[Your company name]
[Street address] · [City, State ZIP]
[Phone] · [Email] · [Website]
License # [License #]

Landscaping estimate

Estimate # _____
Date _____
Valid until _____

PREPARED FOR

Client name _____ Phone _____
Email _____ Job # _____
Property address _____

LINE ITEMS

ITEM	DESCRIPTION, SIZE OR SPECIES	QTY	UNIT	UNIT PRICE	AMOUNT
HARDSCAPE					
Patio or pavers					
Walkway or steps					
Retaining wall					
Base, gravel and sand					
Edging					
PLANTS					
Trees					
Shrubs					
Perennials and groundcover					
MULCH AND SOIL					
Mulch					
Topsoil or compost					
SOD AND SEED					
Sod					
Seed and straw					
IRRIGATION					
Zones, heads and pipe					
Drip line					
Controller					
LABOR					
Site prep and grading					
Install crew					
EQUIPMENT					
Machine time or rental					
Delivery					
DISPOSAL					
Haul-off and dump fees					
Line items total					**$**

VOLUME CALCULATOR: MULCH, SOIL AND GRAVEL

MATERIAL	AREA (SQ FT)	DEPTH (IN)	CUBIC YARDS	EXTRA % (YOUR OWN)	CUBIC YARDS TO ORDER
Mulch					
Topsoil or compost					
Gravel or base					

Cubic yards = area (sq ft) × depth (inches) ÷ 324. The 324 is 12 inches per foot × 27 cubic feet per cubic yard. Extra % is your own allowance for settling and spillage.

OPTIONS

OPTION	DESCRIPTION	PRICE	ADD? (INITIALS)

SITE CHECKLIST

- ☐ Utilities marked (call 811)
- ☐ Private lines marked (irrigation, lighting, gas)
- ☐ Equipment access checked
- ☐ HOA or permit approval needed
- ☐ Drainage discussed

Line items	$
Options added	$
Subtotal	$
Tax rate	%
Tax	$
Total	**$**

PLANT CARE AND WARRANTY

Watering and care instructions, and any plant warranty you offer, with its terms

NOTES, EXCLUSIONS AND PAYMENT TERMS

What's not included, assumptions, deposit and payment schedule

ACCEPTANCE

This estimate covers only the work and options marked above and is good until the date shown. Changes are priced in writing first.

Client

Signature

Printed name

Date

Contractor

Signature

Printed name

Date