



Production-ready software, engineered for what's next.

We build and modernize complex software by
pairing AI-accelerated execution with senior
human judgment.



Nearshore software teams that embed, grow and stay accountable

The way software teams work has changed. AI is reshaping how developers operate, how fast teams move, and what good performance actually looks like. The result is a growing gap between what teams are delivering and what's actually possible.

VAIRIX helps close that gap. We build and scale software development teams with a level of **accountability and performance** management that moves with how teams work today.





SOUND FAMILIAR?

When teams need a different kind of support

1—

Extend the team

Your roadmap has outgrown your team, and hiring senior engineers takes months you don't have.

2—

Hand off an initiative

You have external help, but you're still the one managing every problem. A product or initiative needs a real owner.

3—

Modernize a system

A legacy system is slowing the business down, and you need to simplify it without breaking what already works.

Different situations. The same underlying need: more capacity, clearer ownership and less delivery overhead.



HOW WE HELP

Two ways to work with us



Extend Your Team

Senior nearshore engineers, embedded in your workflows.

WHAT'S INCLUDED

- Developers matched to your stack, not a generic bench
- A dedicated delivery manager, not just a resource
- CTO technical guidance built in
- You keep control. We add capacity, not overhead



Own The Build

One accountable partner, from discovery to production.

WHAT'S INCLUDED

- Discovery, architecture and delivery under our ownership
- New products, custom platforms, or legacy modernization
- Clear scope and visible decisions. We adjust the plan, not the quality bar
- One team accountable for the result, start to finish



HOW WE DELIVER

Human-led software, amplified by AI

AI speeds up how we work. It doesn't take over who's accountable.



AI Supports

- Discovery and requirement structuring
- Documentation and specifications
- Development within defined engineering boundaries
- Testing, review and quality checks

People Decide

- Architecture and trade-offs
- What is approved and what reaches production
- Client priorities, context and risk
- Final accountability for the result

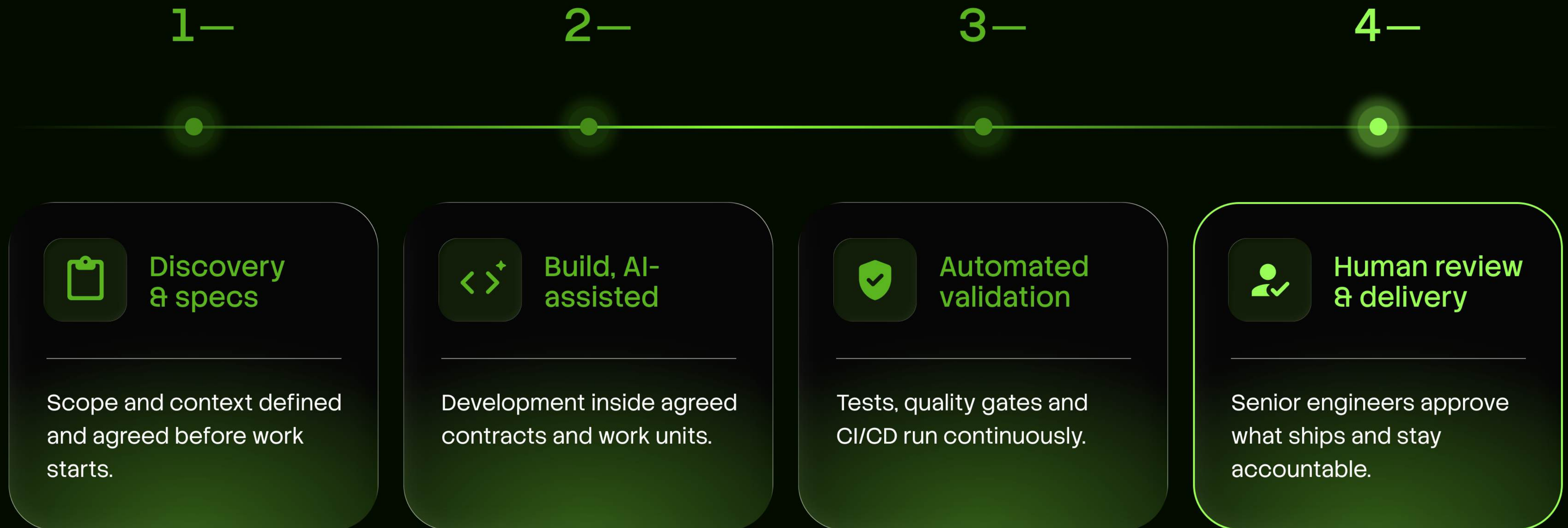
The level of control adapts to each project's risk and complexity. Never a one-size-fits-all framework.



HOW IT WORKS

A controlled process, not a black box

Specs · ADRs · automated tests · CI/CD · human review. A control stack adapted to each project's risk, complexity and environment.





WHY VAIRIX

Senior engineering, with delivery leadership built in.

External capacity should reduce your workload, not create another team you need to manage.

15+

years delivering production software

4.9

Clutch rating across 15 reviews

~2 yrs

average client partnership – we stay invested after the contract is signed

Active

delivery leadership and CTO guidance – close to the work, not just kickoffs

EST

time zone – senior, English-speaking engineers who work close

AI-first

AI-Powered Support

Clutch



Trusted by
15 clients.
Rated 4.9 stars.



