COMPETITIVE ANALYSIS

Analog Informatics — Partner Competitive Analysis

Build partner services around continuous compliance: operating responsibilities, customer control, remediation, evidence and 45 supplier analyses.

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Analog Informatics Corporation

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Operate the Controls. Build the Audit Evidence.

An audit needs evidence that security controls operate in practice. Privilege management, privileged identity management, privileged user management, and session recording connect who received access, what they were permitted to do, and what actually happened.

AIC brings these enterprise security capabilities together with built-in training and attestation. These systems feed the audit package directly: approved access, credential activity, recorded sessions, remediation results, training records, and attestations become evidence of the controls your organization operates.

The integration is the advantage. Your team operates the controls and produces their evidence in the same platform. Where a separate audit package relies on external security tools, the evidence must arrive through maintained integrations, exports, or manual collection. Compare the actual workflow: which controls does the platform operate itself, which records does it collect automatically, and what must your staff copy or reconcile?

Keep an external GRC system where it serves broader obligations. AIC can feed that system while retaining the operational controls and their evidence in your environment.

Your customer needs an operator who can turn a security finding into a verified repair, with the access approval and evidence attached. Build the service around that work rather than repeated screenshot collection before an assessment.

Customer Deployment and Repeatable Operations

AIC discovers and manages human and non-human credentials on connected devices, applications, systems, websites and web services across on-premises and cloud environments. Integration kits support management of most on-premises and cloud systems and infrastructure. Customers deploy the software in their own environment and retain control of credentials, logs and compliance evidence. Passwords, SSH keys, certificates and API keys are part of the credential-management scope.

Automated discovery, collection, remediation and reporting connect the security work to its evidence. Initial deployment produces a blast-radius report; administrators can fix one finding or all findings at their own pace, automatically or manually. Exceptions generate real-time events, including email and text notifications through available communication channels.

Free 30-day trials are available for every product. Licensing uses systems, applications and users, not counts of human or non-human accounts. All customers receive free best-effort support; purchased enterprise agreements provide a four-hour response commitment, 24/7. See Enterprise Pricing and CMMC Pricing for current product prices.

Licensed operation stops at license expiry, but data export remains available. Temporary Internet or license-service outages are a separate continuity question, addressed in the answers below.

Agree Who Does the Work

The customer or selected MSP handles CMMC configuration, FCI/CUI migration and ongoing operation. Assign responsibility for access approvals, updates, backups, exception handling and evidence disclosure. Product guides, cookbooks, recipes and training materials support repeatable delivery; partner implementation and operating services are separately scoped.

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Start brownfield work with the blast-radius report and prioritize corrections with the customer. For greenfield work, AIC can generate an enclave in minutes; application integration, data migration and operational handover belong in the implementation plan.

Compete Where It Helps and Cooperate Where It Works

Retain valuable Microsoft services, collaboration tools, PAM functions and enterprise GRC programs. Use AIC's built-in security-focused GRC where it fits, or connect supported records to the existing program. Do not promise a native integration until its actual interface, identifiers and permissions have been established.

Compare a managed enclave with AIC software plus the operating staff, infrastructure and services the customer needs. Keep assessment services separate from operating software. AIC supplies controls and evidence; the assessor evaluates the implementation.

Prove the Customer Scenario

Demonstrate one real account, target and change. Record approval, limited access, corrective action, retest and evidence. Use the supplier-specific delivery notes below to decide what to retain, replace or connect, then agree acceptance and recovery steps before changing production access.

All 61 Buyer Questions

Each answer below uses the same wording as the individual supplier analysis. Publicly unresolved details are stated explicitly and are not scored as absent features.

What are the best alternatives to these suppliers?

AIC: AIC is a strong shortlist choice when you need customer-deployed privileged security and continuous compliance across on-premises and cloud assets. Select alternatives by the job: operating controls, managed services, content collaboration or enterprise governance. A single universal winner would hide those differences.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

Offering: Vanta

Answer: For the GRC and audit software portion of the purchase, shortlist Drata, Secureframe, Thoropass, Sprinto. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Drata

Answer: For the GRC and audit software portion of the purchase, shortlist Vanta, Secureframe, Thoropass, Sprinto. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

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Offering: Secureframe

Answer: For the GRC and audit software portion of the purchase, shortlist Vanta, Drata, Thoropass, Sprinto. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Thoropass

Answer: For the GRC and audit software portion of the purchase, shortlist Vanta, Drata, Secureframe, Sprinto. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Sprinto

Answer: For the GRC and audit software portion of the purchase, shortlist Vanta, Drata, Secureframe, Thoropass. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Scrut

Answer: For the GRC and audit software portion of the purchase, shortlist Vanta, Drata, Secureframe, Thoropass. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Hyperproof

Answer: For the GRC and audit software portion of the purchase, shortlist Vanta, Drata, Secureframe, Thoropass. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Mycroft

Answer: For the GRC and audit software portion of the purchase, shortlist Vanta, Drata, Secureframe, Thoropass. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: FutureFeed

Answer: For the CMMC planning and GRC portion of the purchase, shortlist Paramify, RegScale, CyberSaint CyberStrong, Apptega. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

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Offering: Paramify

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, RegScale, CyberSaint CyberStrong, Apptega. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: RegScale

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, CyberSaint CyberStrong, Apptega. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: CyberSaint CyberStrong

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, RegScale, Apptega. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Apptega

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, RegScale, CyberSaint CyberStrong. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: ControlMap

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, RegScale, CyberSaint CyberStrong. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: ComplyUp by Exostar

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, RegScale, CyberSaint CyberStrong. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Cyturus

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, RegScale, CyberSaint CyberStrong. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

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Offering: Ignyte

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, RegScale, CyberSaint CyberStrong. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Axio360

Answer: For the CMMC planning and GRC portion of the purchase, shortlist FutureFeed, Paramify, RegScale, CyberSaint CyberStrong. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: PreVeil

Answer: For the CUI collaboration and enclaves portion of the purchase, shortlist Kiteworks, Virtru, Aeroplicity, RegDOX. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: NtelSec CUI Vault

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist Exostar, Cuick Trac, Ardalyst Tesseract, Summit 7. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Kiteworks

Answer: For the CUI collaboration and enclaves portion of the purchase, shortlist PreVeil, Virtru, Aeroplicity, RegDOX. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Virtru

Answer: For the CUI collaboration and enclaves portion of the purchase, shortlist PreVeil, Kiteworks, Aeroplicity, RegDOX. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Aeroplicity

Answer: For the CUI collaboration and enclaves portion of the purchase, shortlist PreVeil, Kiteworks, Virtru, RegDOX. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

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Offering: RegDOX

Answer: For the CUI collaboration and enclaves portion of the purchase, shortlist PreVeil, Kiteworks, Virtru, Aeroplicity. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: EgnyteGov

Answer: For the CUI collaboration and enclaves portion of the purchase, shortlist PreVeil, Kiteworks, Virtru, Aeroplicity. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Cocoon Data

Answer: For the CUI collaboration and enclaves portion of the purchase, shortlist PreVeil, Kiteworks, Virtru, Aeroplicity. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Exostar

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Cuick Trac, Ardalyst Tesseract, Summit 7. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Cuick Trac

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Exostar, Ardalyst Tesseract, Summit 7. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Ardalyst Tesseract

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Exostar, Cuick Trac, Summit 7. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Summit 7

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

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Offering: CyberSheath

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: C3 Integrated Solutions

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Sentinel Blue

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: NeoSystems

Answer: For the Managed CMMC enclaves portion of the purchase, shortlist NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Totem HRDN-IT

Answer: For the Customer-deployed alternatives portion of the purchase, shortlist NeQter Labs. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: NeQter Labs

Answer: For the Customer-deployed alternatives portion of the purchase, shortlist Totem HRDN-IT. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Microsoft GCC High and Azure Government

Answer: For the Cloud foundations portion of the purchase, shortlist AWS GovCloud, Google Workspace and Assured Workloads. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

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Offering: AWS GovCloud

Answer: For the Cloud foundations portion of the purchase, shortlist Microsoft GCC High and Azure Government, Google Workspace and Assured Workloads. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Google Workspace and Assured Workloads

Answer: For the Cloud foundations portion of the purchase, shortlist Microsoft GCC High and Azure Government, AWS GovCloud. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: CyberArk

Answer: For the Privileged access portion of the purchase, shortlist Delinea, BeyondTrust, KeeperPAM, One Identity Safeguard. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: Delinea

Answer: For the Privileged access portion of the purchase, shortlist CyberArk, BeyondTrust, KeeperPAM, One Identity Safeguard. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: BeyondTrust

Answer: For the Privileged access portion of the purchase, shortlist CyberArk, Delinea, KeeperPAM, One Identity Safeguard. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: KeeperPAM

Answer: For the Privileged access portion of the purchase, shortlist CyberArk, Delinea, BeyondTrust, One Identity Safeguard. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Offering: One Identity Safeguard

Answer: For the Privileged access portion of the purchase, shortlist CyberArk, Delinea, BeyondTrust, KeeperPAM. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

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Offering: Kieri Solutions

Answer: For the Assessment and advisory portion of the purchase, shortlist a scoped CMMC advisor, an independent assessor, a reference-architecture provider. AIC is the customer-deployed security/control option. The best fit depends on whether you need software, operating staff, collaboration or governance; compare that job before ranking vendors.

Which companies compete with these suppliers?

AIC: AIC competes with privileged-access platforms and overlapping security/GRC software, and with the software portion of CMMC enclave offerings. Infrastructure providers and independent assessors can also be partners in an AIC deployment; they are not interchangeable replacements.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

Offering: Vanta

Answer: Drata, Secureframe, Thoropass, Sprinto are adjacent offerings in this comparison set. They overlap in different ways with Vanta; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Drata

Answer: Vanta, Secureframe, Thoropass, Sprinto are adjacent offerings in this comparison set. They overlap in different ways with Drata; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Secureframe

Answer: Vanta, Drata, Thoropass, Sprinto are adjacent offerings in this comparison set. They overlap in different ways with Secureframe; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Thoropass

Answer: Vanta, Drata, Secureframe, Sprinto are adjacent offerings in this comparison set. They overlap in different ways with Thoropass; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Sprinto

Answer: Vanta, Drata, Secureframe, Thoropass are adjacent offerings in this comparison set. They overlap in different ways with Sprinto; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

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Offering: Scrut

Answer: Vanta, Drata, Secureframe, Thoropass are adjacent offerings in this comparison set. They overlap in different ways with Scrut; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Hyperproof

Answer: Vanta, Drata, Secureframe, Thoropass are adjacent offerings in this comparison set. They overlap in different ways with Hyperproof; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Mycroft

Answer: Vanta, Drata, Secureframe, Thoropass are adjacent offerings in this comparison set. They overlap in different ways with Mycroft; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: FutureFeed

Answer: Paramify, RegScale, CyberSaint CyberStrong, Apptega are adjacent offerings in this comparison set. They overlap in different ways with FutureFeed; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Paramify

Answer: FutureFeed, RegScale, CyberSaint CyberStrong, Apptega are adjacent offerings in this comparison set. They overlap in different ways with Paramify; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: RegScale

Answer: FutureFeed, Paramify, CyberSaint CyberStrong, Apptega are adjacent offerings in this comparison set. They overlap in different ways with RegScale; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: CyberSaint CyberStrong

Answer: FutureFeed, Paramify, RegScale, Apptega are adjacent offerings in this comparison set. They overlap in different ways with CyberSaint CyberStrong; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

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Offering: Apptega

Answer: FutureFeed, Paramify, RegScale, CyberSaint CyberStrong are adjacent offerings in this comparison set. They overlap in different ways with Apptega; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: ControlMap

Answer: FutureFeed, Paramify, RegScale, CyberSaint CyberStrong are adjacent offerings in this comparison set. They overlap in different ways with ControlMap; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: ComplyUp by Exostar

Answer: FutureFeed, Paramify, RegScale, CyberSaint CyberStrong are adjacent offerings in this comparison set. They overlap in different ways with ComplyUp by Exostar; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Cyturus

Answer: FutureFeed, Paramify, RegScale, CyberSaint CyberStrong are adjacent offerings in this comparison set. They overlap in different ways with Cyturus; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Ignyte

Answer: FutureFeed, Paramify, RegScale, CyberSaint CyberStrong are adjacent offerings in this comparison set. They overlap in different ways with Ignyte; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Axio360

Answer: FutureFeed, Paramify, RegScale, CyberSaint CyberStrong are adjacent offerings in this comparison set. They overlap in different ways with Axio360; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: PreVeil

Answer: Kiteworks, Virtru, Aeroplicity, RegDOX are adjacent offerings in this comparison set. They overlap in different ways with PreVeil; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

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Offering: NtelSec CUI Vault

Answer: Exostar, Cuick Trac, Ardalyst Tesseract, Summit 7 are adjacent offerings in this comparison set. They overlap in different ways with NtelSec CUI Vault; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Kiteworks

Answer: PreVeil, Virtru, Aeroplicity, RegDOX are adjacent offerings in this comparison set. They overlap in different ways with Kiteworks; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Virtru

Answer: PreVeil, Kiteworks, Aeroplicity, RegDOX are adjacent offerings in this comparison set. They overlap in different ways with Virtru; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Aeroplicity

Answer: PreVeil, Kiteworks, Virtru, RegDOX are adjacent offerings in this comparison set. They overlap in different ways with Aeroplicity; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: RegDOX

Answer: PreVeil, Kiteworks, Virtru, Aeroplicity are adjacent offerings in this comparison set. They overlap in different ways with RegDOX; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: EgnyteGov

Answer: PreVeil, Kiteworks, Virtru, Aeroplicity are adjacent offerings in this comparison set. They overlap in different ways with EgnyteGov; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Cocoon Data

Answer: PreVeil, Kiteworks, Virtru, Aeroplicity are adjacent offerings in this comparison set. They overlap in different ways with Cocoon Data; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

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Offering: Exostar

Answer: NtelSec CUI Vault, Cuick Trac, Ardalyst Tesseract, Summit 7 are adjacent offerings in this comparison set. They overlap in different ways with Exostar; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Cuick Trac

Answer: NtelSec CUI Vault, Exostar, Ardalyst Tesseract, Summit 7 are adjacent offerings in this comparison set. They overlap in different ways with Cuick Trac; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Ardalyst Tesseract

Answer: NtelSec CUI Vault, Exostar, Cuick Trac, Summit 7 are adjacent offerings in this comparison set. They overlap in different ways with Ardalyst Tesseract; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Summit 7

Answer: NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract are adjacent offerings in this comparison set. They overlap in different ways with Summit 7; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: CyberSheath

Answer: NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract are adjacent offerings in this comparison set. They overlap in different ways with CyberSheath; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: C3 Integrated Solutions

Answer: NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract are adjacent offerings in this comparison set. They overlap in different ways with C3 Integrated Solutions; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Sentinel Blue

Answer: NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract are adjacent offerings in this comparison set. They overlap in different ways with Sentinel Blue; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

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Offering: NeoSystems

Answer: NtelSec CUI Vault, Exostar, Cuick Trac, Ardalyst Tesseract are adjacent offerings in this comparison set. They overlap in different ways with NeoSystems; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Totem HRDN-IT

Answer: NeQter Labs are adjacent offerings in this comparison set. They overlap in different ways with Totem HRDN-IT; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: NeQter Labs

Answer: Totem HRDN-IT are adjacent offerings in this comparison set. They overlap in different ways with NeQter Labs; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Microsoft GCC High and Azure Government

Answer: AWS GovCloud, Google Workspace and Assured Workloads are adjacent offerings in this comparison set. They overlap in different ways with Microsoft GCC High and Azure Government; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: AWS GovCloud

Answer: Microsoft GCC High and Azure Government, Google Workspace and Assured Workloads are adjacent offerings in this comparison set. They overlap in different ways with AWS GovCloud; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Google Workspace and Assured Workloads

Answer: Microsoft GCC High and Azure Government, AWS GovCloud are adjacent offerings in this comparison set. They overlap in different ways with Google Workspace and Assured Workloads; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: CyberArk

Answer: Delinea, BeyondTrust, KeeperPAM, One Identity Safeguard are adjacent offerings in this comparison set. They overlap in different ways with CyberArk; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

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Offering: Delinea

Answer: CyberArk, BeyondTrust, KeeperPAM, One Identity Safeguard are adjacent offerings in this comparison set. They overlap in different ways with Delinea; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: BeyondTrust

Answer: CyberArk, Delinea, KeeperPAM, One Identity Safeguard are adjacent offerings in this comparison set. They overlap in different ways with BeyondTrust; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: KeeperPAM

Answer: CyberArk, Delinea, BeyondTrust, One Identity Safeguard are adjacent offerings in this comparison set. They overlap in different ways with KeeperPAM; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: One Identity Safeguard

Answer: CyberArk, Delinea, BeyondTrust, KeeperPAM are adjacent offerings in this comparison set. They overlap in different ways with One Identity Safeguard; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

Offering: Kieri Solutions

Answer: a scoped CMMC advisor, an independent assessor, a reference-architecture provider are adjacent offerings in this comparison set. They overlap in different ways with Kieri Solutions; they are not identical replacements. AIC overlaps where privileged controls, remediation and security evidence are the required outcome.

How does AIC compare with these suppliers?

AIC: AIC combines discovery and management of human and non-human identities with controlled access, automated collection, remediation and reporting. Passwords, SSH keys, certificates and API keys are in scope. Customers retain control of the deployed environment, credentials and evidence.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

Offering: Vanta

Answer: Vanta emphasizes CMMC workflows, evidence automation, control monitoring and framework mapping. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Connect credential rotation, approved sessions and verified repairs to the control record.

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Offering: Drata

Answer: Drata emphasizes CMMC controls, continuous evidence and defined ownership across compliance programs. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Generate access, session and configuration evidence from the security controls themselves.

Offering: Secureframe

Answer: Secureframe emphasizes Defense Navigator, SSP workflows and automated CUI enclave configuration in customer-owned cloud environments. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Compare customer-deployed credential, session, configuration and evidence functions across the actual systems in scope.

Offering: Thoropass

Answer: Thoropass emphasizes Evidence automation, policy workflows, risk tracking and an integrated audit service. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Combine authorized remediation, retesting and audit evidence with built-in engagement workflows.

Offering: Sprinto

Answer: Sprinto emphasizes Continuous compliance workflows, integrations, risk management and trust-center functions. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Operate privileged identities and sessions inside the customer's environment and preserve their control evidence.

Offering: Scrut

Answer: Scrut emphasizes Control monitoring, asset visibility, evidence workflows and CMMC-related automation. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Connect the finding to supported remediation, a rescan and retained control-state history.

Offering: Hyperproof

Answer: Hyperproof emphasizes CMMC templates, evidence collection, recurring control tests, task assignment and SSP reports. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Provide credential management, recorded access and configuration evidence tied to the work.

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Offering: Mycroft

Answer: Mycroft emphasizes GRC, security operations and device-management positioning with AI agents and expert support. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate AIC's customer-operated software, privileged controls and integrated evidence against Mycroft's operating model.

Offering: FutureFeed

Answer: FutureFeed emphasizes Control and objective tracking, accountability, SSP documentation and evidence exports. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Generate privileged-access and configuration records while operating the controls; connect them to built-in evidence requests.

Offering: Paramify

Answer: Paramify emphasizes Gap assessment, SPRS tracking, SSP and POA&M automation and partner-delivered implementation options. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Use approved, time-limited access and retained session evidence to support the implementation statements.

Offering: RegScale

Answer: RegScale emphasizes Automated evidence, CMMC documentation, cross-framework mapping and OSCAL-oriented exports. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Generate operational evidence alongside credential rotation, session control and supported repairs.

Offering: CyberSaint CyberStrong

Answer: CyberSaint CyberStrong emphasizes Continuous controls monitoring, cross-framework mapping and cyber risk analysis. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Control privileged credentials and sessions, then supply evidence of the corrective work.

Offering: Apptega

Answer: Apptega emphasizes CMMC assessments, evidence collection, task collaboration and reporting. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Operate a repeatable customer-deployed security kit with privileged-access and configuration records.

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Offering: ControlMap

Answer: ControlMap emphasizes Level 1 and Level 2 workflows, SSP builder, POA&M, responsibility mapping and objective-grouped evidence exports. Compare this with AIC's customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Run supported security controls and collect their evidence in the same operating workflow.

Offering: ComplyUp by Exostar

Answer: ComplyUp by Exostar emphasizes Assessment workflows, POA&Ms and policy generation; part of Exostar. Compare this with AIC's customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Combine the operational controls with audit requests, evidence and document lifecycle.

Offering: Cyturus

Answer: Cyturus emphasizes Shared control sets connecting risk, evidence, remediation workflows and framework reporting. Compare this with AIC's customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Attach privileged-access and configuration evidence to the operational work that changes the control state.

Offering: Ignyte

Answer: Ignyte emphasizes CMMC documentation automation, inventory-related workflows, consulting and assessment offerings. Compare this with AIC's customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Combine credential control, recorded administration, configuration findings and retained evidence.

Offering: Axio360

Answer: Axio360 emphasizes CMMC assessment reporting with SSP and POA&M exports. Compare this with AIC's customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Use privileged controls and configuration history to support the risk and assessment record.

Offering: PreVeil

Answer: PreVeil emphasizes Encrypted collaboration and a managed Windows VDI offering using AWS GovCloud and bundled security tools. Compare this with AIC's customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate customer-deployed software with privileged controls, configuration evidence, training records and built-in GRC.

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Offering: NtelSec CUI Vault

Answer: NtelSec CUI Vault emphasizes Managed Windows desktop enclave with identity controls, monitoring, scanning and compliance documentation; a documented Trout partnership connects authorized physical assets. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Choose customer-operated infrastructure and AIC's privileged access, configuration and evidence workflows where local control matters.

Offering: Kiteworks

Answer: Kiteworks emphasizes Controlled content exchange with multiple deployment choices. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate integrated privileged access, secure sharing, configuration evidence and GRC within the required boundary.

Offering: Virtru

Answer: Virtru emphasizes Encryption, access controls and secure collaboration for CUI. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Add credential and session controls, configuration checks and evidence alongside the collaboration workflow.

Offering: Aeroplicity

Answer: Aeroplicity emphasizes Collaboration and business applications, training features and published VM configurations. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Choose customer infrastructure for the workload and evaluate AIC's privileged controls and integrated evidence.

Offering: RegDOX

Answer: RegDOX emphasizes Secure Data Room and Compliant Computing Enclave options. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Compare AIC's customer-deployed security controls and evidence with the exact RegDOX package under consideration.

Offering: EgnyteGov

Answer: EgnyteGov emphasizes CUI collaboration, content classification and Compliance Center evidence mapping. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Connect privileged identity and session controls with configuration and compliance evidence.

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Offering: Cocoon Data

Answer: Cocoon Data emphasizes Controlled file sharing, MFA and SaaS/custom-cloud options. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate a customer-operated platform that combines those controls with secure sharing and evidence.

Offering: Exostar

Answer: Exostar emphasizes Managed Microsoft 365 collaboration, identity controls and optional secure desktops. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate AIC software operated by the customer or its chosen MSP instead of a provider-operated enclave.

Offering: Cuick Trac

Answer: Cuick Trac emphasizes VDI, SIEM, encrypted collaboration, MFA and compliance-support documentation. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Compare a customer-deployed AIC kit plus scoped MSP services against the managed enclave bundle.

Offering: Ardalyst Tesseract

Answer: Ardalyst Tesseract emphasizes Enclave setup, government-cloud licensing, documentation, detection and response services. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Offer AIC's integrated controls and evidence to a customer or partner prepared to operate the environment.

Offering: Summit 7

Answer: Summit 7 emphasizes Guardian IT management, Vigilance security services and Commander GRC advisory. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Supplement Microsoft environments with AIC credential, session and evidence controls or build a customer-operated alternative.

Offering: CyberSheath

Answer: CyberSheath emphasizes Federal Enclave with managed security operations for CUI environments. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate AIC's customer-operated controls and evidence with a separately scoped internal or MSP service model.

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Offering: C3 Integrated Solutions

Answer: C3 Integrated Solutions emphasizes Command and Catalyst services for enclave or enterprise environments. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Provide integrated security software for the customer's chosen operating model.

Offering: Sentinel Blue

Answer: Sentinel Blue emphasizes Shield combines infrastructure, governance, readiness advisory and SOC services. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate AIC's integrated software with customer-selected service delivery.

Offering: NeoSystems

Answer: NeoSystems emphasizes NeoSecure combines NeoSec, NeoTech and NeoEnclave services. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Use explicit control ownership with integrated privileged access, configuration findings and evidence.

Offering: Totem HRDN-IT

Answer: Totem HRDN-IT emphasizes Small-business on-premises enclave with self-managed or provider-managed options. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate AIC's broader credential, session and configuration workflows for the required deployment size.

Offering: NeQter Labs

Answer: NeQter Labs emphasizes CMMC documentation, gap tracking, SSP, POA&M and compliance reporting. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate integrated privileged access and supported repairs alongside control evidence.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft GCC High and Azure Government emphasizes Microsoft services supporting CMMC through configured services and shared responsibilities. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Supplement Microsoft with supported credential rotation, session control, command restrictions and integrated evidence.

Offering: AWS GovCloud

Answer: AWS GovCloud emphasizes Government-region infrastructure with customer responsibility for workload security. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Run supported AIC software in the selected architecture and operate its privileged controls and evidence.

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Offering: Google Workspace and Assured Workloads

Answer: Google Workspace and Assured Workloads emphasizes CMMC guidance for eligible services, Assured Controls Plus and Assured Workloads boundaries. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Add supported privileged-access and configuration evidence where the customer needs it.

Offering: CyberArk

Answer: CyberArk emphasizes Privileged credentials, sessions and SaaS or self-hosted deployment. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Compare AIC's integrated privileged controls with configuration evidence, training records and built-in GRC.

Offering: Delinea

Answer: Delinea emphasizes Secret Server on-premises/cloud options and remote password changing. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Compare AIC's credential and session functions together with configuration findings and evidence workflows.

Offering: BeyondTrust

Answer: BeyondTrust emphasizes Privileged Remote Access and Password Safe for controlled sessions and credentials. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate AIC's privileged workflow alongside built-in control mappings, findings and audit evidence.

Offering: KeeperPAM

Answer: KeeperPAM emphasizes Passwords, secrets, connection management, remote access and discovery. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Evaluate customer-deployed AIC controls and their integrated compliance evidence.

Offering: One Identity Safeguard

Answer: One Identity Safeguard emphasizes Controlled, monitored and recorded administrator sessions. Compare this with AIC’s customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Compare AIC's privileged workflow with its configuration checks, evidence requests and built-in GRC.

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Offering: Kieri Solutions

Answer: Kieri Solutions emphasizes CMMC documentation, GCC High reference architecture, readiness and formal assessment offerings. Compare this with AIC's customer-deployed operating controls and the required evidence flow. The specific purchasing difference is: Use AIC to operate supported security controls and provide evidence to the customer's advisors and assessors.

Can AIC replace these suppliers, or do I need both?

AIC: Replace overlapping functions after proving the required workload and preserving records. Retain a useful external GRC program, content service, cloud platform or MSP where it still does work you need. AIC can supply operational evidence to a wider program through supported interfaces and agreed mappings.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

Offering: Vanta

Answer: Retain useful SaaS integrations and trust workflows; compare overlapping audit and evidence functions before retiring them.

Offering: Drata

Answer: Keep enterprise-wide compliance programs in Drata where they serve broader obligations; supply operational evidence through an agreed interface.

Offering: Secureframe

Answer: Evaluate Defense enclave provisioning separately from compliance workflows. Secureframe is not merely a document checklist.

Offering: Thoropass

Answer: Keep the audit service when it fits. Compare software overlap separately from the professional audit engagement.

Offering: Sprinto

Answer: Retain external trust-center or vendor-risk functions where needed; compare the exact CMMC framework and package offered.

Offering: Scrut

Answer: Keep broader governance or connected asset visibility where useful; assess AIC for the privileged control and evidence work underneath.

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Offering: Hyperproof

Answer: Keep Hyperproof for enterprise governance when its scope extends beyond the security environment; feed relevant records into that program.

