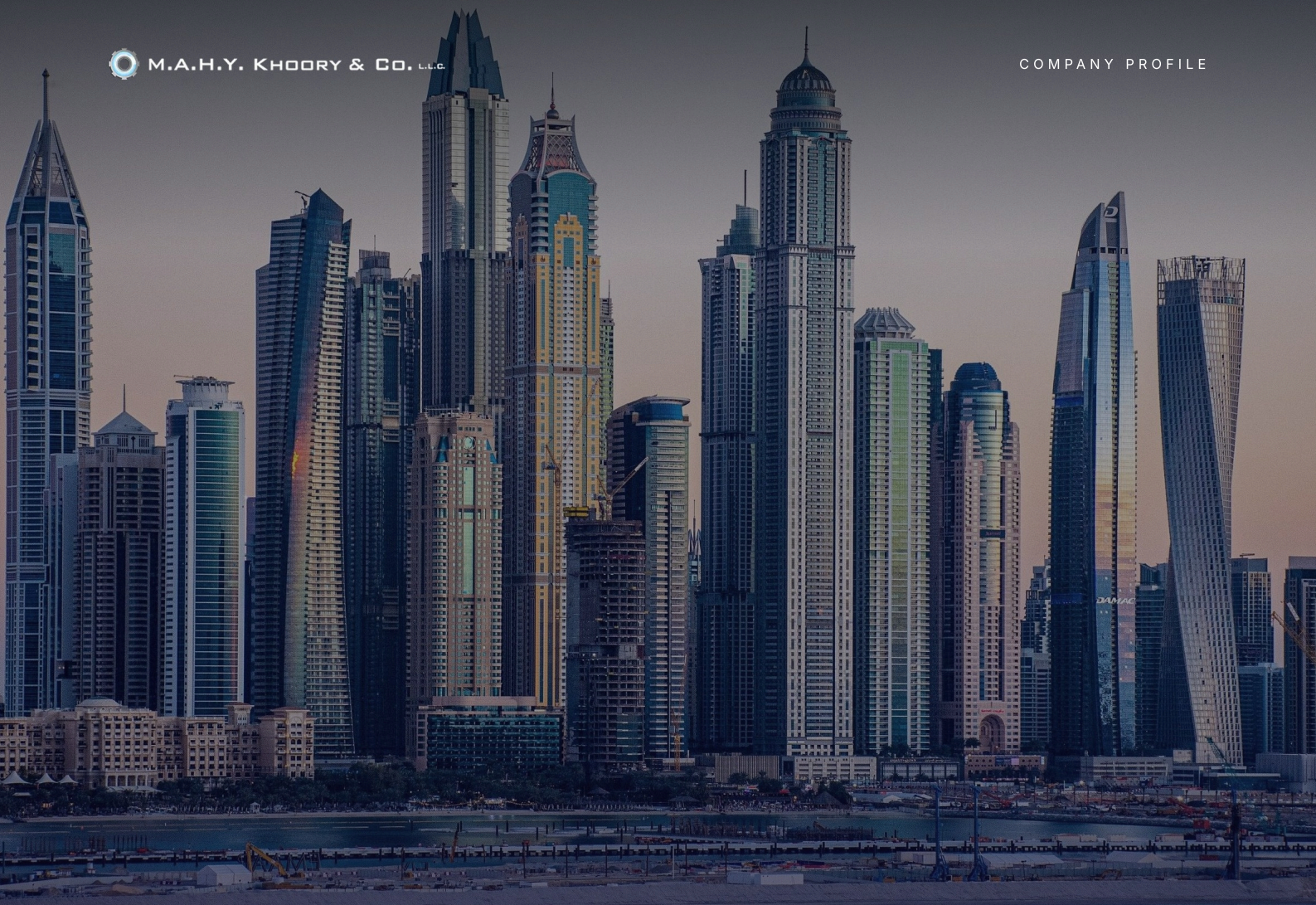


M.A.H.Y. KHOORY TRADING & PROJECTS

# Turning world-class products into *building performance.*

*From single villas to the tallest building in the world.*

PUMPING · WATER & WASTEWATER · ODOUR CONTROL · HVAC · WATER HEATING · VALVES · TOOLS & EQUIPMENT

AEC CERTIFICATION ISO9001:2015 Member of SN Registrars (Holdings) Ltd

UKAS MANAGEMENT SYSTEMS 8327




ABOUT US

# Your trusted partner in *pumping solutions.*

We bring together leading international technologies, specialist trading capabilities and decades of engineering expertise to deliver integrated solutions for building and infrastructure performance.

