



Analog Informatics™
Corporation

CMMC Solutions Price List

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Cybersecurity Maturity Model Certification (**CMMC**) Level 1 / 2 / 3 packages from Analog Informatics Corporation (**AIC**). Kitted, pre-integrated small-enclave offers. Each level stands alone.

Level 1 - Federal Contract Information (FCI). Assessment Binder and Current State Compliance (**CSC**) for a small enclave centered on the AIC Server. Document sharing vault (**AIC secure share**) for securely storing and sharing FCI. Licensing: per named user (document sharing vault) and per workstation security evaluation (direct connection or configuration compliance agent). Optional: email server for FCI with per email account licensing.

Level 2 - Controlled Unclassified Information (CUI). Integrated package: Privileged Identity Management (**PIM**), Privileged Access Management (**PAM**), Privileged User Management (**PUM**), Identity Governance and Administration (**IGA**), Audit, document sharing vault (**AIC secure share**), training and attestation, and Secure Application Launch.

Level 3 - CUI with enhanced requirements. Level 2 plus isolated Jump (session Connect broker / Jump host) with session recording and National Institute of Standards and Technology (**NIST**) Special Publication 800-172 mapping in the Assessment Binder.

Delivery

- **Cloud (Microsoft Azure Commercial Cloud marketplace).** Pre-configured enclave: private isolated network; secure gateway / Jump to the Internet; Identity and Access Management (**IAM**) for the secure network. Fewer customer configuration choices. See the Secure Enclave Price List and the hosted twin card.
- **On-premises (this list).** Same Level packaging. Deploy guidance and IAM guidance; customer environment and choices remain.

The cloud kit reduces configuration choices.

1. Meters and commercial terms

Meter	Meaning	SKU
Internal Managed Systems Count	Systems inside the enclave (Security Technical Implementation Guide (STIG) image workstations and servers) that AIC manages for credentials, access, and audited actions under Privileged Identity Management (PIM), Privileged Access Management (PAM), and Privileged User Management (PUM)	AIC-EP-INT
External Managed Systems / workstation security evaluation	Workstations and other systems evaluated for compliance evidence by direct connection to the AIC Server or via the configuration compliance agent. Capture and log compliance state; optionally block until compliant	AIC-EP-EXT
Named user (document sharing vault)	Person licensed to store and share files in the document sharing vault (AIC secure share)	AIC-SHARE
Jump	Session Connect broker / Jump host capacity	Included on Level 2 / 3; extra servers = AIC-JUMP-EXT (Level 3)

Commercial terms

- Year 1 = startup + twelve monthly.
- **2026 startup waiver.** The startup fee is waived on every CMMC package (AIC-CMMC-L1, AIC-CMMC-L2, AIC-CMMC-L3, AIC-CMMC-PAM) ordered on or before December 31, 2026. Year 1 with the waiver = twelve monthly.

- **Competitive Switch Credit (AIC-CMMC-SWITCH).** Invoice credit for the unused prepaid remainder of a qualifying Competitor contract, capped at twelve months of the AIC package on the order. The yearly prepay discount does not apply. No software compensation for Managed Service Providers (MSPs) or other partners on the switch order. Later-year software compensation follows the Fee Schedule when the Partner of Record registers the renewal. See section 7.
- **Support included.** Standard support (AIC-SUP-STD) is included at no charge with every package. Unlimited support requests for customers and partners, with escalation to the engineers who build the product.
- License terms are monthly or yearly. Yearly prepay: 15 percent off monthly. List prices may change at each yearly renewal.
- Volume on purchased **AIC-EP-INT** and **AIC-EP-EXT**: list through 249; 10 percent off from 250; 20 percent off from 500. Package prices do not change with volume.

