



Analog Informatics™
Corporation

AIC vs Delinea (CMMC Kit)

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus Delinea Secret Server and Privilege Manager. Delinea does not publish a price list [3]. Enterprise head-to-head is AIC vs Delinea. The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC	Delinea	Winner
Published PAM attach	\$89 per privileged user per month (AIC Privileged Access)	Unpublished [3]	AIC on the published price
CMMC Level 2 Year 1, 25-user kit	\$19,800	See vendor	AIC on the published kit
Vault floor	Included	Yes	Tie on the vault job
Configuration compliance with repair	Included	Not in published CMMC kit plans	AIC
Assessment Binder and training attestation	Included	Not in published CMMC kit plans	AIC

What Each Product Does

Delinea sells the vault floor. AIC CMMC Level 2 is the complete CMMC kit: that vault job plus CUI email and files, configuration compliance on connecting machines, training, and the Assessment Binder.

How AIC Wins This Deal

Order **AIC CMMC Level 2**. Privileged access, CUI email, connecting-machine scans, training, and the binder run on one server in Azure or on your hardware. Start on AIC Privileged Access this year if you only need privileged access, then upgrade in place to Level 2. Privileged access is a Level 2 fact.

Upgrade path. Level 1 or AIC Privileged Access to Level 2 to Level 3 on the same server. Connecting-machine scans, training, and privileged sessions write into the Assessment Binder. Records carry over.

Why Defense Contractors and MSPs Choose AIC

- **Published price.** AIC Privileged Access is \$89 per privileged user per month. AIC Level 2 is \$1,650 per month. No quote needed.
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** You own the vault, the keys, and the audit records.
- **One integrated kit.** AIC Level 2 adds Controlled Unclassified Information (CUI) email and file sharing, configuration compliance, training and attestation, and the Assessment Binder to privileged access.
- **MSP and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

Reported Delinea Pricing

Item	Reported Price
Secret Server, median annual contract	\$23,863 per year, from 6 buyer reports [1]
Secret Server, per account	\$8 to \$18 or more per account [2]
Privilege Manager, per endpoint	\$4 to \$8 per endpoint [2]
Annual increases	3 to 5 percent reported [1]
Public price list	None [3]

Price Comparison

Item	Delinea	AIC
Vault and privileged access, typical Year 1	\$23,863 median [1]	AIC Privileged Access \$5,340 for 5 users
Privileged access plus CUI email, configuration compliance, training, and evidence	Separate purchases	Level 2 \$19,800, or \$16,830 on a yearly prepay

What a Level 2 Program Needs Beyond a Vault

Need	Delinea Secret Server	AIC Level 2
Vault and rotation for administrator credentials	Yes	Available now
Endpoint privilege elevation	Privilege Manager, priced separately [2]	Available now
CUI email and file sharing	Not included	Available now
Configuration compliance with repair	Not included	Available now
Training assignment, attestation, and reminders	Not included	Available now
Assessment Binder from live control evidence	Not included	Available now

Questions Buyers Ask

How much does Delinea Secret Server cost? Delinea does not publish prices [3]. Buyer reports show a median contract of \$23,863 per year [1] and \$8 to \$18 or more per account [2].

What is an alternative to Delinea with published pricing? AIC Privileged Access is \$89 per privileged user per month, and AIC Level 2 is \$1,650 per month for the full kit.

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

1. Delinea Secret Server buyer pricing: median \$23,863 per year (n=6); 3 to 5 percent annual increases. <https://costbench.com/software/secrets-management/delinea-secret-server/>. Retrieved 2026-10-09.
2. Delinea buyer pricing: \$8 to \$18 or more per account; Privilege Manager \$4 to \$8 per endpoint. <https://www.vendr.com/marketplace/delinea>. Retrieved 2026-10-09.
3. Delinea licensing notes, no public price list. <https://wiki.licenseware.io/wiki/delinea-licensing/>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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