Our approach goes beyond product supply. We work with developers, consultants, contractors, MEP specialists, facility managers and end users to understand each application, specify the right technology and integrate complementary products into one solution, designed around performance, reliability and lifecycle value.

Our portfolio spans pumping, water and wastewater, odour control, HVAC, water heating, valves, tools and equipment, supported by engineering, fabrication and lifecycle service.

01

## Reliable, energy-efficient solutions

Pumping systems selected, sized and engineered around each project's requirements.

02

## With you across the lifecycle

From design and equipment selection to delivery, commissioning and after-sales support.

03

## Global brands, local expertise

Internationally recognised principals, stock held in the UAE and responsive local support.

# World-class *brands.*

Internationally recognised principals, combined with local application expertise, stock held in the UAE and responsive customer support.

GRUNDFOS
ARISTON
globalwater solutions
DEWALT
CRANE FLUID SYSTEMS
SULZER
ESPA
Franklin Electric
SAMSUNG
TERAL
Hisense
WATTS
Fuji Electric
AQOZA
WAT
kirloskar

AT A GLANCE

# Trading, projects and *lifetime service*, in one business.

**16**

INTERNATIONAL PRINCIPALS

Represented across four Trading & Projects companies

**7**

SOLUTIONS & SERVICES

From water infrastructure to equipment retrofit and after-sales

**3**

WAYS OF WORKING

Trading, projects and lifetime service, in one business

**60**

MAINTENANCE CONTRACTS

Keeping installed systems running across the UAE

**4**

ESSENTIAL SYSTEMS

Water, wastewater, odour control and air conditioning, for buildings and municipal infrastructure

**131**

SERVICE & WORKSHOP SPECIALISTS

Maintaining, repairing and building the equipment behind every project

OUR COMPANIES

M.A.H.Y. Khoory Trading & Projects brings together four trading companies, each holding its own international agencies, and the Machinery Workshop & Service Centre that supports them all.

M.A.H.Y. KHOORY TRADING & PROJECTS

GRUNDFOS · ARISTON · CRANE FLUID SYSTEMS · Fuji Electric · SAMSUNG · DEWALT · globalwater solutions

شركة الإمارات الدولية للمعدات ذ.م.م
EMIRATES INTERNATIONAL EQUIPMENTS MACHINERY L.L.C
ESPA · WATTS

المحور الفضي لتجارة العامة ذ.م.م
AL MEHWAR ALFDE GENERAL TRADING LLC
TERAL

GREENLAND EQUIPMENT & MACHINERY. EST L.L.C
Franklin Electric · SULZER · AQOZA · Hisense · WAT

Machinery Workshop & Service Centre
GRUNDFOS
Authorized Service Partner · GOLD audit result

HOW WE WORK

# With you across the *project lifecycle.*

From the first design conversation to years after handover, we support consultants, contractors and developers at every stage, in coordination with our specialist teams.

*i.*

DESIGN & SELECTION

## The right technology, specified.

Technical consultation, application engineering and hydraulic selection, with datasheets and submittals prepared for consultant approval before anything is ordered.

*ii.*

DELIVERY & COMMISSIONING

## Supplied, assembled and proven.

Equipment from 16 international principals, supplied from stock in the UAE, packaged sets assembled locally, and systems tested and commissioned on site by our own engineers.

*iii.*

AFTER-SALES & LIFECYCLE

## Supported for its working life.

Warranty, preventive maintenance and annual maintenance contracts, genuine spare parts, troubleshooting, repair, retrofit and replacement, with a 2–4 hour emergency response.

| | |
|---|---|
| WE WORK WITH | Developers · Consultants · Contractors · MEP specialists · Facility managers · End users |
| SECTORS | Residential · Commercial · Industrial · Utility · Agricultural |
| LOCATIONS | Dubai head office (Abu Hail) · Ras Al Khor warehouse & workshop · Al Ain · Abu Dhabi · Sharjah · Ras Al Khaimah |
| SHOWROOMS | Greenland Export Showroom, Deira · Emirates International Export Showroom, Deira · Greenland, Abu Dhabi · Greenland, Oman |
| COVERAGE | Projects delivered across all seven emirates |






