

CMMC Approaches: Scope, Responsibilities, and Pricing

Analog Informatics Corporation

analoginfo.com

Copyright © 2026 Analog Informatics Corporation. All rights reserved.

AIC CMMC Complete™ is a standardized commercial software kit that customers deploy and operate. Run it on your own hardware and software, or on networking and virtual machines supplied by a commercial cloud provider. Your organization controls the environment and authorizes access for its staff, MSP, and qualified solution providers. Analog Informatics supplies the software and does not host or manage your CMMC systems.

Start with the work you need done: protect CUI collaboration, operate security controls, organize evidence, choose infrastructure, or hire ongoing administration. These approaches can complement each other.

Compare Customer-Deployed Software with SaaS Email and VDI · Where Each Approach Works Best

Confirm Hosting Costs and VDI Capacity

A per-user SaaS price does not explain the VDI capacity behind it. If a provider does not publish hosting charges or capacity limits, mark them as undisclosed and obtain a written quote. Do not assume unlimited desktops, compute, or storage.

• Are virtual desktops included, separately billed, or metered by session or usage? What is the total at your peak concurrent sessions?

• What CPU, RAM, storage, GPU, and persistent desktop sizes are available? What are the maximum sizes and upgrade costs?

• Which engineering, CAD/CAM, business applications, peripherals, and local file workflows are supported?

• What are the session-duration, idle timeout, storage, bandwidth, and data-transfer limits?

• What changes when you add named users, auditor or MSP accounts, sites, or workload capacity? AIC includes one FCI/CUI email account per named user; extra named users are $15 per user per month.

• Who patches and monitors the environment, retains logs, handles incidents, restores backups, and supplies assessment evidence?

With AIC, you select and pay for your own infrastructure and any VDI platform. That makes the infrastructure choices visible to you; it does not make compute, storage, administration, or third-party licensing free.

AIC CMMC Complete™ Level 2

CUI email and file sharing, privileged credential vaulting, brokered sessions with command restriction, endpoint elevation, configuration compliance, training and attestation, and the Assessment Binder. The base kit includes 25 managed systems and the stated 25-person/user allowances; one FCI/CUI email account per named user is included; extra named users are $15 per user per month. Confirm other add-on quantities in your quote. Session Recording is included only in Level 3.

Current package prices, add-ons, and purchase terms are on AIC CMMC Complete™ Pricing. Cloud or hardware, ongoing administration, and independent assessment fees are separate.

Compare by Purchase Decision

Published prices for different seat counts or service scopes are reference points, not a complete-cost ranking.

Copyright © 2026 Analog Informatics Corporation. All rights reserved.

Approach	Primary Scope	Next Step
PreVeil	Encrypted CUI email and file sharing with compliance documentation.	Compare Scope and Responsibilities
Virtru	Email and file encryption integrated with existing collaboration tools.	Compare Scope and Responsibilities
Totem	Compliance software and advisory services for defense contractors.	Compare Scope and Responsibilities
Vanta, Drata, and Secureframe	Compliance automation and evidence workflows connected to other systems.	Compare Scope and Responsibilities
One Identity	Privileged access and identity governance products.	Compare Scope and Responsibilities
Managed CMMC Services	A provider operates tools and delivers ongoing compliance and administration services.	Compare Scope and Responsibilities
Keeper	Password management and privileged access through the appropriate KeeperPAM offering.	Compare Scope and Responsibilities
Google Workspace	A productivity and collaboration platform.	Compare Scope and Responsibilities
FutureFeed	CMMC program documentation, control tracking, and assessment workflows.	Compare Scope and Responsibilities
FedRAMP Cloud Services	A cloud service with a defined authorization boundary and customer responsibility matrix.	Compare Scope and Responsibilities

Copyright © 2026 Analog Informatics Corporation. All rights reserved.

Approach	Primary Scope	Next Step
Exostar	Managed Microsoft 365 collaboration and CMMC-related offerings.	Compare Scope and Responsibilities
a DIY Microsoft 365 Environment	A customer-designed combination of Microsoft licenses, security tools, processes, and evidence records.	Compare Scope and Responsibilities
Delinea	Privileged access products including Secret Server and Privilege Manager.	Compare Scope and Responsibilities
CyberArk	Privileged access and identity security products.	Compare Scope and Responsibilities
BeyondTrust	Privileged access products including Password Safe.	Compare Scope and Responsibilities
Cuick Trac	A hosted CUI enclave service.	Compare Scope and Responsibilities
AWS GovCloud	Cloud infrastructure for eligible regulated workloads.	Compare Scope and Responsibilities
Microsoft GCC High	Microsoft productivity and collaboration services in a government cloud environment.	Compare Scope and Responsibilities
Kiteworks	Governed exchange of sensitive files and content.	Compare Scope and Responsibilities

Build Your Purchase Checklist

Ask both providers to price the same CUI boundary: 25 users with one included FCI/CUI email account per named user, 25 managed systems, and the same privileged administrators. Extra named users are $15 per user per month. Itemize software, hosting, setup, ongoing administration, assessment support, and existing licenses. A different user count or an unpublished price cannot establish which complete solution costs less.

Copyright © 2026 Analog Informatics Corporation. All rights reserved.

Deployment, configuration, and FCI/CUI data migration are the client's responsibility, typically with an MSP or another qualified provider under the client's control. Infrastructure, third-party products, independent assessment, and separately agreed provider services are separate costs.

Open the Software Scorecard · Use the Sample RFP

Choose Your Next Step

Review the package entitlements, walk through your requirements, or ask us to scope a matched quote.

See CMMC Pricing

Request a Demo · Request a Quote · All CMMC Comparisons

For more information about Analog Informatics Corporation, please go to analoginfo.com.

Copyright © 2026 Analog Informatics Corporation. All rights reserved.