SourceNow | A Workforce Strategy Company

MORE THAN $15 MILLION IN ANNUAL SAVINGS. ONE CONNECTED WORKFORCE PROGRAM.

LIGHT INDUSTRIAL • ANONYMIZED CLIENT CASE STUDY

$15M+

Year-over-year savings achieved on $40M annual spend
Client: A global logistics and distribution organization
Status: Achieved

SourceNow's five operating principles: Governance & Policy • Visibility • Rate Standardization • Scalability • Invoice Control.

THE BUSINESS CHALLENGE

Distributed light-industrial operations depend on reliable contingent labor, but their systems can be disconnected. HRIS records, timekeeping data, finance processes, and supplier activity may not reconcile cleanly, limiting visibility into the true cost and performance of the workforce.

WHAT SOURCENOW CHANGED

SourceNow created connectivity across the client's HRIS, timekeeping, and finance systems, establishing a more unified approach to external labor management. That connectivity supported consistent workforce workflows and a clearer view of the transactions moving from labor demand through approved hours and financial processing.

THE OPERATING MODEL

The program connected technology with governance, supplier coordination, and financial control. SourceNow VMS served as the external workforce management layer, with interfaces designed around the client's existing enterprise systems rather than forcing those systems to be replaced.

THE MEASURED OUTCOME

SourceNow leadership reports more than $15 million in year-over-year savings against approximately $40 million in annual workforce spend. That represents more than 37.5% of the stated annual spend baseline. This is an achieved result; the exact measurement window and audited savings methodology should be confirmed before publication.

THE STRATEGY

A disconnected program can obscure cost leakage and make performance difficult to manage. Connecting HRIS, timekeeping, finance, and external workforce workflows makes it possible to govern spend as one operating system rather than a series of isolated transactions.

WHAT LEADERS SHOULD ASK

Can every approved labor hour be traced into invoicing and financial reporting? Are timekeeping and supplier data consistent? Do leaders have a unified view of workforce spend across locations?

THE SOURCENOW ECOSYSTEM

SourceNow VMS provides technology and intelligence. SourceNow MSP brings strategy, execution, and ongoing supplier governance. SourceNow Marketplace adds a supplier-discovery channel where appropriate. The objective is one coordinated workforce strategy, not disconnected software and services.

PUBLICATION AND SUBSTANTIATION NOTE

The client name is intentionally withheld. Outcomes and engagement details are based on information supplied by SourceNow leadership and have not been independently audited in preparation of this article. Obtain internal approval of figures, timing, client anonymity, and contractual publicity restrictions before public release.

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