محمد عبدالله حاجي يوسف خوري وشركاه ذ.م.م
M.A.H.Y. KHOORY & Co. L.L.C

# M.A.H.Y. Khoory Trading & Projects

GRUNDFOS · ARISTON · CRANE FLUID SYSTEMS · Fuji Electric · SAMSUNG · DeWALT · globalwater solutions

The Group's original pump business and the home of its Grundfos agency, held for more than five decades. It supplies complete pumping, water heating, valve and control solutions for hospitals, towers, district cooling plants and farms, with engineers who take each project from the first hydraulic selection and technical approval through to commissioning. It operates from Dubai and from its Al Ain branch, which serves farms, industry and infrastructure across Al Ain and Al Dhafra.

## WHAT IT SUPPLIES

### PUMPING SOLUTIONS

Grundfos pumps and packaged sets, including WRAS-approved pumps for drinking water.

- **Water transfer & pressure boosting** — Grundfos pumps and packaged sets for water supply and boosting.
- **Chilled-water circulation** — Grundfos pumps for chilled water, including split-case and end-suction HVAC pumps.
- **District cooling** — Pumping solutions for district cooling plants.
- **Drainage & sewage** — Grundfos pumps and packaged sets for drainage and sewage.

### AIR CONDITIONING

Samsung air-conditioning solutions.

### WATER HEATING

Ariston electric and solar water heaters for homes, commercial buildings and pools, carrying the Emirates Quality Mark.

### POWER TOOLS

DeWalt power tools.

### VALVES & CONTROLS

Crane valves, Fuji Electric drives and Global Water Solutions pressure vessels.

## OUR GROUP COMPANIES

محمد عبدالله حاجي يوسف خوري وشركاه ذ.م.م
M.A.H.Y. KHOORY & Co. L.L.C

**M.A.H.Y. KHOORY TRADING & PROJECTS**

| شركة الإمارات الدولية للمعدات ذ.م.م EMIRATES INTERNATIONAL EQUIPMENTS MACHINERY L.L.C | المحور الفضي لتجارة العامة ذ.م.م AL MEHWAR ALFDE GENERAL TRADING LLC | GREENLAND EQUIPMENT & MACHINERY EST L.L.C | Machinery Workshop & Service Centre |
|---|---|---|---|
| ESPA · Watts | TERAL | Franklin Electric · Sulzer · AQOZA · Hisense · WAT | Grundfos Authorized Service Partner |

**SELECTED PROJECTS** Burj Khalifa · One Za'abeel · Project Mercury, a 30 MW data centre in Dubai Design District · Tawam Hospital, Al Ain



GROUP COMPANY

شركة الإمارات الدولية للمعدات ذ.م.م
EMIRATES INTERNATIONAL EQUIPMENTS MACHINERY L.L.C

SOLE UAE AGENT FOR ESPA

# Emirates International Equipments Machinery

ESPA WATTS

Emirates International Equipments Machinery (EIEM), established in 1989, is the sole agent in the UAE for ESPA, the Spanish pump manufacturer, and represents Watts for valves and building controls. ESPA is specified across many of the UAE's largest villa communities and best-known towers, and EIEM supplies it from stock in Dubai through more than 300 dealers.

**300+** dealers supplied from stock in Dubai

## WHAT IT SUPPLIES

### VILLA & BUILDING WATER
ESPA booster, pressurisation and transfer sets, from a single villa to a high-rise tower.

### DRAINAGE, BOREHOLES, POOLS
Submersible, borehole, drainage and swimming pool pumps.

### FIRE FIGHTING
ESPA fire-fighting pump sets.

### CHILLED WATER CONTROL
Watts valves for balancing chilled water across HVAC systems.

## SELECTED PROJECTS

ABU DHABI
### Baniyas North
5,000 hydropneumatic sets, one for every villa in the community.

DUBAI · 2020
### Wasl Tower
37 duplex stainless-steel booster and transfer sets for a landmark tower.

DUBAI
### CityWalk Residential Blocks
49 booster and transfer sets, with submersible sewage sets.

DUBAI · EMAAR
### The Address Residence Sky View
21 factory-assembled sets for booster, transfer and circulation duty.

