

Biographical Sketch

Daniel Kunitz

Professional Preparation

Wesleyan University, English, B.A. 1992
Ecole Nationale des Ponts et Chaussées, International Business, M.B.A. 2009

Professional Appointments

University of Maryland 8/19 – present
Hub Director and co-PI of Mid-Atlantic I-Corps Hub
Executive Director and PI of Maryland Innovation Extension
Senior Advisor to the E.A. Fernandez IDEA Factory
Director of Mtech Ventures
Director of Venture Strategy and Development

AGED Diagnostics 10/21 - present
Board Member

George Washington University 8/13 – 8/19
Director of I-Corps Programs at GW

Venture Well, Hadley, MA 2/15 – 2/16
Senior Advisor, National Innovation Network

Corporate Executive Board, Arlington, VA 2/13 – 8/13
Director, Digital Products and Innovation

NewsiT & Capitol News Connection, Washington, DC 2/11 – 9/12
Vice President

Professional Prime SARL, Paris, France 6/10 – 4/11
& Professional Prime Ltd, London, UK
Co-Founder, Gerant, Director

MBA-Center, Paris, France 6/09 – 6/10
Director of Media and Editorial Projects

Politico.com, Arlington, VA 12/06 – 2/08
Associate Publisher and Managing Editor

Local Point TV, Arlington, VA 5/06 – 1/07
Co-Founder and Executive Producer

Irides, LLC, Arlington, VA Co-Founder, Chief Operating Officer, and Executive Vice President	10/98 – 1/07
Allbritton Communications Company, Washington, DC Director of Convergent Media and Graphic Design	9/96 – 10/98
NewsChannel Eight and WJLA-TV, Washington, DC Production Assistant News Writer News Editor News Photographer Client Services Producer and Editor	6/94 – 9/96
International Press Center and Club, Moscow, Russia Audio/Visual Supervisor	6/93 – 1/94
Kommersant, Moscow, Russia Copy Editor	6/93 – 12/93
Consultancy and Other Appointments	
NSF I-Corps Hub Council Member	2022 - present
Nextgen Venture Partners Venture Partner	2018 - present
National Science Foundation Frequent panel reviewer of I-Corps and other TIP Proposals	2015 - present
NSF I-Corps National Curriculum Committee Chair	2024 - 2025
UMD Faculty Senate Senator	2022 - 2025
National Science Foundation Serve as NSF Deputy/Observer in multiple NSF I-Corps cohorts	2017 - 2022
Synergistic Activities	
NSF National I-Corps Lead Instructor	2015 - present
UMD Economic Impact Committee (EIC) Member	2020 - present
UMD Clark School Early Career Distinguished Alumni Society Selection Committee Member	2025 & 2026
Quantum Startup Foundry Advisory Board	2020 - 2022

UMD External Relations Task Force Chair	2020
AccelerateDC, Chairman of Advisory Board	2013 - 2018
Curriculum Committee Chair for NSF I-Corps Abridged Syllabus	2015
Steering Committee Chair for NSF I-Corps Next	2015

Grants and Projects

- Maryland Innovation Extension Support for TEDCO Federal Programs (Principal Investigator) Maryland Innovation Extension (2026)
- EDA University Center (Principal Investigator, Executive Director) Maryland Innovation Extension (2021 - present)
- NSF I-Corps Hub (co-Principal Investigator, Director) Mid-Atlantic Hub (2021 – present)
- UMD-Army Research Lab Robotics & Autonomy Innovation Partnership (Key Personnel) ARTIAMAS (2021 - present)
- NSF Disrupting Operations of Illicit Supply Networks (Senior Personnel, Instructor) Using Enterprise Network Models to Disrupt the Operations of Illicit Counterfeit Part Supply Chains for Critical Systems (2020)
- NSF I-Corps Node Supplemental (Executive Director) Virtual Recruitment and Training (2020)
- Maryland COVID Resiliency and Response I-Corps Cohort (Project Director, Instructor) University System of Maryland (2020)
- Maryland Technology Development Corporation (Project Director) TEDCO RBI2 I-Corps (2020)
- American Academy for the Advancement of Science (PI) 2019 GIST Tech I-Competition in Bahrain (2019)
- Maryland Technology Development Corporation (Project Director, Instructor) TEDCO RBI2 I-Corps (2019)
- University of New Brunswick (Project Director, Faculty Director) UNB I-STEM Lean Startup Entrepreneurial Training Program (2019)
- NSF I-Corps Site Supplemental (co-PI) Bowie State University I-Corps for Inclusive Innovation (2019)
- Korea Entrepreneurship Foundation (Project Director and Faculty Director) GW I-Corps and Faculty Development (2019)
- NSF I-Corps Node Supplemental (Project Director) Phase 0, I-Corps GO, and Mentor Pilot (2018)
- The Gopalakrishnan Deshpande Center for Innovation & Entrepreneurship at the Indian Institute of Technology, Madras (Project Director, Faculty Director, Lead Instructor) I-NCUBATE Lean Startup Entrepreneurial Training Program (2018)
- Maryland Technology Development Corporation (Project Director, Instructor) TEDCO RBI2 I-Corps (2018)
- Pohang University of Science and Technology, South Korea (Project Director, Lead Instructor, Faculty Director) Lean Startup Entrepreneurship Faculty Development Program (2017)

