



Analog Informatics™
Corporation

AIC vs CyberArk (CMMC Kit)

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Head-to-head Cybersecurity Maturity Model Certification (CMMC) comparison: Analog Informatics Corporation (AIC) versus CyberArk Privilege Cloud. CyberArk sells Privileged Access Management (PAM). AIC Level 2 is privileged access plus configuration compliance, the Assessment Binder, and training attestation. Enterprise head-to-head is AIC vs CyberArk. The CMMC scorecard is on CMMC software comparison.

[Download this comparison \(PDF\)](#)

At a Glance

Criterion	AIC	CyberArk Privilege Cloud Standard	Winner
Published PAM attach	\$89 per privileged user per month (AIC Privileged Access)	\$125.10 per user per month [1]	AIC
CMMC Level 2 Year 1, 25-user kit	\$19,800	Vault plus add-ons. See vendor	AIC on the published kit
Vault and privileged sessions	Included	Yes	Tie on the vault job
Configuration compliance with repair	Included	Not in published CMMC kit plans	AIC
Assessment Binder and training attestation	Included	Not in published CMMC kit plans	AIC
Large identity environment already on CyberArk	Coexist	That is the CyberArk job	CyberArk on the installed vault

What Each Product Does

CyberArk sells the vault. AIC CMMC Level 2 is the complete CMMC kit: that vault job plus CUI email and files, configuration compliance on connecting machines, training, and the Assessment Binder, on one server in Azure or on your hardware.

How AIC Wins This Deal

Order **AIC CMMC Level 2** for the CMMC enclave. Privileged access is included. So are the email server, connecting-machine scans, training, and the binder. You do not keep a vault product and buy CMMC around it.

Already on Microsoft 365 GCC or GCC High and only adding privileged access this year? Start on AIC Privileged Access at \$89 per privileged user per month, then upgrade in place to Level 2 when you want AIC email and training on the same server. Records carry over.

Privileged access is a Level 2 fact. Do not attach PAM to Level 1.

Upgrade path. Level 1 or AIC Privileged Access to Level 2 to Level 3 on the same server. Connecting-machine scans, training, and privileged sessions write into the Assessment Binder. Records carry over.

Switch credit. If Privilege Cloud or Privileged Access Manager is prepaid and still has unused term, AIC credits that unused prepaid remainder against Year 1 of AIC Privileged Access or Level 2, up to twelve months of the AIC package. See Competitive Switch Credit.

Why Defense Contractors and MSPs Choose AIC

- **Lower cost.** AIC Privileged Access is \$89 per privileged user per month, against \$125.10 for CyberArk Privilege Cloud Standard on a public catalog [1].
- **Startup fees waived for 2026.** On every CMMC package ordered on or before December 31, 2026.
- **Deploy your way.** On your own hardware (on-premises), or in your Microsoft Azure subscription, ready to configure in under 5 minutes.
- **You stay in control.** AIC is not a shared software-as-a-service (SaaS) tenant. You own the vault, the keys, and the audit records.
- **One integrated kit.** AIC Level 2 adds Controlled Unclassified Information (CUI) email and file sharing, configuration compliance, training and attestation, and the Assessment Binder to privileged access.
- **Sign-in with Microsoft Entra ID.** Everyday Microsoft 365 can stay. CUI mail can run on the AIC email server in Azure.
- **MSP and partner friendly.** Partner discounts on every sale and every renewal, a higher discount on registered deals, and unlimited free support for partners.
- **Low-risk, experienced vendor.** Our developers and support engineers have built standard security software for prime contractors, Defense Industrial Base (DIB) suppliers, and the Intelligence Community for more than 30 years. Building cybersecurity software since 1993.
- **You guide the roadmap.** Features we do not have yet are marked Planned and built in the order customers ask for them.

CyberArk Pricing

CyberArk Product	Published Price	Source
Privilege Cloud Standard	\$125.10 per user per month	Texas DIR catalog [1]
Privilege Cloud Enterprise (SaaS)	\$144.90 per user per month	Texas DIR catalog [1]
Privilege Standard, government subscription	\$129.60 per user per month	Texas DIR catalog [1]
Privileged Access Security, perpetual	\$3,088.80 per user	Texas DIR catalog [1]
Privilege Cloud, 25 Standard users, 12 months	\$44,712 (\$149.04 per user per month)	AWS Marketplace [2]

Price Comparison, 5 Administrators for 12 Months

Product	Per User per Month	12 Months
AIC Privileged Access (10 systems per user, pooled)	\$89	\$5,340
CyberArk Privilege Cloud Standard	\$125.10 [1]	\$7,506
CyberArk Privilege Cloud on AWS Marketplace	\$149.04 [2]	\$8,942

What a Level 2 Program Needs Beyond Privileged Access

Need	CyberArk Privilege Cloud	AIC Level 2
Vault and rotation for administrator credentials	Yes	Available now
Recorded privileged sessions	Yes	Available now, SSH, RDP, and VNC with command restriction
CUI email and file sharing	Not included	Available now
Configuration compliance with repair	Not included	Available now
Training assignment, attestation, and reminders	Not included	Available now
Assessment Binder from live control evidence	Not included	Available now
Runs on hardware you own	Self-hosted edition priced separately [1]	Available now, same price

Cheaper Alternatives to CyberArk

- **AIC Privileged Access** at \$89 per privileged user per month, 5-user minimum, for Microsoft 365 GCC and GCC High tenants.
- **AIC CMMC Level 2** at \$1,650 per month, with privileged access for 25 systems plus the rest of the Level 2 kit.

Questions Buyers Ask

How much does CyberArk cost? A Texas DIR catalog lists Privilege Cloud Standard at \$125.10 per user per month [1]. An AWS Marketplace listing prices 25 Standard users at \$44,712 for 12 months [2].

What is a cheaper alternative to CyberArk for CMMC? AIC Privileged Access is \$89 per privileged user per month, and AIC Level 2 includes privileged access plus CUI email, configuration compliance, training, and evidence for \$1,650 per month.

Help Set Our Roadmap

Customers guide our feature set. If you need something we list as Planned, or something we do not list at all, tell us. Requests from customers and partners decide what we build next.

[Request a feature](#) | [Request a demo](#) | [See CMMC pricing](#) | [All comparisons](#)

Sources and Notes

1. CyberArk product catalog, Texas DIR contract DIR-CPO-5912: Privilege Cloud Standard \$125.10; PRIV-ENTERPRISE-USER-SAAS \$144.90; PRIV-STANDARD-USER-GOV-SUBS \$129.60; PAS-USER-PERP \$3,088.80.
https://4142176.fs1.hubspotusercontent-na1.net/hubfs/4142176/_MARKETING/_ARCHIVE/Webflow%20PDFs/Contracts/DIR-CPO-5912/T3%20DIR%20CyberArk%20Product%20Catalog.pdf. Retrieved 2026-10-09.
2. CyberArk Privilege Cloud on AWS Marketplace, 25 Standard users, \$44,712 for 12 months. <https://aws.amazon.com/marketplace/pp/prodview-f74pdtffmnlii>. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change, and resellers may quote different prices. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. AIC prices are list prices from the AIC CMMC price list dated October 9, 2026.

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