GROUP COMPANY

FEATURED PROJECT

## All Cities & Venice

Dubai South · Azizi · Ongoing
Water pump sets for the Azizi development.



# Al Mehwar

Al Mehwar ALFDE General Trading, established in 2001, is an authorised UAE distributor for TERAL of Japan. Its pump sets have been specified for towers, residential communities and public buildings in Dubai, Abu Dhabi, Sharjah, Ras Al Khaimah and Umm Al Quwain, from Emaar's towers at Dubai Creek Harbour to healthcare, veterinary and civil defence facilities for the UAE's federal ministries. Al Mehwar supplies, tests and commissions each set.

## WHAT IT SUPPLIES

### BUILDING WATER
Booster and transfer pump sets for residential and commercial buildings.

### DRAINAGE AND SEWAGE
Submersible pumps for drainage, sewage and dewatering.

### CHILLED AND HOT WATER
HVAC and in-line circulation pumps for cooling and hot water systems.

### SURFACE PUMPS
Vertical and horizontal multistage and self-priming pumps.

## SELECTED PROJECTS

DUBAI · NSHAMA · 2025
**Town Square**
Four residential communities: Kala, Elaya, Fia and Ora.

DUBAI SOUTH · AZIZI · ONGOING
**All Cities & Venice**
Water pump sets for the Azizi development.

DUBAI INVESTMENTS PARK · DAMAC
**Lagoon Views**
Water pump sets for twelve buildings.

SHARJAH · MOEI · ONGOING
**Al Seyouh & Al Rahmaniya Medical Centres**
Water pump sets for two public healthcare facilities.

*Executed projects also include Emaar's Icon Bay, Creek Horizon, Park Ridge and Burj Royale towers in Dubai.*

GROUP COMPANY

FEATURED PROJECT

## Sewerage & stormwater pumping

Stations in Bur Dubai, MBR City District 11, Abu Dhabi and Ras Al Khaimah.



# Greenland Equipment & Machinery

Greenland Equipment & Machinery, established in 1996, supplies water pumping, wastewater, odour control and air-conditioning equipment for buildings and municipal infrastructure. It is an authorised UAE distributor for Franklin Electric, authorised to assemble booster sets locally; local agent for Sulzer wastewater pumps and AQOZA odour control since 2024; and authorised distributor for Hisense air conditioning since 2020, with more than 350 air-conditioning projects delivered and recognition as Hisense's Regional Top Partner in 2022.

## WHAT IT SUPPLIES

### WATER

Franklin Electric booster sets assembled in the UAE, with multistage and borehole pumps.

### WASTEWATER

Sulzer sewage and stormwater pumps and lifting stations.

### ODOUR CONTROL

AQOZA units for lifting stations and wastewater treatment plants.

### AIR

Hisense VRF, ducted and room air conditioning.

## SELECTED PROJECTS

UAE

### Sewerage & stormwater pumping

Stations including DS 208 in Bur Dubai, MBR City District 11, MPS-5 in Abu Dhabi and Shabiat Rashid in Ras Al Khaimah.

SHARJAH

### Odour control

Mudifi STP, Maliha STP and the Jurina lifting station.

DUBAI · 2024

### Stormwater station, Sheikh Zayed Road

An above-ground, two-tank arrangement that met the required capacity without redesigning the station.

RAS AL KHAIMAH · 2022–ONGOING

### Sunreef Yachts

High-efficiency VRF in place of packaged units across a yacht manufacturing facility, with phases one and two complete.



GROUP COMPANY

# Machinery Workshop & Service Centre

GRUNDFOS AUTHORIZED SERVICE PARTNER

GOLD AUDIT RESULT

The Machinery Workshop & Service Centre provides the after-sales service, retrofit and lifecycle maintenance for Trading & Projects, keeping installed systems running long after handover, with multi-brand pump service for government, hospitality and residential customers across the UAE. As a Grundfos Authorized Service Partner, it holds a GOLD result in its Grundfos service audit.

**140 → <10** After it took over Dubai Municipality's domestic pumping systems, emergency call-outs fell from around 140 a month to fewer than 10.

## WHAT IT SUPPLIES

### MAINTENANCE CONTRACTS

60 annual maintenance contracts, with a 2–4 hour emergency response.

### REPAIR AND RETROFIT

Repairs, warranty support and energy-efficient replacements.