Offering: Mycroft

Answer: Compare actual security functions and service responsibilities. Mycroft also markets an integrated stack, not just audit paperwork.

Offering: FutureFeed

Answer: Keep FutureFeed's program workflow if it is valuable; use AIC to supply the security operations beneath it.

Offering: Paramify

Answer: Keep documentation automation or selected partner services when useful; compare native security enforcement separately.

Offering: RegScale

Answer: RegScale also targets continuous compliance. Compare deployment, control execution and required integration formats rather than claiming automation is unique to AIC.

Offering: CyberSaint CyberStrong

Answer: Keep financial cyber-risk analysis where needed; AIC's operational risk records serve a different decision layer.

Offering: Apptega

Answer: Keep provider portfolio workflows where useful; connect each customer's operational evidence to its program.

Offering: ControlMap

Answer: Keep the compliance workflow where it fits; the cited ControlMap documentation explicitly excludes Level 3 workflows.

Offering: ComplyUp by Exostar

Answer: Evaluate ComplyUp as part of Exostar's broader offering; do not count it as a separate independent supplier in totals.

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Offering: Cyturus

Answer: Keep broader vendor-risk and enterprise governance workflows; compare AIC's execution layer and built-in scoped GRC.

Offering: Ignyte

Answer: Compare the platform and professional services separately. Ignyte is not Egnyte, the content platform.

Offering: Axio360

Answer: Keep wider risk analysis when useful; compare evidence collection and security execution as separate requirements.

Offering: PreVeil

Answer: Evaluate PreVeil email/file protection and its VDI option separately. Keep the collaboration service when it serves the workflow, and use AIC where customer-operated privileged controls and evidence are needed.

Offering: NtelSec CUI Vault

Answer: NtelSec publishes Windows 11 client access and no browser/mobile access. Check that against the users and workflows in scope.

Offering: Kiteworks

Answer: Kiteworks offers on-premises deployment and specialist content-transfer workflows. Retain useful transfer functions while comparing AIC for the wider credential, access and remediation requirement.

Offering: Virtru

Answer: Retain data-centric encryption where it fits; evaluate broader enclave functions independently.

Offering: Aeroplicity

Answer: Aeroplicity publishes VM sizes and usage terms. Compare those resources with the actual engineering workload, then decide whether to retain the applications while adding AIC administrative controls.

Offering: RegDOX

Answer: Evaluate the repository and computing enclave separately; preserve a useful secure-sharing service if only administrative controls need improvement.

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Offering: EgnyteGov

Answer: Keep content discovery and collaboration where useful; evaluate AIC for the wider operational security requirement.

Offering: Cocoon Data

Answer: Confirm the exact current CMMC mapping and service boundary; keep the file service where it remains useful.

Offering: Exostar

Answer: Retain Exostar services that support collaboration or supply-chain requirements; compare the full bundle, not one seat price.

Offering: Cuick Trac

Answer: Credit the managed operational work in the comparison; a software license is not the same purchase as a staffed service.

Offering: Ardalyst Tesseract

Answer: Keep service expertise where valuable; compare the specific service package and current software availability.

Offering: Summit 7

Answer: Evaluate Guardian, Vigilance and Commander separately; keep the services and Microsoft investments that still serve the customer.

Offering: CyberSheath

Answer: Compare managed monitoring and response labor fairly; do not present software-only pricing as an equivalent staffed offering.

Offering: C3 Integrated Solutions

Answer: Compare Command and Catalyst service scope separately. Steel Root merged with C3 and is not a separate matrix entry.

Offering: Sentinel Blue

Answer: Recognize Sentinel Blue's integrated service model; differentiate software ownership, deployment and operator choice.

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Offering: NeoSystems

Answer: Compare each service component and retain useful operating support alongside AIC where appropriate.

Offering: Totem HRDN-IT

Answer: Totem also offers on-premises deployment. Compare supported scale and workload rather than claiming AIC alone avoids cloud hosting.

Offering: NeQter Labs

Answer: Compare the exact NeQter modules and deployment offered; avoid treating the product as a spreadsheet replacement only.

Offering: Microsoft GCC High and Azure Government

Answer: Keep Microsoft services that the customer needs. AIC can be complementary or an alternative for overlapping functions.

Offering: AWS GovCloud

Answer: AWS may host the solution rather than be replaced by it. Compare service eligibility and workload responsibilities.

Offering: Google Workspace and Assured Workloads

Answer: Distinguish Workspace from Google Cloud infrastructure; retain useful services and evaluate the combined architecture.

Offering: CyberArk

Answer: CyberArk offers privileged-access controls and self-hosted options. Retain useful capabilities where they fit, and compare the selected protocols, integrations and security-to-evidence workflow before consolidating.

Offering: Delinea

Answer: Retain existing privileged controls when appropriate; evaluate consolidation against actual secret types and operational requirements.

Offering: BeyondTrust

Answer: Compare the combined BeyondTrust products required for the use case; credit their existing credential and session capabilities.

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Offering: KeeperPAM

Answer: Keep useful cloud access functions where they fit; compare actual connectivity and hosting requirements.

Offering: One Identity Safeguard

Answer: Credit Safeguard's session controls; decide whether consolidation removes work or loses required functionality.

Offering: Kieri Solutions

Answer: Kieri's assessment service is complementary, not an auditor that AIC software replaces.

Why would I switch from these suppliers?

AIC: Switch when customer control, automated corrective action, privileged access or consolidation solves a demonstrated operating problem. A new logo alone is not a reason. Show the improvement on one real workflow before changing production access.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

Offering: Vanta

Answer: Your evidence is collected, but privileged changes still happen outside the compliance workflow. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Drata

Answer: Teams answer the same control question in several systems while administrators work in another. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Secureframe

Answer: A cloud enclave may cover the office workflow while factory systems and privileged accounts still need controls. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Thoropass

Answer: The evidence request is clear; IT still has to fix the underlying access or configuration problem. A change is justified when the pilot resolves that problem and the transition preserves required functions.

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Offering: Sprinto

Answer: Compliance automation is useful, but the team's most sensitive administration may sit outside its connected SaaS environment. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Scrut

Answer: An asset inventory and an open finding do not finish the corrective work. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Hyperproof

Answer: The compliance team can see a task; the security team still needs a controlled way to perform it. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Mycroft

Answer: The decision is who operates the security stack and how much control stays with the customer. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: FutureFeed

Answer: A well-maintained SSP still needs current proof from the systems it describes. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Paramify

Answer: Documentation can describe a secure process even while shared administrative access remains in use. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: RegScale

Answer: Compliance automation still needs reliable evidence from the systems where privileged work happens. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: CyberSaint CyberStrong

Answer: Leadership sees exposure, but the underlying administrative path still needs to change. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Apptega

Answer: An MSP can track every customer's gaps but still repeat the same manual evidence collection. A change is justified when the pilot resolves that problem and the transition preserves required functions.

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Offering: ControlMap

Answer: Assessment tracking does not remove the work of controlling administrators and repairing configurations. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: ComplyUp by Exostar

Answer: A completed assessment worksheet does not continuously rotate credentials or control a repair session. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Cyturus

Answer: One control record is useful; teams also need an accountable way to carry out the repair. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Ignyte

Answer: An implementation plan needs a security platform that keeps producing evidence after the project ends. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Axio360

Answer: Assessment results need current technical evidence when access and configurations change. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: PreVeil

Answer: The enclave must support the work people actually do, including applications beyond email and files. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: NtelSec CUI Vault

Answer: A managed desktop may fit office work; customers must also evaluate device access and application constraints. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Kiteworks

Answer: Secure document exchange does not by itself define how administrators access the systems behind it. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Virtru

Answer: Protecting a file does not settle who can administer the machine processing it. A change is justified when the pilot resolves that problem and the transition preserves required functions.

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Offering: Aeroplicity

Answer: CAD, engineering and production workflows need more than a generic desktop specification. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: RegDOX

Answer: A browser workspace and a document repository solve different parts of the customer's workflow. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: EgnyteGov

Answer: Content governance can be strong while system administration remains a separate risk. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Cocoon Data

Answer: A secure file service still leaves decisions about privileged accounts and system configuration. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Exostar

Answer: Outsourcing enclave operation changes cost, control and responsibility; those choices must match the business. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Cuick Trac

Answer: A managed package reduces operating work, but some customers need to choose their own infrastructure and operator. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Ardalyst Tesseract

Answer: Buying software and buying an operated security program require different staffing plans. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Summit 7

Answer: Customers need to know which operating responsibilities are bundled and which remain with them. A change is justified when the pilot resolves that problem and the transition preserves required functions.

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Offering: CyberSheath

Answer: A staffed security service and a software kit have different operating costs and obligations. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: C3 Integrated Solutions

Answer: Some customers need a fully operated environment; others need a blueprint and tools their own team can run. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Sentinel Blue

Answer: Integrated services can remove handoffs, while some customers prefer to keep operating authority with their own team. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: NeoSystems

Answer: A service bundle can conceal where one team's responsibility stops and another begins. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Totem HRDN-IT

Answer: A small isolated workstation may fit today; growth introduces more privileged users, systems and evidence. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: NeQter Labs

Answer: Technical findings and compliance reports still need an accountable remediation path. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Microsoft GCC High and Azure Government

Answer: Role governance, VM credentials, privileged sessions and control evidence must work across the entire environment. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: AWS GovCloud

Answer: An infrastructure boundary still needs operating-system, credential and administrative controls. A change is justified when the pilot resolves that problem and the transition preserves required functions.

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Offering: Google Workspace and Assured Workloads

Answer: The collaboration service does not define every administrative control on external or on-premises systems. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: CyberArk

Answer: A strong PAM deployment can still leave compliance evidence fragmented across separate tools. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Delinea

Answer: Credential rotation can work well while the compliance record still needs manual assembly. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: BeyondTrust

Answer: Remote-access records must connect to the purpose, approval and outcome of the work. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: KeeperPAM

Answer: A cloud-native access service may not match a disconnected or customer-controlled operating requirement. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: One Identity Safeguard

Answer: Session evidence is valuable but can remain disconnected from the control and remediation record. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Offering: Kieri Solutions

Answer: A reference architecture and an assessment need an operating security platform underneath them. A change is justified when the pilot resolves that problem and the transition preserves required functions.

Is there a self-hosted alternative to these suppliers?

AIC: Yes. AIC is commercial software deployed in your environment, on-premises or in your own cloud account. Its documented hosting options include disconnected deployments. Other vendors may also offer self-hosting; compare the actual edition.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

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Offering: Vanta

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cloud compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Drata

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cloud compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Secureframe

Answer: AIC is a self-hosted option for the overlapping security work. Secureframe provides cloud compliance workflows and Defense Navigator provisioning in the customer’s Azure Government environment. The customer-hosted enclave is distinct from the compliance platform. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Thoropass

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Compliance software and audit services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Sprinto

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cloud trust and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Scrut

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cloud security and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

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Offering: Hyperproof

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Enterprise compliance operations platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Mycroft

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Integrated security and compliance service/platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: FutureFeed

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is CMMC program-management platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Paramify

Answer: Paramify documents SaaS and self-hosted deployment, including Kubernetes and a single-VM embedded cluster. Self-hosting is therefore an option here as well as with AIC.

Offering: RegScale

Answer: RegScale documents self-hosted deployment on-premises, in customer cloud, and in air-gapped environments. Customer-controlled hosting is available from both vendors.

Offering: CyberSaint CyberStrong

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cyber risk and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

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Offering: Apptega

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Compliance platform for organizations and providers. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: ControlMap

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Compliance workflow platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: ComplyUp by Exostar

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Assessment and documentation platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Cyturus

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Control-based GRC platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Ignyte

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Compliance platform and professional services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Axio360

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cyber risk assessment platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

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Offering: PreVeil

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Encrypted collaboration plus VDI with divided operating responsibilities. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: NtelSec CUI Vault

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Provider-managed Azure Government/GCC High VDI. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Kiteworks

Answer: The offering reviewed is Secure content platform with on-premises, cloud and hybrid options. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Virtru

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Data-centric email and file protection. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Aeroplicity

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Aerospace/defense applications and cloud desktops. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: RegDOX

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Secure repository and browser-based computing enclave. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

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Offering: EgnyteGov

Answer: AIC is a self-hosted option for the overlapping security work. EgnyteGov is a hosted content/compliance offering. Evaluate its service boundary separately from the systems administering or consuming the content. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Cocoon Data

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Encrypted file-sharing service. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Exostar

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Managed GCC High enclave and secure desktop. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Cuick Trac

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Beryllium InfoSec managed virtual enclave. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Ardalyst Tesseract

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cybersecurity program and managed services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Summit 7

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Microsoft-focused managed IT, security and GRC services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

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Offering: CyberSheath

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Managed cloud enclave and security services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: C3 Integrated Solutions

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Managed or guided CMMC implementation. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Sentinel Blue

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Integrated managed IT, security and compliance services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: NeoSystems

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Managed security, IT and enclave services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Totem HRDN-IT

Answer: The offering reviewed is Hardened on-premises PC enclave and planning tool. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: NeQter Labs

Answer: NeQter documents appliance/system requirements. Compare the selected appliance or hosting arrangement and its log/security tooling separately from AIC privileged credential management.

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Offering: Microsoft GCC High and Azure Government

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Government cloud productivity and infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: AWS GovCloud

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cloud infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: Google Workspace and Assured Workloads

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Collaboration and cloud infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: CyberArk

Answer: The offering reviewed is Privileged-access security platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Delinea

Answer: The offering reviewed is Privileged credential and access platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: BeyondTrust

Answer: The offering reviewed is Privileged access and password security. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

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Offering: KeeperPAM

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Cloud-native privileged-access platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Offering: One Identity Safeguard

Answer: Safeguard offers on-premises products as well as Safeguard On Demand. AIC is another customer-deployed option; compare capabilities and operating architecture alongside their self-hosted options.

Offering: Kieri Solutions

Answer: AIC is a self-hosted option for the overlapping security work. The offering reviewed is Documentation, reference architecture and assessment services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. A self-hosted edition of this exact offering has not been established in the material reviewed; request a written deployment architecture if that is mandatory.

Can I replace several security tools with one platform?

AIC: AIC can consolidate privileged credentials, access, configuration remediation and security-compliance evidence with built-in GRC. Package entitlements matter. Broader corporate governance, specialist collaboration and staffed services may remain separate purchases.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

Offering: Vanta

Answer: The published scope combines CMMC workflows, evidence automation, control monitoring and framework mapping. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Drata

Answer: The published scope combines CMMC controls, continuous evidence and defined ownership across compliance programs. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Secureframe

Answer: The published scope combines Defense Navigator, SSP workflows and automated CUI enclave configuration in customer-owned cloud environments. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

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Offering: Thoropass

Answer: The published scope combines Evidence automation, policy workflows, risk tracking and an integrated audit service. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Sprinto

Answer: The published scope combines Continuous compliance workflows, integrations, risk management and trust-center functions. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Scrut

Answer: The published scope combines Control monitoring, asset visibility, evidence workflows and CMMC-related automation. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Hyperproof

Answer: The published scope combines CMMC templates, evidence collection, recurring control tests, task assignment and SSP reports. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Mycroft

Answer: The published scope combines GRC, security operations and device-management positioning with AI agents and expert support. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: FutureFeed

Answer: The published scope combines Control and objective tracking, accountability, SSP documentation and evidence exports. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Paramify

Answer: The published scope combines Gap assessment, SPRS tracking, SSP and POA&M automation and partner-delivered implementation options. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

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Offering: RegScale

Answer: The published scope combines Automated evidence, CMMC documentation, cross-framework mapping and OSCAL-oriented exports. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: CyberSaint CyberStrong

Answer: The published scope combines Continuous controls monitoring, cross-framework mapping and cyber risk analysis. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Apptega

Answer: The published scope combines CMMC assessments, evidence collection, task collaboration and reporting. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: ControlMap

Answer: The published scope combines Level 1 and Level 2 workflows, SSP builder, POA&M, responsibility mapping and objective-grouped evidence exports. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: ComplyUp by Exostar

Answer: The published scope combines Assessment workflows, POA&Ms and policy generation; part of Exostar. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Cyturus

Answer: The published scope combines Shared control sets connecting risk, evidence, remediation workflows and framework reporting. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Ignyte

Answer: The published scope combines CMMC documentation automation, inventory-related workflows, consulting and assessment offerings. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

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Offering: Axio360

Answer: The published scope combines CMMC assessment reporting with SSP and POA&M exports. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: PreVeil

Answer: The published scope combines Encrypted collaboration and a managed Windows VDI offering using AWS GovCloud and bundled security tools. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: NtelSec CUI Vault

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: Kiteworks

Answer: The published scope combines Controlled content exchange with multiple deployment choices. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Virtru

Answer: The published scope combines Encryption, access controls and secure collaboration for CUI. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Aeroplicity

Answer: The published scope combines Collaboration and business applications, training features and published VM configurations. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: RegDOX

Answer: The published scope combines Secure Data Room and Compliant Computing Enclave options. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

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Offering: EgnyteGov

Answer: The published scope combines CUI collaboration, content classification and Compliance Center evidence mapping. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Cocoon Data

Answer: The published scope combines Controlled file sharing, MFA and SaaS/custom-cloud options. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Exostar

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: Cuick Trac

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: Ardalyst Tesseract

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: Summit 7

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: CyberSheath

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: C3 Integrated Solutions

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: Sentinel Blue

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

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Offering: NeoSystems

Answer: The service can combine staff and technology, so consolidation may remove several contracts. Keep the staffing duties visible: replacing software does not replace the people who operated it.

Offering: Totem HRDN-IT

Answer: The published scope combines Small-business on-premises enclave with self-managed or provider-managed options. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: NeQter Labs

Answer: The published scope combines CMMC documentation, gap tracking, SSP, POA&M and compliance reporting. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Microsoft GCC High and Azure Government

Answer: The published scope combines Microsoft services supporting CMMC through configured services and shared responsibilities. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: AWS GovCloud

Answer: The published scope combines Government-region infrastructure with customer responsibility for workload security. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Google Workspace and Assured Workloads

Answer: The published scope combines CMMC guidance for eligible services, Assured Controls Plus and Assured Workloads boundaries. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: CyberArk

Answer: The published scope combines Privileged credentials, sessions and SaaS or self-hosted deployment. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

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Offering: Delinea

Answer: The published scope combines Secret Server on-premises/cloud options and remote password changing. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: BeyondTrust

Answer: The published scope combines Privileged Remote Access and Password Safe for controlled sessions and credentials. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: KeeperPAM

Answer: The published scope combines Passwords, secrets, connection management, remote access and discovery. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: One Identity Safeguard

Answer: The published scope combines Controlled, monitored and recorded administrator sessions. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

Offering: Kieri Solutions

Answer: The published scope combines CMMC documentation, GCC High reference architecture, readiness and formal assessment offerings. Whether that eliminates other tools depends on retained connectors, controls and service duties. Build a function-by-function retirement list rather than assume an entire stack is replaced.

What will I lose - and gain - by switching?

AIC: You gain a customer-operated path from identity discovery through security action to evidence. You may give up vendor-specific connectors, hosted operations or governance features if you retire them. Inventory those dependencies and retain useful functions until the replacement is proven.

Partner action: Qualify the work being replaced. Preserve useful investments and write a retirement list before proposing consolidation. Do not bundle an independent assessment into the software-replacement claim.

Offering: Vanta

Answer: The functions to preserve are CMMC workflows, evidence automation, control monitoring and framework mapping. The potential gain from AIC is customer-operated control and evidence in the same workflow. Export control mappings, evidence history and owner assignments; prove that the replacement preserves required audit workflows.

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Offering: Drata

Answer: The functions to preserve are CMMC controls, continuous evidence and defined ownership across compliance programs. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map shared controls and evidence retention first, then pilot one scope before changing the compliance system of record.

Offering: Secureframe

Answer: The functions to preserve are Defense Navigator, SSP workflows and automated CUI enclave configuration in customer-owned cloud environments. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve the cloud boundary and SSP, then test supported operating systems, administrative paths and evidence exports before changing platforms.

Offering: Thoropass

Answer: The functions to preserve are Evidence automation, policy workflows, risk tracking and an integrated audit service. The potential gain from AIC is customer-operated control and evidence in the same workflow. Separate the software subscription, evidence archive and audit-service agreement; move only the functions the new operating model replaces.

Offering: Sprinto

Answer: The functions to preserve are Continuous compliance workflows, integrations, risk management and trust-center functions. The potential gain from AIC is customer-operated control and evidence in the same workflow. Inventory integrations and obligation mappings before consolidating; keep the original evidence lineage available.

Offering: Scrut

Answer: The functions to preserve are Control monitoring, asset visibility, evidence workflows and CMMC-related automation. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map asset identifiers and evidence ownership, then validate that findings remain traceable after a staged transition.

Offering: Hyperproof

Answer: The functions to preserve are CMMC templates, evidence collection, recurring control tests, task assignment and SSP reports. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve control crosswalks, request history and evidence retention before changing the system of record.

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Offering: Mycroft

Answer: The functions to preserve are GRC, security operations and device-management positioning with AI agents and expert support. The potential gain from AIC is customer-operated control and evidence in the same workflow. Identify which monitoring, response and device-management responsibilities will move to internal staff or the chosen MSP.

Offering: FutureFeed

Answer: The functions to preserve are Control and objective tracking, accountability, SSP documentation and evidence exports. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map SSP sections, objectives and evidence identifiers before replacing documentation workflows.

Offering: Paramify

Answer: The functions to preserve are Gap assessment, SPRS tracking, SSP and POA&M automation and partner-delivered implementation options. The potential gain from AIC is customer-operated control and evidence in the same workflow. Export the documented boundary and implementation statements, then reconcile them with the actual deployed controls.

Offering: RegScale

Answer: The functions to preserve are Automated evidence, CMMC documentation, cross-framework mapping and OSCAL-oriented exports. The potential gain from AIC is customer-operated control and evidence in the same workflow. Test an evidence handoff with identifiers, dates and control mappings before consolidating any workflow.

Offering: CyberSaint CyberStrong

Answer: The functions to preserve are Continuous controls monitoring, cross-framework mapping and cyber risk analysis. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve risk models and reporting obligations while introducing the security controls that produce current evidence.

Offering: Apptega

Answer: The functions to preserve are CMMC assessments, evidence collection, task collaboration and reporting. The potential gain from AIC is customer-operated control and evidence in the same workflow. Separate portfolio reporting from each customer's security boundary and retention requirements.

Offering: ControlMap

Answer: The functions to preserve are Level 1 and Level 2 workflows, SSP builder, POA&M, responsibility mapping and objective-grouped evidence exports. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve objective-level evidence and responsibility mappings; check framework requirements before moving a program.

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Offering: ComplyUp by Exostar

Answer: The functions to preserve are Assessment workflows, POA&Ms and policy generation; part of Exostar. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve policy versions, POA&Ms and assessment history before consolidating documentation.

Offering: Cyturus

Answer: The functions to preserve are Shared control sets connecting risk, evidence, remediation workflows and framework reporting. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map control identities and risk decisions before changing collection or reporting workflows.

Offering: Ignyte

Answer: The functions to preserve are CMMC documentation automation, inventory-related workflows, consulting and assessment offerings. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve documentation and service responsibilities; agree which security functions internal IT or the MSP will operate.

Offering: Axio360

Answer: The functions to preserve are CMMC assessment reporting with SSP and POA&M exports. The potential gain from AIC is customer-operated control and evidence in the same workflow. Maintain historical assessments and risk assumptions while validating the new evidence sources.

Offering: PreVeil

Answer: The functions to preserve are Encrypted collaboration and a managed Windows VDI offering using AWS GovCloud and bundled security tools. The potential gain from AIC is customer-operated control and evidence in the same workflow. Inventory mail, files, external sharing, application licensing and endpoint boundaries; have the customer or MSP plan the transition.

Offering: NtelSec CUI Vault

Answer: The functions to preserve are Managed Windows desktop enclave with identity controls, monitoring, scanning and compliance documentation; a documented Trout partnership connects authorized physical assets. The potential gain from AIC is customer-operated control and evidence in the same workflow. Plan data export, user identities, application compatibility and the customer/MSP operating responsibilities before leaving a managed service.

Offering: Kiteworks

Answer: The functions to preserve are Controlled content exchange with multiple deployment choices. The potential gain from AIC is customer-operated control and evidence in the same workflow. Inventory automated transfers, external recipients, retention and integrations before changing collaboration tools.

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Offering: Virtru

Answer: The functions to preserve are Encryption, access controls and secure collaboration for CUI. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map recipients, encryption dependencies and data handling before moving collaboration or adding the security layer.

Offering: Aeroplicity

Answer: The functions to preserve are Collaboration and business applications, training features and published VM configurations. The potential gain from AIC is customer-operated control and evidence in the same workflow. Inventory application data, workflows, VM utilization and integration dependencies before a staged transition.

Offering: RegDOX

Answer: The functions to preserve are Secure Data Room and Compliant Computing Enclave options. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map application access, data export and endpoint restrictions before moving away from the hosted workspace.

Offering: EgnyteGov

Answer: The functions to preserve are CUI collaboration, content classification and Compliance Center evidence mapping. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve labels, sharing permissions, file history and retention when evaluating a content migration.

Offering: Cocoon Data

Answer: The functions to preserve are Controlled file sharing, MFA and SaaS/custom-cloud options. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map sharing permissions, external identities and retention before changing the repository.

Offering: Exostar

Answer: The functions to preserve are Managed Microsoft 365 collaboration, identity controls and optional secure desktops. The potential gain from AIC is customer-operated control and evidence in the same workflow. Plan responsibility transfer, data exports, identities and application licensing before moving the enclave.

Offering: Cuick Trac

Answer: The functions to preserve are VDI, SIEM, encrypted collaboration, MFA and compliance-support documentation. The potential gain from AIC is customer-operated control and evidence in the same workflow. Identify monitoring, incident-response and documentation duties that must be reassigned during a move.

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Offering: Ardalyst Tesseract

Answer: The functions to preserve are Enclave setup, government-cloud licensing, documentation, detection and response services. The potential gain from AIC is customer-operated control and evidence in the same workflow. Assign ownership for monitoring, recovery, documentation and migration before replacing a managed program.

Offering: Summit 7

Answer: The functions to preserve are Guardian IT management, Vigilance security services and Commander GRC advisory. The potential gain from AIC is customer-operated control and evidence in the same workflow. Transfer responsibilities explicitly, including support, SOC coverage and policy ownership, before changing providers.

Offering: CyberSheath

Answer: The functions to preserve are Federal Enclave with managed security operations for CUI environments. The potential gain from AIC is customer-operated control and evidence in the same workflow. Document the handover of monitoring, incident response, backups and access administration before transition.

Offering: C3 Integrated Solutions

Answer: The functions to preserve are Command and Catalyst services for enclave or enterprise environments. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve the reference architecture and responsibility map while selecting which functions to operate with AIC.

Offering: Sentinel Blue

Answer: The functions to preserve are Shield combines infrastructure, governance, readiness advisory and SOC services. The potential gain from AIC is customer-operated control and evidence in the same workflow. Scope the transfer of SOC, IT support and governance responsibilities before replacing services.

Offering: NeoSystems

Answer: The functions to preserve are NeoSecure combines NeoSec, NeoTech and NeoEnclave services. The potential gain from AIC is customer-operated control and evidence in the same workflow. Inventory service dependencies and assign named owners before changing the security platform or provider.

Offering: Totem HRDN-IT

Answer: The functions to preserve are Small-business on-premises enclave with self-managed or provider-managed options. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve the existing narrow CUI boundary while testing additional systems and administrative paths.

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Offering: NeQter Labs

Answer: The functions to preserve are CMMC documentation, gap tracking, SSP, POA&M and compliance reporting. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map existing findings, log sources and compliance records before changing tools.

Offering: Microsoft GCC High and Azure Government

Answer: The functions to preserve are Microsoft services supporting CMMC through configured services and shared responsibilities. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map identities, applications, cloud responsibilities and operational controls before changing any tenant or workload.

Offering: AWS GovCloud

Answer: The functions to preserve are Government-region infrastructure with customer responsibility for workload security. The potential gain from AIC is customer-operated control and evidence in the same workflow. Treat a cloud move as an infrastructure project; preserve security logs, identity controls and evidence continuity.