2. CMMC Level 1 - Federal Contract Information (FCI)

AIC-CMMC-L1 - Level 1 enclave package

Startup	\$495
Monthly	\$149
Year 1	\$2,283
Year 1, ordered by December 31, 2026	\$1,788 (startup waived)
Internal Managed Systems	1 (AIC Server)
Document sharing vault named users	5 included (AIC secure share). Extra = AIC-SHARE
Workstation security evaluation	None included. Extra = AIC-EP-EXT

Included

- Assessment Binder
- Current State Compliance (**CSC**)
- One Internal Managed System (the AIC Server)
- Document sharing vault (**AIC secure share**); 5 named users

AIC-EP-EXT - Workstation security evaluation

Price	\$8 per machine per month
What you get	One workstation (or other system) security evaluation / compliance evidence seat - direct connection to the AIC Server or the configuration compliance agent

AIC-SHARE - Document sharing vault named user

Price	\$15 per named user per month
What you get	One named user above the package floor for the document sharing vault (AIC secure share)

Optional - Email server for Federal Contract Information (FCI)

Optional add-on on Level 1. Enables an email server for FCI on the package. Licensed **per email account** (named mailbox). None included on the Level 1 base package.

SKU	Price	What you get
AIC-MAIL-MBX	\$22 per email account per month	One email account on the optional Level 1 email server for FCI

Level 1 package sizes - by workstations

Size = **workstation security evaluation seats (AIC-EP-EXT)**. The AIC Server internal seat is not in the size number. Named users stay at the package floor of 5 unless AIC-SHARE is added.

Size (workstations)	Estimated Year 1	What's in the number
1	\$2,379	Level 1 + 1 AIC-EP-EXT at \$8 (\$96)
2	\$2,475	Level 1 + 2 AIC-EP-EXT at \$8 (\$192)
10	\$3,243	Level 1 + 10 AIC-EP-EXT at \$8 (\$960)
25	\$4,683	Level 1 + 25 AIC-EP-EXT at \$8 (\$2,400)
50	\$7,083	Level 1 + 50 AIC-EP-EXT at \$8 (\$4,800)
100	\$11,883	Level 1 + 100 AIC-EP-EXT at \$8 (\$9,600)
250	\$23,883	Level 1 + 250 AIC-EP-EXT at \$7.20 (\$21,600)
500	\$40,683	Level 1 + 500 AIC-EP-EXT at \$6.40 (\$38,400)
Custom	Quote	Quote

Level 1 package sizes - by named users

Size = **document sharing vault named users**. Workstations are none unless AIC-EP-EXT is added. Formula: package Year 1 (**\$2,283**, includes 5) + max(0, n - 5) x \$15 x 12.

Size (named users)	Estimated Year 1	What's in the number
5	\$2,283	Package includes 5 named users
10	\$3,183	Package + 5 AIC-SHARE at \$15 (\$900)
25	\$5,883	Package + 20 AIC-SHARE at \$15 (\$3,600)
50	\$10,383	Package + 45 AIC-SHARE at \$15 (\$8,100)
100	\$19,383	Package + 95 AIC-SHARE at \$15 (\$17,100)
Custom	Quote	Quote

3. CMMC Level 2 - Controlled Unclassified Information (CUI)

AIC-CMMC-L2 - Level 2 enclave package

Commercial floor: **25** Internal Managed Systems.

Startup	\$1,500
Monthly	\$1,650
Year 1	\$21,300 (includes 25 Internal Managed Systems)
Year 1, ordered by December 31, 2026	\$19,800 (startup waived)
Year 1, yearly prepay	\$16,830
Email / share / train	25 each (document sharing vault AIC secure share; AIC-TRAIN-ATTEST; quote above 25)
External Managed Systems	None included. Buy AIC-EP-EXT when outside systems connect in