"We were very satisfied with VAIRIX's work and performance. The team's responsiveness, availability, and problem-solving approach have ensured a smooth project."



NICOLÁS FRANCIA VIÑA | CTO
Paack

"They are always available when you need them. We are able to work out complex tasks with minimum miscommunications."



RALPH ANDRÉ | CEO & CO-FOUNDER
CANVS Street Art

"The team was always available, consultative, and they worked with a great attitude."



ALBERTO GARCÍA HINOJOSA | CEO
iCorp

"Their ability to be flexible with changing requirements and priorities was brilliant."



CHRIS REID | PRESIDENT
Verus Technology Solutions

ALSO WORKING WITH



WyeWorks



Case Studies

A closer look at a selection of our work.



CASE STUDIES

Turning proprietary measurement methodologies into a scalable client platform

CLIENT / SECTOR

Good Apple · Media & Measurement

PRODUCT SHIPPED

Proprietary measurement platform MVP

VAIRIX'S SCOPE

Requirements & roadmap · Architecture ·
Full-stack development · QA · DevOps

TECH & TOOLS



“VAIRIX understood that balance and helped us establish a **foundation that's flexible enough to support new workflows and future capabilities.**”

MARK STURINO | VP, DATA + MEASUREMENT

GOOD APPLE



Good Apple: Project Execution & Results

1— Challenge

Good Apple needed to translate its proprietary measurement methodologies into a unified platform connecting planning, buying and measurement workflows. The architecture also needed to support evolving business needs.

2— Approach

VAIRIX worked with Good Apple's leadership to refine requirements, validate assumptions and turn the business vision into a technical roadmap designed to support future AI, analytics and data science capabilities.

3— Delivery

A production-ready MVP foundation covering authentication, module navigation, metric configuration, data visualization and AI-assisted workflows, supported by scalable architecture and cloud infrastructure.

4— Result

Good Apple could validate workflows internally, demonstrate the product with clients and better understand platform evolution. VAIRIX continues as an extension of the product and engineering team.



CASE STUDIES

Scaling a multi-market payment platform without compromising service quality

CLIENT / SECTOR

Openpay (BBVA) · Payment Technology & E-Wallets

PRODUCT SHIPPED

AML, In-Store Payment & Multi-Acquirer Modules

VAIRIX'S SCOPE

Staff Augmentation · Backend Java ·
Frontend Angular · QA Automation

TECH & TOOLS



“Their professionals are **very competitive** and **always seeks to support us.**”

CECILIA SANCHEZ | QUALITY MANAGER

OPENPAY (BBVA GROUP)



Openpay: Project Execution & Results

1— Challenge

As demand for its payment services grew, Openpay needed to manage multiple projects across a complex platform (fraud prevention, in-store payments, multiacquirer) while maintaining quality control.

2— Approach

VAIRIX assembled flexible, specialized teams that could adapt to different project needs—from dedicated module teams to reactive support across the platform.

3— Delivery

Java, Angular and QA specialists supported the development and maintenance of AML fraud detection, in-store payment and multi-acquirer solutions, strengthening test automation practices.

4— Result

Openpay increased flexibility to manage multiple projects, improved quality control, reduced production issues and responded faster to critical incidents across LATAM countries.





Tell us what needs to move forward.

Whether you need more engineering capacity, ownership of a new build, or a safer path through legacy complexity – we're upfront about what we can take on, and we'll help define the right way forward.

WEBSITE www.vairix.com

EMAIL info@vairix.com



AI maturity assessment

Turn AI adoption into measurable
engineering performance.

See what is working, where value is leaking, and what to fund next.

A decision-ready baseline and roadmap for CTOs and executive teams.

THE LEADERSHIP CHALLENGE

AI activity is rising. Business visibility is not.

Without a shared baseline, more experimentation can create more cost, inconsistency, and risk-not more performance.

1— Prove Value

Which use cases improve throughput, quality, or time-to-market?

2— Control Risk

Where are teams using AI without the right standards or governance?

3— Focus Investment

What should we scale, fix, stop, or test next?

The goal is not more AI adoption. It is better engineering outcomes from the adoption already underway.

Turn diagnostic evidence into clear executive actions

A single framework aligns four core investment decisions with a phased execution roadmap.



SCALE

Double down on repeatable value.



FIX

Remove process & data friction.



STOP

Retire low-impact initiatives.



TEST

Run focused high-upside tests.

NOW (0-3 MONTHS)

Prove & Protect

Quick wins + critical governance controls

NEXT (3-6 MONTHS)

Scale & Integrate

Expanded use cases + shared standards

LATER (6-12 MONTHS)

Build Advantage

Higher-value workflow automation

RETURN ON AI

Productive capacity gained + Delivery time avoided + Risk reduced - Tooling & change effort

THE OUTCOME

Leave with clarity on what to fund, fix, and scale

1

A shared baseline

One view of AI maturity, risk, and operating readiness.

2

A value-backed priority set

Opportunities ranked by impact, evidence, effort, and risk.

3

An actionable roadmap

Sequenced decisions, capability moves, and measures of progress.

NEXT STEP

Start with a focused discovery conversation.

Know where you stand. Build what creates value next.