- NSF I-Corps Sites (co-PI) Type I: George Washington University I-Corps Site for Innovation and Entrepreneurship (2017)
- NSF I-Corps Node Supplemental (Project Director) Phase 0 and I-Corps GO (2017)
- DC I-Corps and U.S. Small Business Administration Office of Veterans Business Development (Project Director, Instructor) Veteran FedTech Lean Entrepreneurship Program (2017)
- NSF I-Corps INCLUDE Supplemental (Instructor) Howard University and AUC Consortium (2016)
- SBA Federal and State Technology Partnership Program: Washington DC Department of Small and Local Business Development, ConnecTech, (Project Director, Instructor) DC Lean Startup Entrepreneurial Accelerator Program (2016)
- Okinawa Institute of Science and Technology Graduate University (Project Director and Lead Instructor) Lean Startup Entrepreneurial Training Program (2016)
- FAPESP Sao Paulo Research Foundation (Project Director and Lead Instructor) Lean Startup Entrepreneurial Training Program (2016)
- DC I-Corps and U.S. Small Business Administration Office of Veterans Business Development (Project Director, Instructor) DC I-Corps Veterans Entrepreneur Lean Startup Program (2016)
- Korea Innovation Center (Instructor) Global Connect JETS Program (2016)
- NSF, CONACYT, FUMEC, US Embassy in Mexico (Instructor) Mexico I-Corps (2015)
- Korea Innovation Center (Instructor) KIC Start Program (2015)
- Monterrey Institute of Technology and Higher Education, CONACYT, NSF (Project Director, Instructor) Mexico I-Corps at Monterrey Tech (2015)
- National Institutes of Health, DC I-Corps (Instructor) NIH I-Corps (2013)

Presentations and Speaking Engagements

- Competitiveness Conversations Across America: Maryland. From Campus to Market: The Role of Universities in Fueling Quantum Spinouts *Unlocking American Innovation in the AI and Quantum Era*. Panel (College Park, MD. March 24, 2026)
- The Center for Strategic and International Studies *Capital of Quantum Startup Ecosystem*. Panel (College Park, MD. February 25, 2026)
- GW & VT Dual Use I-Corps Showcase *Mid-Atlantic I-Corps Hub*. Presentation (Washington, DC. November 20, 2025)
- 2025 Global Consortium of Entrepreneurship Centers Annual Conference. *Talking to Humans: 10+ Years Later-A Decade of Impact in Entrepreneurial Education*. Panel. (Calgary, CA. October 3, 2025)
- Bio/MedTech Startup Symposium, Hosted by the NSF I-Corps Hub Mid-Atlantic Region. *I-Corps and Economic Impact*. Presentation. (Baltimore, MD. September 26, 2025)