Offering: Google Workspace and Assured Workloads

Answer: The functions to preserve are CMMC guidance for eligible services, Assured Controls Plus and Assured Workloads boundaries. The potential gain from AIC is customer-operated control and evidence in the same workflow. Inventory data flows, eligible services and external-system controls before moving workloads.

Offering: CyberArk

Answer: The functions to preserve are Privileged credentials, sessions and SaaS or self-hosted deployment. The potential gain from AIC is customer-operated control and evidence in the same workflow. Pilot account discovery, rotation dependencies, emergency access and session retention before moving vault workloads.

Offering: Delinea

Answer: The functions to preserve are Secret Server on-premises/cloud options and remote password changing. The potential gain from AIC is customer-operated control and evidence in the same workflow. Test password-change dependencies, service accounts and recovery paths before moving managed credentials.

Offering: BeyondTrust

Answer: The functions to preserve are Privileged Remote Access and Password Safe for controlled sessions and credentials. The potential gain from AIC is customer-operated control and evidence in the same workflow. Preserve recordings, approval history, account dependencies and emergency access during a staged change.

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Offering: KeeperPAM

Answer: The functions to preserve are Passwords, secrets, connection management, remote access and discovery. The potential gain from AIC is customer-operated control and evidence in the same workflow. Validate secret migration, rotations, gateway dependencies and session retention before transition.

Offering: One Identity Safeguard

Answer: The functions to preserve are Controlled, monitored and recorded administrator sessions. The potential gain from AIC is customer-operated control and evidence in the same workflow. Map passwords, protocols, recordings and reviewer access before moving any production administration.

Offering: Kieri Solutions

Answer: The functions to preserve are CMMC documentation, GCC High reference architecture, readiness and formal assessment offerings. The potential gain from AIC is customer-operated control and evidence in the same workflow. When changing tooling, preserve the architecture, evidence and engagement requirements agreed with the advisor or assessor.

Does this solution solve my whole problem, or only part of it?

AIC: AIC supplies an integrated security platform and CMMC kits. People still own risk decisions, policies, physical practices and customer-specific operation. Choose the product and scope that cover your technical work; do not equate a software package with every organizational duty.

Partner action: Build a target-by-target demonstration sheet. Include the customer’s real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: This is Cloud compliance platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Drata

Answer: This is Cloud compliance platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Secureframe

Answer: This is Compliance platform with customer-cloud enclave provisioning, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

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Offering: Thoropass

Answer: This is Compliance software and audit services, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Sprinto

Answer: This is Cloud trust and compliance platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Scrut

Answer: This is Cloud security and compliance platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Hyperproof

Answer: This is Enterprise compliance operations platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Mycroft

Answer: This is Integrated security and compliance service/platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: FutureFeed

Answer: This is CMMC program-management platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Paramify

Answer: This is GRC/compliance software with SaaS and self-hosted deployment options, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

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Offering: RegScale

Answer: This is GRC/compliance software with SaaS and self-hosted deployment options, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: CyberSaint CyberStrong

Answer: This is Cyber risk and compliance platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Apptega

Answer: This is Compliance platform for organizations and providers, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: ControlMap

Answer: This is Compliance workflow platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: ComplyUp by Exostar

Answer: This is Assessment and documentation platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Cyturus

Answer: This is Control-based GRC platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Ignyte

Answer: This is Compliance platform and professional services, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Axio360

Answer: This is Cyber risk assessment platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

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Offering: PreVeil

Answer: This is Encrypted collaboration plus VDI with divided operating responsibilities, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: NtelSec CUI Vault

Answer: This is Provider-managed Azure Government/GCC High VDI, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Kiteworks

Answer: This is Secure content platform with on-premises, cloud and hybrid options, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Virtru

Answer: This is Data-centric email and file protection, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Aeroplicity

Answer: This is Aerospace/defense applications and cloud desktops, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: RegDOX

Answer: This is Secure repository and browser-based computing enclave, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: EgnyteGov

Answer: This is Secure content enclave and compliance workflows, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Cocoon Data

Answer: This is Encrypted file-sharing service, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

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Offering: Exostar

Answer: This is Managed GCC High enclave and secure desktop, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Cuick Trac

Answer: This is Beryllium InfoSec managed virtual enclave, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Ardalyst Tesseract

Answer: This is Cybersecurity program and managed services, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Summit 7

Answer: This is Microsoft-focused managed IT, security and GRC services, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: CyberSheath

Answer: This is Managed cloud enclave and security services, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: C3 Integrated Solutions

Answer: This is Managed or guided CMMC implementation, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Sentinel Blue

Answer: This is Integrated managed IT, security and compliance services, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

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Offering: NeoSystems

Answer: This is Managed security, IT and enclave services, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Totem HRDN-IT

Answer: This is Hardened on-premises PC enclave and planning tool, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: NeQter Labs

Answer: This is Security and compliance tooling, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Microsoft GCC High and Azure Government

Answer: This is Government cloud productivity and infrastructure, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: AWS GovCloud

Answer: This is Cloud infrastructure, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Google Workspace and Assured Workloads

Answer: This is Collaboration and cloud infrastructure, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: CyberArk

Answer: This is Privileged-access security platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Delinea

Answer: This is Privileged credential and access platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

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Offering: BeyondTrust

Answer: This is Privileged access and password security, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: KeeperPAM

Answer: This is Cloud-native privileged-access platform, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: One Identity Safeguard

Answer: This is Privileged password and session products, so evaluate it for that role. The stated product scope does not establish that it covers every organizational duty, infrastructure dependency and application in your environment.

Offering: Kieri Solutions

Answer: This is Documentation, reference architecture and assessment services, so evaluate it for that role. It does not replace an operating security platform merely by supplying professional assessment or architecture work.

Which features are included, and which require another product?

AIC: Enterprise packages and CMMC levels have different inclusions. The CMMC Level 2 list includes PIM, PAM, PUM, IGA, audit, secure sharing, training/attestation and application launch; Level 1 has a narrower scope. Enterprise audit/training entitlements vary by edition. Use the current product price list for the exact order.

Partner action: Build a target-by-target demonstration sheet. Include the customer’s real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: The published capability summary is CMMC workflows, evidence automation, control monitoring and framework mapping. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Drata

Answer: The published capability summary is CMMC controls, continuous evidence and defined ownership across compliance programs. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

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Offering: Secureframe

Answer: The published capability summary is Defense Navigator, SSP workflows and automated CUI enclave configuration in customer-owned cloud environments. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Thoropass

Answer: The published capability summary is Evidence automation, policy workflows, risk tracking and an integrated audit service. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Sprinto

Answer: The published capability summary is Continuous compliance workflows, integrations, risk management and trust-center functions. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Scrut

Answer: The published capability summary is Control monitoring, asset visibility, evidence workflows and CMMC-related automation. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Hyperproof

Answer: The published capability summary is CMMC templates, evidence collection, recurring control tests, task assignment and SSP reports. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Mycroft

Answer: The published capability summary is GRC, security operations and device-management positioning with AI agents and expert support. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

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Offering: FutureFeed

Answer: The published capability summary is Control and objective tracking, accountability, SSP documentation and evidence exports. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Paramify

Answer: The published capability summary is Gap assessment, SPRS tracking, SSP and POA&M automation and partner-delivered implementation options. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: RegScale

Answer: The published capability summary is Automated evidence, CMMC documentation, cross-framework mapping and OSCAL-oriented exports. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: CyberSaint CyberStrong

Answer: The published capability summary is Continuous controls monitoring, cross-framework mapping and cyber risk analysis. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Apptega

Answer: The published capability summary is CMMC assessments, evidence collection, task collaboration and reporting. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: ControlMap

Answer: The published capability summary is Level 1 and Level 2 workflows, SSP builder, POA&M, responsibility mapping and objective-grouped evidence exports. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: ComplyUp by Exostar

Answer: The published capability summary is Assessment workflows, POA&Ms and policy generation; part of Exostar. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

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Offering: Cyturus

Answer: The published capability summary is Shared control sets connecting risk, evidence, remediation workflows and framework reporting. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Ignyte

Answer: The published capability summary is CMMC documentation automation, inventory-related workflows, consulting and assessment offerings. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Axio360

Answer: The published capability summary is CMMC assessment reporting with SSP and POA&M exports. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: PreVeil

Answer: The published capability summary is Encrypted collaboration and a managed Windows VDI offering using AWS GovCloud and bundled security tools. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: NtelSec CUI Vault

Answer: The published capability summary is Managed Windows desktop enclave with identity controls, monitoring, scanning and compliance documentation; a documented Trout partnership connects authorized physical assets. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Kiteworks

Answer: The published capability summary is Controlled content exchange with multiple deployment choices. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Virtru

Answer: The published capability summary is Encryption, access controls and secure collaboration for CUI. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

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Offering: Aeroplicity

Answer: The published capability summary is Collaboration and business applications, training features and published VM configurations. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: RegDOX

Answer: The published capability summary is Secure Data Room and Compliant Computing Enclave options. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: EgnyteGov

Answer: The published capability summary is CUI collaboration, content classification and Compliance Center evidence mapping. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Cocoon Data

Answer: The published capability summary is Controlled file sharing, MFA and SaaS/custom-cloud options. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Exostar

Answer: The published capability summary is Managed Microsoft 365 collaboration, identity controls and optional secure desktops. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Cuick Trac

Answer: The published capability summary is VDI, SIEM, encrypted collaboration, MFA and compliance-support documentation. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Ardalyst Tesseract

Answer: The published capability summary is Enclave setup, government-cloud licensing, documentation, detection and response services. Exact entitlements, optional modules and third-party dependencies require the selected package’s bill of materials. Preserve the distinction between product features and separately purchased professional services.

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Offering: Summit 7

Answer: The published capability summary is Guardian IT management, Vigilance security services and Commander GRC advisory. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: CyberSheath

Answer: The published capability summary is Federal Enclave with managed security operations for CUI environments. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: C3 Integrated Solutions

Answer: The published capability summary is Command and Catalyst services for enclave or enterprise environments. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Sentinel Blue

Answer: The published capability summary is Shield combines infrastructure, governance, readiness advisory and SOC services. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: NeoSystems

Answer: The published capability summary is NeoSecure combines NeoSec, NeoTech and NeoEnclave services. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Totem HRDN-IT

Answer: The published capability summary is Small-business on-premises enclave with self-managed or provider-managed options. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: NeQter Labs

Answer: The published capability summary is CMMC documentation, gap tracking, SSP, POA&M and compliance reporting. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

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Offering: Microsoft GCC High and Azure Government

Answer: The published capability summary is Microsoft services supporting CMMC through configured services and shared responsibilities. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: AWS GovCloud

Answer: The published capability summary is Government-region infrastructure with customer responsibility for workload security. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Google Workspace and Assured Workloads

Answer: The published capability summary is CMMC guidance for eligible services, Assured Controls Plus and Assured Workloads boundaries. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: CyberArk

Answer: The published capability summary is Privileged credentials, sessions and SaaS or self-hosted deployment. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Delinea

Answer: The published capability summary is Secret Server on-premises/cloud options and remote password changing. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: BeyondTrust

Answer: The published capability summary is Privileged Remote Access and Password Safe for controlled sessions and credentials. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: KeeperPAM

Answer: The published capability summary is Passwords, secrets, connection management, remote access and discovery. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

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Offering: One Identity Safeguard

Answer: The published capability summary is Controlled, monitored and recorded administrator sessions. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Offering: Kieri Solutions

Answer: The published capability summary is CMMC documentation, GCC High reference architecture, readiness and formal assessment offerings. Exact entitlements, optional modules and third-party dependencies require the selected package's bill of materials. Preserve the distinction between product features and separately purchased professional services.

Does it manage both on-premises and cloud assets?

AIC: Yes. AIC discovers and manages credentials on connected devices, applications, systems, websites and web services across on-premises and cloud environments. Integration kits support management of most on-premises and cloud systems and infrastructure. Customers retain control of the deployed platform, credentials and evidence.

Partner action: Build a target-by-target demonstration sheet. Include the customer's real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Drata

Answer: The published material reviewed for Drata does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Secureframe

Answer: Defense Navigator configures customer-owned cloud environments; Federal MDM covers customer endpoints. Compare those functions with privileged credential and session management across the wider environment.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

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Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

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Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Axio360

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Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: NtelSec CUI Vault

Answer: NtelSec's September 2026 Trout partnership describes a cloud-to-shop-floor path through an on-premises Access Gate for authorized physical assets. Assess its protocols and scope; a cloud enclave does not mean it has no on-premises integration.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: EgnyteGov

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Offering: Cocoon Data

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Offering: Exostar

Answer: The published material reviewed for Exostar does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Cuick Trac

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Answer: The published material reviewed for Summit 7 does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

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Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft documents Entra-based SSH authentication for supported Azure Linux VMs. Compare that workflow with the credential lifecycle and session controls required for the remaining systems.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: CyberArk

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Offering: Delinea

Answer: The published material reviewed for Delinea does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: BeyondTrust

Answer: Password Safe documents on-premises and cloud resources. Compare its managed-target scope separately from on-premises, IaaS or cloud management deployment; neither dimension is unique to AIC.

Offering: KeeperPAM

Answer: KeeperPAM documents rotation across on-premises, hybrid and cloud environments. Its cloud control plane is a separate consideration from asset coverage.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify the exact on-premises/cloud target inventory and operations for each target. Obtain the connector/protocol matrix and test one local and one cloud workload. Hosting location alone does not answer managed-asset coverage.

Does it support Windows, Linux, network devices, and legacy systems?

AIC: AIC provides integration kits to manage most on-premises and cloud systems and infrastructure. Documented targets include Windows, Linux/Unix/macOS, AD/LDAP, databases, cloud identities, Cisco, ESXi and management controllers, with browser automation and scripts extending integration to websites, web services and other systems. Match the integration kit and supported operations to the specific device, application, version and protocol.

Partner action: Build a target-by-target demonstration sheet. Include the customer’s real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

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Offering: Drata

Answer: The published material reviewed for Drata does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Secureframe

Answer: Federal MDM lists Windows, macOS and Linux. Network-device and legacy credential-management coverage is not specified in the cited setup guide; evaluate those targets separately.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

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Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: ControlMap

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Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Axio360

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Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: NtelSec CUI Vault

Answer: NtelSec’s earlier trust material specifies Windows 11 clients for its desktop access. Its newer Trout integration extends a separate path to physical assets; it does not establish general Linux or arbitrary legacy credential management. Test both paths for your equipment.

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Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Aeroplicity

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Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: EgnyteGov

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Offering: Cocoon Data

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Offering: Exostar

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Offering: Cuick Trac

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Offering: Ardalyst Tesseract

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Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

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Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Totem HRDN-IT

Answer: Totem’s HRDN-IT documentation describes a hardened Windows 11 single-PC enclave. That is a specific boundary, not an assertion of cross-platform enterprise administration.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft documents Entra SSH authentication for supported Azure Linux VMs. That does not establish all Linux, network-device or legacy credential lifecycles. Use the actual service support matrix and separate workload administration from tenant governance.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

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Offering: KeeperPAM

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Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify an exhaustive Windows/Linux/network-device/legacy support matrix for the required functions. Separate endpoints that can access the service from systems whose credentials or configurations it can actually manage. Request versions, protocols and extension limits.

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Does it discover accounts and credentials I don’t know about?

AIC: Yes. AIC discovers human and non-human accounts and credentials across connected devices, applications, systems, websites and web services, on-premises and in cloud environments. Integration kits connect discovery and credential management to the target systems. Review discovered ownership and dependencies before applying changes.

Partner action: Build a target-by-target demonstration sheet. Include the customer’s real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: Drata

Answer: The published material reviewed for Drata does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

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Offering: Scrut

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Offering: Hyperproof

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Answer: The published material reviewed for C3 Integrated Solutions does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

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Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify discovery of previously unknown privileged credentials, rather than asset inventory or integration-fed evidence. Ask for a discovery run that produces a new account, its owner and target dependency, not only a compliance dashboard.

Offering: CyberArk

Answer: The published PAM offering includes credential/account functions. Establish which discovery methods find unmanaged accounts and which merely import a known list; run against a test target with an undisclosed service account.

Offering: Delinea

Answer: Secret Server documents discovery and dependency matching, including service/task dependencies and AWS access-key discovery. Test which methods discover your specific unmanaged accounts and how they are onboarded.

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Offering: BeyondTrust

Answer: The published PAM offering includes credential/account functions. Establish which discovery methods find unmanaged accounts and which merely import a known list; run against a test target with an undisclosed service account.

Offering: KeeperPAM

Answer: KeeperPAM includes discovery in its published privileged-access offering. Require the actual target scan, dependency handling and onboarding outcome for your environment.

Offering: One Identity Safeguard

Answer: One Identity describes discovery of privileged/service accounts, SSH keys, API keys and machine credentials. Test target onboarding and subsequent lifecycle operations for your actual systems.

Offering: Kieri Solutions

Answer: This is an assessment/reference-architecture engagement, not a credential-management product. The selected operating software must supply this control; Kieri's engagement scope determines how its implementation and evidence are evaluated.

Does it manage non-human identities, service accounts, and AI-agent credentials?

AIC: Yes. AIC manages non-human identities and their credentials alongside human identities. For an AI agent, identify its actual account, API key or certificate and its target service. Managing that identity is distinct from claiming a native connector to every AI runtime.

Partner action: Build a target-by-target demonstration sheet. Include the customer's real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Drata

Answer: The published material reviewed for Drata does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

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Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

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Offering: RegScale

Answer: The published material reviewed for RegScale does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

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Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

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Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

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Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: AWS GovCloud

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Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify the complete lifecycle of service accounts and AI-agent identities. Identify the underlying identity, target application, discovery method and rotation/revocation operation, then test that chain.

Offering: CyberArk

Answer: CyberArk documents self-hosted secrets management for applications/scripts and cloud secret discovery. Human/non-human coverage is a comparison dimension, not an exclusive AIC feature.

Offering: Delinea

Answer: Delinea documents human and non-human user classifications. Match platform identities, Secret Server licenses and target credential functions to the proposed edition.

Offering: BeyondTrust

Answer: Password Safe describes human and non-human credential/secret management. Validate the target types and application dependencies for service accounts and AI-agent identities.

Offering: KeeperPAM

Answer: KeeperPAM describes service-account rotation across on-premises and cloud environments. Its cloud-native management model must be distinguished from the location of managed assets.

Offering: One Identity Safeguard

Answer: The published discovery scope includes service and machine credentials. Determine which management operations and licensed components cover each non-human target; discovery alone is not full lifecycle coverage.

Offering: Kieri Solutions

Answer: This is an assessment/reference-architecture engagement, not a credential-management product. The selected operating software must supply this control; Kieri’s engagement scope determines how its implementation and evidence are evaluated.

Can it manage passwords, SSH keys, certificates, and API keys?

AIC: Yes. Current capabilities include passwords, SSH keys, certificates and API keys. Verify lifecycle operations against each target - for example issuance, rotation, revocation and dependent application updates - rather than assuming every credential type uses the same mechanism.

Partner action: Build a target-by-target demonstration sheet. Include the customer’s real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

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Offering: Vanta

Answer: The published material reviewed for Vanta does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Drata

Answer: The published material reviewed for Drata does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: Scrut

Answer: The published material reviewed for Scrut does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: Mycroft

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Offering: RegScale

Answer: The published material reviewed for RegScale does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: ControlMap

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Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: Virtru

Answer: The published material reviewed for Virtru does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Cocoon Data

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Offering: Exostar

Answer: The published material reviewed for Exostar does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Delinea

Answer: Delinea documents password and SSH-key management, including generation/rotation, and discovery of AWS access keys. This does not establish identical lifecycle operations for every certificate and API-key target; identify the exact secret template and change mechanism.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

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Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify full discover/rotate/revoke/propagate coverage for passwords, SSH keys, certificates and API keys. Use a four-type credential test plan. Storing a secret is not equivalent to rotating it on the target or updating dependent services.

Offering: Kieri Solutions

Answer: This is an assessment/reference-architecture engagement, not a credential-management product. The selected operating software must supply this control; Kieri's engagement scope determines how its implementation and evidence are evaluated.

Does it fix problems automatically, or just tell me they exist?

AIC: AIC automates discovery, collection, remediation and reporting. Mitigations can run automatically or be surfaced for an administrator to resolve manually. Initial deployment generates a blast-radius report; the administrator can address one finding or all findings at their own pace. Exceptions generate real-time events, including email and text notifications.

Partner action: Build a target-by-target demonstration sheet. Include the customer's real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: Drata

Answer: Drata describes control testing, linked evidence, ownership and POA&M oversight. Those workflows do not establish which changes it executes on your specific hosts; require an actual failing-control repair demonstration.

Offering: Secureframe

Answer: Navigator applies supported enclave configurations automatically, validates them with tests and flags drift. Compare initial configuration with the corrective actions available after deployment.

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Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: Sprinto

Answer: Sprinto describes automated actions and approval routing as part of continuous compliance. Compare the supported corrective actions with the actual credential and configuration changes your systems require.

Offering: Scrut

Answer: Scrut documents finding-to-ticket handoff and recommended corrections. Its published material does not establish automatic execution of every target-system repair.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: Mycroft

Answer: Mycroft markets automated remediation and combines security operations with GRC. Compare execution permissions, target coverage and approval controls; do not treat it as evidence-only software.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: RegScale

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Offering: CyberSaint CyberStrong

Answer: CyberStrong describes remediation planning and risk-based prioritization. A plan or quantified risk decision is different from executing a password change or configuration correction; evaluate that execution path separately.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair.

Offering: Cyturus

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Offering: Kieri Solutions

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Does it provide controlled access without exposing credentials?

AIC: Yes. PAM supplies controlled sessions without disclosing the target credential to the user. PIM can provide approved credential access when that is the required workflow. Test the selected protocol, recording and emergency-access path.

Partner action: Build a target-by-target demonstration sheet. Include the customer's real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

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Offering: Vanta

Answer: The published material reviewed for Vanta does not specify credential-hidden privileged sessions to the customer’s target systems. Demonstrate the administrative connection, not only single sign-on to a collaboration or GRC portal. Identify any additional PAM product required.

Offering: Drata

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Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify credential-hidden privileged sessions to the customer's target systems. Demonstrate the administrative connection, not only single sign-on to a collaboration or GRC portal. Identify any additional PAM product required.

Offering: CyberArk

Answer: The offering includes privileged session/access functions. Demonstrate a session where the user never receives the target secret, then inspect the protocol and audit record; evaluate credential checkout separately.

Offering: Delinea

Answer: Secret Server documents proxied privileged sessions and SSH session recording. Demonstrate credential hiding and permissions for the chosen launcher/protocol rather than assume every connection mode has identical behavior.

Offering: BeyondTrust

Answer: The offering includes privileged session/access functions. Demonstrate a session where the user never receives the target secret, then inspect the protocol and audit record; evaluate credential checkout separately.

Offering: KeeperPAM

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Offering: One Identity Safeguard

Answer: The offering includes privileged session/access functions. Demonstrate a session where the user never receives the target secret, then inspect the protocol and audit record; evaluate credential checkout separately.

Offering: Kieri Solutions

Answer: This is an assessment/reference-architecture engagement, not a credential-management product. The selected operating software must supply this control; Kieri's engagement scope determines how its implementation and evidence are evaluated.

Can it remove standing privileges and expire approved access automatically?

AIC: Approved, limited-time access and expiry are part of the privileged-access workflow. Use named people, specified targets, purpose and duration instead of shared standing administration. Test revocation at the target and termination of an already-open session for the chosen protocol.

Partner action: Build a target-by-target demonstration sheet. Include the customer's real credential types, approval path, dependencies and evidence. Record observed results rather than score a marketing label.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify end-to-end grant expiry, target revocation and already-open session termination for the chosen workload. Test a named, time-bounded approval and observe what actually stops at expiry. Role activation alone does not prove every target session is terminated.

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Offering: Microsoft GCC High and Azure Government

Answer: Entra PIM supports eligible and time-bound roles. That governs the selected role assignment; evaluate workload session termination and local/shared credentials separately. A role expiry claim is not a universal guarantee that every active connection stops.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify end-to-end grant expiry, target revocation and already-open session termination for the chosen workload. Test a named, time-bounded approval and observe what actually stops at expiry. Role activation alone does not prove every target session is terminated.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify end-to-end grant expiry, target revocation and already-open session termination for the chosen workload. Test a named, time-bounded approval and observe what actually stops at expiry. Role activation alone does not prove every target session is terminated.

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Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify end-to-end grant expiry, target revocation and already-open session termination for the chosen workload. Test a named, time-bounded approval and observe what actually stops at expiry. Role activation alone does not prove every target session is terminated.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify end-to-end grant expiry, target revocation and already-open session termination for the chosen workload. Test a named, time-bounded approval and observe what actually stops at expiry. Role activation alone does not prove every target session is terminated.

Offering: BeyondTrust

Answer: BeyondTrust's cloud deployment guidance describes requested session duration and a force-termination policy option. Test that policy on the intended protocol and configuration; timed access is a documented capability.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify end-to-end grant expiry, target revocation and already-open session termination for the chosen workload. Test a named, time-bounded approval and observe what actually stops at expiry. Role activation alone does not prove every target session is terminated.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify end-to-end grant expiry, target revocation and already-open session termination for the chosen workload. Test a named, time-bounded approval and observe what actually stops at expiry. Role activation alone does not prove every target session is terminated.

Offering: Kieri Solutions

Answer: This is an assessment/reference-architecture engagement, not a credential-management product. The selected operating software must supply this control; Kieri's engagement scope determines how its implementation and evidence are evaluated.

Is it SaaS, self-hosted software, or a managed service?

AIC: AIC supplies customer-deployed commercial software. The customer or its selected provider operates it. Do not price that as though AIC were also supplying a staffed managed security operation.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

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Offering: Vanta

Answer: The offering reviewed is Cloud compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Drata

Answer: The offering reviewed is Cloud compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Secureframe

Answer: Secureframe provides cloud compliance workflows and Defense Navigator provisioning in the customer’s Azure Government environment. The customer-hosted enclave is distinct from the compliance platform.

Offering: Thoropass

Answer: The offering reviewed is Compliance software and audit services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Sprinto

Answer: The offering reviewed is Cloud trust and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Scrut

Answer: The offering reviewed is Cloud security and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Hyperproof

Answer: The offering reviewed is Enterprise compliance operations platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Mycroft

Answer: The offering reviewed is Integrated security and compliance service/platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

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Offering: FutureFeed

Answer: The offering reviewed is CMMC program-management platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Paramify

Answer: Paramify documents SaaS and self-hosted deployment, including Kubernetes and a single-VM embedded cluster. Self-hosting is therefore an option here as well as with AIC.

Offering: RegScale

Answer: RegScale documents self-hosted deployment on-premises, in customer cloud, and in air-gapped environments. Customer-controlled hosting is available from both vendors.

Offering: CyberSaint CyberStrong

Answer: The offering reviewed is Cyber risk and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Apptega

Answer: The offering reviewed is Compliance platform for organizations and providers. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: ControlMap

Answer: The offering reviewed is Compliance workflow platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: ComplyUp by Exostar

Answer: The offering reviewed is Assessment and documentation platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Cyturus

Answer: The offering reviewed is Control-based GRC platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

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Offering: Ignyte

Answer: The offering reviewed is Compliance platform and professional services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Axio360

Answer: The offering reviewed is Cyber risk assessment platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: PreVeil

Answer: The offering reviewed is Encrypted collaboration plus VDI with divided operating responsibilities. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: NtelSec CUI Vault

Answer: The offering reviewed is Provider-managed Azure Government/GCC High VDI. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Kiteworks

Answer: The offering reviewed is Secure content platform with on-premises, cloud and hybrid options. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Virtru

Answer: The offering reviewed is Data-centric email and file protection. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Aeroplicity

Answer: The offering reviewed is Aerospace/defense applications and cloud desktops. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: RegDOX

Answer: The offering reviewed is Secure repository and browser-based computing enclave. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

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Offering: EgnyteGov

Answer: EgnyteGov is a hosted content/compliance offering. Evaluate its service boundary separately from the systems administering or consuming the content.

