



Analog Informatics™
Corporation

AIC vs Google Workspace

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus Google Workspace. Google Workspace is a productivity suite. Google states that CMMC workloads need its Federal Risk and Authorization Management Program (FedRAMP) High environment plus Assured Controls Plus [3]. AIC does not replace Workspace. The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC Level 2	Google Workspace	Winner
Published software Year 1, 25 users	\$19,800	Workspace Enterprise \$10,500 plus Assured Controls Plus by quote [1][2]	AIC on the published kit
Everyday mail and documents	CUI email and file sharing included	Yes	Google on everyday productivity
Privileged vault, sessions, and elevation	Included	Not included	AIC
Configuration compliance with repair	Included	Not included	AIC
Assessment Binder from live records	Included	Not included	AIC
FedRAMP High tenant for CMMC workloads	Software you run	That is the Google path [3]	Google on the tenant

What Each Product Does

Google Workspace sells everyday mail and documents. Assured Controls Plus is a government-boundary add-on. AIC CMMC Level 2 is the CMMC kit: CUI email server, file sharing, privileged access, configuration compliance on connecting machines, training, and the Assessment Binder. Everyday Workspace can stay. CUI and privileged access run in AIC.

How AIC Wins This Deal

Order **AIC CMMC Level 2**. Deploy in Azure or on your hardware. Turn on the included CUI email server. Inheritance covers Google's services. Connecting machines, privileged sessions, and training write into the Assessment Binder.

Year 1 in 2026: \$19,800 includes the Level 2 tools. Workspace Enterprise for 25 users is \$10,500 [1] plus Assured Controls Plus (quote) plus separate privileged access and evidence tools.

Upgrade path. Level 1 to Level 2 to Level 3 on the same server. Connecting-machine scans, training, and privileged sessions write into the Assessment Binder. Records carry over.

Why Defense Contractors and MSPs Choose AIC

- **Lower cost.** AIC Level 2 is \$1,650 per month with 25 users and 25 systems included, at a published price.
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** You own the infrastructure, the encryption keys, and the audit records.
- **Everyday Workspace can stay.** Move CUI into the AIC email server and secure share.
- **MSP and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

Google Workspace Pricing for CMMC

Item	Published Price
Workspace Enterprise	\$35 per user per month [1]
Assured Controls Plus	Contact sales [2]

What a Level 2 Program Still Needs

Need	Google Workspace with Assured Controls Plus	AIC Level 2
Email and documents	Yes	CUI email and file sharing available now
Vault for server, network, and local admin passwords, with rotation	Not included	Available now
Brokered SSH, RDP, and VNC sessions with command restriction	Not included	Available now
Endpoint privilege elevation on Windows, Mac, and Unix/Linux	Not included	Available now
Configuration compliance with repair	Not included	Available now
Training assignment, attestation, and reminders	Not included	Available now
Assessment Binder from live control evidence	Not included	Available now

Year 1 for 25 Users

Item	Google Workspace	AIC Level 2
Enterprise, 25 users, 12 months	\$10,500 [1]	
Assured Controls Plus	Quote [2]	
Controls listed above	Separate purchase	Included
Year 1	\$10,500 plus quote plus other tools	\$19,800, or \$16,830 on a yearly prepay

Questions Buyers Ask

Is Google Workspace CMMC compliant? Google states CMMC workloads need its FedRAMP High environment and Assured Controls Plus [3]. Your assessor decides whether requirements are satisfied.

What does Assured Controls Plus cost? Google lists Assured Controls Plus as contact sales [2].

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

1. Google Workspace Enterprise pricing, \$35 per user per month.
<https://workspace.google.com/enterprise/>. Retrieved 2026-10-09.
2. About Assured Controls and Assured Controls Plus, contact sales.
<https://knowledge.workspace.google.com/admin/security/about-assured-controls-and-assured-controls-plus>. Retrieved 2026-10-09.
3. Google Cloud CMMC compliance page.
<https://cloud.google.com/security/compliance/cmmc>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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