- University of Baltimore Innovation E-Fellow. *I-Corps and Customer Discovery*. Guest Lecture (Baltimore, MD. September 3 2025)
- National Innovation Network 2025 Convening. *Welcome from the Hub Council and the Impact of the NIN*. Presentation. (Washington, DC. August 11, 2025)
- National Innovation Network 2025 Convening. *Communicating Hub Impact: Building on Evaluation and Reporting Activities to Tell the Story of Economic Impact*. Presentation. (Washington, DC. August 11, 2025)
- National Innovation Network 2025 Convening. *Changes to National Curriculum: Academic and the New SBIR Curriculum*. Presentation. (Washington, DC. August 11, 2025)
- Capital of Quantum Startup Symposium. Panel Moderator. (College Park, MD. May 30, 2025)
- Saudi Arabia Research Development and Innovation Authority *I-Corps and Global Innovation* Presentation (College Park, MD. September 19, 2024)
- UMD Mechanical Engineering Graduate School Seminar Series *Driving Innovation Through Customer Discovery* Guest Seminar (College Park, MD. September 12, 2024)
- NSF National Innovation Network Convening *Regional I-Corps Innovation: I-Corps Prep* Presentation (Arlington, VA. June 10, 2024)
- NSF National Innovation Network Convening *Curriculum Across the National Innovation Network* Presentation (Arlington, VA. June 10, 2024)
- NSF National Innovation Network Convening *The I-Corps Hub Council and Impact of the National Innovation Network* Presentation (Arlington, VA. June 10, 2024)
- NSF National I-Corps Summer Cohort – Northeast Hub. *What's Next*. Guest Lecture. (Virtual. August 8, 2024)
- NSF National I-Corps Winter Cohort – Mid-Atlantic Hub. *What's Next*. Guest Lecture. (Virtual. April 11, 2024)
- NSF National I-Corps Fall Cohort. *What's Next*. Guest Lecture. (Virtual. November 29, 2023)
- University of Maryland Baltimore *Driving Innovation Through Customer Discovery* (Baltimore, MD. September 13, 2023)
- NSF National Innovation Network Convening *The I-Corps Hub Council* Presentation (Arlington, VA. August 14, 2023)
- NSF/TIH PI Meeting and Workshop *Opportunities on Commercialization* Presentation and Panelist (Baltimore, MD. May 23, 2023)
- UMD Smith School Fulltime MBA: Integrative Capstone. *Evidence-based Entrepreneurship*. Guest Speaker. (College Park, MD. March 28, 2023)
- Henry Jackson Foundation *I-Corps and the Maryland Innovation Ecosystem* Presentation (Bethesda, MD. February 8, 2023)
- ArtIAMAS Annual Meeting. *Innovation and Industry Panel*. Presentation and Panel Moderator. (Baltimore, MD. February 13, 2023)
- Korean Entrepreneurship Foundation (KoEF) *The National Innovation Network*. Guest Lecture. (Washington, DC. January 18, 2023)

- NSF I-Corps for SBIR. *What's Next*. Guest Lecture. (Virtual. November 21, 2022)
- UMD First-Year Innovation & Research Experience (FIRE) *Customer Discovery and I-Corps*. Guest Lecture (College Park, MD. November 14, 2022)
- Global Consortium of Entrepreneurship Centers (GCEC 2022) *Next Steps for the National Innovation Network*. Presentation and Panel Moderator (Las Vegas, NV. October 29, 2022)
- 2022 HBCU Entrepreneurship Conference: Building a 21st Century Entrepreneurial Ecosystem. *The Maryland Innovation Extension Ecosystem*. Presentation and Panelist. (Virtual, October 6, 2023)
- UMD Smith School Fulltime MBA: Integrative Capstone. *Evidence-based Entrepreneurship*. Guest Speaker. (College Park, MD. March 29, 2022)
- NSF I-Corps for SBIR. *What's Next*. Guest Lecture. (Virtual. March 24, 2022)
- MedTech Innovator Pitch Event. Judge. (Washington, DC. March 23, 2022)
- University of Baltimore e-Fellows. *Maryland Innovation Extension – UC*. Guest Speaker. (Virtual. February 9, 2022)
- Quantum Startup Foundry Pre-Traction. *Customer Discovery*. (Virtual Presentation. November 19, 2021)
- Global Consortium of Entrepreneurship Centers (GCEC 2021) *I-Corps Initiatives*. Presentation and Panel Moderator (Baltimore, MD. October 15, 2021)
- Quantum Startup Foundry. *Understanding Business Models*. (Virtual Presentation, July 8, 2021)
- Startup UMD Workshops. *Finding and Understanding Your Customers*. (Virtual Presentation. March 8, 2021)
- IMD@UMD (Immersive Media Design Workshop & Showcase) *Simulation Applications: NSF's Innovation Corps*. (Virtual Presentation, February 26, 2021)
- TEDCO SBIR Proposal Lab. *Business Model Generation and Customer Development*. (Virtual Presentation, February 10, 2021)
- AccelerateBaltimore. *Introduction to I-Corps*. (Virtual Presentation, September 22, 2020)
- National Institutes and Standards and Technology (NIST) / National Research Council (NRC) Postdoctoral Research Associateships Program. *Evidence-Based Entrepreneurship and I-Corps*. (Virtual Presentation. April 7, 2020)
- University Systems of Maryland Economic Development Partners. *Regional and National I-Corps Programs*. (Bowie, MD. February 20, 2020)
- TechPort Unmanned Aircraft Systems Tech Talk. *Evidence-Based Entrepreneurship and I-Corps*. (California, MD. January 16, 2020)
- Startup UMD Workshops. *Best Practices for Customer Discovery*. (College Park, MD. December 3, 2019)
- NE I-Corps Annual Convening. *Sustainability: A Discussion with Node Leaders*. Panel. (Cambridge, MA. June 19, 2019)
- Global Consortium of Entrepreneurship Centers (GCEC 2018) *I-Corps Update: Pilots and Expansion*. Presentation and Panel (Chicago, IL. October 19, 2018)
- NSF I-Corps Inclusion Summit. *Introduction to I-Corps*. Panel. (Arlington, VA. October 4, 2018)

