Commercial SOC 2 for a SaaS product is a different program. It is not a reason to run CMMC in Vanta.

Need a smaller first invoice? Start on Level 2 Essentials (\$499 per month) for tracking plus privileged access, then upgrade in place to full Level 2 (CUI email, file sharing, training). Or start on Level 2 compliance tracking at \$119 per month. Records carry over.

Year 1 in 2026: Essentials \$5,988 against \$21,506 for Vanta plus privileged access [1][8]. Full Level 2 \$19,800 and includes CUI email, files, and training those stacks leave out.

Upgrade path. Tracking to Essentials to Level 2 to Level 3 on the same server. Connecting-machine scans and training write into the Assessment Binder. Records carry over.

Switch credit. If Vanta, Drata, or Secureframe is prepaid and still has unused term, AIC credits that unused prepaid remainder against Year 1 of the AIC package, up to twelve months of that package. See Competitive Switch Credit.

Why Defense Contractors and MSPs Choose AIC

- **Runs the controls, not only tracks them.** AIC Level 2 includes the systems that produce the evidence: vault, privileged sessions, endpoint elevation, configuration compliance, Controlled Unclassified Information (CUI) email and file sharing, and training.
- **Support from the people who build it.** Unlimited support requests at no charge for customers and partners, with escalation to our engineers.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.
- **Lower price on every term.** For the same scope as Vanta plus privileged access (\$21,506), AIC Level 2 Essentials is \$5,988 for Year 1. The full AIC Level 2 kit is \$19,800 in 2026 and adds CUI email and file sharing and training.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** Your evidence stays on infrastructure you own, not in a shared software-as-a-service (SaaS) tenant.
- **Managed Service Provider (MSP) and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.

Features

Feature	Vanta, Drata, Secureframe	AIC Level 2
Control tracking and evidence collection	Yes	Available now, from live control evidence
Assessment Binder organized for CMMC assessors	Reports by framework	Available now
CUI email and file sharing	Not included	Available now
Vault for server, network, and local admin passwords, with rotation	Not included	Available now
Brokered SSH, RDP, and VNC sessions with command restriction	Not included	Available now
Endpoint privilege elevation on Windows, Mac, and Unix/Linux	Not included	Available now
Configuration compliance with repair	Monitoring through integrations	Available now, with repair
Training assignment, attestation, and reminders	Included in some packages	Available now
Runs on hardware you own	No, SaaS	Available now

Support

	Vanta Plus Privileged Access Stack	AIC Level 2
Vendors to call for the Level 2 tools	3: the compliance platform, a privileged access vendor, and the email and file vendor	1
Support requests	Per each vendor's terms	Unlimited, at no charge
Who answers	Per each vendor's terms	Support engineers, with escalation to the engineers who build the product
Partner support	Per each vendor's terms	Unlimited and free for partners

A Low-risk, Experienced Vendor

- **More than 30 years of security software.** Our developers and support engineers have built standard security software for prime contractors, DIB suppliers, and the Intelligence Community.
- **Building cybersecurity software since 1993.**
- **The tools and the evidence come from one place.** The systems that run the controls write the evidence the Assessment Binder shows, so there are no integration gaps to explain to an assessor.
- **Your evidence stays with you.** The kit runs on hardware you own or in your own Azure subscription.
- **Grow in place.** Level 2 upgrades to Level 3 on the same AIC Server, and your records carry over.

You Guide the Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

Pricing

AIC Level 2 is lower than the Vanta-plus-privileged-access stack on every term, and lower than Drata with CMMC by more than half.

Product	Published Price	Source
Vanta, 1 to 20 employees	\$14,000, \$21,500, or \$23,000 per year by package	AWS Marketplace [1]
Drata Foundation, 1 to 50 employees	\$15,000 per year	AWS Marketplace [2]
Drata with CMMC	\$25,000 per year plus \$7,500 for CMMC	AWS Marketplace [3]
Secureframe	\$7,500 plus \$7,500 per added framework	Independent review [4]

Year 1 for a 25-person Contractor

Stack	Year 1
Vanta (\$14,000) plus privileged access for 5 administrators (\$7,506)	\$21,506 [1][5]
Drata with CMMC (\$32,500) plus privileged access (\$7,506)	\$40,006 [3][5]
AIC Level 2, ordered in 2026	\$19,800
AIC Level 2 Essentials: compliance tracking plus privileged access for 5 administrators	\$5,988

AIC Level 2 Term	Year 1	Below the Vanta Stack By
List price, monthly	\$21,300	\$206
Ordered by December 31, 2026, monthly	\$19,800	\$1,706
Yearly prepay, ordered in 2026	\$16,830	\$4,676

The Vanta stack still leaves out CUI email and file sharing, configuration compliance with repair, endpoint elevation, and training. AIC Level 2 includes all of them.

