BUYER'S GUIDE • PUBLIC SECTOR

How to buy under GCA RM6262

Public sector organisations buy Crown Hosting services through the Crown Hosting II framework, GCA RM6262. The services and prices are already established under the framework, so it is typically a direct award without a further competition.

Direct award

No further competition. Services and prices are already established under the framework

£1

The nominal value of the Call-Off Agreement, the umbrella you order under

No minimum

Pay for what you use, with no minimum volume commitment

THE ROUTE AT A GLANCE

1 → 2 → 3

Memorandum of Agreement

Your access agreement with the Cabinet Office

ONCE

Call-Off Agreement

Brings the framework terms into effect

ONCE

Service Request

The order for the services you want

AS OFTEN AS YOU NEED

The agreements and the ordering are deliberately separate. You complete the first two documents once, then order services as and when you need them.

01

THE THREE DOCUMENTS

The agreements and the ordering are deliberately separate. You complete the first two documents once, then order services as and when you need them.

1 Memorandum of Agreement — ONCE

WHO SIGNS	You and the Cabinet Office
WHAT IT DOES	An access agreement with the Cabinet Office, which acts as the Buyer under the framework. It governs how customers work with each other and with the Framework Authority, covering collective governance, performance, service and security management.
WHAT IT UNLOCKS	The unredacted framework schedules, and the issue of your Call-Off Agreement.

2 Call-Off Agreement — ONCE

WHO SIGNS	You, Crown Hosting Data Centres Ltd and the Cabinet Office
COST	£1 nominal value
WHAT IT DOES	Brings the framework terms and conditions into effect between all three parties. It is not itself an order.
WHAT IT UNLOCKS	The umbrella you place Service Requests under.

3 Service Request — AS OFTEN AS YOU NEED

PLACED UNDER	Your Call-Off Agreement
COST	The first chargeable stage
WHAT IT DOES	The order for the services you want. One Call-Off Agreement supports as many Service Requests as you need over time.
WHAT IT UNLOCKS	Space, fit-out, connectivity, relocation support, on-site services or electricity.

HOW IT WORKS

The Cabinet Office acts as the Buyer. Under the framework, the Cabinet Office is the Buyer and the Framework Authority oversees governance of the supplier and the services on behalf of every participating customer.

The specification is set by government. The Cabinet Office defined the specification of the products. It also measures performance and gives customers assurance on the suitability of what is provided.

The same products and prices on every route. The products, services, terms, conditions and prices are the same whether you buy directly or through a private sector supplier.

02

WHAT YOU CAN ORDER

A Service Request can cover any of the following. Catalogue products and services are available at agreed prices, procured by direct award.

- ✓ Data centre space
- ✓ Fit-out
- ✓ Connectivity, including inter-data centre links
- ✓ Additional cabling
- ✓ Relocation support
- ✓ On-site and Smart Hands services
- ✓ Electricity

03

WHAT IT COSTS

Pay for what you use

Catalogue prices agreed under the framework.

No minimum volume

Start with the space you need today.

No minimum term

Terminate at any time, with no penalty if you choose to leave.

04

WHY BUY THROUGH THE FRAMEWORK

Significant cost savings

Framework pricing is less than half the 2022 market price, according to the GCA.

Compliant purchasing

A pre-awarded agreement with the Cabinet Office under GCA RM6262, a fixed price single supplier framework.

Dedicated data centre services

Hosting, inter-data centre connectivity, cabling and Smart Hands, all under the framework.

No lock-in

No minimum term contracts, and no penalties if you choose to leave.

The GCA also publishes its own Public Sector Buyers Guide for RM6262.

TALK TO US

Get in touch

The ordering process is quick and straightforward. Get in touch and a member of our team will guide you through it.

CALL 0333 207 0703 >

CROWNHOSTINGDC.CO.UK >

Single supplier of GCA RM6262

Crown Hosting has provided secure, resilient data centre capacity to the UK public sector since 2015.

Two routes, the same terms

Buy directly as a public sector organisation, or as a private sector provider through the Industry Customer Pathway.

Pay for what you use

Flexible, transparent pricing with no minimum volume commitment.

ALSO AVAILABLE

Buying on behalf of a public sector customer? Read the guide for private sector providers.