- American Chemical Society (ACS) Entrepreneur Summit. *The Power of the Prototype*. Panel. (Washington, DC. November 16, 2017)
- Global Consortium of Entrepreneurship Centers (GCEC 2017) *Innovate Atlantic and International Lean Startup Collaborations*. Presentation (Halifax, Canada. November 13, 2017)
- Global Consortium of Entrepreneurship Centers (GCEC 2017) *Nodes, Sites, and Community Engagement*. Presentation and Panel (Halifax, Canada. November 12, 2017)
- Science Diplomats Club of Washington, DC. *Focus on Innovation: A New Paradigm for Technology Commercialization*. Presentation (Washington, DC. November 2, 2017)
- International Council for Small Business GW October Annual Entrepreneurship Conference. *I-Corps and International Lean Startup*. Presentation. (Washington, DC. October 14, 2017)
- National Innovation Network 2017 (NIN 2017) *Technology Transfer Best Practices*. Panel (Arlington, VA. May 18, 2017)
- Korea US Science Cooperation Center (KUSCO) R&D Workshop. *Innovation and Technology Commercialization*. Presentation. (Washington, DC. November 16, 2016)
- USAID Higher Education Solutions Network's (HESN's) Technical Convening (TechCon) *Applying Lean Startup for International Development: Beyond the Business Model Canvas*. Presentation (Cambridge, MA. November 11, 2016)
- Henan Department of Science and Technology, China Delegation. *Innovation and Entrepreneurship*. Presentation. (Washington, DC. October 31, 2016)
- Global Consortium of Entrepreneurship Centers (GCEC 2016) *University Implementation of the NSF I-Corps Program*. Presentation and Panel (Rochester, NY. September 30, 2016)
- National Innovation Network 2016 (NIN 2016) *Building Pipeline: Recruiting*. Presentation and Panel (Arlington, VA. May 26, 2016)
- National Innovation Network 2016 (NIN 2016) *I-Corps Sites Expectations and Future Directions*. Panel (Arlington, VA. May 26, 2016)
- Korean Ministry of Science, ICT and Future Planning Briefing. *Introduction to I-Corps*. Presentation (Vienna, VA. July 31, 2015)
- National Council of Entrepreneurial Tech Transfer (NCET2) University Startups and Global 1000 Conference. *I-Corps Panel*. Panel (Washington, DC. March 12, 2015)
- US Department of Commerce SABIT program. *Eurasian IT Startups: Supporting Start-ups and Accelerating Innovation with a Robust Mentor Network*. Presentation. (Washington, DC. January 28, 2015)
- I-Corps @Mexico Conference. *How To Get, Keep, and Grow a Mentor Network*. Presentation (Mexico City, Mexico. November 18, 2014)
- National Innovation Network (NIN) *Mentor Recruiting and Process*. Presentation (Virtual, June 19, 2014)
- Executive Leaders Radio Business Leaders Forum. *Venture Mentoring*. Presentation. (McLean, VA. May 7, 2014)