Same Scope as the Vanta Stack: Level 2 Essentials

AIC Level 2 Essentials (AIC-CMMC-L2-ESS) matches the scope of the Vanta-plus-privileged-access stack: compliance tracking and privileged access, with CUI email and files kept with the provider you already use. It is \$499 per month, \$5,988 for Year 1, with no startup fee. That is \$15,518 below the Vanta stack, about 72 percent less.

	Vanta Plus Privileged Access	AIC Level 2 Essentials
Year 1 for 5 administrators	\$21,506 [1][5]	\$5,988
Assessment Binder organized by the 110 Level 2 requirements	Reports by framework	Included
Vault with password rotation	Separate vendor	Included
Brokered SSH, RDP, and VNC sessions with command restriction	Separate vendor	Included
Endpoint privilege elevation on Windows, Mac, and Unix/Linux	Not included	Included
Configuration compliance on managed systems	Through integrations	Included, 50 systems
Vendors to call	2	1
Upgrade to CUI email, file sharing, and training	Separate vendors	In place to AIC Level 2, records carry over

Extra privileged users are \$89 per user per month, and extra managed systems are \$14 per system per month.

Already Own Your Level 2 Tools?

AIC Level 2 compliance tracking (AIC-CMMC-L2-TRACK) is \$119 per month, \$1,428 for Year 1, with no startup fee. It includes the AIC Server, the Assessment Binder organized by the 110 Level 2 requirements, and Current State Compliance (CSC), the findings ledger with rescan. It upgrades in place to the full Level 2 kit.

Where These Tools Fit

Compliance automation fits companies managing several frameworks such as SOC 2 and ISO 27001 that already own the underlying security tools.

Questions Buyers Ask

How much does Vanta cost for CMMC? An AWS Marketplace listing prices Vanta for 1 to 20 employees at \$14,000 to \$23,000 per year by package [1].

How much does Drata cost for CMMC? An AWS Marketplace listing shows \$25,000 per year plus \$7,500 for CMMC [3].

Do Vanta, Drata, or Secureframe replace CMMC security tools? No. They track and report on controls. You still need the tools that run them. AIC Level 2 provides those tools and the Assessment Binder.

Is AIC less expensive than Vanta for CMMC? Yes, for the 25-person Level 2 stack on this page. AIC Level 2 is lower than Vanta plus privileged access on every term. For the same scope, AIC Level 2 Essentials is \$5,988 for Year 1 against \$21,506, and AIC compliance tracking alone is \$1,428 for Year 1.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

1. Vanta on AWS Marketplace, 1 to 20 employees, \$14,000 / \$21,500 / \$23,000 per year. <https://aws.amazon.com/marketplace/pp/prodview-5ophamrbfxt44>. Retrieved 2026-10-09.
2. Drata Foundation on AWS Marketplace, 1 to 50 employees, \$15,000 per year. <https://aws.amazon.com/marketplace/pp/prodview-3xw4sjqv2pb22>. Retrieved 2026-10-09.
3. Drata on AWS Marketplace, \$25,000 per year plus \$7,500 CMMC. <https://aws.amazon.com/marketplace/pp/prodview-3ubrmmqkovucy>. Retrieved 2026-10-09.
4. Secureframe pricing review, \$7,500 plus \$7,500 per framework. <https://soc2certificationcost.com/grc-platforms/>. Retrieved 2026-10-09.
5. CyberArk Privilege Cloud Standard, \$125.10 per user per month, Texas DIR-CPO-5912 catalog. https://4142176.fs1.hubspotusercontent-na1.net/hubfs/4142176/_MARKETING/_ARCHIVE/Webflow%20PDFs/Contracts/DIR-CPO-5912/T3%20DIR%20CyberArk%20Product%20Catalog.pdf. Retrieved 2026-10-09. Five users for 12 months.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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