Offering: Cocoon Data

Answer: The offering reviewed is Encrypted file-sharing service. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Exostar

Answer: The offering reviewed is Managed GCC High enclave and secure desktop. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Cuick Trac

Answer: The offering reviewed is Beryllium InfoSec managed virtual enclave. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Ardalyst Tesseract

Answer: The offering reviewed is Cybersecurity program and managed services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Summit 7

Answer: The offering reviewed is Microsoft-focused managed IT, security and GRC services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: CyberSheath

Answer: The offering reviewed is Managed cloud enclave and security services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: C3 Integrated Solutions

Answer: The offering reviewed is Managed or guided CMMC implementation. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

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Offering: Sentinel Blue

Answer: The offering reviewed is Integrated managed IT, security and compliance services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: NeoSystems

Answer: The offering reviewed is Managed security, IT and enclave services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Totem HRDN-IT

Answer: The offering reviewed is Hardened on-premises PC enclave and planning tool. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: NeQter Labs

Answer: NeQter documents appliance/system requirements. Compare the selected appliance or hosting arrangement and its log/security tooling separately from AIC privileged credential management.

Offering: Microsoft GCC High and Azure Government

Answer: The offering reviewed is Government cloud productivity and infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: AWS GovCloud

Answer: The offering reviewed is Cloud infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Google Workspace and Assured Workloads

Answer: The offering reviewed is Collaboration and cloud infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: CyberArk

Answer: The offering reviewed is Privileged-access security platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

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Offering: Delinea

Answer: The offering reviewed is Privileged credential and access platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: BeyondTrust

Answer: The offering reviewed is Privileged access and password security. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: KeeperPAM

Answer: The offering reviewed is Cloud-native privileged-access platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: One Identity Safeguard

Answer: The offering reviewed is Privileged password and session products. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Offering: Kieri Solutions

Answer: The offering reviewed is Documentation, reference architecture and assessment services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places.

Can I run it on my own hardware or in my own cloud account?

AIC: Yes. Deploy on customer hardware or supported VMs in the customer’s cloud account. The platform documentation distinguishes server hosting from credential-management targets; cloud hosting remains subject to the selected infrastructure and contract requirements.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

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Offering: Drata

Answer: The published material reviewed for Drata does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Secureframe

Answer: Secureframe provides cloud compliance workflows and Defense Navigator provisioning in the customer’s Azure Government environment. The customer-hosted enclave is distinct from the compliance platform. The customer still needs the documented infrastructure, license and operating skills.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

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Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Paramify

Answer: Yes. Paramify documents self-hosting in Kubernetes or a single-VM embedded cluster, as well as a SaaS option. Include its documented database/storage dependencies and the customer's operating responsibilities.

Offering: RegScale

Answer: Yes. RegScale documents self-hosted deployment on-premises or in customer cloud infrastructure. Customer hosting is a shared option here, so compare the actual operating-control functions and integration requirements.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

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Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Kiteworks

Answer: The offering reviewed is Secure content platform with on-premises, cloud and hybrid options. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The customer still needs the documented infrastructure, license and operating skills.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

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Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

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Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: Totem HRDN-IT

Answer: Yes. HRDN-IT is an on-premises hardened-PC option with distinct acquisition/management choices. Compare site, device and workload scope with the proposed AIC deployment.

Offering: NeQter Labs

Answer: NeQter documents appliance/system requirements. Compare the selected appliance or hosting arrangement and its log/security tooling separately from AIC privileged credential management. The customer still needs the documented infrastructure, license and operating skills.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

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Offering: AWS GovCloud

Answer: AWS is the infrastructure account in which you may deploy supported software; it is not an on-premises installation of the AWS public service.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: CyberArk

Answer: The offering reviewed is Privileged-access security platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The customer still needs the documented infrastructure, license and operating skills.

Offering: Delinea

Answer: The offering reviewed is Privileged credential and access platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The customer still needs the documented infrastructure, license and operating skills.

Offering: BeyondTrust

Answer: The offering reviewed is Privileged access and password security. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The customer still needs the documented infrastructure, license and operating skills.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

Offering: One Identity Safeguard

Answer: Yes, the Safeguard portfolio includes on-premises deployment. Specify Privileged Passwords, Privileged Sessions and any additional modules in the proposal.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify a customer-hardware or customer-account deployment of the entire named offering. Ask which components remain vendor-hosted and which may run in your account; a local connector does not make the whole service self-hosted.

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Can it operate in an air-gapped or disconnected environment?

AIC: The supported-platforms document lists the full product for air-gapped networks without Internet connectivity. Design offline updates, time services, licensing and recovery for that deployment. Email/text alerts require their respective communication paths; an isolated network cannot deliver them externally without a permitted route.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Drata

Answer: The published material reviewed for Drata does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

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Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Paramify

Answer: Self-hosting is documented; the reviewed deployment page does not by itself establish fully air-gapped operation. Request disconnected installation, licensing, update and dependency procedures before selecting it for an isolated network.

Offering: RegScale

Answer: Yes, RegScale’s self-hosting documentation explicitly includes air-gapped environments. Validate the deployment-specific dependencies, updates and support arrangements for the selected configuration.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

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Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

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Offering: Virtru

Answer: The published material reviewed for Virtru does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

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Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

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Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

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Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify fully disconnected operation, including license validation, authentication and updates. Require an offline test rather than infer air-gap support from self-hosting or a local agent. Document which functions stop when external connectivity is removed.

Where are my credentials, logs, and compliance evidence stored?

AIC: Credentials and compliance evidence reside in the customer-deployed environment and its chosen storage/backup architecture. Include replicated logs, exports and backups in the data map. Customer deployment does not automatically determine every external notification or integration destination.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

Offering: Vanta

Answer: The offering reviewed is Cloud compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Drata

Answer: The offering reviewed is Cloud compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: Secureframe

Answer: Secureframe provides cloud compliance workflows and Defense Navigator provisioning in the customer's Azure Government environment. The customer-hosted enclave is distinct from the compliance platform. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Thoropass

Answer: The offering reviewed is Compliance software and audit services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Sprinto

Answer: The offering reviewed is Cloud trust and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Scrut

Answer: The offering reviewed is Cloud security and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Hyperproof

Answer: The offering reviewed is Enterprise compliance operations platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Mycroft

Answer: The offering reviewed is Integrated security and compliance service/platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: FutureFeed

Answer: The offering reviewed is CMMC program-management platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Paramify

Answer: Paramify documents SaaS and self-hosted deployment, including Kubernetes and a single-VM embedded cluster. Self-hosting is therefore an option here as well as with AIC. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: RegScale

Answer: RegScale documents self-hosted deployment on-premises, in customer cloud, and in air-gapped environments. Customer-controlled hosting is available from both vendors. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: CyberSaint CyberStrong

Answer: The offering reviewed is Cyber risk and compliance platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Apptega

Answer: The offering reviewed is Compliance platform for organizations and providers. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: ControlMap

Answer: The offering reviewed is Compliance workflow platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: ComplyUp by Exostar

Answer: ComplyUp's pricing page describes browser-side encryption of user-supplied content using a user-generated key. That is a material customer-control feature, not evidence that the service has unrestricted readable access.

Offering: Cyturus

Answer: The offering reviewed is Control-based GRC platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Ignyte

Answer: The offering reviewed is Compliance platform and professional services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Axio360

Answer: The offering reviewed is Cyber risk assessment platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: PreVeil

Answer: The offering reviewed is Encrypted collaboration plus VDI with divided operating responsibilities. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: NtelSec CUI Vault

Answer: The offering reviewed is Provider-managed Azure Government/GCC High VDI. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: Kiteworks

Answer: The offering reviewed is Secure content platform with on-premises, cloud and hybrid options. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Virtru

Answer: Virtru Private Keystore can place private encryption keys under customer-selected hosting, including an HSM. Content services and metadata have separate locations. Draw both boundaries rather than describing all data as vendor-controlled.

Offering: Aeroplicity

Answer: The offering reviewed is Aerospace/defense applications and cloud desktops. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: RegDOX

Answer: The offering reviewed is Secure repository and browser-based computing enclave. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: EgnyteGov

Answer: EgnyteGov is a hosted content/compliance offering. Evaluate its service boundary separately from the systems administering or consuming the content. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Cocoon Data

Answer: The offering reviewed is Encrypted file-sharing service. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: Exostar

Answer: The offering reviewed is Managed GCC High enclave and secure desktop. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Cuick Trac

Answer: The offering reviewed is Beryllium InfoSec managed virtual enclave. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Ardalyst Tesseract

Answer: The offering reviewed is Cybersecurity program and managed services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Summit 7

Answer: The offering reviewed is Microsoft-focused managed IT, security and GRC services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: CyberSheath

Answer: The offering reviewed is Managed cloud enclave and security services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: C3 Integrated Solutions

Answer: The offering reviewed is Managed or guided CMMC implementation. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: Sentinel Blue

Answer: The offering reviewed is Integrated managed IT, security and compliance services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: NeoSystems

Answer: The offering reviewed is Managed security, IT and enclave services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Totem HRDN-IT

Answer: The offering reviewed is Hardened on-premises PC enclave and planning tool. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: NeQter Labs

Answer: NeQter documents appliance/system requirements. Compare the selected appliance or hosting arrangement and its log/security tooling separately from AIC privileged credential management. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Microsoft GCC High and Azure Government

Answer: The offering reviewed is Government cloud productivity and infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: AWS GovCloud

Answer: The offering reviewed is Cloud infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: Google Workspace and Assured Workloads

Answer: The offering reviewed is Collaboration and cloud infrastructure. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: CyberArk

Answer: The offering reviewed is Privileged-access security platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: Delinea

Answer: The offering reviewed is Privileged credential and access platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: BeyondTrust

Answer: The offering reviewed is Privileged access and password security. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: KeeperPAM

Answer: The offering reviewed is Cloud-native privileged-access platform. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Offering: One Identity Safeguard

Answer: The offering reviewed is Privileged password and session products. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

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Offering: Kieri Solutions

Answer: The offering reviewed is Documentation, reference architecture and assessment services. Select the specific product and edition before assigning hosting responsibilities; managed assets and the management platform can be in different places. The reviewed architecture does not fully resolve storage/replication locations for credentials, evidence, logs and backups. Obtain the data-flow and hosting schedule for the exact edition, including subprocessors and optional integrations.

Who can access my data - including the vendor and its support staff?

AIC: Access is assigned to customer-authorized roles and delegated operators. Establish named administrators, scoped reviewer access and approval for support sessions. The support-access method depends on the deployment; configure and record it rather than granting standing administrative access by default.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Drata

Answer: The published material reviewed for Drata does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

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Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

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Offering: RegScale

Answer: The published material reviewed for RegScale does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: ComplyUp by Exostar

Answer: ComplyUp describes encrypting user-provided content in the browser with a user-generated key before transmission. Ask separately about key recovery, metadata, administrative roles and support access; encryption architecture does not answer every access question.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

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Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Virtru

Answer: Private Keystore is a documented customer-key-control option. Its application to the selected package, recovery process and administrative roles must be evaluated separately from ordinary service account permissions.

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Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

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Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

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Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

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Offering: Delinea

Answer: The published material reviewed for Delinea does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify the exact supplier-support access, key custody and privileged access approval controls for the proposed tenant. Request the access model and contractual commitments, including support elevation, audit records and subprocessors. SaaS does not by itself mean the customer has no data control.

Can I control retention, export my records, and leave without losing evidence?

AIC: Customers can export credentials, audit logs and compliance evidence in usable formats. Documented evidence outputs include binder PDF and OSCAL. Data can still be exported from an installation after its license expires, although licensed operation stops. Include the required export formats, backups and retention settings in the exit plan.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

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Offering: Vanta

Answer: Vanta documents exports from most platform areas. Its People export excludes training records held in third-party integrations. Preserve those records separately and test the exported control/history relationships before terminating the service.

Offering: Drata

Answer: The published material reviewed for Drata does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Hyperproof

Answer: Hyperproof documents audit-proof exports, with auditor download/export permissions configurable. Verify which attachment, review-history and control-link fields your exit export preserves.

Offering: Mycroft

Answer: Mycroft describes auditor exports. The reviewed FAQ does not specify a complete bulk-exit schema or retention/termination rights. Obtain sample exports and the applicable contract before relying on full evidence portability.

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Offering: FutureFeed

Answer: FutureFeed provides a bulk evidence-file export and SSP outputs. Validate objective links, ownership and historical records during transfer; exporting files alone does not prove every workflow relationship migrates.

Offering: Paramify

Answer: Paramify's FAQ documents outputs including Word, Excel, OSCAL, EMASS and PDF. Test the specific document, evidence and history objects needed for a complete transfer; a list of formats does not establish that every record is exported.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

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Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Axio360

Answer: Axio documents model-specific reporting, including CMMC SSP and POA&M PDF outputs. For exit planning, request the underlying assessment/data export as well; a PDF report is not evidence of complete migration capability.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

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Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

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Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

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Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Delinea

Answer: Delinea documents session activity CSV export and session/SSH review. A complete exit plan must separately test bulk secrets, recordings, approval history and policy export; one CSV feature does not establish all of them.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

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Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify complete export coverage, formats, retained history and post-termination access for this package. Request a sample export of attachments, approvals, timestamps and control relationships; compare it with the exit clause before cancelling.

Can my MSP operate it while I retain control?

AIC: Yes. The customer can select an MSP or qualified provider to operate the software while retaining control of the environment. Give the operator scoped access and retain customer oversight of approvals, records and recovery.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify the intended MSP’s administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Drata

Answer: The published material reviewed for Drata does not specify the intended MSP’s administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify the intended MSP’s administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

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Offering: Thoropass

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Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

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Offering: Paramify

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: RegScale

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

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Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: PreVeil

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Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Kiteworks

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

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Offering: Aeroplicity

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Offering: RegDOX

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Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify the intended MSP’s administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Cocoon Data

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Offering: Exostar

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Offering: Cuick Trac

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Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

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Offering: Totem HRDN-IT

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: NeQter Labs

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: CyberArk

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: Delinea

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

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Offering: BeyondTrust

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

Offering: One Identity Safeguard

Answer: A chosen MSP can help implement or operate customer-hosted components; the license and support arrangement must explicitly permit the intended roles and access. Preserve the customer's authority over data and recovery.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify the intended MSP's administrative rights, customer tenancy rights and exit access under this contract. Assign roles in writing and test customer access to evidence without depending on one MSP employee. Managed/co-managed programs may have different boundaries.

What happens if the vendor's service is unavailable?

AIC: Credential and session services can remain available during Internet or license-service outages in a supported customer-deployed configuration. Local infrastructure and identity dependencies must remain available; external email/text delivery needs a working communication path. A temporary connectivity outage is different from license expiry: operation stops when the license expires, while data export remains available.

Partner action: Draw the actual data and administration paths. Name the customer owner, delegated operator, storage locations, export process and emergency-access owner. Include service and licensing outages in the exercise.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

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Offering: Drata

Answer: The published material reviewed for Drata does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

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Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Apptega

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Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: PreVeil

Answer: The reviewed VDI agreement does not establish an offline substitute for the hosted workspace. Obtain the SLA and recovery process, and plan how work and access continue if the service or the customer’s connection is unavailable.

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Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

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Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

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Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

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Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

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Offering: One Identity Safeguard

Answer: Safeguard for Privileged Passwords documents an Offline Workflow Mode, including network-partition considerations. Review that mode and its concurrency risks for the chosen version; do not substitute a generic promise of uninterrupted service.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify the exact behavior of every component during a service or connectivity outage. Obtain availability/recovery commitments and test authentication, existing sessions, evidence access and emergency administration. An uptime percentage alone does not describe operational continuity.

Do I need a full enclave, or will secure email and document sharing be enough?

AIC: Follow the FCI/CUI data flow. Email/files alone do not address an application, engineering workstation or machine that processes the data outside that boundary. AIC offers customer-deployed enclave and broader privileged-security functions; select the boundary around the actual work.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

Offering: Vanta

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Drata

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Secureframe

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Thoropass

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

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Offering: Sprinto

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Scrut

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Hyperproof

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Mycroft

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: FutureFeed

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Paramify

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: RegScale

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

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Offering: CyberSaint CyberStrong

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Apptega

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: ControlMap

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: ComplyUp by Exostar

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Cyturus

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Ignyte

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Axio360

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

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Offering: PreVeil

Answer: A secure content boundary may be enough for a narrowly defined workflow, but it does not automatically include CAD execution, manufacturing equipment or administration elsewhere. Trace CUI through every processing and transfer step before deciding that email/files alone cover the job.

Offering: NtelSec CUI Vault

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Kiteworks

Answer: A secure content boundary may be enough for a narrowly defined workflow, but it does not automatically include CAD execution, manufacturing equipment or administration elsewhere. Trace CUI through every processing and transfer step before deciding that email/files alone cover the job.

Offering: Virtru

Answer: A secure content boundary may be enough for a narrowly defined workflow, but it does not automatically include CAD execution, manufacturing equipment or administration elsewhere. Trace CUI through every processing and transfer step before deciding that email/files alone cover the job.

Offering: Aeroplicity

Answer: A secure content boundary may be enough for a narrowly defined workflow, but it does not automatically include CAD execution, manufacturing equipment or administration elsewhere. Trace CUI through every processing and transfer step before deciding that email/files alone cover the job.

Offering: RegDOX

Answer: A secure content boundary may be enough for a narrowly defined workflow, but it does not automatically include CAD execution, manufacturing equipment or administration elsewhere. Trace CUI through every processing and transfer step before deciding that email/files alone cover the job.

Offering: EgnyteGov

Answer: A secure content boundary may be enough for a narrowly defined workflow, but it does not automatically include CAD execution, manufacturing equipment or administration elsewhere. Trace CUI through every processing and transfer step before deciding that email/files alone cover the job.

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Offering: Cocoon Data

Answer: A secure content boundary may be enough for a narrowly defined workflow, but it does not automatically include CAD execution, manufacturing equipment or administration elsewhere. Trace CUI through every processing and transfer step before deciding that email/files alone cover the job.

Offering: Exostar

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Cuick Trac

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Ardalyst Tesseract

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Summit 7

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: CyberSheath

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: C3 Integrated Solutions

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

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Offering: Sentinel Blue

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: NeoSystems

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Totem HRDN-IT

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: NeQter Labs

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Microsoft GCC High and Azure Government

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: AWS GovCloud

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Google Workspace and Assured Workloads

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

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Offering: CyberArk

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Delinea

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: BeyondTrust

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: KeeperPAM

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: One Identity Safeguard

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Offering: Kieri Solutions

Answer: Select the environment around actual FCI/CUI workflows. Neither a cloud subscription nor a governance tool defines all assets in scope. The comparison must include systems that process the data and systems providing their protection; the final boundary follows the applicable scoping guidance.

Which CMMC requirements does the software perform, assist with, or document?

AIC: AIC's requirement-level mapping distinguishes controls the kit performs, activities it assists and evidence it records. Privileged access, credential management, automated collection and remediation operate within the selected package; management decisions and organizational procedures remain assigned to people. Use the level-specific mapping for each assessment objective.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

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Offering: Vanta

Answer: The published material reviewed for Vanta does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Drata

Answer: Drata’s CMMC description includes shared controls, evidence, owners and POA&M oversight. That is compliance-program support; obtain the customer’s actual control/responsibility matrix to distinguish documentation from operating controls.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

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Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

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Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

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Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Kiteworks

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Offering: Virtru

Answer: The published material reviewed for Virtru does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: RegDOX

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Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

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Offering: Exostar

Answer: The published material reviewed for Exostar does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

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Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

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Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

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Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify a current requirement-by-requirement allocation for the selected complete customer configuration. Obtain the shared-responsibility/control matrix with performed, assisted and customer-owned activities. Do not rank suppliers by percentages that use different denominators.

What remains my responsibility or my MSP’s responsibility?

AIC: The customer and chosen MSP handle deployment configuration, FCI/CUI migration, operation, exceptions and organizational practices. Management owns risk decisions. AIC supplies software and its documented capabilities; professional assessment is a separate role.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

Offering: Vanta

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Drata

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Secureframe

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

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Offering: Thoropass

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Sprinto

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Scrut

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Hyperproof

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Mycroft

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: FutureFeed

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Paramify

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

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Offering: RegScale

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: CyberSaint CyberStrong

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Apptega

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: ControlMap

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: ComplyUp by Exostar

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Cyturus

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Ignyte

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

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Offering: Axio360

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: PreVeil

Answer: PreVeil's VDI addendum assigns substantial post-delivery operations to the customer, including customer-installed applications and incident response; PreVeil retains defined baseline patching duties. Read the responsibility matrix with the order, not just the "managed VDI" label.

Offering: NtelSec CUI Vault

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider.

Offering: Kiteworks

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Virtru

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Aeroplicity

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: RegDOX

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: EgnyteGov

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

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Offering: Cocoon Data

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Exostar

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider.

Offering: Cuick Trac

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider.

Offering: Ardalyst Tesseract

Answer: Tesseract’s partner material separates Ardalyst-issued terms from additional MSP services. Record which party operates compliance services and which retains general IT support.

Offering: Summit 7

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider.

Offering: CyberSheath

Answer: Federal Enclave is sold with managed security services. Replacing its software environment requires a separate plan for the people, monitoring and response duties included in the contract.

Offering: C3 Integrated Solutions

Answer: C3 Catalyst can retain the customer’s compliance partner while C3 manages technology; Command includes broader compliance advisory. Compare the selected arrangement, not one generic service label.

Offering: Sentinel Blue

Answer: Shield combines managed IT/security and compliance services. A software-only alternative requires named owners for duties previously provided by the service team.

Offering: NeoSystems

Answer: NeoSecure combines NeoSec, NeoTech and NeoEnclave components. Establish the contracted responsibility for each component before deciding which AIC functions overlap.

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Offering: Totem HRDN-IT

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: NeQter Labs

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Microsoft GCC High and Azure Government

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: AWS GovCloud

Answer: AWS’s shared-responsibility model distinguishes provider infrastructure from customer workload duties. The customer or its provider must operate the relevant OS, application, identity, configuration and evidence controls for the chosen services.

Offering: Google Workspace and Assured Workloads

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: CyberArk

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Delinea

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

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Offering: BeyondTrust

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: KeeperPAM

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: One Identity Safeguard

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier.

Offering: Kieri Solutions

Answer: Kieri supplies reference architecture and professional services. These are different from an operating security product; identify implementation and assessment engagement boundaries separately.

Does it continuously collect evidence, or will we still gather screenshots before an assessment?

AIC: Automated collection and reporting are current AIC capabilities. Keep control evidence current as the environment operates. Organizational interviews, policy decisions and physical procedures still need their own records; the goal is to stop reconstructing technical evidence before every review.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

Offering: Vanta

Answer: Vanta collects evidence through integrations and runs automated tests. Coverage depends on connected systems and the required artifact; retain separately collected organizational records and inspect failed/stale checks.

Offering: Drata

Answer: Drata describes continuous evidence and control monitoring. Connector coverage and control ownership determine what is collected automatically; organizational procedures and unconnected systems still need evidence owners.

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Offering: Secureframe

Answer: Configuration evidence feeds automated tests; personnel and configuration data remain synchronized. Policies and other organizational evidence still have separate owners.

Offering: Thoropass

Answer: Thoropass documents automated collection through integrations and audit workflows. Retain the professional audit engagement separately when evaluating replacement of software.

Offering: Sprinto

Answer: The offering describes Continuous compliance workflows, integrations, risk management and trust-center functions. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Scrut

Answer: The offering describes Control monitoring, asset visibility, evidence workflows and CMMC-related automation. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Hyperproof

Answer: The offering describes CMMC templates, evidence collection, recurring control tests, task assignment and SSP reports. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Mycroft

Answer: The offering describes GRC, security operations and device-management positioning with AI agents and expert support. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: FutureFeed

Answer: The offering describes Control and objective tracking, accountability, SSP documentation and evidence exports. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

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Offering: Paramify

Answer: The offering describes Gap assessment, SPRS tracking, SSP and POA&M automation and partner-delivered implementation options. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: RegScale

Answer: The offering describes Automated evidence, CMMC documentation, cross-framework mapping and OSCAL-oriented exports. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: CyberSaint CyberStrong

Answer: The offering describes Continuous controls monitoring, cross-framework mapping and cyber risk analysis. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Apptega

Answer: Apptega describes framework-based GRC and compliance workflows. Evaluate evidence integrations and the treatment of sensitive artifacts for the selected service boundary.

Offering: ControlMap

Answer: ControlMap documents automated evidence workflows, including Backup Radar proof feeding mapped controls. Coverage depends on tier and connected tools; test freshness and the evidence gaps outside those integrations.

Offering: ComplyUp by Exostar

Answer: The offering describes Assessment workflows, POA&Ms and policy generation; part of Exostar. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Cyturus

Answer: Cyturus documents conformity engagements against a shared control set. Compare control reuse, evidence relationships and corrective-work execution separately.

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Offering: Ignyte

Answer: Ignyte documents platform automation, asset inventory and documentation workflows, alongside advisory and audit offerings. Separate software scope from contracted professional services.

Offering: Axio360

Answer: The offering describes CMMC assessment reporting with SSP and POA&M exports. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: PreVeil

Answer: The offering describes Encrypted collaboration and a managed Windows VDI offering using AWS GovCloud and bundled security tools. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: NtelSec CUI Vault

Answer: The offering describes Managed Windows desktop enclave with identity controls, monitoring, scanning and compliance documentation; a documented Trout partnership connects authorized physical assets. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Kiteworks

Answer: The offering describes Controlled content exchange with multiple deployment choices. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Virtru

Answer: The offering describes Encryption, access controls and secure collaboration for CUI. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Aeroplicity

Answer: The offering describes Collaboration and business applications, training features and published VM configurations. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

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Offering: RegDOX

Answer: The offering describes Secure Data Room and Compliant Computing Enclave options. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: EgnyteGov

Answer: The offering describes CUI collaboration, content classification and Compliance Center evidence mapping. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Cocoon Data

Answer: The offering describes Controlled file sharing, MFA and SaaS/custom-cloud options. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Exostar

Answer: The offering describes Managed Microsoft 365 collaboration, identity controls and optional secure desktops. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Cuick Trac

Answer: The offering describes VDI, SIEM, encrypted collaboration, MFA and compliance-support documentation. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Ardalyst Tesseract

Answer: The offering describes Enclave setup, government-cloud licensing, documentation, detection and response services. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Summit 7

Answer: The offering describes Guardian IT management, Vigilance security services and Commander GRC advisory. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

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Offering: CyberSheath

Answer: The offering describes Federal Enclave with managed security operations for CUI environments. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: C3 Integrated Solutions

Answer: The offering describes Command and Catalyst services for enclave or enterprise environments. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Sentinel Blue

Answer: The offering describes Shield combines infrastructure, governance, readiness advisory and SOC services. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: NeoSystems

Answer: The offering describes NeoSecure combines NeoSec, NeoTech and NeoEnclave services. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Totem HRDN-IT

Answer: The offering describes Small-business on-premises enclave with self-managed or provider-managed options. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: NeQter Labs

Answer: The offering describes CMMC documentation, gap tracking, SSP, POA&M and compliance reporting. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

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Offering: Microsoft GCC High and Azure Government

Answer: The offering describes Microsoft services supporting CMMC through configured services and shared responsibilities. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: AWS GovCloud

Answer: The offering describes Government-region infrastructure with customer responsibility for workload security. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Google Workspace and Assured Workloads

Answer: The offering describes CMMC guidance for eligible services, Assured Controls Plus and Assured Workloads boundaries. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: CyberArk

Answer: The offering describes Privileged credentials, sessions and SaaS or self-hosted deployment. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Delinea

Answer: The offering describes Secret Server on-premises/cloud options and remote password changing. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: BeyondTrust

Answer: The offering describes Privileged Remote Access and Password Safe for controlled sessions and credentials. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

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Offering: KeeperPAM

Answer: The offering describes Passwords, secrets, connection management, remote access and discovery. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: One Identity Safeguard

Answer: The offering describes Controlled, monitored and recorded administrator sessions. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Offering: Kieri Solutions

Answer: The offering describes CMMC documentation, GCC High reference architecture, readiness and formal assessment offerings. Determine which evidence is collected automatically, which requires integrations and which still needs a person. Test freshness, failed collection and historical traceability; a current dashboard is not necessarily a complete audit record.

Can it detect drift and remediate problems between assessments?

