Incept Data Solutions Inc.

UEI **ZRQCNGVLKSF5** | CAGE **7JUM2** | EIN 46-5552873

GSA MAS **47QTCA25D008H** | SIN **54151S** | SAM Registered

Small Business | NMSDC MBE | Virginia SWaM

CAPABILITY **STATEMENT**

We Build Trust in Data

12+ Years in Business

100+ Data Management Engagements

36 AI Agents Across 8 Data Disciplines

10+ Public-Sector Contract Awards

Company Overview

Incept Data Solutions is a data management and IT staffing firm with over a decade in business, serving clients across federal, SLED, and commercial markets. We design, implement, and operationalize data governance, data quality, and master data management; migrate legacy environments to cloud-native platforms; and recruit the specialized IT professionals who keep those programs running.

NAICS Codes

541511 Custom Computer Programming Services

541512 Computer Systems Design Services

541513 Computer Facilities Management Services

541519 Other Computer Related Services

541611 Administrative & General Management Consulting

541618 Other Management Consulting Services

541690 Other Scientific and Technical Consulting Services

541990 All Other Professional & Technical Services

561311 Employment Placement Agencies

561312 Executive Search Services

Full Service portfolio

Data Governance Platform implementation, metamodel configuration, and stewardship workflows.

Data Quality Rule development, scorecards, profiling, standardization, and automated monitoring.

Master Data Management (MDM) Customer, product, supplier, and reference data management.

Metadata Management Business glossary, end-to-end lineage, stewardship, and data product cataloging.

Data Architecture & Integration Cloud and on-premise integration, API design, and legacy-to-cloud migration.

Managed Services SLA support, proactive monitoring, and ongoing optimization.

Staff Augmentation Onsite and remote consultants. Flexible, scalable resourcing.

Training & Enablement Role-based training for governance leaders, data owners, and stewards.

Data Privacy and Compliance GDPR, HIPAA, and CCPA programs, consent management, and audit trails.

AI Governance AI governance frameworks, responsible AI practices, and AI readiness assessments.

AI Data Agents 36 agents across 8 disciplines that run in your environment on 50+ platforms, steward-approved.

Data Strategy Consulting Data maturity assessment, analytics and AI readiness, and ROI mapping.

Differentiators

Governed Data for AI Quality and governance controls so AI runs on clean, verified, policy-compliant data.

Audit-Ready AI Governance Frameworks aligned to the EU AI Act and ISO 42001, plus AI readiness assessments.

Platinum-Tier Informatica Depth 195 Informatica certifications, plus DAMA-certified practitioners.

Platform-Agnostic Evaluation The right tool for your mission, not the one we are paid to sell.

AI-Capable Talent, Fast AI architects, analysts, and engineers placed alongside cloud, cyber, and data roles.

One Accountable Team Data governance, modernization, and staffing under the same delivery leadership.

Ebony Jefferson, Chief Operating Officer
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Incept Data Solutions, Inc. | www.inceptds.com
1640 Boro Place, 4th Floor, McLean, VA 22102

Government IT Staffing

Contract & T&M Staffing Full-time and part-time contract personnel for ongoing government IT programs.

Direct Hire End-to-end recruitment for permanent government IT positions.

BD & Proposal Support Named candidates, resumes, and letters of intent for proposal submissions, contingent on award.

Security Clearance Cleared and clearable personnel sourced to Secret, TS/SCI, CI Poly, and Full Scope.

Specialist Talent Informatica-certified data professionals with real-world expertise.

Past Performances

SELECTED CLIENT ENGAGEMENTS

SAIC Data catalog, MDM analysis, and Databricks lakehouse implementation. 2021 to 2023.

USCIS, DHS DSSS 3, Contract 70SBUR25F00000013. Chief Data Officer support as a subcontractor.

College of Charleston Prime contractor for enterprise Data Governance System implementation on DataGalaxy.

City of Virginia Beach, VA IT consulting services, including AI Analyst and AI Architect placements.

City of Suffolk, VA Temporary IT labor across infrastructure, development, and public safety systems.

Henry County Schools, GA Data governance and cataloging for a large K-12 public school district.

Oncology Nursing Society Data governance and data catalog implementation.

COMMERCIAL CLIENTS

Sanofi, Regeneron, Opella, BeOne Medicines, Dominion Energy, Teradyne, PepsiCo, and more. **Every direct client has expanded their engagement.**

ADDITIONAL CONTRACT AWARDS

South Dakota Dept. of Social Services, Broward County, FL, WV Dept. of Transportation, Greenville County Schools, SC, Oklahoma OMES, and NC Dept. of Information Technology.

FEDERAL PROGRAM STAFFING

IT professionals recruited and placed with contractors supporting these federal programs.

Army ECMA, PEO Enterprise, NATO ACT HQ Cloud architects, data scientists, cybersecurity specialists, and network engineers. Since 2021.

Army Housing & Installations Data analysts, STRATCOM analysts, data governance specialists, and PPBE budget analysts. Since 2023.

Army Cybersecurity (ACyS), Fort Belvoir ISSOs, management analysts, and technical business analysts supporting RMF compliance. Since 2023.

U.S. Army Corps of Engineers and AFRL Software architects, Oracle APEX developers, and Tier 1 to 2 help desk. 2020 to 2023.

Dept. of State: GDRP, GPOI, AFRICAP, EXBS Cybersecurity and defense reform advisors across more than 40 countries. Since 2020.

Also placed on programs at DHS, DISA, DIA, NGA, USSOCOM, and CMS.

PLATFORMS & PARTNERS

Informatica (Platinum Partner), Collibra, Alation, BigID, dbt, Salesforce, Snowflake, Databricks, Microsoft Purview, AWS, Azure, and Google Cloud.

Contract Vehicles and Certifications

CONTRACT VEHICLES

GSA Multiple Award Schedule 47QTCA25D008H, SIN 54151S. IT Professional Services through April 15, 2030.

Arizona Cooperative Contract CTR078100, effective September 1, 2025. Open to eligible cooperative purchasers.

City of Virginia Beach COVB-25-101486. Extendable to other Virginia public bodies under Va. Code 2.2-4304.

Subcontracting & Supplier Agreements Available to federal primes as a subcontractor or staffing supplier.

CERTIFICATIONS & BUSINESS STATUS

NMSDC Minority Business Enterprise Certificate CR028042, valid through October 31, 2026.

Virginia SWaM Small and Minority-Owned. Certificate 836188, valid through April 15, 2030.

SAM-Registered Small Business Self-certified Minority-Owned and Small Disadvantaged Business.

Security & Compliance FedRAMP, FISMA, and CMMC-aligned delivery.

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