



Analog Informatics™
Corporation

AIC vs CyberArk

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Head-to-head Privileged Access Management (PAM): Analog Informatics Corporation (AIC) versus CyberArk Privilege Cloud. CMMC kit gaps are on CyberArk alternatives.

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At a Glance

Criterion	AIC Privileged Access	CyberArk Privilege Cloud Standard	Winner
Published per user per month	\$89	\$125.10 [1]	AIC
5 users, 12 months	\$5,340	\$7,506 [1]	AIC
25 users, 12 months (AWS Marketplace listing)	Quote for Enterprise; AIC Privileged Access \$26,700	\$44,712 [2]	AIC on the published AIC Privileged Access line
Self-hosted, same SKU price	Yes	Self-hosted edition priced separately [1]	AIC
Vault, rotation, brokered sessions	Available now	Yes	Tie
SSH, RDP, and VNC with command restriction	Available now	Yes	Tie
Customer-owned keys and host	Yes	See vendor	AIC on the published ownership row
Published later-year partner residual	20% [3]	Unpublished [4]	AIC

Pricing

Product	Published Price	Source
AIC Privileged Access	\$89 per privileged user per month, 5-user minimum, 10 systems per user pooled	AIC CMMC price list, 2026-10-09
CyberArk Privilege Cloud Standard	\$125.10 per user per month	Texas DIR [1]
CyberArk Privilege Cloud Enterprise (SaaS)	\$144.90 per user per month	Texas DIR [1]
CyberArk Privilege Cloud, 25 Standard users	\$44,712 for 12 months	AWS Marketplace [2]

AIC Enterprise Privilege Suite™ is priced by quote. Do not treat \$89 as that list.

Where CyberArk Fits

CyberArk fits large organizations with a dedicated identity security team that want a broad identity-security platform and will buy CMMC tools separately.

Questions Buyers Ask

How much does CyberArk cost? A Texas DIR catalog lists Privilege Cloud Standard at \$125.10 per user per month [1]. An AWS Marketplace listing prices 25 Standard users at \$44,712 for 12 months [2].

What is a cheaper published alternative? AIC Privileged Access at \$89 per privileged user per month.

[All PAM comparisons](#) | [CMMC CyberArk page](#) | [Request a demo](#)

Sources and Notes

1. CyberArk product catalog, Texas DIR contract DIR-CPO-5912: Privilege Cloud Standard \$125.10; PRIV-ENTERPRISE-USER-SAAS \$144.90.
https://4142176.fs1.hubspotusercontent-na1.net/hubfs/4142176/_MARKETING/_ARCHIVE/Webflow%20PDFs/Contracts/DIR-CPO-5912/T3%20DIR%20CyberArk%20Product%20Catalog.pdf. Retrieved 2026-10-09.
2. CyberArk Privilege Cloud on AWS Marketplace, 25 Standard users, \$44,712 for 12 months. <https://aws.amazon.com/marketplace/pp/prodview-f74pdtffmnlii>. Retrieved 2026-10-09.
3. Analog Informatics Corporation MSP Agreement and Reseller Agreement, Fee Schedule (Section 4.9). Price list dated 2026-10-09.
4. Current CyberArk public partner overview does not print a residual percent. Older distributor presentation listed Silver 10 / Gold 15 / Platinum 20.
https://softprom.com/sites/default/files/materials/Cyber-Ark_PartnerProgram_Resellers.pdf. Retrieved 2026-10-09.

About This Comparison

Competitor information comes from the public sources listed above and was collected on October 9, 2026. Prices, packages, and features change. This information is not guaranteed to be accurate or complete. Confirm current terms with each vendor before you buy. AIC Privileged Access prices are list prices from the AIC CMMC price list dated October 9, 2026. AIC Enterprise Privilege Suite™ is priced by quote.

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