AIC: Yes. Continuous discovery and remediation are the operating model, with real-time exception events and automated reporting. Define the checks, permitted corrections and exception owners for the deployed scope.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify which corrective actions execute directly on the customer’s target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: Drata

Answer: Drata describes control testing, linked evidence, ownership and POA&M oversight. Those workflows do not establish which changes it executes on your specific hosts; require an actual failing-control repair demonstration. Establish the check cadence and the owner of exceptions between assessments.

Offering: Secureframe

Answer: Navigator continuously tests configuration and flags drift. The setup guide does not establish automatic repair of every subsequent deviation; test the required correction path.

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Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: Sprinto

Answer: Sprinto describes ongoing drift monitoring, evidence refresh and routed approvals. Test the target-specific corrective action and retained record alongside AIC's automatic or administrator-directed remediation.

Offering: Scrut

Answer: Scrut documents finding-to-ticket handoff and recommended corrections. Its published material does not establish automatic execution of every target-system repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: Mycroft

Answer: Mycroft markets agent-driven monitoring and remediation. Require a target-specific demonstration of what it detects, changes automatically, routes for approval and records after correction. Its security operations belong in the comparison alongside its GRC functions.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

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Offering: RegScale

Answer: The published material reviewed for RegScale does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: CyberSaint CyberStrong

Answer: CyberStrong describes remediation planning and risk-based prioritization. A plan or quantified risk decision is different from executing a password change or configuration correction; evaluate that execution path separately. Establish the check cadence and the owner of exceptions between assessments.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify which corrective actions execute directly on the customer's target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

Offering: Cyturus

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Offering: Ignyte

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Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify which corrective actions execute directly on the customer’s target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

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Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify which corrective actions execute directly on the customer’s target systems. Demonstrate one failed check through authorization, actual correction, verification and evidence; distinguish an assigned ticket from an executed repair. Establish the check cadence and the owner of exceptions between assessments.

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Does it track training, attestations, access approvals, and corrective actions?

AIC: AIC has training assignments, attestations and attempt records, privileged approval workflows, risk records and corrective evidence. Match package entitlements and the deployed workflow; do not substitute a training record for evidence that a person understood and followed a procedure.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

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Offering: Vanta

Answer: The published material reviewed for Vanta does not specify all four workflows - training, attestations, access approvals and corrective actions - in the selected package. Request each workflow and its retained records separately. Policy acknowledgement does not establish a full training program, and a task list does not establish access enforcement.

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Offering: Scrut

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Offering: Hyperproof

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Offering: Mycroft

Answer: Mycroft's package page includes awareness training and broader security/GRC functions. The exact attestation, privileged approval and corrective-action record needed for your audit should be demonstrated as separate workflows.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify all four workflows - training, attestations, access approvals and corrective actions - in the selected package. Request each workflow and its retained records separately. Policy acknowledgement does not establish a full training program, and a task list does not establish access enforcement.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify all four workflows - training, attestations, access approvals and corrective actions - in the selected package. Request each workflow and its retained records separately. Policy acknowledgement does not establish a full training program, and a task list does not establish access enforcement.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify all four workflows - training, attestations, access approvals and corrective actions - in the selected package. Request each workflow and its retained records separately. Policy acknowledgement does not establish a full training program, and a task list does not establish access enforcement.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify all four workflows - training, attestations, access approvals and corrective actions - in the selected package. Request each workflow and its retained records separately. Policy acknowledgement does not establish a full training program, and a task list does not establish access enforcement.

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Offering: Apptega

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Can auditors review current evidence without disrupting IT?

AIC: AIC provides engagement/evidence workflows and controlled disclosure to reviewers. Prepare scoped access and current reports so IT does not repeat data collection for every request. Auditors still decide what additional evidence they need.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

Offering: Vanta

Answer: The GRC/audit role supports organizing review material, but exact auditor permissions and disclosure controls must be demonstrated. Test limited reviewer access, export and evidence freshness without granting operational administrator rights.

Offering: Drata

Answer: The GRC/audit role supports organizing review material, but exact auditor permissions and disclosure controls must be demonstrated. Test limited reviewer access, export and evidence freshness without granting operational administrator rights.

Offering: Secureframe

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Offering: Thoropass

Answer: The GRC/audit role supports organizing review material, but exact auditor permissions and disclosure controls must be demonstrated. Test limited reviewer access, export and evidence freshness without granting operational administrator rights.

Offering: Sprinto

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Offering: Scrut

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Offering: Hyperproof

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Offering: Mycroft

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Offering: FutureFeed

Answer: The GRC/audit role supports organizing review material, but exact auditor permissions and disclosure controls must be demonstrated. Test limited reviewer access, export and evidence freshness without granting operational administrator rights.

Offering: Paramify

Answer: Paramify documents inviting assessors/advisors with controlled permissions, as well as document exports. Test the intended reviewer role against sensitive evidence and operational permissions.

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Offering: RegScale

Answer: The GRC/audit role supports organizing review material, but exact auditor permissions and disclosure controls must be demonstrated. Test limited reviewer access, export and evidence freshness without granting operational administrator rights.

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Offering: Axio360

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Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

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Answer: The published material reviewed for CyberSheath does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

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Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

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Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify scoped assessor access to the complete required evidence set. Run a mock evidence request. Identify who prepares records, who can disclose them and whether the reviewer can inspect them without interrupting operations.

Offering: Kieri Solutions

Answer: The GRC/audit role supports organizing review material, but exact auditor permissions and disclosure controls must be demonstrated. Test limited reviewer access, export and evidence freshness without granting operational administrator rights.

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Can it support multiple frameworks without duplicating work?

AIC: AIC has framework mappings, assessments, control history and evidence records across multiple standards. Reuse a record where its scope and time period support the relevant control; a framework's presence in a catalog is not equal automation of every requirement.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

Offering: Vanta

Answer: Vanta's framework mappings support reusing control evidence across compliance programs. Check which frameworks and modules are included in the quote and whether the same artifact supports each applicable scope.

Offering: Drata

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Secureframe

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Thoropass

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Sprinto

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Scrut

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Hyperproof

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

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Offering: Mycroft

Answer: Mycroft explicitly lists multiple compliance frameworks, including CMMC and broader security/privacy standards. Compare the licensed frameworks and evidence reuse with the customer's actual scope, not just the number of names in the catalog.

Offering: FutureFeed

Answer: FutureFeed describes a Core platform with add-on frameworks including CMMC/NIST families. Select the needed framework licenses and validate that shared evidence remains appropriately scoped.

Offering: Paramify

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: RegScale

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: CyberSaint CyberStrong

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Apptega

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: ControlMap

Answer: ControlMap offers multi-framework crosswalks in its higher tier and more limited framework scope in other tiers. Select the tier for the required audit and evidence program.

Offering: ComplyUp by Exostar

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Cyturus

Answer: Cyturus's conformity engagements evaluate a shared control set against different frameworks. Check the required framework packages and the retained evidence relationships when comparing reuse.

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Offering: Ignyte

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: Axio360

Answer: The offering's framework/control workflows may support reuse. Verify the actual frameworks, editions and crosswalks you need; reusing one control record is not the same as treating different standards as identical.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

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Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

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Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

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Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify multi-framework mappings and reuse of the same scoped evidence across the required standards. Ask for one record mapped across the actual frameworks and inspect any additional assessment or GRC product needed.

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Can it replace our security-focused GRC tool or feed our existing GRC system?

AIC: Both approaches are possible. AIC's own GRC can serve a defined security-compliance scope, while supported exports and event interfaces feed a larger enterprise GRC program. Agree identifiers, fields, retention and ownership before claiming a particular integration is turnkey.

Partner action: Map performed, assisted and customer-owned requirements to records produced by the operating environment. Assign the exceptions and human procedures. Keep the assessor independent of operational administration.

Offering: Vanta

Answer: Retain useful SaaS integrations and trust workflows; compare overlapping audit and evidence functions before retiring them. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Drata

Answer: Keep enterprise-wide compliance programs in Drata where they serve broader obligations; supply operational evidence through an agreed interface. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Secureframe

Answer: Evaluate Defense enclave provisioning separately from compliance workflows. Secureframe is not merely a document checklist. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Thoropass

Answer: Keep the audit service when it fits. Compare software overlap separately from the professional audit engagement. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Sprinto

Answer: Retain external trust-center or vendor-risk functions where needed; compare the exact CMMC framework and package offered. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Scrut

Answer: Keep broader governance or connected asset visibility where useful; assess AIC for the privileged control and evidence work underneath. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

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Offering: Hyperproof

Answer: Keep Hyperproof for enterprise governance when its scope extends beyond the security environment; feed relevant records into that program. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Mycroft

Answer: Compare actual security functions and service responsibilities. Mycroft also markets an integrated stack, not just audit paperwork. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: FutureFeed

Answer: Keep FutureFeed's program workflow if it is valuable; use AIC to supply the security operations beneath it. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Paramify

Answer: Keep documentation automation or selected partner services when useful; compare native security enforcement separately. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: RegScale

Answer: RegScale also targets continuous compliance. Compare deployment, control execution and required integration formats rather than claiming automation is unique to AIC. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: CyberSaint CyberStrong

Answer: Keep financial cyber-risk analysis where needed; AIC's operational risk records serve a different decision layer. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Apptega

Answer: Keep provider portfolio workflows where useful; connect each customer's operational evidence to its program. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

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Offering: ControlMap

Answer: Keep the compliance workflow where it fits; the cited ControlMap documentation explicitly excludes Level 3 workflows. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: ComplyUp by Exostar

Answer: Evaluate ComplyUp as part of Exostar's broader offering; do not count it as a separate independent supplier in totals. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Cyturus

Answer: Keep broader vendor-risk and enterprise governance workflows; compare AIC's execution layer and built-in scoped GRC. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Ignyte

Answer: Compare the platform and professional services separately. Ignyte is not Egnyte, the content platform. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Axio360

Answer: Keep wider risk analysis when useful; compare evidence collection and security execution as separate requirements. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: PreVeil

Answer: Evaluate PreVeil email/file protection and its VDI option separately. Keep the collaboration service when it serves the workflow, and use AIC where customer-operated privileged controls and evidence are needed. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: NtelSec CUI Vault

Answer: NtelSec publishes Windows 11 client access and no browser/mobile access. Check that against the users and workflows in scope. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

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Offering: Kiteworks

Answer: Kiteworks offers on-premises deployment and specialist content-transfer workflows. Retain useful transfer functions while comparing AIC for the wider credential, access and remediation requirement. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Virtru

Answer: Retain data-centric encryption where it fits; evaluate broader enclave functions independently. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Aeroplicity

Answer: Aeroplicity publishes VM sizes and usage terms. Compare those resources with the actual engineering workload, then decide whether to retain the applications while adding AIC administrative controls. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: RegDOX

Answer: Evaluate the repository and computing enclave separately; preserve a useful secure-sharing service if only administrative controls need improvement. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: EgnyteGov

Answer: Keep content discovery and collaboration where useful; evaluate AIC for the wider operational security requirement. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Cocoon Data

Answer: Confirm the exact current CMMC mapping and service boundary; keep the file service where it remains useful. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Exostar

Answer: Retain Exostar services that support collaboration or supply-chain requirements; compare the full bundle, not one seat price. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

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Offering: Cuick Trac

Answer: Credit the managed operational work in the comparison; a software license is not the same purchase as a staffed service. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Ardalyst Tesseract

Answer: Keep service expertise where valuable; compare the specific service package and current software availability. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Summit 7

Answer: Evaluate Guardian, Vigilance and Commander separately; keep the services and Microsoft investments that still serve the customer. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: CyberSheath

Answer: Compare managed monitoring and response labor fairly; do not present software-only pricing as an equivalent staffed offering. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: C3 Integrated Solutions

Answer: Compare Command and Catalyst service scope separately. Steel Root merged with C3 and is not a separate matrix entry. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Sentinel Blue

Answer: Recognize Sentinel Blue's integrated service model; differentiate software ownership, deployment and operator choice. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: NeoSystems

Answer: Compare each service component and retain useful operating support alongside AIC where appropriate. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

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Offering: Totem HRDN-IT

Answer: Totem also offers on-premises deployment. Compare supported scale and workload rather than claiming AIC alone avoids cloud hosting. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: NeQter Labs

Answer: Compare the exact NeQter modules and deployment offered; avoid treating the product as a spreadsheet replacement only. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Microsoft GCC High and Azure Government

Answer: Keep Microsoft services that the customer needs. AIC can be complementary or an alternative for overlapping functions. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: AWS GovCloud

Answer: AWS may host the solution rather than be replaced by it. Compare service eligibility and workload responsibilities. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Google Workspace and Assured Workloads

Answer: Distinguish Workspace from Google Cloud infrastructure; retain useful services and evaluate the combined architecture. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: CyberArk

Answer: CyberArk offers privileged-access controls and self-hosted options. Retain useful capabilities where they fit, and compare the selected protocols, integrations and security-to-evidence workflow before consolidating. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Delinea

Answer: Retain existing privileged controls when appropriate; evaluate consolidation against actual secret types and operational requirements. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

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Offering: BeyondTrust

Answer: Compare the combined BeyondTrust products required for the use case; credit their existing credential and session capabilities. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: KeeperPAM

Answer: Keep useful cloud access functions where they fit; compare actual connectivity and hosting requirements. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: One Identity Safeguard

Answer: Credit Safeguard's session controls; decide whether consolidation removes work or loses required functionality. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

Offering: Kieri Solutions

Answer: Kieri's assessment service is complementary, not an auditor that AIC software replaces. An integration needs an identified API/export, matching control identifiers and an owner; a generic partnership claim is not a working data connection.

What is the total cost - not just the advertised subscription?

AIC: Total cost includes the selected AIC license, infrastructure, third-party licenses, implementation, operating labor, backups and independent assessment. Published AIC prices remain on the product pricing pages. Compare equal workloads and responsibilities rather than software price against a staffed service.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

Offering: Vanta

Answer: Vanta publishes plan/package information and directs buyers to a scoped quote. Obtain framework, integration, trust and risk module entitlements rather than assume one flat license covers the program. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Drata

Answer: The published material reviewed for Drata does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Offering: Secureframe

Answer: Defense is a separate package above the other published tiers; its scope includes enclave and CMMC documentation functions. Obtain separate Azure consumption, desktops, support and implementation costs. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Sprinto

Answer: Sprinto publishes package capabilities; the customer must obtain a quote identifying frameworks, trust functions, integrations and operating assistance. A public feature list is not a complete priced bill of materials. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Scrut

Answer: Scrut’s published FAQ describes tailored pricing with core modules/frameworks and no user/usage-based limits in that stated model; assessment services can affect the quote. Get the quoted scope and renewal terms in writing. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Mycroft

Answer: Mycroft lists Platform, Scale and Managed packages, with expanded services and automation in higher tiers. Obtain the quoted subscription, service boundaries and workload limits. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Offering: FutureFeed

Answer: FutureFeed describes a Core subscription plus added frameworks. Multiple enclaves and service-provider arrangements have their own commercial scope; calculate the required subscriptions and frameworks. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Paramify

Answer: Paramify explains that framework, impact level and continuous-monitoring scope affect its price. Obtain the selected hosting and support costs rather than apply one advertised range to every deployment. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: ControlMap

Answer: ControlMap publishes per-client/per-month tiers: Free, Essentials and Pro. Framework depth, audit features and minimum tenant requirements differ; size the actual MSP portfolio. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: PreVeil

Answer: PreVeil’s Enterprise terms refer to per-user rates in the order. Price email/files and VDI separately and identify application, capacity and operating-service charges. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Kiteworks

Answer: Kiteworks publishes deployment and add-on choices with quote-based pricing. Specify transfer workloads, storage, hosting and support in the quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Offering: Virtru

Answer: Virtru publishes package options, including optional Private Keystore for relevant packages. Include the underlying Microsoft or Google subscriptions and key-hosting infrastructure. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: EgnyteGov

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Offering: Cocoon Data

Answer: Cocoon Data describes encrypted file-sharing packages and custom deployment options. Obtain the current user, storage, hosting and support scope; a complete customer quote was not available in the research. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Exostar

Answer: Exostar describes subscription-based managed services. Separate identity/collaboration, secure desktop, storage, implementation and support in the order. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Offering: Cuick Trac

Answer: Cuick Trac explicitly bases its quote on users, applications, support and environment complexity. Microsoft services, storage, retention, implementation and advisory scope can affect the total. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Summit 7

Answer: Summit 7 presents Guardian, Vigilance and Commander as distinct managed IT, security and GRC service components. Compare the combined service scope with AIC software plus the chosen operator. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Totem HRDN-IT

Answer: Totem publishes different HRDN-IT acquisition/management and planning options. Evaluate the precise hardware, renewal, management and site/device scope rather than reuse one package’s price. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft licensing is service/edition-specific. Government productivity subscriptions, Entra governance/PIM entitlements, Azure consumption and security services must be included separately. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: AWS GovCloud

Answer: AWS infrastructure is billed by the services and usage selected, with eligible commitment options. Compute, storage, transfer, logs, backup and security services are separate cost drivers. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Google Workspace and Assured Workloads

Answer: Separate Workspace user subscriptions from Google Cloud consumption. Assured Workloads charges depend on eligible workload usage and the selected controls; it is not one combined per-seat enclave price. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: One Identity Safeguard

Answer: Safeguard offers distinct privileged-password, session and related products with request-based pricing. Obtain the complete component and deployment quote rather than compare one module against an integrated suite. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Add infrastructure, operating staff, migration, retention and assessment costs that are outside that quote. Compare the same workloads and service hours.

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Is pricing based on users, administrators, identities, assets, or usage?

AIC: AIC licenses by systems, applications and users, with product-specific package allowances. Counts of human and non-human identities, accounts or credentials do not determine license counts or pricing. Use the current product price list for the applicable meters and entitlements.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

Offering: Vanta

Answer: Vanta publishes plan/package information and directs buyers to a scoped quote. Obtain framework, integration, trust and risk module entitlements rather than assume one flat license covers the program.

Offering: Drata

Answer: The published material reviewed for Drata does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: Secureframe

Answer: Defense is a separate package above the other published tiers; its scope includes enclave and CMMC documentation functions. Obtain separate Azure consumption, desktops, support and implementation costs.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: Sprinto

Answer: Sprinto publishes package capabilities; the customer must obtain a quote identifying frameworks, trust functions, integrations and operating assistance. A public feature list is not a complete priced bill of materials.

Offering: Scrut

Answer: Scrut’s published FAQ describes tailored pricing with core modules/frameworks and no user/usage-based limits in that stated model; assessment services can affect the quote. Get the quoted scope and renewal terms in writing.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

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Offering: Mycroft

Answer: Mycroft lists Platform, Scale and Managed packages, with expanded services and automation in higher tiers. Obtain the quoted subscription, service boundaries and workload limits.

Offering: FutureFeed

Answer: FutureFeed prices a Core subscription with additional frameworks; multi-enclave and service-provider subscriptions are separately described. Size those requirements rather than use a generic per-employee estimate.

Offering: Paramify

Answer: Paramify explains that framework, impact level and continuous-monitoring scope affect its price. Obtain the selected hosting and support costs rather than apply one advertised range to every deployment.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: ControlMap

Answer: ControlMap publishes per-client/per-month tiers, with different framework and audit depth and stated minimum-tenant conditions. Build the cost from the actual number of client environments and selected tier.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

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Answer: The published material reviewed for Ignyte does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

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Answer: Exostar describes subscription-based managed services. Separate identity/collaboration, secure desktop, storage, implementation and support in the order.

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Answer: Cuick Trac explicitly bases its quote on users, applications, support and environment complexity. Microsoft services, storage, retention, implementation and advisory scope can affect the total.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: Summit 7

Answer: Summit 7 presents Guardian, Vigilance and Commander as distinct managed IT, security and GRC service components. Compare the combined service scope with AIC software plus the chosen operator.

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Answer: The published material reviewed for C3 Integrated Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: NeoSystems

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Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft licensing is service/edition-specific. Government productivity subscriptions, Entra governance/PIM entitlements, Azure consumption and security services must be included separately.

Offering: AWS GovCloud

Answer: AWS infrastructure is billed by the services and usage selected, with eligible commitment options. Compute, storage, transfer, logs, backup and security services are separate cost drivers.

Offering: Google Workspace and Assured Workloads

Answer: Separate Workspace user subscriptions from Google Cloud consumption. Assured Workloads charges depend on eligible workload usage and the selected controls; it is not one combined per-seat enclave price.

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Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote.

Are non-human identities charged separately?

AIC: Human and non-human account counts are not used for AIC license counts or pricing. Passwords, SSH keys, certificates and API keys do not introduce a per-identity charge. Licensed systems, applications and users still determine the selected package and capacity.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

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Offering: Vanta

Answer: The published material reviewed for Vanta does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: Drata

Answer: The published material reviewed for Drata does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

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Offering: Hyperproof

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Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: FutureFeed

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Offering: CyberSaint CyberStrong

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Offering: ComplyUp by Exostar

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Offering: NtelSec CUI Vault

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Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft’s human, workload-identity and governance licensing is service-specific. Do not infer machine-identity entitlement from a Microsoft 365 user license; obtain the exact Entra and Azure bill of materials.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

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Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify a separate non-human-identity charge or an explicit exemption in the selected license. Ask how service identities, application accounts, secrets, managed targets and API usage are counted. Do not assume a people-seat price includes every machine identity.

Offering: Kieri Solutions

Answer: A software identity-count meter is not applicable to the professional engagement itself. Obtain the engagement fee and separately price the operating software specified in the architecture.

What costs extra: connectors, reporting, storage, support, or audit access?

AIC: Enterprise editions and CMMC packages have different allowances for functions and capacity. Free best-effort support is available to all customers; a guaranteed support SLA requires an enterprise support agreement. Infrastructure, third-party software and provider services are separate. Use the current order and price list for exact inclusions.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

Offering: Vanta

Answer: Vanta publishes plan/package information and directs buyers to a scoped quote. Obtain framework, integration, trust and risk module entitlements rather than assume one flat license covers the program. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Drata

Answer: The published material reviewed for Drata does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Secureframe

Answer: Defense is a separate package above the other published tiers; its scope includes enclave and CMMC documentation functions. Obtain separate Azure consumption, desktops, support and implementation costs. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

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Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Sprinto

Answer: Sprinto publishes package capabilities; the customer must obtain a quote identifying frameworks, trust functions, integrations and operating assistance. A public feature list is not a complete priced bill of materials. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Scrut

Answer: Scrut’s published FAQ describes tailored pricing with core modules/frameworks and no user/usage-based limits in that stated model; assessment services can affect the quote. Get the quoted scope and renewal terms in writing. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Mycroft

Answer: Mycroft lists Platform, Scale and Managed packages, with expanded services and automation in higher tiers. Obtain the quoted subscription, service boundaries and workload limits. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: FutureFeed

Answer: FutureFeed describes a Core subscription plus added frameworks. Multiple enclaves and service-provider arrangements have their own commercial scope; calculate the required subscriptions and frameworks. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

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Offering: Paramify

Answer: Paramify explains that framework, impact level and continuous-monitoring scope affect its price. Obtain the selected hosting and support costs rather than apply one advertised range to every deployment. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: ControlMap

Answer: ControlMap publishes per-client/per-month tiers: Free, Essentials and Pro. Framework depth, audit features and minimum tenant requirements differ; size the actual MSP portfolio. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

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Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: PreVeil

Answer: PreVeil’s Enterprise terms refer to per-user rates in the order. Price email/files and VDI separately and identify application, capacity and operating-service charges. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Kiteworks

Answer: Kiteworks publishes deployment and add-on choices with quote-based pricing. Specify transfer workloads, storage, hosting and support in the quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Virtru

Answer: Virtru publishes package options, including optional Private Keystore for relevant packages. Include the underlying Microsoft or Google subscriptions and key-hosting infrastructure. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

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Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Cocoon Data

Answer: Cocoon Data describes encrypted file-sharing packages and custom deployment options. Obtain the current user, storage, hosting and support scope; a complete customer quote was not available in the research. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Exostar

Answer: Exostar describes subscription-based managed services. Separate identity/collaboration, secure desktop, storage, implementation and support in the order. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Cuick Trac

Answer: Cuick Trac explicitly bases its quote on users, applications, support and environment complexity. Microsoft services, storage, retention, implementation and advisory scope can affect the total. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

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Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Summit 7

Answer: Summit 7 presents Guardian, Vigilance and Commander as distinct managed IT, security and GRC service components. Compare the combined service scope with AIC software plus the chosen operator. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

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Offering: Totem HRDN-IT

Answer: Totem publishes different HRDN-IT acquisition/management and planning options. Evaluate the precise hardware, renewal, management and site/device scope rather than reuse one package's price. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft licensing is service/edition-specific. Government productivity subscriptions, Entra governance/PIM entitlements, Azure consumption and security services must be included separately. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: AWS GovCloud

Answer: AWS infrastructure is billed by the services and usage selected, with eligible commitment options. Compute, storage, transfer, logs, backup and security services are separate cost drivers. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Google Workspace and Assured Workloads

Answer: Separate Workspace user subscriptions from Google Cloud consumption. Assured Workloads charges depend on eligible workload usage and the selected controls; it is not one combined per-seat enclave price. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

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Offering: Delinea

Answer: The published material reviewed for Delinea does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: One Identity Safeguard

Answer: Safeguard offers distinct privileged-password, session and related products with request-based pricing. Obtain the complete component and deployment quote rather than compare one module against an integrated suite. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Have the supplier identify optional connectors, reporting, storage, reviewer seats and support explicitly as included or separately charged.

What infrastructure and third-party licenses will I need?

AIC: Supply supported compute, storage, backup, networking and the operating-system/application licenses the design uses. Customer-cloud deployments incur that provider’s charges. Include resilient administration and independent recovery access, not only the minimum server specification.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

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Offering: Vanta

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Drata

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Secureframe

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Thoropass

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Sprinto

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Scrut

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Hyperproof

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

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Offering: Mycroft

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: FutureFeed

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Paramify

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: RegScale

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: CyberSaint CyberStrong

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Apptega

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: ControlMap

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

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Offering: ComplyUp by Exostar

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Cyturus

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Ignyte

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Axio360

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: PreVeil

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: NtelSec CUI Vault

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: Kiteworks

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Virtru

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

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Offering: Aeroplicity

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: RegDOX

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: EgnyteGov

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Cocoon Data

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Exostar

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: Cuick Trac

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: Ardalyst Tesseract

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: Summit 7

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

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Offering: CyberSheath

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: C3 Integrated Solutions

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: Sentinel Blue

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: NeoSystems

Answer: The managed proposal must identify its included cloud, productivity, security and backup licenses; customer applications and devices may remain separate. Reconcile the proposal with the responsibility matrix.

Offering: Totem HRDN-IT

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: NeQter Labs

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Microsoft GCC High and Azure Government

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: AWS GovCloud

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

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Offering: Google Workspace and Assured Workloads

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: CyberArk

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Delinea

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: BeyondTrust

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: KeeperPAM

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: One Identity Safeguard

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

Offering: Kieri Solutions

Answer: List the server/service prerequisites, identity integration, storage, backup and third-party applications for the selected architecture. A documented product capability does not prove the customer already owns its dependencies.

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How much staff time does it take to operate?