### CONTROL PANELS & FABRICATION

Control panels assembled at the Abu Hail headquarters, and fabrication at the Ras Al Khor workshop.

### GENUINE SPARE PARTS

OEM parts held in Dubai, led by Grundfos. Plus operation and maintenance of pools and fountains.

## SELECTED PROJECTS

DUBAI · ONGOING

### Dubai Municipality fountains and pools

60 sites, including Dubai Frame, Mamzar Park, Zabeel Parks and Hatta Wadi Park, with every fountain restored to full operation.

DUBAI · ONGOING

### Princess Tower and Onyx Tower

Maintenance of domestic and chilled-water pumps, up to 110 kW at Princess Tower.

ENVIRONMENTAL RESPONSIBILITY

# Responsibility, *in practice.*

Pumps and cooling systems run for decades, so the way they are selected and maintained decides how much energy they use over their working life.

By sizing systems correctly, specifying efficient technology, assembling equipment locally and keeping installed systems in service for longer, Trading & Projects supports the UAE's ambition for a more resource-efficient and sustainable economy, in line with its decarbonisation goals and the Make it in the Emirates agenda.



*i.*

ENERGY

## Payback within five years.

Energy audits and pump-system assessments compare what an existing system consumes with what the correct system would. On a project reported by the Al Ain branch, the capital cost of the replacement was recovered within five years.

*ii.*

VARIABLE SPEED

## Output matched to demand.

Variable-speed Grundfos and ESPA pumping systems and Fuji Electric drives adjust output to actual demand, rather than running at full speed regardless of need.

*iii.*

LOCAL VALUE

## Assembled in the UAE.

Packaged booster and transfer sets are assembled in the UAE, including Franklin Electric booster sets built under the manufacturer's authorisation, keeping assembly, testing and engineering capability in the country.

*iv.*

LIFECYCLE

## Repaired, retrofitted, kept in service.

Repair, retrofit and planned maintenance extend the working life of installed equipment. For Dubai Municipality, around 300 domestic pumping systems were restored or replaced with more energy-efficient units.

PROJECT SALES & ENGINEERING

# Engineering behind *every selection.*

Every system is engineered before it is supplied, so the equipment that arrives on site is the equipment the building actually needs.






01

SIZED TO THE BUILDING

## Application Engineering

Flow, head and pressure losses are calculated for every floor and every bend in the system. Too little pressure leaves the top floor short of water; too much means paying to run a pump the building never needed.

02

DESIGNED FOR THE SHOCK

## Surge & Steady-State Analysis

When a valve closes quickly, the water behind it keeps moving, and the shock can split a pipe. Surge analysis establishes how severe that pressure will be, so the system can be designed to withstand it.

03

BUILT TO THE SPECIFICATION

## Specification Compliance

Specification compliance statements are submitted as part of the technical documentation. Key pump and pressure-vessel ranges supplied for potable-water systems hold WRAS approval for contact with drinking water.

04

CLEARED BEFORE SITE

## Technical Submittals & Approvals

Selections, datasheets and compliance documents are prepared for consultant approval before anything is ordered. At the Al Ain branch, 95% of project submittals are approved.

05

FROM SELECTION TO COMMISSIONING

## Consultant & Contractor Coordination

Engineers take each project from the first hydraulic selection and technical approval through to commissioning, addressing consultant comments and revising technical calculations where required.

06

SUPPLIED FROM STOCK IN THE UAE

## Order & Delivery Management

Equipment from the world's leading principals is supplied from stock in the UAE, with equipment and fast-moving spare parts held locally.

DELIVERED WITH OUR SPECIALIST TEAMS

Trading & Projects can select, supply, commission and maintain a system itself, so responsibility stays in one place after handover.

### Assembly

Duty/standby and variable-speed booster and transfer sets are assembled in the UAE with their control panels, vessels and accessories.

CENTRAL WAREHOUSE & PUMP ASSEMBLY WORKSHOP

### Control panels

Control panels assembled at the Abu Hail headquarters, and fabrication at the Ras Al Khor workshop.

CONTROL PANELS & FABRICATION

### Commissioning

Systems are inspected, tested and commissioned on site, and checked against the selection the consultant approved.