Included modules

Module	Notes
Privileged Identity Management (PIM)	Vaulted identities
Privileged Access Management (PAM)	Session Connect through Jump; command restriction
Privileged User Management (PUM)	Privilege Elevation and Delegation Management (PEDM): cross-platform endpoint privilege elevation, delegation, least-privilege enforcement, application and command control, just-in-time (JIT) elevation, and privileged activity auditing on Windows, Apple Mac, and Unix/Linux
Identity Governance and Administration (IGA)	Account lifecycle / access review designation
Audit	Privileged-action records on AIC paths
Governed mail (AIC email server)	25 CUI mailboxes included. Extra = AIC-MAIL-MBX . Runs in the customer's Azure subscription or on the customer's hardware
Document sharing vault (AIC secure share)	Default included; 25 named users
Training and attestation (AIC-TRAIN-ATTEST)	25 seats
Configuration compliance on connecting machines	Current State Compliance (CSC) on the AIC Server; extra connecting systems = AIC-EP-EXT

Module	Notes
Secure Application Launch (AIC-APP-LAUNCH)	Credentials the user does not see
Assessment Binder	Auditor package surface
Current State Compliance (CSC)	Findings ledger and rescan
Incident Response (IR)	IR module on the package
Federal Information Processing Standards (FIPS) cryptography	On AIC crypto paths

Level 2 add-ons

SKU	Price	What you get
AIC-EP-INT	\$110 / machine / month (list through 249 purchased extras)	One Internal Managed System above the 25 included
AIC-EP-INT-ADD-10	\$1,100 / month	Ten AIC-EP-INT seats
AIC-EP-EXT	\$8 / machine / month	One workstation security evaluation / compliance evidence seat
AIC-SHARE	\$15 / named user / month	One document sharing vault named user above the 25 included
AIC-MAIL-MBX	\$22 / email / month	One email account above the 25 included

Level 2 package sizes

Size = **Internal Managed Systems Count**. Formula: package Year 1 (**\$21,300**, includes 25) + max(0, n - 25) x AIC-EP-INT unit rate x 12. Unit rate: \$110 list through 249 purchased extras; \$99 from 250; \$88 from 500.

Size (Internal Managed Systems)	Estimated Year 1	What's in the number
25	\$21,300	Package includes 25 Internal Managed Systems
50	\$54,300	Package + 25 AIC-EP-INT at \$110 (\$33,000)

Size (Internal Managed Systems)	Estimated Year 1	What's in the number
100	\$120,300	Package + 75 AIC-EP-INT at \$110 (\$99,000)
250	\$318,300	Package + 225 AIC-EP-INT at \$110 (\$297,000)
500	\$585,600	Package + 475 AIC-EP-INT at \$99 (\$564,300)
Custom	Quote	Quote

AIC-CMMC-L2-TRACK - Level 2 compliance tracking

For organizations that already own their Level 2 security tools and need Level 2 tracking and an Assessment Binder.

Startup	None
Monthly	\$119
Year 1	\$1,428
Internal Managed Systems	1 (AIC Server)
Workstation security evaluation	None included. Extra = AIC-EP-EXT
Upgrade	Upgrades in place to AIC-CMMC-L2 on the same AIC Server; records carry over

Included

- Assessment Binder organized by the 110 Level 2 requirements
- Current State Compliance (**CSC**) for the AIC Server
- Standard support (AIC-SUP-STD)

Not included: PIM, PAM, PUM, document sharing vault, email, and training. Order AIC-CMMC-L2 for those.

AIC-CMMC-L2-ESS - Level 2 Essentials

Level 2 compliance tracking plus privileged access. A smaller first invoice when the buyer will upgrade in place to full Level 2 (CUI email, file sharing, and training on the same server). Records carry over.