AIC: Automation reduces repeated collection, reporting and corrective work, but there is no verified universal staffing figure for an AIC deployment. Measure setup effort and recurring exception/review time in a representative pilot, including the systems automation cannot reach.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

Offering: Vanta

Answer: No independently verified staffing estimate for your Vanta deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Drata

Answer: No independently verified staffing estimate for your Drata deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Secureframe

Answer: No independently verified staffing estimate for your Secureframe deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Thoropass

Answer: No independently verified staffing estimate for your Thoropass deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Sprinto

Answer: No independently verified staffing estimate for your Sprinto deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Scrut

Answer: No independently verified staffing estimate for your Scrut deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

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Offering: Hyperproof

Answer: No independently verified staffing estimate for your Hyperproof deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Mycroft

Answer: No independently verified staffing estimate for your Mycroft deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: FutureFeed

Answer: No independently verified staffing estimate for your FutureFeed deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Paramify

Answer: No independently verified staffing estimate for your Paramify deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: RegScale

Answer: No independently verified staffing estimate for your RegScale deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: CyberSaint CyberStrong

Answer: No independently verified staffing estimate for your CyberSaint CyberStrong deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Apptega

Answer: No independently verified staffing estimate for your Apptega deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

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Offering: ControlMap

Answer: No independently verified staffing estimate for your ControlMap deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: ComplyUp by Exostar

Answer: No independently verified staffing estimate for your ComplyUp by Exostar deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Cyturus

Answer: No independently verified staffing estimate for your Cyturus deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Ignyte

Answer: No independently verified staffing estimate for your Ignyte deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Axio360

Answer: No independently verified staffing estimate for your Axio360 deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: PreVeil

Answer: No independently verified staffing estimate for your PreVeil deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: NtelSec CUI Vault

Answer: No independently verified staffing estimate for your NtelSec CUI Vault deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

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Offering: Kiteworks

Answer: No independently verified staffing estimate for your Kiteworks deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Virtru

Answer: No independently verified staffing estimate for your Virtru deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Aeroplicity

Answer: No independently verified staffing estimate for your Aeroplicity deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: RegDOX

Answer: No independently verified staffing estimate for your RegDOX deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: EgnyteGov

Answer: No independently verified staffing estimate for your EgnyteGov deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Cocoon Data

Answer: No independently verified staffing estimate for your Cocoon Data deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Exostar

Answer: No independently verified staffing estimate for your Exostar deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

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Offering: Cuick Trac

Answer: No independently verified staffing estimate for your Cuick Trac deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Ardalyst Tesseract

Answer: No independently verified staffing estimate for your Ardalyst Tesseract deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Summit 7

Answer: No independently verified staffing estimate for your Summit 7 deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: CyberSheath

Answer: No independently verified staffing estimate for your CyberSheath deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: C3 Integrated Solutions

Answer: No independently verified staffing estimate for your C3 Integrated Solutions deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Sentinel Blue

Answer: No independently verified staffing estimate for your Sentinel Blue deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: NeoSystems

Answer: No independently verified staffing estimate for your NeoSystems deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

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Offering: Totem HRDN-IT

Answer: No independently verified staffing estimate for your Totem HRDN-IT deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: NeQter Labs

Answer: No independently verified staffing estimate for your NeQter Labs deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Microsoft GCC High and Azure Government

Answer: No independently verified staffing estimate for your Microsoft GCC High and Azure Government deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: AWS GovCloud

Answer: No independently verified staffing estimate for your AWS GovCloud deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Google Workspace and Assured Workloads

Answer: No independently verified staffing estimate for your Google Workspace and Assured Workloads deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: CyberArk

Answer: No independently verified staffing estimate for your CyberArk deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Delinea

Answer: No independently verified staffing estimate for your Delinea deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

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Offering: BeyondTrust

Answer: No independently verified staffing estimate for your BeyondTrust deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: KeeperPAM

Answer: No independently verified staffing estimate for your KeeperPAM deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: One Identity Safeguard

Answer: No independently verified staffing estimate for your One Identity Safeguard deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Offering: Kieri Solutions

Answer: No independently verified staffing estimate for your Kieri Solutions deployment is established here. Measure setup, connector maintenance, exception handling, evidence review and update work during the pilot. Managed-service labor belongs in the contract, not an assumed zero-hour estimate.

Which manual tasks and existing subscriptions could it eliminate?

AIC: Candidates include manual credential inventories, repeated rotation work, screenshot collection, evidence assembly and overlapping security/GRC subscriptions. Retire a tool only after its required workflows, records and integrations have been reproduced or deliberately retained elsewhere.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

Offering: Vanta

Answer: Potential consolidation follows the documented scope: CMMC workflows, evidence automation, control monitoring and framework mapping. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Drata

Answer: Potential consolidation follows the documented scope: CMMC controls, continuous evidence and defined ownership across compliance programs. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

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Offering: Secureframe

Answer: Potential consolidation follows the documented scope: Defense Navigator, SSP workflows and automated CUI enclave configuration in customer-owned cloud environments. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Thoropass

Answer: Potential consolidation follows the documented scope: Evidence automation, policy workflows, risk tracking and an integrated audit service. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Sprinto

Answer: Potential consolidation follows the documented scope: Continuous compliance workflows, integrations, risk management and trust-center functions. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Scrut

Answer: Potential consolidation follows the documented scope: Control monitoring, asset visibility, evidence workflows and CMMC-related automation. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Hyperproof

Answer: Potential consolidation follows the documented scope: CMMC templates, evidence collection, recurring control tests, task assignment and SSP reports. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Mycroft

Answer: Potential consolidation follows the documented scope: GRC, security operations and device-management positioning with AI agents and expert support. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: FutureFeed

Answer: Potential consolidation follows the documented scope: Control and objective tracking, accountability, SSP documentation and evidence exports. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

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Offering: Paramify

Answer: Potential consolidation follows the documented scope: Gap assessment, SPRS tracking, SSP and POA&M automation and partner-delivered implementation options. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: RegScale

Answer: Potential consolidation follows the documented scope: Automated evidence, CMMC documentation, cross-framework mapping and OSCAL-oriented exports. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: CyberSaint CyberStrong

Answer: Potential consolidation follows the documented scope: Continuous controls monitoring, cross-framework mapping and cyber risk analysis. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Apptega

Answer: Potential consolidation follows the documented scope: CMMC assessments, evidence collection, task collaboration and reporting. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: ControlMap

Answer: Potential consolidation follows the documented scope: Level 1 and Level 2 workflows, SSP builder, POA&M, responsibility mapping and objective-grouped evidence exports. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: ComplyUp by Exostar

Answer: Potential consolidation follows the documented scope: Assessment workflows, POA&Ms and policy generation; part of Exostar. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Cyturus

Answer: Potential consolidation follows the documented scope: Shared control sets connecting risk, evidence, remediation workflows and framework reporting. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

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Offering: Ignyte

Answer: Potential consolidation follows the documented scope: CMMC documentation automation, inventory-related workflows, consulting and assessment offerings. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Axio360

Answer: Potential consolidation follows the documented scope: CMMC assessment reporting with SSP and POA&M exports. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: PreVeil

Answer: Potential consolidation follows the documented scope: Encrypted collaboration and a managed Windows VDI offering using AWS GovCloud and bundled security tools. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: NtelSec CUI Vault

Answer: Potential consolidation follows the documented scope: Managed Windows desktop enclave with identity controls, monitoring, scanning and compliance documentation; a documented Trout partnership connects authorized physical assets. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Kiteworks

Answer: Potential consolidation follows the documented scope: Controlled content exchange with multiple deployment choices. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Virtru

Answer: Potential consolidation follows the documented scope: Encryption, access controls and secure collaboration for CUI. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Aeroplicity

Answer: Potential consolidation follows the documented scope: Collaboration and business applications, training features and published VM configurations. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

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Offering: RegDOX

Answer: Potential consolidation follows the documented scope: Secure Data Room and Compliant Computing Enclave options. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: EgnyteGov

Answer: Potential consolidation follows the documented scope: CUI collaboration, content classification and Compliance Center evidence mapping. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Cocoon Data

Answer: Potential consolidation follows the documented scope: Controlled file sharing, MFA and SaaS/custom-cloud options. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Exostar

Answer: Potential consolidation follows the documented scope: Managed Microsoft 365 collaboration, identity controls and optional secure desktops. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Cuick Trac

Answer: Potential consolidation follows the documented scope: VDI, SIEM, encrypted collaboration, MFA and compliance-support documentation. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Ardalyst Tesseract

Answer: Potential consolidation follows the documented scope: Enclave setup, government-cloud licensing, documentation, detection and response services. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Summit 7

Answer: Potential consolidation follows the documented scope: Guardian IT management, Vigilance security services and Commander GRC advisory. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

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Offering: CyberSheath

Answer: Potential consolidation follows the documented scope: Federal Enclave with managed security operations for CUI environments. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: C3 Integrated Solutions

Answer: Potential consolidation follows the documented scope: Command and Catalyst services for enclave or enterprise environments. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Sentinel Blue

Answer: Potential consolidation follows the documented scope: Shield combines infrastructure, governance, readiness advisory and SOC services. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: NeoSystems

Answer: Potential consolidation follows the documented scope: NeoSecure combines NeoSec, NeoTech and NeoEnclave services. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Totem HRDN-IT

Answer: Potential consolidation follows the documented scope: Small-business on-premises enclave with self-managed or provider-managed options. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: NeQter Labs

Answer: Potential consolidation follows the documented scope: CMMC documentation, gap tracking, SSP, POA&M and compliance reporting. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Microsoft GCC High and Azure Government

Answer: Potential consolidation follows the documented scope: Microsoft services supporting CMMC through configured services and shared responsibilities. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

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Offering: AWS GovCloud

Answer: Potential consolidation follows the documented scope: Government-region infrastructure with customer responsibility for workload security. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Google Workspace and Assured Workloads

Answer: Potential consolidation follows the documented scope: CMMC guidance for eligible services, Assured Controls Plus and Assured Workloads boundaries. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: CyberArk

Answer: Potential consolidation follows the documented scope: Privileged credentials, sessions and SaaS or self-hosted deployment. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: Delinea

Answer: Potential consolidation follows the documented scope: Secret Server on-premises/cloud options and remote password changing. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: BeyondTrust

Answer: Potential consolidation follows the documented scope: Privileged Remote Access and Password Safe for controlled sessions and credentials. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: KeeperPAM

Answer: Potential consolidation follows the documented scope: Passwords, secrets, connection management, remote access and discovery. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

Offering: One Identity Safeguard

Answer: Potential consolidation follows the documented scope: Controlled, monitored and recorded administrator sessions. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

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Offering: Kieri Solutions

Answer: Potential consolidation follows the documented scope: CMMC documentation, GCC High reference architecture, readiness and formal assessment offerings. Identify the exact existing task or subscription replaced and the records it preserves. Avoid double-counting savings while keeping the same staff work or another required module.

How do costs change as the company grows?

AIC: Growth changes licensed systems, applications and users, infrastructure, evidence retention and operating effort. Human and non-human account counts do not drive AIC licensing. Apply the selected package allowances to the forecast and include infrastructure and operating costs.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

Offering: Vanta

Answer: Vanta publishes plan/package information and directs buyers to a scoped quote. Obtain framework, integration, trust and risk module entitlements rather than assume one flat license covers the program. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Drata

Answer: The published material reviewed for Drata does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Secureframe

Answer: Defense is a separate package above the other published tiers; its scope includes enclave and CMMC documentation functions. Obtain separate Azure consumption, desktops, support and implementation costs. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

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Offering: Sprinto

Answer: Sprinto publishes package capabilities; the customer must obtain a quote identifying frameworks, trust functions, integrations and operating assistance. A public feature list is not a complete priced bill of materials. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Scrut

Answer: Scrut's published FAQ describes tailored pricing with core modules/frameworks and no user/usage-based limits in that stated model; assessment services can affect the quote. Get the quoted scope and renewal terms in writing. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Mycroft

Answer: Mycroft lists Platform, Scale and Managed packages, with expanded services and automation in higher tiers. Obtain the quoted subscription, service boundaries and workload limits. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: FutureFeed

Answer: FutureFeed describes a Core subscription plus added frameworks. Multiple enclaves and service-provider arrangements have their own commercial scope; calculate the required subscriptions and frameworks. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Paramify

Answer: Paramify explains that framework, impact level and continuous-monitoring scope affect its price. Obtain the selected hosting and support costs rather than apply one advertised range to every deployment. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

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Offering: RegScale

Answer: The published material reviewed for RegScale does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: ControlMap

Answer: ControlMap publishes per-client/per-month tiers: Free, Essentials and Pro. Framework depth, audit features and minimum tenant requirements differ; size the actual MSP portfolio. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

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Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: PreVeil

Answer: PreVeil’s Enterprise terms refer to per-user rates in the order. Price email/files and VDI separately and identify application, capacity and operating-service charges. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Kiteworks

Answer: Kiteworks publishes deployment and add-on choices with quote-based pricing. Specify transfer workloads, storage, hosting and support in the quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Virtru

Answer: Virtru publishes package options, including optional Private Keystore for relevant packages. Include the underlying Microsoft or Google subscriptions and key-hosting infrastructure. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

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Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Cocoon Data

Answer: Cocoon Data describes encrypted file-sharing packages and custom deployment options. Obtain the current user, storage, hosting and support scope; a complete customer quote was not available in the research. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Exostar

Answer: Exostar describes subscription-based managed services. Separate identity/collaboration, secure desktop, storage, implementation and support in the order. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Cuick Trac

Answer: Cuick Trac explicitly bases its quote on users, applications, support and environment complexity. Microsoft services, storage, retention, implementation and advisory scope can affect the total. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

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Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Summit 7

Answer: Summit 7 presents Guardian, Vigilance and Commander as distinct managed IT, security and GRC service components. Compare the combined service scope with AIC software plus the chosen operator. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

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Offering: Totem HRDN-IT

Answer: Totem publishes different HRDN-IT acquisition/management and planning options. Evaluate the precise hardware, renewal, management and site/device scope rather than reuse one package's price. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft licensing is service/edition-specific. Government productivity subscriptions, Entra governance/PIM entitlements, Azure consumption and security services must be included separately. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: AWS GovCloud

Answer: AWS infrastructure is billed by the services and usage selected, with eligible commitment options. Compute, storage, transfer, logs, backup and security services are separate cost drivers. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Google Workspace and Assured Workloads

Answer: Separate Workspace user subscriptions from Google Cloud consumption. Assured Workloads charges depend on eligible workload usage and the selected controls; it is not one combined per-seat enclave price. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

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Offering: Delinea

Answer: The published material reviewed for Delinea does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: One Identity Safeguard

Answer: Safeguard offers distinct privileged-password, session and related products with request-based pricing. Obtain the complete component and deployment quote rather than compare one module against an integrated suite. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify a complete current price and license-meter schedule for this customer configuration. Obtain the edition, quantities, add-ons, implementation, recurring support and renewal terms in one itemized quote. Model growth using additional users/tenants/assets, workload capacity, retained evidence and support scope. Verify renewal and overage terms instead of assuming the initial unit rate remains constant.

For hosted VDI, what compute, storage, performance, and usage limits apply?

AIC: AIC software is not a vendor-hosted VDI seat with a universal CPU/RAM allowance. The customer selects infrastructure capacity. For a marketplace instance or secure-enclave offer, size compute, storage, concurrency, GPU needs and cloud consumption against the actual workload.

Partner action: Prepare a complete bill of materials and responsibility-based cost model. Separate AIC software, cloud/third-party costs, partner services and assessment fees. Avoid promising a universal percentage saving.

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Offering: Vanta

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Drata

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Secureframe

Answer: Secureframe’s desktop provisioning documentation includes enclave sizing and a shared data drive. Obtain the actual VM sizes, concurrency, application licensing and Azure charges for the proposed configuration; those are not implied by the compliance subscription.

Offering: Thoropass

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Sprinto

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Scrut

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Hyperproof

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

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Offering: Mycroft

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: FutureFeed

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Paramify

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: RegScale

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: CyberSaint CyberStrong

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Apptega

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: ControlMap

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

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Offering: ComplyUp by Exostar

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Cyturus

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Ignyte

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Axio360

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: PreVeil

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: NtelSec CUI Vault

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: Kiteworks

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

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Offering: Virtru

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Aeroplicity

Answer: Aeroplicity publishes desktop CPU, memory and storage configurations, included use and additional usage charges. Size the actual CAD/engineering workload and concurrency; do not compare only a user subscription.

Offering: RegDOX

Answer: RegDOX describes a browser-based computing enclave rather than a conventional VDI purchase. Ask for application execution, file movement and concurrency limits instead of assuming a desktop VM specification.

Offering: EgnyteGov

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Cocoon Data

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Exostar

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: Cuick Trac

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: Ardalyst Tesseract

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

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Offering: Summit 7

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: CyberSheath

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: C3 Integrated Solutions

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: Sentinel Blue

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: NeoSystems

Answer: A hosted desktop may be part of this purchase. The reviewed material does not establish a complete CPU/RAM/GPU, concurrency, storage, application and usage schedule for the proposed configuration. Obtain it with a representative workload test; a seat price is not a capacity specification.

Offering: Totem HRDN-IT

Answer: HRDN-IT is a local-PC enclave, so hosted VDI resource allowances are not the correct comparison for this product. Compare the actual hardware, application workload and added-device/site requirements. Totem’s separate cloud offerings require a separate scope.

Offering: NeQter Labs

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

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Offering: Microsoft GCC High and Azure Government

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: AWS GovCloud

Answer: AWS compute, storage and desktop resources are selected services, not a single CMMC desktop seat. Model instance specifications, concurrency, storage, transfer, backup and any desktop/application licensing against the workload.

Offering: Google Workspace and Assured Workloads

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: CyberArk

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Delinea

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: BeyondTrust

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: KeeperPAM

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

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Offering: One Identity Safeguard

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Offering: Kieri Solutions

Answer: A hosted VDI capacity allowance is not established as part of the offering reviewed. If VDI is added through another product or provider, its compute, storage, concurrency and usage terms belong in a separate line of the comparison.

Can it work with our existing environment, or must we start over?

AIC: Both. AIC discovers and remediates issues in existing brownfield environments and generates greenfield enclaves. Initial deployment produces a blast-radius report so the administrator can fix one finding or all findings at their own pace. Existing business applications do not all have to move into a new hosted desktop.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

Offering: Vanta

Answer: Export control mappings, evidence history and owner assignments; prove that the replacement preserves required audit workflows. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Drata

Answer: Map shared controls and evidence retention first, then pilot one scope before changing the compliance system of record. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Secureframe

Answer: Preserve the cloud boundary and SSP, then test supported operating systems, administrative paths and evidence exports before changing platforms. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Thoropass

Answer: Separate the software subscription, evidence archive and audit-service agreement; move only the functions the new operating model replaces. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

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Offering: Sprinto

Answer: Inventory integrations and obligation mappings before consolidating; keep the original evidence lineage available. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Scrut

Answer: Map asset identifiers and evidence ownership, then validate that findings remain traceable after a staged transition. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Hyperproof

Answer: Preserve control crosswalks, request history and evidence retention before changing the system of record. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Mycroft

Answer: Identify which monitoring, response and device-management responsibilities will move to internal staff or the chosen MSP. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: FutureFeed

Answer: Map SSP sections, objectives and evidence identifiers before replacing documentation workflows. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Paramify

Answer: Export the documented boundary and implementation statements, then reconcile them with the actual deployed controls. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: RegScale

Answer: Test an evidence handoff with identifiers, dates and control mappings before consolidating any workflow. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

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Offering: CyberSaint CyberStrong

Answer: Preserve risk models and reporting obligations while introducing the security controls that produce current evidence. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Apptega

Answer: Separate portfolio reporting from each customer's security boundary and retention requirements. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: ControlMap

Answer: Preserve objective-level evidence and responsibility mappings; check framework requirements before moving a program. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: ComplyUp by Exostar

Answer: Preserve policy versions, POA&Ms and assessment history before consolidating documentation. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Cyturus

Answer: Map control identities and risk decisions before changing collection or reporting workflows. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Ignyte

Answer: Preserve documentation and service responsibilities; agree which security functions internal IT or the MSP will operate. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Axio360

Answer: Maintain historical assessments and risk assumptions while validating the new evidence sources. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

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Offering: PreVeil

Answer: Inventory mail, files, external sharing, application licensing and endpoint boundaries; have the customer or MSP plan the transition. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: NtelSec CUI Vault

Answer: Plan data export, user identities, application compatibility and the customer/MSP operating responsibilities before leaving a managed service. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Kiteworks

Answer: Inventory automated transfers, external recipients, retention and integrations before changing collaboration tools. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Virtru

Answer: Map recipients, encryption dependencies and data handling before moving collaboration or adding the security layer. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Aeroplicity

Answer: Inventory application data, workflows, VM utilization and integration dependencies before a staged transition. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: RegDOX

Answer: Map application access, data export and endpoint restrictions before moving away from the hosted workspace. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: EgnyteGov

Answer: Preserve labels, sharing permissions, file history and retention when evaluating a content migration. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

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Offering: Cocoon Data

Answer: Map sharing permissions, external identities and retention before changing the repository. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Exostar

Answer: Plan responsibility transfer, data exports, identities and application licensing before moving the enclave. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Cuick Trac

Answer: Identify monitoring, incident-response and documentation duties that must be reassigned during a move. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Ardalyst Tesseract

Answer: Assign ownership for monitoring, recovery, documentation and migration before replacing a managed program. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Summit 7

Answer: Transfer responsibilities explicitly, including support, SOC coverage and policy ownership, before changing providers. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: CyberSheath

Answer: Document the handover of monitoring, incident response, backups and access administration before transition. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: C3 Integrated Solutions

Answer: Preserve the reference architecture and responsibility map while selecting which functions to operate with AIC. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

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Offering: Sentinel Blue

Answer: Scope the transfer of SOC, IT support and governance responsibilities before replacing services. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: NeoSystems

Answer: Inventory service dependencies and assign named owners before changing the security platform or provider. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Totem HRDN-IT

Answer: Preserve the existing narrow CUI boundary while testing additional systems and administrative paths. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: NeQter Labs

Answer: Map existing findings, log sources and compliance records before changing tools. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Microsoft GCC High and Azure Government

Answer: Map identities, applications, cloud responsibilities and operational controls before changing any tenant or workload. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: AWS GovCloud

Answer: Treat a cloud move as an infrastructure project; preserve security logs, identity controls and evidence continuity. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Google Workspace and Assured Workloads

Answer: Inventory data flows, eligible services and external-system controls before moving workloads. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

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Offering: CyberArk

Answer: Pilot account discovery, rotation dependencies, emergency access and session retention before moving vault workloads. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Delinea

Answer: Test password-change dependencies, service accounts and recovery paths before moving managed credentials. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: BeyondTrust

Answer: Preserve recordings, approval history, account dependencies and emergency access during a staged change. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: KeeperPAM

Answer: Validate secret migration, rotations, gateway dependencies and session retention before transition. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: One Identity Safeguard

Answer: Map passwords, protocols, recordings and reviewer access before moving any production administration. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

Offering: Kieri Solutions

Answer: When changing tooling, preserve the architecture, evidence and engagement requirements agreed with the advisor or assessor. Distinguish integrating existing systems from moving the workload into a new boundary; they involve different change and migration effort.

How quickly can we deploy a new enclave?

AIC: AIC can generate greenfield enclaves in minutes. That describes enclave generation, not the time to migrate data, integrate every application, train staff or complete an organizational assessment. Scope those subsequent tasks explicitly.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

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Offering: Vanta

Answer: The published material reviewed for Vanta does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Drata

Answer: The published material reviewed for Drata does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Secureframe

Answer: Secureframe documents connecting an Azure Government environment and provisioning virtual desktops through Defense Navigator. The reviewed instructions do not establish a universal customer deployment duration; measure prerequisites, sizing and provisioning separately from onboarding.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

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Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

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Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

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Offering: ComplyUp by Exostar

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Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Axio360

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Offering: PreVeil

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Offering: NtelSec CUI Vault

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Offering: RegDOX

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Offering: EgnyteGov

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Offering: Summit 7

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Offering: CyberSheath

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Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

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Answer: The published material reviewed for Sentinel Blue does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: NeoSystems

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Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

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Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

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Offering: Delinea

Answer: The published material reviewed for Delinea does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify a reproducible end-to-end enclave deployment time for your architecture. Ask for measured provisioning prerequisites and distinguish instance creation from configuration, data transfer, training and operational handover. For a GRC or assessment-only purchase, enclave provisioning is a separate project.

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Offering: KeeperPAM

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Offering: One Identity Safeguard

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Offering: Kieri Solutions

Answer: The engagement can supply architecture or assessment work; enclave provisioning time belongs to the selected infrastructure and implementation plan. Agree the deliverables and schedule separately from software installation.

How long does it take to discover and secure existing assets?

AIC: No universal time is established for an entire environment. Discovery reachability, account access, dependencies, change windows and the number of exceptions affect the work. Run a measured sample and scale the plan from its findings.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

Offering: Vanta

Answer: No validated deployment-wide discovery/remediation duration for Vanta is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: Drata

Answer: No validated deployment-wide discovery/remediation duration for Drata is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: Secureframe

Answer: No validated deployment-wide discovery/remediation duration for Secureframe is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

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Offering: Thoropass

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Offering: Sprinto

Answer: No validated deployment-wide discovery/remediation duration for Sprinto is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: Scrut

Answer: No validated deployment-wide discovery/remediation duration for Scrut is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: Hyperproof

Answer: No validated deployment-wide discovery/remediation duration for Hyperproof is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: Mycroft

Answer: No validated deployment-wide discovery/remediation duration for Mycroft is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: FutureFeed

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Offering: Paramify

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Offering: RegScale

Answer: No validated deployment-wide discovery/remediation duration for RegScale is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: CyberSaint CyberStrong

Answer: No validated deployment-wide discovery/remediation duration for CyberSaint CyberStrong is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: Apptega

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Offering: ComplyUp by Exostar

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Offering: Ignyte

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Offering: Axio360

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Offering: NtelSec CUI Vault

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Offering: Aeroplicity

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Offering: RegDOX

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Offering: EgnyteGov

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Offering: Cocoon Data

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Offering: Exostar

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Offering: Cuick Trac

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Offering: Ardalyst Tesseract

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Offering: Summit 7

Answer: No validated deployment-wide discovery/remediation duration for Summit 7 is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: CyberSheath

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Offering: C3 Integrated Solutions

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Offering: Microsoft GCC High and Azure Government

Answer: No validated deployment-wide discovery/remediation duration for Microsoft GCC High and Azure Government is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

Offering: AWS GovCloud

Answer: No validated deployment-wide discovery/remediation duration for AWS GovCloud is available here. Reachability, privileges, integrations and change approval determine elapsed time. Require a representative discovery sample and a plan for exceptions rather than adopt a marketing launch-time claim.

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Offering: Google Workspace and Assured Workloads

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Offering: One Identity Safeguard

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Offering: Kieri Solutions

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Can we introduce it gradually without interrupting operations?