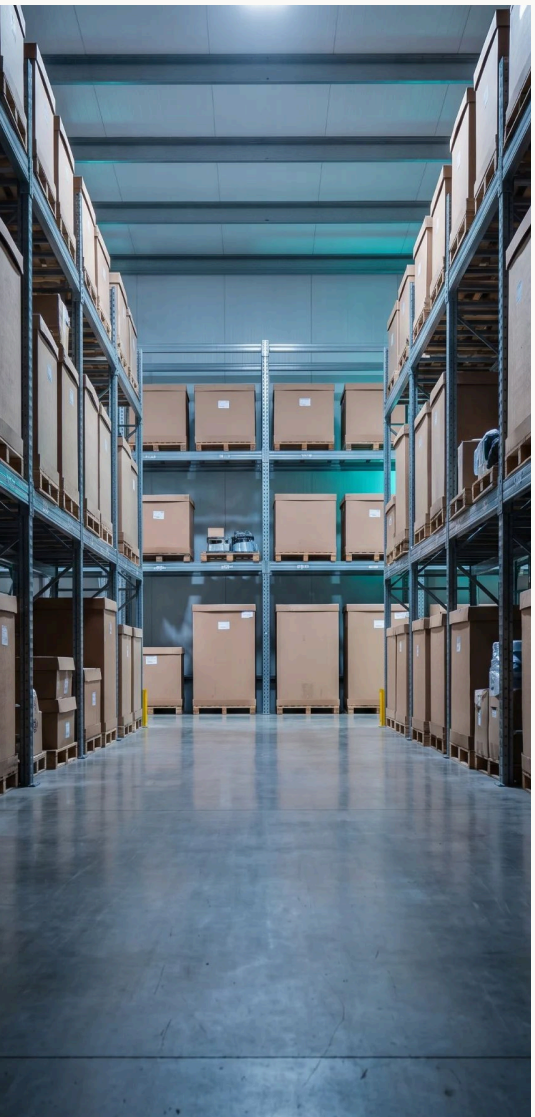
THE GROUP'S OWN ENGINEERS

### After-sales

60 annual maintenance contracts with a 2–4 hour emergency response, repairs, warranty support and genuine spare parts.

MACHINERY WORKSHOP & SERVICE CENTRE





QUALITY

# Quality assured at *every stage.*

On a building services project, quality is measured on site and for years afterwards: whether the equipment is approved, whether it performs as selected, and how quickly it is restored when something fails.

01 **Approved before it reaches site**

Selections, datasheets and compliance documents are prepared for consultant approval before anything is ordered. At the Al Ain branch, 95% of project submittals are approved.

02 **Safe for drinking water**

Key pump and pressure-vessel ranges supplied for potable-water systems hold WRAS approval for contact with drinking water.

03 **Verified before handover**

Systems are inspected, tested and commissioned on site by the Group's own engineers, and checked against the selection the consultant approved.

04 **Parts already in the country**

Equipment and fast-moving spare parts are held in the UAE, including genuine Grundfos parts in Dubai and Hisense air-conditioning stock worth more than AED 5 million.

05 **Response within hours**

Maintenance customers receive a 2–4 hour emergency response. On Dubai Municipality's domestic pumping systems, call-outs fell from around 140 a month to fewer than 10.

06 **Audited to the manufacturer's standard**

The Service Centre is audited by SGS for the Grundfos Global Service Network, covering facilities and people, environmental practice, ISO certification and health and safety, and holds a GOLD result.

07 **One point of accountability**

Trading & Projects can select, supply, commission and maintain a system itself, so responsibility stays in one place after handover.

SELECTED PROJECTS

# From single villas to *the world's tallest building.*

A selection of projects supplied, commissioned and maintained by the Trading & Projects companies across the UAE.

## LANDMARK REFERENCES



M.A.H.Y. KHOORY

DOWNTOWN DUBAI

### Burj Khalifa

Grundfos pumps for the world's tallest building.



M.A.H.Y. KHOORY

SAADIYAT ISLAND, ABU DHABI · DCT

### Guggenheim Abu Dhabi

Chilled-water, sewage, circulation, transfer, booster and irrigation pumps. Consultant WSP; contractors Trojan, Voltas and Sixco. Opening December 2026.



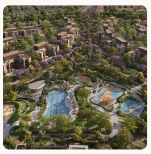
M.A.H.Y. KHOORY

ABU DHABI · EAGLE HILLS

### Ramhan Island, 614 villas

Pumping solutions for 614 villas. Consultant Mirage Consultants; MEP contractor Arabian Construction Company.

