sourcenow
Connecting People. Changing Lives.

ONE UNIVERSAL DENTAL WORKFORCE WORKFLOW. MORE THAN 30% SAVINGS PROJECTED.

DENTAL • ANONYMIZED CLIENT CASE STUDY

30%+

Projected year-over-year contingent labor savings
Client: A multi-location dental organization
Status: Projected, not yet achieved

SourceNow's five operating principles: Governance & Policy • Visibility • Rate Standardization • Scalability • Invoice Control.

THE BUSINESS CHALLENGE

Growing dental groups face different staffing needs across practices: dentists, hygienists, dental assistants, and administrative personnel. When each location manages temporary labor independently, inconsistent approvals, supplier processes, rates, and invoices can make it difficult to control enterprise-wide spending.

WHAT SOURCENOW CHANGED

SourceNow implemented one universal system and workflow across the organization's contingent labor program. The model was designed to bring local staffing needs into a consistent enterprise process while preserving the flexibility required by individual practices.

TECHNOLOGY SUPPORTING THE STRATEGY

SourceNow VMS supports a standardized way to request, approve, manage, and account for contingent labor across locations. The central idea is that the same business rules and data structure can be applied across the organization instead of rebuilding the process at each practice.

THE EXPECTED FINANCIAL OUTCOME

The program is projected to deliver more than 30% year-over-year savings on contingent labor, according to SourceNow leadership. This is a forward-looking estimate, not a realized or independently verified result. The projection should be described as an expectation and evaluated against actual post-implementation results.

THE STRATEGY

Standardizing the workflow gives growing practice networks a repeatable operating foundation. The business can add locations without multiplying disconnected supplier, approval, and financial processes.

WHAT LEADERS SHOULD ASK

Does every practice follow a common contingent labor workflow? Can leadership see temporary labor spend by role and location? Can rate and approval exceptions be measured consistently?.

The SourceNow ecosystem.

SourceNow VMS provides technology and intelligence. SourceNow MSP brings strategy, execution, and ongoing supplier governance. SourceNow Marketplace adds a supplier-discovery channel where appropriate. The objective is one coordinated workforce strategy, not disconnected software and services.

PUBLICATION AND SUBSTANTIATION NOTE

The client name is intentionally withheld. Outcomes and engagement details are based on information supplied by SourceNow leadership and have not been independently audited in preparation of this article. Obtain internal approval of figures, timing, client anonymity, and contractual publicity restrictions before public release.

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