AIC: Begin with the initial blast-radius report and choose which findings to address first. Administrators can remediate one finding or all findings at their own pace, using automatic mitigation or manual action. Use change windows, dependency checks and recovery plans to bring an existing environment under control in stages.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

Offering: Vanta

Answer: Export control mappings, evidence history and owner assignments; prove that the replacement preserves required audit workflows. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Drata

Answer: Map shared controls and evidence retention first, then pilot one scope before changing the compliance system of record. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Secureframe

Answer: Preserve the cloud boundary and SSP, then test supported operating systems, administrative paths and evidence exports before changing platforms. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Thoropass

Answer: Separate the software subscription, evidence archive and audit-service agreement; move only the functions the new operating model replaces. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Sprinto

Answer: Inventory integrations and obligation mappings before consolidating; keep the original evidence lineage available. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Scrut

Answer: Map asset identifiers and evidence ownership, then validate that findings remain traceable after a staged transition. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

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Offering: Hyperproof

Answer: Preserve control crosswalks, request history and evidence retention before changing the system of record. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Mycroft

Answer: Identify which monitoring, response and device-management responsibilities will move to internal staff or the chosen MSP. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: FutureFeed

Answer: Map SSP sections, objectives and evidence identifiers before replacing documentation workflows. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Paramify

Answer: Export the documented boundary and implementation statements, then reconcile them with the actual deployed controls. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: RegScale

Answer: Test an evidence handoff with identifiers, dates and control mappings before consolidating any workflow. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: CyberSaint CyberStrong

Answer: Preserve risk models and reporting obligations while introducing the security controls that produce current evidence. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Apptega

Answer: Separate portfolio reporting from each customer's security boundary and retention requirements. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

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Offering: ControlMap

Answer: Preserve objective-level evidence and responsibility mappings; check framework requirements before moving a program. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: ComplyUp by Exostar

Answer: Preserve policy versions, POA&Ms and assessment history before consolidating documentation. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Cyturus

Answer: Map control identities and risk decisions before changing collection or reporting workflows. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Ignyte

Answer: Preserve documentation and service responsibilities; agree which security functions internal IT or the MSP will operate. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Axio360

Answer: Maintain historical assessments and risk assumptions while validating the new evidence sources. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: PreVeil

Answer: Inventory mail, files, external sharing, application licensing and endpoint boundaries; have the customer or MSP plan the transition. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: NtelSec CUI Vault

Answer: Plan data export, user identities, application compatibility and the customer/MSP operating responsibilities before leaving a managed service. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

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Offering: Kiteworks

Answer: Inventory automated transfers, external recipients, retention and integrations before changing collaboration tools. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Virtru

Answer: Map recipients, encryption dependencies and data handling before moving collaboration or adding the security layer. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Aeroplicity

Answer: Inventory application data, workflows, VM utilization and integration dependencies before a staged transition. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: RegDOX

Answer: Map application access, data export and endpoint restrictions before moving away from the hosted workspace. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: EgnyteGov

Answer: Preserve labels, sharing permissions, file history and retention when evaluating a content migration. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Cocoon Data

Answer: Map sharing permissions, external identities and retention before changing the repository. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Exostar

Answer: Plan responsibility transfer, data exports, identities and application licensing before moving the enclave. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

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Offering: Cuick Trac

Answer: Identify monitoring, incident-response and documentation duties that must be reassigned during a move. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Ardalyst Tesseract

Answer: Assign ownership for monitoring, recovery, documentation and migration before replacing a managed program. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Summit 7

Answer: Transfer responsibilities explicitly, including support, SOC coverage and policy ownership, before changing providers. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: CyberSheath

Answer: Document the handover of monitoring, incident response, backups and access administration before transition. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: C3 Integrated Solutions

Answer: Preserve the reference architecture and responsibility map while selecting which functions to operate with AIC. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Sentinel Blue

Answer: Scope the transfer of SOC, IT support and governance responsibilities before replacing services. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: NeoSystems

Answer: Inventory service dependencies and assign named owners before changing the security platform or provider. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

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Offering: Totem HRDN-IT

Answer: Preserve the existing narrow CUI boundary while testing additional systems and administrative paths. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: NeQter Labs

Answer: Map existing findings, log sources and compliance records before changing tools. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Microsoft GCC High and Azure Government

Answer: Map identities, applications, cloud responsibilities and operational controls before changing any tenant or workload. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: AWS GovCloud

Answer: Treat a cloud move as an infrastructure project; preserve security logs, identity controls and evidence continuity. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Google Workspace and Assured Workloads

Answer: Inventory data flows, eligible services and external-system controls before moving workloads. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: CyberArk

Answer: Pilot account discovery, rotation dependencies, emergency access and session retention before moving vault workloads. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Delinea

Answer: Test password-change dependencies, service accounts and recovery paths before moving managed credentials. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

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Offering: BeyondTrust

Answer: Preserve recordings, approval history, account dependencies and emergency access during a staged change. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: KeeperPAM

Answer: Validate secret migration, rotations, gateway dependencies and session retention before transition. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: One Identity Safeguard

Answer: Map passwords, protocols, recordings and reviewer access before moving any production administration. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

Offering: Kieri Solutions

Answer: When changing tooling, preserve the architecture, evidence and engagement requirements agreed with the advisor or assessor. Stage the change with acceptance tests, retained records and rollback. If the offering requires a new service boundary, include the interim data path and access dependencies in the pilot.

How do we migrate credentials, policies, and evidence?

AIC: Inventory credentials and dependencies; map policies; export and preserve historical evidence; pilot import/rotation and reviewer access; then retire old access in stages. Verify export formats and recovery before the change. CMMC data migration belongs to the customer or chosen provider.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

Offering: Vanta

Answer: Export control mappings, evidence history and owner assignments; prove that the replacement preserves required audit workflows. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Drata

Answer: Map shared controls and evidence retention first, then pilot one scope before changing the compliance system of record. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

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Offering: Secureframe

Answer: Preserve the cloud boundary and SSP, then test supported operating systems, administrative paths and evidence exports before changing platforms. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Thoropass

Answer: Separate the software subscription, evidence archive and audit-service agreement; move only the functions the new operating model replaces. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Sprinto

Answer: Inventory integrations and obligation mappings before consolidating; keep the original evidence lineage available. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Scrut

Answer: Map asset identifiers and evidence ownership, then validate that findings remain traceable after a staged transition. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Hyperproof

Answer: Preserve control crosswalks, request history and evidence retention before changing the system of record. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Mycroft

Answer: Identify which monitoring, response and device-management responsibilities will move to internal staff or the chosen MSP. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: FutureFeed

Answer: Map SSP sections, objectives and evidence identifiers before replacing documentation workflows. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

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Offering: Paramify

Answer: Export the documented boundary and implementation statements, then reconcile them with the actual deployed controls. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: RegScale

Answer: Test an evidence handoff with identifiers, dates and control mappings before consolidating any workflow. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: CyberSaint CyberStrong

Answer: Preserve risk models and reporting obligations while introducing the security controls that produce current evidence. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Apptega

Answer: Separate portfolio reporting from each customer's security boundary and retention requirements. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: ControlMap

Answer: Preserve objective-level evidence and responsibility mappings; check framework requirements before moving a program. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: ComplyUp by Exostar

Answer: Preserve policy versions, POA&Ms and assessment history before consolidating documentation. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Cyturus

Answer: Map control identities and risk decisions before changing collection or reporting workflows. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

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Offering: Ignyte

Answer: Preserve documentation and service responsibilities; agree which security functions internal IT or the MSP will operate. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Axio360

Answer: Maintain historical assessments and risk assumptions while validating the new evidence sources. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: PreVeil

Answer: Inventory mail, files, external sharing, application licensing and endpoint boundaries; have the customer or MSP plan the transition. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: NtelSec CUI Vault

Answer: Plan data export, user identities, application compatibility and the customer/MSP operating responsibilities before leaving a managed service. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Kiteworks

Answer: Inventory automated transfers, external recipients, retention and integrations before changing collaboration tools. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Virtru

Answer: Map recipients, encryption dependencies and data handling before moving collaboration or adding the security layer. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Aeroplicity

Answer: Inventory application data, workflows, VM utilization and integration dependencies before a staged transition. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

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Offering: RegDOX

Answer: Map application access, data export and endpoint restrictions before moving away from the hosted workspace. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: EgnyteGov

Answer: Preserve labels, sharing permissions, file history and retention when evaluating a content migration. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Cocoon Data

Answer: Map sharing permissions, external identities and retention before changing the repository. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Exostar

Answer: Plan responsibility transfer, data exports, identities and application licensing before moving the enclave. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Cuick Trac

Answer: Identify monitoring, incident-response and documentation duties that must be reassigned during a move. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Ardalyst Tesseract

Answer: Assign ownership for monitoring, recovery, documentation and migration before replacing a managed program. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Summit 7

Answer: Transfer responsibilities explicitly, including support, SOC coverage and policy ownership, before changing providers. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

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Offering: CyberSheath

Answer: Document the handover of monitoring, incident response, backups and access administration before transition. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: C3 Integrated Solutions

Answer: Preserve the reference architecture and responsibility map while selecting which functions to operate with AIC. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Sentinel Blue

Answer: Scope the transfer of SOC, IT support and governance responsibilities before replacing services. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: NeoSystems

Answer: Inventory service dependencies and assign named owners before changing the security platform or provider. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Totem HRDN-IT

Answer: Preserve the existing narrow CUI boundary while testing additional systems and administrative paths. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: NeQter Labs

Answer: Map existing findings, log sources and compliance records before changing tools. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Microsoft GCC High and Azure Government

Answer: Map identities, applications, cloud responsibilities and operational controls before changing any tenant or workload. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

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Offering: AWS GovCloud

Answer: Treat a cloud move as an infrastructure project; preserve security logs, identity controls and evidence continuity. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Google Workspace and Assured Workloads

Answer: Inventory data flows, eligible services and external-system controls before moving workloads. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: CyberArk

Answer: Pilot account discovery, rotation dependencies, emergency access and session retention before moving vault workloads. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: Delinea

Answer: Test password-change dependencies, service accounts and recovery paths before moving managed credentials. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: BeyondTrust

Answer: Preserve recordings, approval history, account dependencies and emergency access during a staged change. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: KeeperPAM

Answer: Validate secret migration, rotations, gateway dependencies and session retention before transition. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Offering: One Identity Safeguard

Answer: Map passwords, protocols, recordings and reviewer access before moving any production administration. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

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Offering: Kieri Solutions

Answer: When changing tooling, preserve the architecture, evidence and engagement requirements agreed with the advisor or assessor. Preserve source evidence and timestamp/owner relationships. Validate the import and credential-change behavior before deleting or terminating any original service.

Who handles configuration, migration, and ongoing operations?

AIC: The customer or its MSP/qualified provider configures, migrates and operates the environment. AIC supplies commercial software and product guidance. Allocate monitoring, backup, update and exception duties to named owners.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

Offering: Vanta

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Drata

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Secureframe

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Thoropass

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

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Offering: Sprinto

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Scrut

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Hyperproof

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Mycroft

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: FutureFeed

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Paramify

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

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Offering: RegScale

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: CyberSaint CyberStrong

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Apptega

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: ControlMap

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: ComplyUp by Exostar

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Cyturus

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

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Offering: Ignyte

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Axio360

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: PreVeil

Answer: The VDI addendum divides responsibility. PreVeil provisions the baseline and retains specified baseline patching duties; customers own substantial subsequent operation, customer changes and applications, and incident response. Use the actual responsibility matrix and order for the handover.

Offering: NtelSec CUI Vault

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Kiteworks

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Virtru

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Aeroplicity

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

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Offering: RegDOX

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: EgnyteGov

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Cocoon Data

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Exostar

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Cuick Trac

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Ardalyst Tesseract

Answer: Tesseract’s partner material separates Ardalyst-issued terms from additional MSP services. Record which party operates compliance services and which retains general IT support. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Summit 7

Answer: The service agreement must allocate monitoring, patching, incident response, backup, customer applications and evidence retention. A managed-service label alone does not assign every duty to the provider. The purchase must identify who executes the migration and who accepts the resulting environment.

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Offering: CyberSheath

Answer: Federal Enclave is sold with managed security services. Replacing its software environment requires a separate plan for the people, monitoring and response duties included in the contract. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: C3 Integrated Solutions

Answer: C3 Catalyst can retain the customer’s compliance partner while C3 manages technology; Command includes broader compliance advisory. Compare the selected arrangement, not one generic service label. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Sentinel Blue

Answer: Shield combines managed IT/security and compliance services. A software-only alternative requires named owners for duties previously provided by the service team. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: NeoSystems

Answer: NeoSecure combines NeoSec, NeoTech and NeoEnclave components. Establish the contracted responsibility for each component before deciding which AIC functions overlap. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Totem HRDN-IT

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: NeQter Labs

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Microsoft GCC High and Azure Government

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

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Offering: AWS GovCloud

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Google Workspace and Assured Workloads

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: CyberArk

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Delinea

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: BeyondTrust

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: KeeperPAM

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

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Offering: One Identity Safeguard

Answer: The customer retains responsibility for scope, authorized users, organizational procedures and the systems outside the purchased service. Assign integration, remediation and evidence-review duties explicitly to the customer, MSP and supplier. The purchase must identify who executes the migration and who accepts the resulting environment.

Offering: Kieri Solutions

Answer: Kieri supplies reference architecture and professional services. These are different from an operating security product; identify implementation and assessment engagement boundaries separately. The purchase must identify who executes the migration and who accepts the resulting environment.

What training, deployment guides, and support are included?

AIC: All customers receive free best-effort support without a guaranteed SLA. Non-enterprise email support typically responds within 24-72 hours. Purchased enterprise support agreements provide a four-hour response commitment, 24 hours a day, seven days a week; this is a response commitment, not a resolution deadline. Guides, cookbooks, recipes and training materials are included with the products. AIC recommends the customer's existing MSP or service provider for direct operational support.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Drata

Answer: The published material reviewed for Drata does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Mycroft

Answer: Mycroft markets around-the-clock monitoring and expert support, with different service depth by package. Obtain the contracted response commitments, training scope and division between advice and operating work; marketing availability is not a response-time SLA.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Offering: Paramify

Answer: The published material reviewed for Paramify does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Offering: Virtru

Answer: The published material reviewed for Virtru does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify the complete included training, deployment assistance, support hours and response commitments for this package. Obtain the named support schedule and training deliverables. Distinguish a response target from a resolution commitment and product support from managed operations.

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Can we test it on our own systems before committing?

AIC: AIC offers a free 30-day trial of every product. Use the trial to test discovery, controlled access, remediation, evidence exports and exception handling on representative systems. Agree authorized targets and success criteria before connecting production assets.

Partner action: Use an agreed pilot, change window, backup, rollback and acceptance plan. The customer or selected provider owns CMMC configuration and data migration. Do not offer unlimited free migration.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Drata

Answer: The published material reviewed for Drata does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

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Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: RegScale

Answer: RegScale documents a local Docker Compose evaluation path. Confirm its evaluation license, limitations and suitability for the proposed test; a local evaluation is not automatically a production entitlement.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: ControlMap

Answer: ControlMap offers a Free tier for assessments with documented limits. That can support a restricted evaluation; it is not the full paid audit/evidence workflow.

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Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

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Offering: Virtru

Answer: The published material reviewed for Virtru does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

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Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

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Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

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Offering: KeeperPAM

Answer: Keeper's documentation directs buyers to a KeeperPAM trial. Confirm its modules, time period and permitted production testing in the trial terms before running the customer pilot.

Offering: One Identity Safeguard

Answer: One Identity publishes a free-trial registration for Safeguard for Privileged Passwords. Confirm the required session/other modules and evaluation terms rather than assume the entire portfolio is included.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify a trial entitlement on your own systems with the required modules and duration. Request a scoped evaluation with agreed targets, license terms, success criteria and cleanup. A sales demo is not automatically permission to run a production pilot.

Who is this company, and how long has it supported this kind of environment?

AIC: Analog Informatics Corporation develops AIC Enterprise Privilege Suite and AIC CMMC Complete. Our cybersecurity experience spans decades. A company founding date is not established in these source materials; discuss the team's relevant deployment experience and request references for your environment.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

Offering: Vanta

Answer: Vanta is represented here by its published Cloud compliance platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Drata

Answer: Drata is represented here by its published Cloud compliance platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Secureframe

Answer: Secureframe is represented here by its published Compliance platform with customer-cloud enclave provisioning offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Thoropass

Answer: Thoropass is represented here by its published Compliance software and audit services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

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Offering: Sprinto

Answer: Sprinto is represented here by its published Cloud trust and compliance platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Scrut

Answer: Scrut is represented here by its published Cloud security and compliance platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Hyperproof

Answer: Hyperproof is represented here by its published Enterprise compliance operations platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Mycroft

Answer: Mycroft is represented here by its published Integrated security and compliance service/platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: FutureFeed

Answer: FutureFeed is represented here by its published CMMC program-management platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Paramify

Answer: Paramify is represented here by its published GRC/compliance software with SaaS and self-hosted deployment options offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: RegScale

Answer: RegScale is represented here by its published GRC/compliance software with SaaS and self-hosted deployment options offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

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Offering: CyberSaint CyberStrong

Answer: CyberSaint CyberStrong is represented here by its published Cyber risk and compliance platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Apptega

Answer: Apptega is represented here by its published Compliance platform for organizations and providers offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: ControlMap

Answer: ControlMap is represented here by its published Compliance workflow platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: ComplyUp by Exostar

Answer: ComplyUp by Exostar is represented here by its published Assessment and documentation platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Cyturus

Answer: Cyturus is represented here by its published Control-based GRC platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Ignyte

Answer: Ignyte is represented here by its published Compliance platform and professional services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Axio360

Answer: Axio360 is represented here by its published Cyber risk assessment platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

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Offering: PreVeil

Answer: PreVeil is represented here by its published Encrypted collaboration plus VDI with divided operating responsibilities offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: NtelSec CUI Vault

Answer: NtelSec CUI Vault is represented here by its published Provider-managed Azure Government/GCC High VDI offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Kiteworks

Answer: Kiteworks is represented here by its published Secure content platform with on-premises, cloud and hybrid options offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Virtru

Answer: Virtru is represented here by its published Data-centric email and file protection offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Aeroplicity

Answer: Aeroplicity is represented here by its published Aerospace/defense applications and cloud desktops offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: RegDOX

Answer: RegDOX is represented here by its published Secure repository and browser-based computing enclave offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: EgnyteGov

Answer: EgnyteGov is represented here by its published Secure content enclave and compliance workflows offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

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Offering: Cocoon Data

Answer: Cocoon Data is represented here by its published Encrypted file-sharing service offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Exostar

Answer: Exostar is represented here by its published Managed GCC High enclave and secure desktop offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Cuick Trac

Answer: Cuick Trac is represented here by its published Beryllium InfoSec managed virtual enclave offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Ardalyst Tesseract

Answer: Ardalyst Tesseract is represented here by its published Cybersecurity program and managed services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Summit 7

Answer: Summit 7 is represented here by its published Microsoft-focused managed IT, security and GRC services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: CyberSheath

Answer: CyberSheath is represented here by its published Managed cloud enclave and security services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: C3 Integrated Solutions

Answer: C3 Integrated Solutions is represented here by its published Managed or guided CMMC implementation offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

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Offering: Sentinel Blue

Answer: Sentinel Blue is represented here by its published Integrated managed IT, security and compliance services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: NeoSystems

Answer: NeoSystems is represented here by its published Managed security, IT and enclave services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Totem HRDN-IT

Answer: Totem HRDN-IT is represented here by its published Hardened on-premises PC enclave and planning tool offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: NeQter Labs

Answer: NeQter Labs is represented here by its published Security and compliance tooling offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Microsoft GCC High and Azure Government

Answer: Microsoft GCC High and Azure Government is represented here by its published Government cloud productivity and infrastructure offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: AWS GovCloud

Answer: AWS GovCloud is represented here by its published Cloud infrastructure offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Google Workspace and Assured Workloads

Answer: Google Workspace and Assured Workloads is represented here by its published Collaboration and cloud infrastructure offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

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Offering: CyberArk

Answer: CyberArk is represented here by its published Privileged-access security platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Delinea

Answer: Delinea is represented here by its published Privileged credential and access platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: BeyondTrust

Answer: BeyondTrust is represented here by its published Privileged access and password security offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: KeeperPAM

Answer: KeeperPAM is represented here by its published Cloud-native privileged-access platform offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: One Identity Safeguard

Answer: One Identity Safeguard is represented here by its published Privileged password and session products offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Offering: Kieri Solutions

Answer: Kieri Solutions is represented here by its published Documentation, reference architecture and assessment services offering. The reviewed evidence does not establish an independently checked duration of support for your exact environment; ask for relevant delivery history rather than infer it from brand age.

Does it understand organizations like ours?

AIC: Evaluate AIC against your actual operating problem: shared administration, non-human credentials, brownfield remediation, enclave deployment or current audit evidence. Bring the relevant architecture and constraints to the demonstration; a sector label alone is not proof of fit.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

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Offering: Vanta

Answer: The relevant fit question is: Your evidence is collected, but privileged changes still happen outside the compliance workflow. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Drata

Answer: The relevant fit question is: Teams answer the same control question in several systems while administrators work in another. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Secureframe

Answer: The relevant fit question is: A cloud enclave may cover the office workflow while factory systems and privileged accounts still need controls. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Thoropass

Answer: The relevant fit question is: The evidence request is clear; IT still has to fix the underlying access or configuration problem. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Sprinto

Answer: The relevant fit question is: Compliance automation is useful, but the team's most sensitive administration may sit outside its connected SaaS environment. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Scrut

Answer: The relevant fit question is: An asset inventory and an open finding do not finish the corrective work. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Hyperproof

Answer: The relevant fit question is: The compliance team can see a task; the security team still needs a controlled way to perform it. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

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Offering: Mycroft

Answer: The relevant fit question is: The decision is who operates the security stack and how much control stays with the customer. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: FutureFeed

Answer: The relevant fit question is: A well-maintained SSP still needs current proof from the systems it describes. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Paramify

Answer: The relevant fit question is: Documentation can describe a secure process even while shared administrative access remains in use. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: RegScale

Answer: The relevant fit question is: Compliance automation still needs reliable evidence from the systems where privileged work happens. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: CyberSaint CyberStrong

Answer: The relevant fit question is: Leadership sees exposure, but the underlying administrative path still needs to change. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Apptega

Answer: The relevant fit question is: An MSP can track every customer's gaps but still repeat the same manual evidence collection. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: ControlMap

Answer: The relevant fit question is: Assessment tracking does not remove the work of controlling administrators and repairing configurations. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

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Offering: ComplyUp by Exostar

Answer: The relevant fit question is: A completed assessment worksheet does not continuously rotate credentials or control a repair session. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Cyturus

Answer: The relevant fit question is: One control record is useful; teams also need an accountable way to carry out the repair. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Ignyte

Answer: The relevant fit question is: An implementation plan needs a security platform that keeps producing evidence after the project ends. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Axio360

Answer: The relevant fit question is: Assessment results need current technical evidence when access and configurations change. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: PreVeil

Answer: The relevant fit question is: The enclave must support the work people actually do, including applications beyond email and files. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: NtelSec CUI Vault

Answer: The relevant fit question is: A managed desktop may fit office work; customers must also evaluate device access and application constraints. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Kiteworks

Answer: The relevant fit question is: Secure document exchange does not by itself define how administrators access the systems behind it. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

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Offering: Virtru

Answer: The relevant fit question is: Protecting a file does not settle who can administer the machine processing it. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Aeroplicity

Answer: The relevant fit question is: CAD, engineering and production workflows need more than a generic desktop specification. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: RegDOX

Answer: The relevant fit question is: A browser workspace and a document repository solve different parts of the customer's workflow. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: EgnyteGov

Answer: The relevant fit question is: Content governance can be strong while system administration remains a separate risk. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Cocoon Data

Answer: The relevant fit question is: A secure file service still leaves decisions about privileged accounts and system configuration. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Exostar

Answer: The relevant fit question is: Outsourcing enclave operation changes cost, control and responsibility; those choices must match the business. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Cuick Trac

Answer: The relevant fit question is: A managed package reduces operating work, but some customers need to choose their own infrastructure and operator. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

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Offering: Ardalyst Tesseract

Answer: The relevant fit question is: Buying software and buying an operated security program require different staffing plans. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Summit 7

Answer: The relevant fit question is: Customers need to know which operating responsibilities are bundled and which remain with them. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: CyberSheath

Answer: The relevant fit question is: A staffed security service and a software kit have different operating costs and obligations. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: C3 Integrated Solutions

Answer: The relevant fit question is: Some customers need a fully operated environment; others need a blueprint and tools their own team can run. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Sentinel Blue

Answer: The relevant fit question is: Integrated services can remove handoffs, while some customers prefer to keep operating authority with their own team. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: NeoSystems

Answer: The relevant fit question is: A service bundle can conceal where one team's responsibility stops and another begins. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Totem HRDN-IT

Answer: The relevant fit question is: A small isolated workstation may fit today; growth introduces more privileged users, systems and evidence. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

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Offering: NeQter Labs

Answer: The relevant fit question is: Technical findings and compliance reports still need an accountable remediation path. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Microsoft GCC High and Azure Government

Answer: The relevant fit question is: Role governance, VM credentials, privileged sessions and control evidence must work across the entire environment. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: AWS GovCloud

Answer: The relevant fit question is: An infrastructure boundary still needs operating-system, credential and administrative controls. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Google Workspace and Assured Workloads

Answer: The relevant fit question is: The collaboration service does not define every administrative control on external or on-premises systems. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: CyberArk

Answer: The relevant fit question is: A strong PAM deployment can still leave compliance evidence fragmented across separate tools. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Delinea

Answer: The relevant fit question is: Credential rotation can work well while the compliance record still needs manual assembly. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: BeyondTrust

Answer: The relevant fit question is: Remote-access records must connect to the purpose, approval and outcome of the work. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

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Offering: KeeperPAM

Answer: The relevant fit question is: A cloud-native access service may not match a disconnected or customer-controlled operating requirement. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: One Identity Safeguard

Answer: The relevant fit question is: Session evidence is valuable but can remain disconnected from the control and remediation record. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Offering: Kieri Solutions

Answer: The relevant fit question is: A reference architecture and an assessment need an operating security platform underneath them. Ask the supplier for a reference architecture and customer reference matching your system mix, operating team and regulatory scope.

Can it demonstrate our specific use case?

AIC: Use one real scenario: discover an identity, approve limited access, perform a correction, verify it, then inspect the resulting evidence and exception notification. Include one on-premises and one cloud target where both matter to the purchase.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

Offering: Vanta

Answer: Show a failed configuration check, its authorized repair and the evidence attached to the same control. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Drata

Answer: Trace an access approval through session activity, revocation and the resulting evidence. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Secureframe

Answer: Use an on-premises administrative session to show the difference between cloud provisioning and control of the customer's wider environment. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Thoropass

Answer: Demonstrate evidence disclosure to an assessor without giving the assessor operational administrator access. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

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Offering: Sprinto

Answer: Demonstrate a time-limited privileged grant and the record of its approval, use and expiry. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Scrut

Answer: Follow one configuration finding from detection to an authorized fix and verified result. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Hyperproof

Answer: Show how a recorded privileged session supports a specific remediation task and subsequent control review. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Mycroft

Answer: Show who approves a repair, who executes it and who owns the evidence in the customer-operated environment. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: FutureFeed

Answer: Demonstrate how a changed configuration updates the finding and its supporting evidence. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Paramify

Answer: Demonstrate a named user's approved session rather than relying on a narrative that says access is controlled. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: RegScale

Answer: Show the originating security action and the evidence package that can support a broader compliance program. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: CyberSaint CyberStrong

Answer: Trace one privileged-access risk to an approved change and its verification record. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

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Offering: Apptega

Answer: Demonstrate the finding, responsible operator and evidence inside one customer's environment. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: ControlMap

Answer: Show a privileged session and its related evidence mapped to the relevant control. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: ComplyUp by Exostar

Answer: Show a policy version and its related operational proof instead of an unconnected checklist. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Cyturus

Answer: Demonstrate the authorized action that closes a finding and the retest that verifies it. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Ignyte

Answer: Show an ongoing access-control workflow that continues after the readiness project. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Axio360

Answer: Show a current system finding beside its history rather than only the last assessment answer. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: PreVeil

Answer: Demonstrate controlled access to a customer-operated system and the resulting audit evidence. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: NtelSec CUI Vault

Answer: Test the actual remote-access path and administrative approval flow for a representative customer workload. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Kiteworks

Answer: Demonstrate both authorized document access and controlled privileged administration in the target architecture. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

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Offering: Virtru

Answer: Trace a permitted file workflow and a separately approved administrative session. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Aeroplicity

Answer: Test the workload's administrative access and evidence collection on the proposed customer-controlled infrastructure. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: RegDOX

Answer: Demonstrate how authorized access, operational changes and evidence remain linked in the proposed environment. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: EgnyteGov

Answer: Show how a privileged operator's actions are controlled alongside the file-sharing boundary. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Cocoon Data

Answer: Demonstrate the system-administration controls that sit outside a file-sharing transaction. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Exostar

Answer: Show who owns administrative approval and evidence when the environment is operated by the customer. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Cuick Trac

Answer: Demonstrate the customer's operating workflow and make the MSP's service responsibilities explicit. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Ardalyst Tesseract

Answer: Show the repeatable privileged-access and evidence workflow the selected operator will run. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

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Offering: Summit 7

Answer: Demonstrate a controlled privileged workflow alongside the customer's selected Microsoft services. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: CyberSheath

Answer: Show the operator's response to a finding and the evidence preserved after the corrective action. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: C3 Integrated Solutions

Answer: Demonstrate the controls an MSP will run day to day, not just the architecture diagram. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Sentinel Blue

Answer: Show the customer's approval and evidence trail across a privileged repair. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: NeoSystems

Answer: Walk through a configuration finding with the customer, MSP and reviewer roles separated. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Totem HRDN-IT

Answer: Show controlled access across representative systems and how their evidence is organized. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: NeQter Labs

Answer: Demonstrate a finding resolved through authorized access and a recorded retest. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Microsoft GCC High and Azure Government

Answer: Follow access beyond role activation into the actual privileged session and its evidence. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: AWS GovCloud

Answer: Demonstrate workload administration and evidence above the cloud-provider boundary. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

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Offering: Google Workspace and Assured Workloads

Answer: Show administrative control of a customer system that sits outside the collaboration application. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: CyberArk

Answer: Demonstrate the entire repair-to-evidence workflow, including privileged access and the control record. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Delinea

Answer: Show a supported rotation and the evidence connected to the affected control. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: BeyondTrust

Answer: Trace the authorized purpose of a session to its repair and verification evidence. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: KeeperPAM

Answer: Test the required administrative workflow under the customer's connectivity constraints. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: One Identity Safeguard

Answer: Demonstrate session evidence attached to a specific control review and verified change. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

Offering: Kieri Solutions

Answer: Demonstrate the records the assessor needs while keeping operational authority with the customer. Require the supplier to perform the comparable workflow on its proposed edition and retain the observed result.