Startup	None
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Startup	None
Monthly	\$499
Year 1	\$5,988
Privileged users included	5
Managed systems included	50
Extra privileged users	\$89 per user per month
Extra managed systems	\$14 per system per month
Upgrade	Upgrades in place to AIC-CMMC-L2 on the same AIC Server; records carry over

Included

- Everything in AIC-CMMC-L2-TRACK
- Privileged Identity Management (**PIM**): password vault and automatic rotation for local administrator, service, and domain accounts
- Privileged Access Management (**PAM**): brokered SSH, RDP, and VNC sessions with command restriction
- Privileged User Management (**PUM**): endpoint privilege elevation on Windows, Apple Mac, and Unix/Linux
- Configuration compliance on included managed systems, with findings in CSC
- Standard support (AIC-SUP-STD)

Not included: document sharing vault, email, and training. Order AIC-CMMC-L2 for those.

4. CMMC Level 3 - CUI with enhanced requirements

AIC-CMMC-L3 - Level 3 enclave package

Commercial floor: **25** Internal Managed Systems.

Startup	\$7,900
Monthly	\$5,250
Year 1	\$70,900 (includes 25 Internal Managed Systems)
Year 1, ordered by December 31, 2026	\$63,000 (startup waived)
Email / share / train	25 each (document sharing vault AIC secure share; AIC-TRAIN-ATTEST; quote above 25)
External Managed Systems	None included. Buy AIC-EP-EXT when outside systems connect in

Included

- Everything in Level 2 (including document sharing vault (**AIC secure share**), training and attestation, and Secure Application Launch)
- Isolated Jump with session recording
- Command restriction
- National Institute of Standards and Technology (**NIST**) Special Publication 800-172 mapping in the Assessment Binder

Level 3 add-ons

Every Level 2 add-on in Section 3 is available on Level 3 at the same price. Jump on Level 3 is recorded.

SKU	Price	What you get
AIC-JUMP-EXT	\$495 / server / month (\$5,940 / year)	One more Jump server (capacity). Level 3 only

Level 3 package sizes

Size = **Internal Managed Systems Count**. Formula: package Year 1 (**\$70,900**, includes 25) + max(0, n - 25) x AIC-EP-INT unit rate x 12 (same volume rules as Level 2).

Size (Internal Managed Systems)	Estimated Year 1	What's in the number
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Size (Internal Managed Systems)	Estimated Year 1	What's in the number
25	\$70,900	Package includes 25 Internal Managed Systems
50	\$103,900	Package + 25 AIC-EP-INT at \$110 (\$33,000)
100	\$169,900	Package + 75 AIC-EP-INT at \$110 (\$99,000)
250	\$367,900	Package + 225 AIC-EP-INT at \$110 (\$297,000)
500	\$635,200	Package + 475 AIC-EP-INT at \$99 (\$564,300)
Custom	Quote	Quote

5. Free plan, trial, deploy flags, and quote SKUs

AIC-CMMC-FREE - Free plan

Start a CMMC program on an AIC Server at no charge. No credit card. No end date.

Price	\$0
CMMC Level 1	Full program: all 15 practices, evidence, System Security Plan (SSP), Plan of Action and Milestones (POA&M), and the Level 1 Assessment Binder
CMMC Level 2	Self-assessment and gap list. SSP, POA&M, and the Level 2 binder are in AIC-CMMC-L2-TRACK
Configuration compliance	5 managed systems, with findings and rescan in Current State Compliance (CSC)
Privileged access	30-day trial of AIC-CMMC-L2-ESS: 5 privileged users and 50 managed systems (PIM, PAM, PUM). Settings carry over to the paid package
Support	Documentation and email support
Upgrade	In place to any paid package on the same AIC Server; records carry over

Other \$0 and quote SKUs

SKU	Price	What you get
AIC-CMMC-TRIAL	\$0 for 30 days	Same limits as the paid package on the order
AIC-CMMC-NFR	\$0 for registered partners	Not-for-resale (NFR) license: full AIC-CMMC-L2 for partner internal use, demonstrations, and labs. Renews each year with active partner status. Partners may also run Free plan workspaces for prospects
AIC-CMMC-DEP-CLOUD	\$0	Marks a cloud run
AIC-CMMC-DEP-ONPREM	\$0	Marks an on-premises run
AIC-MIX	Quote	Additional platform modules

