AIC and Managed CMMC Services: CMMC Scope and Pricing

Analog Informatics Corporation

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AIC CMMC Complete™ is a standardized commercial software kit that customers deploy and operate. Run it on your own hardware and software, or on networking and virtual machines supplied by a commercial cloud provider. Your organization controls the environment and authorizes access for its staff, MSP, and qualified solution providers. Analog Informatics supplies the software and does not host or manage your CMMC systems.

A provider operates tools and delivers ongoing compliance and administration services. This is a delivery decision: operate software with your own staff, or pay a service provider to operate an agreed boundary. AIC can also be operated by your MSP.

Compare Customer-Deployed Software with SaaS Email and VDI · Where Each Approach Works Best

Confirm Hosting Costs and VDI Capacity

A per-user SaaS price does not explain the VDI capacity behind it. If a provider does not publish hosting charges or capacity limits, mark them as undisclosed and obtain a written quote. Do not assume unlimited desktops, compute, or storage.

• Are virtual desktops included, separately billed, or metered by session or usage? What is the total at your peak concurrent sessions?

• What CPU, RAM, storage, GPU, and persistent desktop sizes are available? What are the maximum sizes and upgrade costs?

• Which engineering, CAD/CAM, business applications, peripherals, and local file workflows are supported?

• What are the session-duration, idle timeout, storage, bandwidth, and data-transfer limits?

• What changes when you add named users, auditor or MSP accounts, sites, or workload capacity? AIC includes one FCI/CUI email account per named user; additional named users are $15 per user per month.

• Who patches and monitors the environment, retains logs, handles incidents, restores backups, and supplies assessment evidence?

With AIC, you select and pay for your own infrastructure and any VDI platform. That makes the infrastructure choices visible to you; it does not make compute, storage, administration, or third-party licensing free.

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At a Glance

Decision	AIC CMMC Complete™ Level 2	Managed CMMC Services
Primary scope	CUI email and file sharing, privileged credential vaulting, brokered sessions with command restriction, endpoint elevation, configuration compliance, training and attestation, and the Assessment Binder. The base kit includes 25 managed systems and the stated 25-person/user allowances; one FCI/CUI email account per named user is included; additional named users are $15 per user per month. Confirm other add-on quantities in your quote. Session Recording is included only in Level 3.	A provider operates tools and delivers ongoing compliance and administration services.
What to establish	Customer-operated software and the controls included in the selected package.	This is a delivery decision: operate software with your own staff, or pay a service provider to operate an agreed boundary. AIC can also be operated by your MSP.
Price basis	Current package prices, add-ons, and purchase terms are on AIC CMMC Complete™ Pricing. Cloud or hardware, ongoing administration, and independent assessment fees are separate.	Request a statement of work and a software/hosting/labor split. An AIC software subscription does not replace the provider's labor.
Hosting and operation	Customer hardware or your cloud subscription; you or your MSP administer it.	Confirm the provider's hosting and operating responsibilities.

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Decision	AIC CMMC Complete™ Level 2	Managed CMMC Services
Assessment	Supports evidence and control operation; does not confer certification.	Confirm the responsibility matrix and assessment evidence.

Build a Matched Quote

Ask both providers to price the same CUI boundary: 25 users with one included FCI/CUI email account per named user, 25 managed systems, and the same privileged administrators. Additional named users are $15 per user per month. Itemize software, hosting, setup, ongoing administration, assessment support, and existing licenses. A different user count or an unpublished price cannot establish which complete solution costs less.

Deployment, configuration, and FCI/CUI data migration are the client's responsibility, typically with an MSP or another qualified provider under the client's control. Infrastructure, third-party products, independent assessment, and separately agreed provider services are separate costs.

Choose Your Next Step

Review the package entitlements, walk through your requirements, or ask us to scope a matched quote.

See CMMC Pricing

Request a Demo · Request a Quote · All CMMC Comparisons

Sources and Purchase Checks

Managed CMMC Services Product and Pricing Information · AIC Package Entitlements and Prices

Comparison revised October 11, 2026. Confirm current editions, pricing, contract terms, and customer responsibilities directly with each provider. A product supports parts of a CMMC program; your organization remains responsible for its full boundary and evidence. Provider and product names belong to their respective owners.

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