## RESIDENTIAL



DUBAILAND, DUBAI · ALDAR

### Athlon, Haven & The Wilds

Booster, hot-water circulation and sump pumps engineered for 4–6 bedroom villas.

M.A.H.Y. KHOORY · GRUNDFOS



DUBAI · NSHAMA · 2025

### Town Square

Four communities: Kala, Elaya, Fia and Ora.

AL MEHWAR · TERAL



DUBAI INVESTMENTS PARK · DAMAC

### Lagoon Views

Water pump sets for twelve buildings.

AL MEHWAR · TERAL



ABU DHABI

### Baniyas North

5,000 hydropneumatic sets, one for every villa.

EIEM · ESPA

## TOWERS & LANDMARKS



DUBAI

### One Za'abeel

Grundfos pumps for a landmark in the Trade Centre district.

M.A.H.Y. KHOORY · GRUNDFOS

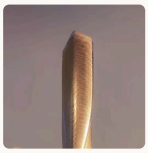


DUBAI · EMAAR

### The Address Residence Sky View

21 factory-assembled booster, transfer and circulation sets.

EIEM · ESPA



DUBAI · 2020

### Wasl Tower

37 duplex stainless-steel booster and transfer sets.

EIEM · ESPA



DUBAI · ONGOING

### Princess Tower

Maintenance of domestic and chilled-water pumps, up to 110 kW.

SERVICE CENTRE

## PUBLIC & INDUSTRY



AL AIN · SEHA · 2026

### Tawam Hospital

Chilled water and pressurisation sets for the hospital.

M.A.H.Y. KHOORY · GRUNDFOS



UAE

### Sewerage & stormwater

Stations in Bur Dubai, MBR City, Abu Dhabi and RAK.

GREENLAND · SULZER



DUBAI · ONGOING

### Dubai Municipality pools & fountains

60 sites, every fountain restored to full operation.

SERVICE CENTRE



RAS AL KHAIMAH · 2022–

### Sunreef Yachts

High-efficiency VRF across a yacht manufacturing facility.

GREENLAND · HISENSE

## ALSO DELIVERED FOR

Emaar · Nshama · Azizi · Sobha Realty · Damac Properties · SEHA · Dubai Municipality · Ministry of Energy & Infrastructure · Aldar Properties · TAQA · Abu Dhabi Municipality

AWARDS & RECOGNITION

# Recognised by our principals *and industry.*

Awards from the international principals we represent, and recognition from industry bodies.




Ariston · Top Distributor of the Year 2025




Stanley Black & Decker · Best Partner Sell Out Growth 2023




DeWALT · Connect Market Expansion Award




DeWALT · Champions Award




Global Water Solutions · 20th Anniversary Recognition




ISHRAE MEERA · CSR Initiative of the Year 2026

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Grundfos Authorized Service Partner
GOLD audit result, Grundfos Global Service Network, audited by SGS

Hisense Regional Top Partner
2022, with more than 350 air-conditioning projects delivered

## STANDARDS AND CERTIFICATIONS

### ISO 9001:2015

Quality management for the supply of complete solutions, including assembly, fit-out and after-sales service, for water pumping, distribution and energy transformation. Certified for M.A.H.Y. Khoory & Co. at its Dubai head office and its warehouse in Ras Al Khor.

### ISO 9001, ISO 14001 & ISO 45001

Quality, environmental and health and safety management at the Ras Al Khor workshop, covering control panels, fabrication, and equipment repair and maintenance.

### Grundfos Authorized Service Partner

GOLD audit result, Grundfos Global Service Network, audited by SGS.

## PART OF M.A.H.Y. KHOORY & CO.

From a family enterprise founded in 1930 to a diversified UAE group: twenty companies across nine sectors, more than 4,000 employees and products made in the UAE supplied to more than 30 markets.

> *Whether we supply a product, engineer a solution or service a system, the promise is the same: the right equipment from the world's leading principals, selected for the duty, supplied from stock in the UAE and supported long after handover.*

**VINOD KURUP** · VICE PRESIDENT, M.A.H.Y. KHOORY GROUP

## TALK TO M.A.H.Y. KHOORY TRADING & PROJECTS


### HEAD OFFICE

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M.A.H.Y. KHOORY & CO. L.L.C.

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