SKU	Price	What you get
AIC-MASS	Quote	Discovery suite for networks and endpoints
AIC-SESS-CONC	Quote	Additional concurrent session capacity
AIC-SUP-STD	\$0, included	Standard support. Unlimited requests for customers and partners
AIC-SUP-PREM	Quote	Premium support
AIC-PS-IMPL	Quote	Setup services
AIC-PS-TRAIN	Quote	Operator training services
AIC-AUD-OP	Quote	Auditor Package

6. AIC Privileged Access

AIC-CMMC-PAM - Privileged access add-on for Microsoft 365 GCC and GCC High

This is an **AIC** package. Microsoft sells Microsoft 365 Government Community Cloud (**GCC**), GCC High, and Azure Government (Federal Risk and Authorization Management Program (**FedRAMP**) High). Microsoft does not sell this package. Entra Privileged Identity Management governs Entra and Azure roles. It does not vault server and network passwords or broker SSH, RDP, and VNC sessions.

For organizations and Managed Service Providers (**MSPs**) that already run CUI in Microsoft 365 GCC or GCC High. Microsoft keeps email, files, and identity. AIC adds the privileged access controls that tenant does not provide. Sign-in uses the customer's Microsoft Entra ID.

SKU. AIC-CMMC-PAM. Quotes that used AIC-CMMC-MS-PAM refer to this same package.

Startup	\$1,500 (waived on orders by December 31, 2026)
Monthly	\$89 per privileged user
Minimum	5 privileged users (\$445 per month)
Managed systems included	10 per privileged user, pooled across the order
Extra managed systems	\$14 per system per month
Support	Standard support included, unlimited requests

Included

- Privileged Identity Management (**PIM**): password vault and automatic rotation for local administrator, service, and domain accounts
- Privileged Access Management (**PAM**): brokered SSH, RDP, and VNC sessions with command restriction
- Privileged User Management (**PUM**): endpoint privilege elevation on Windows, Apple Mac, and Unix/Linux
- Configuration compliance on included managed systems, with findings in Current State Compliance (**CSC**)
- Privileged access sections of the Assessment Binder
- Audit records kept for the period the customer sets, with syslog and Windows Event Log forwarding to the customer's collector

Not included (Microsoft 365 provides these): email, file sharing, the document sharing vault, and training seats. Order a CMMC Level 2 or Level 3 package when the organization wants AIC to provide them. Upgrade in place. Records carry over.

7. Competitive Switch Credit

AIC-CMMC-SWITCH - unused prepaid Competitor remaining term

Invoice credit. Not cash. AIC does not pay the Competitor.

Credit	Unused prepaid remainder of one qualifying Competitor contract
Cap	Twelve months of the AIC package on the order
Eligible orders	New paid AIC-CMMC-L1, AIC-CMMC-PAM, AIC-CMMC-L2-ESS, AIC-CMMC-L2-TRACK, AIC-CMMC-L2, or AIC-CMMC-L3. Term 12 months or longer
Prepay discounts	Do not apply
Partner compensation	None on the switch order. Later-year software compensation follows the Fee Schedule when the Partner of Record registers the renewal
Proof	Competitor invoice or paid order
Does not qualify	Microsoft 365 GCC, GCC High, Azure Government, or FedRAMP fees. Keep that tenant

Full terms: [Competitive Switch Credit](competitive-switch-credit.md). Public page: `/cmmc/switch`.

Appendix A. CMMC requirements coverage (pointer)

Practice-by-practice map - requirement identifiers, which kitted module applies, coverage (**kit provides / Partial / customer manual / not automatable**), and why - is the separate canonical document **cmmc-requirements-feature-mapping** (markdown, Word, and PDF next to this Price List):

[CMMC Requirements to Feature Mapping](cmmc-requirements-feature-mapping.md)