What do customers say about reliability and support?

AIC: No independently verified customer reliability or support measurements are supplied here. Request a customer reference with comparable scale and deployment constraints, and evaluate it alongside the support agreement.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

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Offering: Vanta

Answer: This review does not contain independently verified Vanta customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Drata

Answer: This review does not contain independently verified Drata customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Secureframe

Answer: This review does not contain independently verified Secureframe customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Thoropass

Answer: This review does not contain independently verified Thoropass customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Sprinto

Answer: This review does not contain independently verified Sprinto customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Scrut

Answer: This review does not contain independently verified Scrut customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Hyperproof

Answer: This review does not contain independently verified Hyperproof customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

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Offering: Mycroft

Answer: This review does not contain independently verified Mycroft customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: FutureFeed

Answer: This review does not contain independently verified FutureFeed customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Paramify

Answer: This review does not contain independently verified Paramify customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: RegScale

Answer: This review does not contain independently verified RegScale customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: CyberSaint CyberStrong

Answer: This review does not contain independently verified CyberSaint CyberStrong customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Apptega

Answer: This review does not contain independently verified Apptega customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: ControlMap

Answer: This review does not contain independently verified ControlMap customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

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Offering: ComplyUp by Exostar

Answer: This review does not contain independently verified ComplyUp by Exostar customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Cyturus

Answer: This review does not contain independently verified Cyturus customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Ignyte

Answer: This review does not contain independently verified Ignyte customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Axio360

Answer: This review does not contain independently verified Axio360 customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: PreVeil

Answer: This review does not contain independently verified PreVeil customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: NtelSec CUI Vault

Answer: This review does not contain independently verified NtelSec CUI Vault customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Kiteworks

Answer: This review does not contain independently verified Kiteworks customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

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Offering: Virtru

Answer: This review does not contain independently verified Virtru customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Aeroplicity

Answer: This review does not contain independently verified Aeroplicity customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: RegDOX

Answer: This review does not contain independently verified RegDOX customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: EgnyteGov

Answer: This review does not contain independently verified EgnyteGov customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Cocoon Data

Answer: This review does not contain independently verified Cocoon Data customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Exostar

Answer: This review does not contain independently verified Exostar customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Cuick Trac

Answer: This review does not contain independently verified Cuick Trac customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

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Offering: Ardalyst Tesseract

Answer: This review does not contain independently verified Ardalyst Tesseract customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Summit 7

Answer: This review does not contain independently verified Summit 7 customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: CyberSheath

Answer: This review does not contain independently verified CyberSheath customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: C3 Integrated Solutions

Answer: This review does not contain independently verified C3 Integrated Solutions customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Sentinel Blue

Answer: This review does not contain independently verified Sentinel Blue customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: NeoSystems

Answer: This review does not contain independently verified NeoSystems customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Totem HRDN-IT

Answer: This review does not contain independently verified Totem HRDN-IT customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

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Offering: NeQter Labs

Answer: This review does not contain independently verified NeQter Labs customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Microsoft GCC High and Azure Government

Answer: This review does not contain independently verified Microsoft GCC High and Azure Government customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: AWS GovCloud

Answer: This review does not contain independently verified AWS GovCloud customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Google Workspace and Assured Workloads

Answer: This review does not contain independently verified Google Workspace and Assured Workloads customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: CyberArk

Answer: This review does not contain independently verified CyberArk customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Delinea

Answer: This review does not contain independently verified Delinea customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: BeyondTrust

Answer: This review does not contain independently verified BeyondTrust customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

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Offering: KeeperPAM

Answer: This review does not contain independently verified KeeperPAM customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: One Identity Safeguard

Answer: This review does not contain independently verified One Identity Safeguard customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

Offering: Kieri Solutions

Answer: This review does not contain independently verified Kieri Solutions customer interviews or support-performance measurements. Supplier case studies can identify references, but are not a substitute for speaking with a comparable customer and reviewing the contracted service terms.

What are its limitations?

AIC: Product/package coverage, supported targets and operational dependencies define the boundary. Broad SaaS connector parity, universal bidirectional GRC integration, a full LMS and every financial-risk function have not been established. Customer control does not eliminate licensing, backup or operating obligations.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

Offering: Vanta

Answer: The documented scope is Cloud compliance platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Drata

Answer: The documented scope is Cloud compliance platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Secureframe

Answer: The documented scope is Compliance platform with customer-cloud enclave provisioning, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

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Offering: Thoropass

Answer: The documented scope is Compliance software and audit services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Sprinto

Answer: The documented scope is Cloud trust and compliance platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Scrut

Answer: The documented scope is Cloud security and compliance platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Hyperproof

Answer: The documented scope is Enterprise compliance operations platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Mycroft

Answer: The documented scope is Integrated security and compliance service/platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: FutureFeed

Answer: The documented scope is CMMC program-management platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Paramify

Answer: The documented scope is GRC/compliance software with SaaS and self-hosted deployment options, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

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Offering: RegScale

Answer: The documented scope is GRC/compliance software with SaaS and self-hosted deployment options, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: CyberSaint CyberStrong

Answer: The documented scope is Cyber risk and compliance platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Apptega

Answer: The documented scope is Compliance platform for organizations and providers, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: ControlMap

Answer: The documented scope is Compliance workflow platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: ComplyUp by Exostar

Answer: The documented scope is Assessment and documentation platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Cyturus

Answer: The documented scope is Control-based GRC platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Ignyte

Answer: The documented scope is Compliance platform and professional services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

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Offering: Axio360

Answer: The documented scope is Cyber risk assessment platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: PreVeil

Answer: The documented scope is Encrypted collaboration plus VDI with divided operating responsibilities, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: NtelSec CUI Vault

Answer: The documented scope is Provider-managed Azure Government/GCC High VDI, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Kiteworks

Answer: The documented scope is Secure content platform with on-premises, cloud and hybrid options, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Virtru

Answer: The documented scope is Data-centric email and file protection, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Aeroplicity

Answer: The documented scope is Aerospace/defense applications and cloud desktops, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: RegDOX

Answer: The documented scope is Secure repository and browser-based computing enclave, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

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Offering: EgnyteGov

Answer: The documented scope is Secure content enclave and compliance workflows, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Cocoon Data

Answer: The documented scope is Encrypted file-sharing service, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Exostar

Answer: The documented scope is Managed GCC High enclave and secure desktop, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Cuick Trac

Answer: The documented scope is Beryllium InfoSec managed virtual enclave, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Ardalyst Tesseract

Answer: The documented scope is Cybersecurity program and managed services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Summit 7

Answer: The documented scope is Microsoft-focused managed IT, security and GRC services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: CyberSheath

Answer: The documented scope is Managed cloud enclave and security services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

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Offering: C3 Integrated Solutions

Answer: The documented scope is Managed or guided CMMC implementation, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Sentinel Blue

Answer: The documented scope is Integrated managed IT, security and compliance services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: NeoSystems

Answer: The documented scope is Managed security, IT and enclave services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Totem HRDN-IT

Answer: The documented scope is Hardened on-premises PC enclave and planning tool, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: NeQter Labs

Answer: The documented scope is Security and compliance tooling, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Microsoft GCC High and Azure Government

Answer: The documented scope is Government cloud productivity and infrastructure, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: AWS GovCloud

Answer: The documented scope is Cloud infrastructure, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

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Offering: Google Workspace and Assured Workloads

Answer: The documented scope is Collaboration and cloud infrastructure, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: CyberArk

Answer: The documented scope is Privileged-access security platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Delinea

Answer: The documented scope is Privileged credential and access platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: BeyondTrust

Answer: The documented scope is Privileged access and password security, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: KeeperPAM

Answer: The documented scope is Cloud-native privileged-access platform, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: One Identity Safeguard

Answer: The documented scope is Privileged password and session products, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

Offering: Kieri Solutions

Answer: The documented scope is Documentation, reference architecture and assessment services, with edition-specific limits. Unverified target support, export completeness, outage behavior and contractual entitlements remain explicit procurement checks; resolve them in the technical evaluation and contract.

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Which capabilities are available today, and which are roadmap items?

AIC: Automated discovery, remediation, reporting and human/non-human credential management are current capabilities. The platform record still marks certain pipeline/Kubernetes secret-delivery and RPA integrations as planned; their individual delivery status is not established by broader non-human identity support.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

Offering: Vanta

Answer: The published offering currently describes CMMC workflows, evidence automation, control monitoring and framework mapping. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Drata

Answer: The published offering currently describes CMMC controls, continuous evidence and defined ownership across compliance programs. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Secureframe

Answer: The published offering currently describes Defense Navigator, SSP workflows and automated CUI enclave configuration in customer-owned cloud environments. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Thoropass

Answer: The published offering currently describes Evidence automation, policy workflows, risk tracking and an integrated audit service. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Sprinto

Answer: The published offering currently describes Continuous compliance workflows, integrations, risk management and trust-center functions. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Scrut

Answer: The published offering currently describes Control monitoring, asset visibility, evidence workflows and CMMC-related automation. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

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Offering: Hyperproof

Answer: The published offering currently describes CMMC templates, evidence collection, recurring control tests, task assignment and SSP reports. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Mycroft

Answer: The published offering currently describes GRC, security operations and device-management positioning with AI agents and expert support. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: FutureFeed

Answer: The published offering currently describes Control and objective tracking, accountability, SSP documentation and evidence exports. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Paramify

Answer: The published offering currently describes Gap assessment, SPRS tracking, SSP and POA&M automation and partner-delivered implementation options. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: RegScale

Answer: The published offering currently describes Automated evidence, CMMC documentation, cross-framework mapping and OSCAL-oriented exports. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: CyberSaint CyberStrong

Answer: The published offering currently describes Continuous controls monitoring, cross-framework mapping and cyber risk analysis. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Apptega

Answer: The published offering currently describes CMMC assessments, evidence collection, task collaboration and reporting. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

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Offering: ControlMap

Answer: The published offering currently describes Level 1 and Level 2 workflows, SSP builder, POA&M, responsibility mapping and objective-grouped evidence exports. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: ComplyUp by Exostar

Answer: The published offering currently describes Assessment workflows, POA&Ms and policy generation; part of Exostar. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Cyturus

Answer: The published offering currently describes Shared control sets connecting risk, evidence, remediation workflows and framework reporting. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Ignyte

Answer: The published offering currently describes CMMC documentation automation, inventory-related workflows, consulting and assessment offerings. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Axio360

Answer: The published offering currently describes CMMC assessment reporting with SSP and POA&M exports. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: PreVeil

Answer: The published offering currently describes Encrypted collaboration and a managed Windows VDI offering using AWS GovCloud and bundled security tools. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: NtelSec CUI Vault

Answer: The published offering currently describes Managed Windows desktop enclave with identity controls, monitoring, scanning and compliance documentation; a documented Trout partnership connects authorized physical assets. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

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Offering: Kiteworks

Answer: The published offering currently describes Controlled content exchange with multiple deployment choices. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Virtru

Answer: The published offering currently describes Encryption, access controls and secure collaboration for CUI. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Aeroplicity

Answer: The published offering currently describes Collaboration and business applications, training features and published VM configurations. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: RegDOX

Answer: The published offering currently describes Secure Data Room and Compliant Computing Enclave options. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: EgnyteGov

Answer: The published offering currently describes CUI collaboration, content classification and Compliance Center evidence mapping. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Cocoon Data

Answer: The published offering currently describes Controlled file sharing, MFA and SaaS/custom-cloud options. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Exostar

Answer: The published offering currently describes Managed Microsoft 365 collaboration, identity controls and optional secure desktops. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

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Offering: Cuick Trac

Answer: The published offering currently describes VDI, SIEM, encrypted collaboration, MFA and compliance-support documentation. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Ardalyst Tesseract

Answer: The published offering currently describes Enclave setup, government-cloud licensing, documentation, detection and response services. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Summit 7

Answer: The published offering currently describes Guardian IT management, Vigilance security services and Commander GRC advisory. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: CyberSheath

Answer: The published offering currently describes Federal Enclave with managed security operations for CUI environments. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: C3 Integrated Solutions

Answer: The published offering currently describes Command and Catalyst services for enclave or enterprise environments. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Sentinel Blue

Answer: The published offering currently describes Shield combines infrastructure, governance, readiness advisory and SOC services. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: NeoSystems

Answer: The published offering currently describes NeoSecure combines NeoSec, NeoTech and NeoEnclave services. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

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Offering: Totem HRDN-IT

Answer: The published offering currently describes Small-business on-premises enclave with self-managed or provider-managed options. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: NeQter Labs

Answer: The published offering currently describes CMMC documentation, gap tracking, SSP, POA&M and compliance reporting. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Microsoft GCC High and Azure Government

Answer: The published offering currently describes Microsoft services supporting CMMC through configured services and shared responsibilities. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: AWS GovCloud

Answer: The published offering currently describes Government-region infrastructure with customer responsibility for workload security. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Google Workspace and Assured Workloads

Answer: The published offering currently describes CMMC guidance for eligible services, Assured Controls Plus and Assured Workloads boundaries. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: CyberArk

Answer: The published offering currently describes Privileged credentials, sessions and SaaS or self-hosted deployment. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Delinea

Answer: The published offering currently describes Secret Server on-premises/cloud options and remote password changing. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

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Offering: BeyondTrust

Answer: The published offering currently describes Privileged Remote Access and Password Safe for controlled sessions and credentials. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: KeeperPAM

Answer: The published offering currently describes Passwords, secrets, connection management, remote access and discovery. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: One Identity Safeguard

Answer: The published offering currently describes Controlled, monitored and recorded administrator sessions. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

Offering: Kieri Solutions

Answer: The published offering currently describes CMMC documentation, GCC High reference architecture, readiness and formal assessment offerings. Any feature discussed only as roadmap or without an orderable edition should stay outside the scored current comparison until release documentation and a demonstration establish delivery.

How does it handle vulnerabilities and security updates?

AIC: Vulnerability notification considers severity, likelihood, impact and which customers may be affected. AIC generally responds within 24 hours to a severe vulnerability report and typically has a mitigation within 24 hours of notice. These are typical best-effort practices, not guaranteed mitigation deadlines; the specific issue determines the work required. Customers and their providers incorporate mitigations and updates into their controlled operating process, including offline deployments.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

Offering: Vanta

Answer: The published material reviewed for Vanta does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: Drata

Answer: The published material reviewed for Drata does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Secureframe

Answer: The published material reviewed for Secureframe does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Thoropass

Answer: The published material reviewed for Thoropass does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Sprinto

Answer: The published material reviewed for Sprinto does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Scrut

Answer: The published material reviewed for Scrut does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Hyperproof

Answer: The published material reviewed for Hyperproof does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: Mycroft

Answer: The published material reviewed for Mycroft does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: FutureFeed

Answer: The published material reviewed for FutureFeed does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Paramify

Answer: The published material reviewed for Paramify does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: RegScale

Answer: The published material reviewed for RegScale does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: CyberSaint CyberStrong

Answer: The published material reviewed for CyberSaint CyberStrong does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Apptega

Answer: The published material reviewed for Apptega does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: ControlMap

Answer: The published material reviewed for ControlMap does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: ComplyUp by Exostar

Answer: The published material reviewed for ComplyUp by Exostar does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Cyturus

Answer: The published material reviewed for Cyturus does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Ignyte

Answer: The published material reviewed for Ignyte does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Axio360

Answer: The published material reviewed for Axio360 does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: PreVeil

Answer: The published material reviewed for PreVeil does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: NtelSec CUI Vault

Answer: The published material reviewed for NtelSec CUI Vault does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Kiteworks

Answer: The published material reviewed for Kiteworks does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Virtru

Answer: The published material reviewed for Virtru does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Aeroplicity

Answer: The published material reviewed for Aeroplicity does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: RegDOX

Answer: The published material reviewed for RegDOX does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: EgnyteGov

Answer: The published material reviewed for EgnyteGov does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: Cocoon Data

Answer: The published material reviewed for Cocoon Data does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Exostar

Answer: The published material reviewed for Exostar does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Cuick Trac

Answer: The published material reviewed for Cuick Trac does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Ardalyst Tesseract

Answer: The published material reviewed for Ardalyst Tesseract does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Summit 7

Answer: The published material reviewed for Summit 7 does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: CyberSheath

Answer: The published material reviewed for CyberSheath does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: C3 Integrated Solutions

Answer: The published material reviewed for C3 Integrated Solutions does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Sentinel Blue

Answer: The published material reviewed for Sentinel Blue does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: NeoSystems

Answer: The published material reviewed for NeoSystems does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Totem HRDN-IT

Answer: The published material reviewed for Totem HRDN-IT does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: NeQter Labs

Answer: The published material reviewed for NeQter Labs does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Microsoft GCC High and Azure Government

Answer: The published material reviewed for Microsoft GCC High and Azure Government does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: AWS GovCloud

Answer: The published material reviewed for AWS GovCloud does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Google Workspace and Assured Workloads

Answer: The published material reviewed for Google Workspace and Assured Workloads does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: CyberArk

Answer: The published material reviewed for CyberArk does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Delinea

Answer: The published material reviewed for Delinea does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: BeyondTrust

Answer: The published material reviewed for BeyondTrust does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: KeeperPAM

Answer: The published material reviewed for KeeperPAM does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

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Offering: One Identity Safeguard

Answer: The published material reviewed for One Identity Safeguard does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Offering: Kieri Solutions

Answer: The published material reviewed for Kieri Solutions does not specify the exact vulnerability notification, update timing and emergency patch process applicable to this deployment. Obtain the security advisory channel, support policy and maintenance responsibilities. For self-hosted components, test the customer update process; for managed services, specify supplier notification and evidence duties.

Will it work with our existing vendors and service providers?

AIC: AIC works alongside Microsoft, existing infrastructure, MSPs and external GRC using supported integrations and exports. Agree the version, fields, permissions and operating responsibilities for each connection.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

Offering: Vanta

Answer: Retain useful SaaS integrations and trust workflows; compare overlapping audit and evidence functions before retiring them. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Drata

Answer: Keep enterprise-wide compliance programs in Drata where they serve broader obligations; supply operational evidence through an agreed interface. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Secureframe

Answer: Evaluate Defense enclave provisioning separately from compliance workflows. Secureframe is not merely a document checklist. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Thoropass

Answer: Keep the audit service when it fits. Compare software overlap separately from the professional audit engagement. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

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Offering: Sprinto

Answer: Retain external trust-center or vendor-risk functions where needed; compare the exact CMMC framework and package offered. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Scrut

Answer: Keep broader governance or connected asset visibility where useful; assess AIC for the privileged control and evidence work underneath. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Hyperproof

Answer: Keep Hyperproof for enterprise governance when its scope extends beyond the security environment; feed relevant records into that program. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Mycroft

Answer: Compare actual security functions and service responsibilities. Mycroft also markets an integrated stack, not just audit paperwork. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: FutureFeed

Answer: Keep FutureFeed's program workflow if it is valuable; use AIC to supply the security operations beneath it. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Paramify

Answer: Keep documentation automation or selected partner services when useful; compare native security enforcement separately. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: RegScale

Answer: RegScale also targets continuous compliance. Compare deployment, control execution and required integration formats rather than claiming automation is unique to AIC. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

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Offering: CyberSaint CyberStrong

Answer: Keep financial cyber-risk analysis where needed; AIC's operational risk records serve a different decision layer. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Apptega

Answer: Keep provider portfolio workflows where useful; connect each customer's operational evidence to its program. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: ControlMap

Answer: Keep the compliance workflow where it fits; the cited ControlMap documentation explicitly excludes Level 3 workflows. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: ComplyUp by Exostar

Answer: Evaluate ComplyUp as part of Exostar's broader offering; do not count it as a separate independent supplier in totals. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Cyturus

Answer: Keep broader vendor-risk and enterprise governance workflows; compare AIC's execution layer and built-in scoped GRC. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Ignyte

Answer: Compare the platform and professional services separately. Ignyte is not Egnyte, the content platform. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Axio360

Answer: Keep wider risk analysis when useful; compare evidence collection and security execution as separate requirements. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

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Offering: PreVeil

Answer: Evaluate PreVeil email/file protection and its VDI option separately. Keep the collaboration service when it serves the workflow, and use AIC where customer-operated privileged controls and evidence are needed. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: NtelSec CUI Vault

Answer: NtelSec publishes Windows 11 client access and no browser/mobile access. Check that against the users and workflows in scope. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Kiteworks

Answer: Kiteworks offers on-premises deployment and specialist content-transfer workflows. Retain useful transfer functions while comparing AIC for the wider credential, access and remediation requirement. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Virtru

Answer: Retain data-centric encryption where it fits; evaluate broader enclave functions independently. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Aeroplicity

Answer: Aeroplicity publishes VM sizes and usage terms. Compare those resources with the actual engineering workload, then decide whether to retain the applications while adding AIC administrative controls. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: RegDOX

Answer: Evaluate the repository and computing enclave separately; preserve a useful secure-sharing service if only administrative controls need improvement. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: EgnyteGov

Answer: Keep content discovery and collaboration where useful; evaluate AIC for the wider operational security requirement. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

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Offering: Cocoon Data

Answer: Confirm the exact current CMMC mapping and service boundary; keep the file service where it remains useful. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Exostar

Answer: Retain Exostar services that support collaboration or supply-chain requirements; compare the full bundle, not one seat price. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Cuick Trac

Answer: Credit the managed operational work in the comparison; a software license is not the same purchase as a staffed service. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Ardalyst Tesseract

Answer: Keep service expertise where valuable; compare the specific service package and current software availability. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Summit 7

Answer: Evaluate Guardian, Vigilance and Commander separately; keep the services and Microsoft investments that still serve the customer. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: CyberSheath

Answer: Compare managed monitoring and response labor fairly; do not present software-only pricing as an equivalent staffed offering. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: C3 Integrated Solutions

Answer: Compare Command and Catalyst service scope separately. Steel Root merged with C3 and is not a separate matrix entry. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

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Offering: Sentinel Blue

Answer: Recognize Sentinel Blue's integrated service model; differentiate software ownership, deployment and operator choice. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: NeoSystems

Answer: Compare each service component and retain useful operating support alongside AIC where appropriate. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Totem HRDN-IT

Answer: Totem also offers on-premises deployment. Compare supported scale and workload rather than claiming AIC alone avoids cloud hosting. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: NeQter Labs

Answer: Compare the exact NeQter modules and deployment offered; avoid treating the product as a spreadsheet replacement only. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Microsoft GCC High and Azure Government

Answer: Keep Microsoft services that the customer needs. AIC can be complementary or an alternative for overlapping functions. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: AWS GovCloud

Answer: AWS may host the solution rather than be replaced by it. Compare service eligibility and workload responsibilities. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Google Workspace and Assured Workloads

Answer: Distinguish Workspace from Google Cloud infrastructure; retain useful services and evaluate the combined architecture. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

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Offering: CyberArk

Answer: CyberArk offers privileged-access controls and self-hosted options. Retain useful capabilities where they fit, and compare the selected protocols, integrations and security-to-evidence workflow before consolidating. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Delinea

Answer: Retain existing privileged controls when appropriate; evaluate consolidation against actual secret types and operational requirements. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: BeyondTrust

Answer: Compare the combined BeyondTrust products required for the use case; credit their existing credential and session capabilities. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: KeeperPAM

Answer: Keep useful cloud access functions where they fit; compare actual connectivity and hosting requirements. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: One Identity Safeguard

Answer: Credit Safeguard's session controls; decide whether consolidation removes work or loses required functionality. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

Offering: Kieri Solutions

Answer: Kieri's assessment service is complementary, not an auditor that AIC software replaces. Validate the specific connector, export format or service relationship and its permissions before presenting coexistence as turnkey.

What happens to our deployment if the vendor is acquired or changes direction?

AIC: Customers retain control of their deployed environment, credentials and evidence. AIC software stops operating when its license expires, but data can still be exported from the expired installation. Customer deployment does not mean perpetual licensed operation. Maintain tested backups and independent emergency access, and include exports in the exit plan.

Partner action: Obtain relevant references and current release/support terms. Make outstanding evidence questions visible in the proposal and record who will resolve them before contract signature.

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Offering: Vanta

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Vanta material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Drata

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Drata material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Secureframe

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Secureframe material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Thoropass

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Thoropass material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Sprinto

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Sprinto material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Scrut

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Scrut material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Hyperproof

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Hyperproof material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

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Offering: Mycroft

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Mycroft material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: FutureFeed

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed FutureFeed material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Paramify

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Paramify material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: RegScale

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed RegScale material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: CyberSaint CyberStrong

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed CyberSaint CyberStrong material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Apptega

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Apptega material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: ControlMap

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Offering: ComplyUp by Exostar

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed ComplyUp by Exostar material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Cyturus

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Cyturus material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Ignyte

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Ignyte material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Axio360

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Axio360 material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: PreVeil

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed PreVeil material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: NtelSec CUI Vault

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed NtelSec CUI Vault material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Kiteworks

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Kiteworks material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

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Offering: Virtru

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Virtru material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Aeroplicity

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Aeroplicity material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: RegDOX

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed RegDOX material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: EgnyteGov

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed EgnyteGov material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Cocoon Data

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Offering: Exostar

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Offering: Cuick Trac

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Offering: Ardalyst Tesseract

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Offering: Totem HRDN-IT

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Offering: BeyondTrust

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Offering: KeeperPAM

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed KeeperPAM material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: One Identity Safeguard

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed One Identity Safeguard material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Offering: Kieri Solutions

Answer: An acquisition or strategy change does not by itself determine your rights. The reviewed Kieri Solutions material does not establish a perpetual right to use all components or a complete exit guarantee. Retain the current agreement, renewal/termination provisions, exports and a tested continuity plan.

Supplier Sources

Vanta

- Provider source 1
- Provider source 2
- Provider source 3

Drata

- Provider source 1
- Provider source 2

Secureframe

- Provider source 1
- Provider source 2
- Provider source 3

Thoropass

- Provider source 1
- Provider source 2
- Provider source 3

Sprinto

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- Provider source 1
- Provider source 2

Scrut

- Provider source 1
- Provider source 2
- Provider source 3

Hyperproof

- Provider source 1
- Provider source 2

Mycroft

- Provider source 1
- Provider source 2

FutureFeed

- Provider source 1
- Provider source 2
- Provider source 3

Paramify

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- Provider source 2
- Provider source 3

RegScale

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CyberSaint CyberStrong

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NtelSec CUI Vault

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Kiteworks

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Virtru

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- Provider source 2

Ardalyst Tesseract

- Provider source 1
- Provider source 2

Summit 7

- Provider source 1
- Provider source 2

CyberSheath

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- Provider source 1

C3 Integrated Solutions

- Provider source 1
- Provider source 2

Sentinel Blue

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- Provider source 2
- Provider source 3

NeoSystems

- Provider source 1

Totem HRDN-IT

- Provider source 1
- Provider source 2

NeQter Labs

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- Provider source 2
- Provider source 3

Microsoft GCC High and Azure Government

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- Provider source 2
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AWS GovCloud

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Google Workspace and Assured Workloads

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CyberArk

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Delinea

- Provider source 1
- Provider source 2
- Provider source 3
- Provider source 4
- Provider source 5
- Provider source 6
- Provider source 7

BeyondTrust

- Provider source 1
- Provider source 2
- Provider source 3
- Provider source 4

KeeperPAM

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- Provider source 3

One Identity Safeguard

- Provider source 1
- Provider source 2
- Provider source 3
- Provider source 4
- Provider source 5

Kieri Solutions

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- Provider source 1
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