# AIC and Vanta, Drata, and Secureframe: CMMC Scope and Pricing

Analog Informatics Corporation

analoginfo.com


Copyright © 2026 Analog Informatics Corporation. All rights reserved.

**AIC CMMC Complete™ is a standardized commercial software kit that customers deploy and operate.** Run it on your own hardware and software, or on networking and virtual machines supplied by a commercial cloud provider. Your organization controls the environment and authorizes access for its staff, MSP, and qualified solution providers. Analog Informatics supplies the software and does not host or manage your CMMC systems.

Compliance automation and evidence workflows connected to other systems. Compare evidence collection, supported frameworks, and integrations with the operational controls you need. Existing security tools and staff effort are part of the decision.

Compare Customer-Deployed Software with SaaS Email and VDI · Where Each Approach Works Best

## Confirm Hosting Costs and VDI Capacity

**A per-user SaaS price does not explain the VDI capacity behind it.** If a provider does not publish hosting charges or capacity limits, mark them as undisclosed and obtain a written quote. Do not assume unlimited desktops, compute, or storage.

• Are virtual desktops included, separately billed, or metered by session or usage? What is the total at your peak concurrent sessions?

• What CPU, RAM, storage, GPU, and persistent desktop sizes are available? What are the maximum sizes and upgrade costs?

• Which engineering, CAD/CAM, business applications, peripherals, and local file workflows are supported?

• What are the session-duration, idle timeout, storage, bandwidth, and data-transfer limits?

• What changes when you add named users, auditor or MSP accounts, sites, or workload capacity? AIC includes one FCI/CUI email account per named user; additional named users are $15 per user per month.

• Who patches and monitors the environment, retains logs, handles incidents, restores backups, and supplies assessment evidence?

With AIC, you select and pay for your own infrastructure and any VDI platform. That makes the infrastructure choices visible to you; it does not make compute, storage, administration, or third-party licensing free.


Copyright © 2026 Analog Informatics Corporation. All rights reserved.

## At a Glance

| Decision | AIC CMMC Complete™ Level 2 | Vanta, Drata, and Secureframe |
|---|---|---|
| Primary scope | CUI email and file sharing, privileged credential vaulting, brokered sessions with command restriction, endpoint elevation, configuration compliance, training and attestation, and the Assessment Binder. The base kit includes 25 managed systems and the stated 25-person/user allowances; one FCI/CUI email account per named user is included; additional named users are $15 per user per month. Confirm other add-on quantities in your quote. Session Recording is included only in Level 3. | Compliance automation and evidence workflows connected to other systems. |
| What to establish | Customer-operated software and the controls included in the selected package. | Compare evidence collection, supported frameworks, and integrations with the operational controls you need. Existing security tools and staff effort are part of the decision. |
| Price basis | Current package prices, add-ons, and purchase terms are on AIC CMMC Complete™ Pricing. Cloud or hardware, ongoing administration, and independent assessment fees are separate. | Request a 25-user/employee quote for the required framework and integrations. A published 1–20 employee tier does not price a 25-person organization. |
| Hosting and operation | Customer hardware or your cloud subscription; you or your MSP administer it. | Confirm the provider's hosting and operating responsibilities. |


Copyright © 2026 Analog Informatics Corporation. All rights reserved.

| Decision | AIC CMMC Complete™ Level 2 | Vanta, Drata, and Secureframe |
|---|---|---|
| Assessment | Supports evidence and control operation; does not confer certification. | Confirm the responsibility matrix and assessment evidence. |

## Build a Matched Quote

Ask both providers to price the same CUI boundary: 25 users with one included FCI/CUI email account per named user, 25 managed systems, and the same privileged administrators. Additional named users are $15 per user per month. Itemize software, hosting, setup, ongoing administration, assessment support, and existing licenses. A different user count or an unpublished price cannot establish which complete solution costs less.

**Deployment, configuration, and FCI/CUI data migration are the client's responsibility**, typically with an MSP or another qualified provider under the client's control. Infrastructure, third-party products, independent assessment, and separately agreed provider services are separate costs.

## Choose Your Next Step

Review the package entitlements, walk through your requirements, or ask us to scope a matched quote.

See CMMC Pricing

Request a Demo · Request a Quote · All CMMC Comparisons

## Sources and Purchase Checks

Vanta, Drata, and Secureframe Product and Pricing Information · AIC Package Entitlements and Prices

Comparison revised October 11, 2026. Confirm current editions, pricing, contract terms, and customer responsibilities directly with each provider. A product supports parts of a CMMC program; your organization remains responsible for its full boundary and evidence. Provider and product names belong to their respective owners.

For more information about Analog Informatics Corporation, please go to analoginfo.com.


Copyright © 2026 Analog Informatics Corporation. All rights reserved.