CROWN HOSTING
DATA CENTRES

CASE STUDY

CENTRAL GOVERNMENT

UKSBS
Shared Business Services

UKSBS relocated its secondary data centre to Crown Hosting in 55 hours

UK Shared Business Services had a matter of months to move its secondary data centre before the end of the financial year. Pre-agreed framework pricing meant no tender, and a step by step plan with Crown Hosting, Sunspeed and BT delivered the relocation in 55 hours.

55 hours

From the start of work to go live for the whole relocation

No tender

Pre-agreed pricing allowed an immediate cost check and a quick transaction

First

Public sector organisation to realise the benefits of Framework II



UK SHARED BUSINESS SERVICES

ABOUT UKSBS

UKSBS is a public sector shared service centre delivering finance, HR, payroll and procurement services. It works with its clients to deliver value for money, supporting the UK's economy and society.

CLIENT	SECTOR	WHAT THEY USE	USERS SERVED
UK Shared Business Services	Central Government	Secondary data centre for disaster recovery	More than 20,000

01

THE PROBLEM

The role and demands of UKSBS's data centres had changed a great deal since it was set up. In November 2022 several factors forced the team to ask hard questions of them.

- **A tight window.** Months to transact and move the entire data centre before the financial year end.
- **A high bar.** The team had set the quality of Ark's campuses as the standard to aim for.
- **Procurement time.** A conventional tender would have been time consuming.
- **Move risk.** Any data centre relocation carries real risk to live services.

02

THE SOLUTION

UKSBS found that the standard it was aiming for was more accessible than expected, through Crown Hosting and Framework II.

1. **Check costs straight away**
   Pre-agreed pricing let UKSBS run an immediate cost analysis against its business case.
2. **Transact without a tender**
   The framework removed a time consuming procurement.
3. **Bring in extra skills**
   Framework II's extended services gave access to additional skills in the Crown Hosting community.
4. **Plan every dependency**
   UKSBS, Crown Hosting, Sunspeed and BT agreed who would do what, from connectivity to rack diagrams to the physical move.

03

THE OUTCOME

- **Relocated in 55 hours.** From the start of work to go live.
- **Savings and speed.** The pre-agreed pricing let UKSBS transact quickly, and the savings were compelling.
- **Resilient disaster recovery.** Its disaster recovery capability now sits in highly secure, resilient facilities.
- **Lower carbon.** A significant reduction in its carbon footprint, supporting its green goals.
- **A first for Framework II.** The first public sector organisation to realise its benefits.

> "We knew who was going to do what, with each interdependency outlined, understood in advance and from the moment we began work through to go live, the relocation took a total of 55 hours.
>
> **Steve Tomlin**
> Head of Back Office, UKSBS

IN THEIR WORDS

"We knew the release of Framework II in November 2022 included pre-agreed pricing, which would allow us to do an immediate cost analysis against our business case. In addition to saving us money, it also enabled us to avoid a time-consuming tender process, allowing us to transact with no issues."

Steve Tomlin
Head of Back Office, UKSBS

"In contrast to where we were last year our data centre capability is almost unrecognisable."

Steve Tomlin
Head of Back Office, UKSBS

WHY IT MATTERS

Shared service centres carry services for many departments at once. UKSBS shows that with pre-agreed pricing and a shared plan, a full data centre move can be done in days, inside a single financial year.

TALK TO US

Get in touch

If you would like to understand more about how Crown Hosting can save you time, money, carbon and energy, please get in touch with a member of our team today.

CALL 0333 207 0703 >

CROWNHOSTINGDC.CO.UK >

Single supplier of GCA RM6262

Crown Hosting has provided secure, resilient data centre capacity to the UK public sector since 2015.

No procurement necessary

Buy through an access agreement with the Cabinet Office, on terms already competed and assured.

Pay for what you use

Flexible, transparent pricing with no minimum volume commitment.

MORE CASE STUDIES

CENTRAL GOVERNMENT
Department for Work and Pensions

CENTRAL GOVERNMENT
Sellafield Ltd

CENTRAL GOVERNMENT
Office for National Statistics

LOCAL GOVERNMENT
Derby City Council

RESEARCH
Genomics England

RESEARCH
Health Research Authority

BLUE LIGHTS
Hertfordshire, Bedfordshire and Luton ICT Shared Services

BLUE LIGHTS
Torbay and South Devon NHS Foundation Trust

CROWN HOSTING DATA CENTRES

UK owned and operated
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